

# **BHARTI AXA LIFE INSURANCE COMPANY LTD**

# **IRDA PUBLIC DISCLOSURES**

# FOR THE PERIOD ENDED 30<sup>TH</sup> JUNE 2022

| Version | Date of upload                | Particulars of change |
|---------|-------------------------------|-----------------------|
| 1.0     | 10 <sup>th</sup> August, 2022 | NA                    |

| Bit Add Ute Insurance Company Limited<br>IBAN Registration No. 13 data (Ed. JUN), 2005 (El: VEGISONHAUCOSE)LISTICES<br>Segmental Resonance Account for the Principal Edited Status, 2022         Image: Segmental Resonance Account for the Principal Edited Status, 2022           Terminance Edited Status, 2005 (El: VEGISONHAUCOSE)LISTICES<br>Segmental Resonance Account for the Principal Edited Status, 2005 (El: VEGISONHAUCOSE)LISTICES         Image: Segmental Resonance Account for the Principal Edited Status, 2005 (El: VEGISONHAUCOSE)         Image: Segmental Resonance Account for the Principal Edited Status, 2005 (El: VEGISONHAUCOSE)           Premiume Senied - net<br>(1) Edited Internet, Senied - net<br>(2) Edited Internet, Senied Internet,  |   |          |             | Fa             | orm L-1-A-RA        |                     |         |           |          |                |                 |
|---|---|----------|-------------|----------------|---------------------|---------------------|---------|-----------|----------|----------------|-----------------|
| Segmental Resource Grade 30b June, 2022         Control Contrelevence Contelevente Control Control Control Control Control Con                      |   |          | B           |                |                     | y Limited           |         |           |          |                |                 |
| Display="2">Display="2"/Display |   | IR       |             |                |                     |                     | 57108   |           |          |                | 1               |
| Particulars         Schedule         Individual Participating         New Participating         New Participating         Individual Linked         Outpot Bink         Individual Linked         Congregative         Participating         Individual Linked         Outpot Bink         Individual Linked         Outpot Bink         Participating         Individual Linked         Outpot Bink         Participating         Individual Participating         Indititating         Inditating <t< th=""><th></th><th></th><th>Segmental R</th><th>levenue Accoun</th><th>t for the Period En</th><th>ded 30th June, 2022</th><th></th><th></th><th></th><th>bhart</th><th>tr /3¥A</th></t<>   |   |          | Segmental R | levenue Accoun | t for the Period En | ded 30th June, 2022 |         |           |          | bhart          | tr /3¥A         |
| Particular         Schedular         Life         Persion         Individual Life         Individ   |   |          |             |                |                     |                     |         |           |          |                | t in Rs. Lakhs) |
| Permiums Eamed - net         L4         15.007         4         24.464         66         4.55         5.312         38         261           (1) Proximum<br>(1) Remummed cereded   | Particulars   | Schedule |             |                | Individual Life     |                     | Group   |           |          |                | Total           |
|   |   |          | Line        | rension        | Individual Enc      | Individual ficardi  | Group   | Life      | I Choion | Group Gratuity |                 |
| (b) Resurance ceded       (12)       (13)       (43)       (42)       -         Character accepted       15.03       4       23.993       53       4.16       5.270       38       26         Stab Total       15.03       4       23.993       53       4.16       5.270       38       26         Cal Increar for Investments       9.552       11       4.375       -       967       953       49       36         (a) Interst, Investments       1.252       -       1.632       -       -       1.252       -       1.000       1.4560       95       46       36       46       16       160       160       160       160       160       160       1.660       17       130       160       -       130       160       1       1       0       -       160       160       160       160       160       160       1       1       0       -       1  |   | 1-4      | 15.067      | 4              | 24,464              | 64                  | 4,555   | 5.312     | 38       | 261            | 49,764          |
| Sub Total         15.09         4         22.893         53         4.116         5.20         38         261           Income form Investments         9,522         11         4,379         -         667         855         40         36           (a) Intrared, Dividends and Rear - Net*         12,255         -         12,255         -         53         14,29         05         6           (c) Its and self-indegin flar value**         12,255         -         13,255         -         00         (466)         (17)         (36)           (c) Its and self-indegin flar value**         221         1         860         -         23         23         4           (a) Interset Income on Renstatement/Loan to Puicyholder/Mark Balances         121         -         13         0         1         1         0         -           (b) Provision for Stareholder' Account (line tem)         25         -         28         0         3         (13)         0         -   | (b) Reinsurance ceded                                   |          |             | - '            |                     |                     |         |           |          | -              | (1,092)         |
| (a) Interest, Dividends and Rent - Ret*       9,562       11       4,379        967       555       40       36         (b) Profit on skip*demation of Investments)       (1,253)        (1,513)        (0)       (1,664)       (1)       (3,66)         (c) Liss on skip* defendanci on Investments       221        (1,53)        (0)       (1,664)       (1)       (3,66)         (g) Anortization of Premium / Discount on Investments       221        (1,53)        (2,3)       (2,1,2)   |   |          | 15,039      | - 4            | 23,893              | - 53                | 4,116   | 5,270     | - 38     | 261            | 48,672          |
| (a) Interest, Dividends and Rent - Net*       9,562       11       4,379       -       967       555       40       36         (b) Profit on skip*edremotion of Investments       1,225       -       1,235       -       00       (4,64)       (17)       (36)         (c) Liss on sale / redemotion of Investments       221       -       (15,1)       -       00       (4,64)       (17)       (36)         (d) Anorhisation of Premium / Discourt on investments       221       -       (15,1)       -       0       -       23       204       3       4         (a) Interest Income on Reinstatement/Loan to Policyholder/Bak Balances       121       -       13       0       1       1       0       -   | Income from Investments                                 |          |             |                |                     |                     |         |           |          |                |                 |
| (c) (Loss on safe/ redemption of Investments)       (255)       -       (152)       -       (0)       (466)       (177)       (36)         (d) Transfere/on-change in fair value**       221       1       880       -       23       204       3       4         Other Income       221       1       880       -       23       204       3       4         Other Income       (a) Interst Income on Reinstatement/Loan to Policyholder/Bank Balances       121       -       13       0       1       1       0       -  | (a) Interest, Dividends and Rent – Net*                 |          |             |                |                     | -                   |         |           |          |                | 15,850          |
| (a) Transfer/Gain on revaluation/change in fair value**       -       -       (312)       -       -       (13,144)       (718)       (40)         (c) Amortisation of Premium / Discunt on investments       224       1       880       -       23       204       3       (40)         (a) Intrast Income on Reinstatement/Loan to Policyholder/Bank Balances       121       -       113       0       1       1       0       - </td <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td>4,102<br/>(926)</td>  |   |          |             |                |                     | -                   |         |           |          |                | 4,102<br>(926)  |
| Other Income         (a) Interest. Income on Reinstatement/Loan to Policyholder/Bank Balances         121         -         13         0         1         1         0         -           (a) Interest. Income on Reinstatement/Loan to Policyholder/Bank Balances         121         -         13         0         1         1         0         -           (b) Others         Commission         Chers         -         28         0         3         (13)         0         -           (a) Towards Excess Expenses of Management         -  | (d) Transfer/Gain on revaluation/change in fair value** |          | -           | -              | (312)               | -                   | -       | (13,144)  |          |                | (14,214)        |
| (a) Interest Income on Reinstatement/Loan to Policyholder/Bank Balances       121       -       13       0       1       1       0       -         (b) Provision for Dimitution in value of investments written back       -  | (e) Amortisation of Premium / Discount on investments   |          | 221         | 1              | 880                 | -                   | 23      | 204       | 3        | 4              | 1,337           |
| (b) Provision for Diminution in value of investments written back       2       -   | Other Income  |          |             |                |                     |                     |         |           |          |                |                 |
| (c) Others       25       -       28       0       3       (13)       0       -         (a) Towards Excess of Management       -  |   |          | 121         | -              | 13                  | 0                   | 1       | 1         | 0        | -              | 137             |
| Contribution from Shareholder's Account (line item)<br>(a) Towards Excess Expenses of Management         -  |   |          | - 25        | -              | -<br>28             | - 0                 | - 3     | -<br>(13) | - 0      | -              | - 43            |
| (b) Others       - <th-< td=""><td>Contribution from Shareholders' Account(line item)</td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td></th-<>  | Contribution from Shareholders' Account(line item)      |          |             |                |                     |                     | -       |           |          |                |                 |
| Commission         L-5         722         -         2,564         1         40         50         (0)         -           Operating Expenses related to Insurance Business         L-6         3,333         0         16,603         16         1,875         1,733         4         24           Provision for Doubtful debts         -         (2)         -         (1)         -         (0)         (0)         -         -           Bad debt to be written off         -         (2)         -         (1)         -         (0)         (0)         -         -         -           Provision for Tax         -  |   |          | -           | -              | -                   | -                   | -       | -         | -        | -              | -               |
| Operating Expenses related to Insurance Business         L-6         3,333         0         16,603         16         1,875         1,733         4         24           Bad debt to be written off         (2)         (1)         -         (0)         (1)         1         66         -           Provision for Tax         -         (2)         (1)         -         (0)         (0)         -         -           Provision for Tax         -   | Total (A)   |          | 25,937      | 16             | 30,022              | 53                  | 5,163   | (5,862)   | (559)    | 231            | 55,001          |
| Provision for Doubtful debts       (B7)       -       7       (0)       (1)       1       66       -         Bad debt be written off       (2)       -       (1)       -       (0)       1       1       66       -         Provision for Tax       -       -       (1)       -       (0)       -       -       -         (a) For diminution in the value of investments       -  |   |          | 722         | -              |                     | -                   |         |           |          | -              | 3,376           |
| Bad debt to be written off       (2)       -       (1)       -       (0)       (0)       -       -         Provisions (other than taxation)       -   |   | L-6      | 3,333 (87)  | 0              | 16,603<br>7         |                     |         |           |          | 24             | 23,589<br>(14)  |
| Provisions (other than taxation)<br>(a) For diminution in the value of investments<br>(b) Others         -  | Bad debt to be written off                              |          |             | -              | (1)                 | -                   |         | (0)       |          | -              | (3)             |
| (a) For diminution in the value of investments       - <t< td=""><td></td><td></td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></t<>  |   |          | -           | -              | -                   | -                   | -       | -         | -        | -              | -               |
| GST on Ulip Charges       -       -       0       -       -       173       5       1         Total (B)       3,966       0       19,174       16       1,915       1,957       74       25         Benefits Paid (Net)****       L-7       6,813       0       3,292       34       2,526       3,489       183       55         Interim Bonuses Paid       -  | (a) For diminution in the value of investments          |          | -           | -              | -                   | -                   | -       | -         | -        | -              | -               |
| Benefits Paid (Net)****<br>Interim Bonuses Paid<br>Change in valuation of liability in respect of life policies<br>(a) Gross***L-76,813<br>42203,292<br>422342,526<br>-3,489<br>-183<br>-55<br>-(a) Gross***<br>(b) Amount ceded in Reinsurance<br>(c) Amount accepted in Reinsurance<br>(c) Amount accepted in Reinsurance<br>(e) Fund for Discontinued Policies<br>(e) Fund for Discontinued Policies<br>(f) ISA13,072<br>-716,887<br>-26<br>-1,776<br>-(10,149)<br>-(776)<br>-177<br>-(b) Amount accepted in Reinsurance<br>(c) Amount accepted in Reinsurance<br>(c) Amount accepted in Reinsurance<br>(c) Amount accepted in Reinsurance<br>(c) Amount accepted in Reinsurance<br>-<br>(c) Amount accepted in Reinsurance<br>-<br>-13,072<br>-716,887<br>-261,776<br>-(10,149)<br>-(776)1177<br>-(d) Fund Reserve for Linked Policies<br>(e) Fund for Discontinued Policies<br>-<br>Total (C)20,308820,206604,339(6,660)(592)222-Surplus/ (Deficit) (D) = (A-B-C)-1.6648(9,357)(23)(1.091)(1.159)(41)(27)Amount transfered from Shareholders' Account (Non-technical Account) <td></td> <td></td> <td>-</td> <td>-</td> <td>- 0</td> <td>-</td> <td>-</td> <td>-<br/>173</td> <td>- 5</td> <td>- 1</td> <td>-<br/>179</td>   |   |          | -           | -              | - 0                 | -                   | -       | -<br>173  | - 5      | - 1            | -<br>179        |
| Interim Bonuses Paid       422       - <td>Total (B)</td> <td></td> <td>3,966</td> <td>0</td> <td>19,174</td> <td>16</td> <td>1,915</td> <td>1,957</td> <td>74</td> <td>25</td> <td>27,127</td>   | Total (B)   |          | 3,966       | 0              | 19,174              | 16                  | 1,915   | 1,957     | 74       | 25             | 27,127          |
| $ \begin{array}{ c c c c c c c c c c c c c c c c c c c$   |   | L-7      |             | 0              | 3,292               | 34                  | 2,526   | 3,489     | 183      | 55             | 16,393          |
| (a) Gross***       113,072       7       16,887       26       1,776       (10,149)       (776)       177         (b) Amount ceded in Reinsurance       -       -       26       -       37       -       -       -         (c) Amount accepted in Reinsurance       -       -       26       -       37       -       -       -         (d) Fund Reserve for Linked Policies       -       <   |   |          | 422         | -              | -                   | -                   | -       | -         | -        | -              | 422             |
| (c) Amount accepted in Reinsurance<   | (a) Gross***  |          | 13,072      | 7              |                     | 26                  |         | (10,149)  | (776)    | 177            | 21,020          |
| (d) Fund Reserve for Linked Policies <td></td> <td></td> <td>-</td> <td>-</td> <td></td> <td>-</td> <td>37</td> <td>-</td> <td>-</td> <td>-</td> <td>63</td>  |   |          | -           | -              |                     | -                   | 37      | -         | -        | -              | 63              |
| Total (C)         20,308         8         20,206         60         4,339         (6,660)         (592)         232           Surplus/ (Deficit) (D) = (A-B-C)         1.664         8         (9,357)         (23)         (1.091)         (1.159)         (41)         (27)           Amount transferred from Shareholders' Account (Non-technical Account)         -  | (d) Fund Reserve for Linked Policies                    |          | -           | -              | -                   | -                   | -       | -         | -        | -              | -               |
| Amount transferred from Shareholders' Account (Non-technical Account)   |   |          | 20,308      | - 8            | 20,206              | - 60                | 4,339   | (6,660)   | (592)    | 232            | 37,899          |
| Amount transferred from Shareholders' Account (Non-technical Account)   | Surplus/ (Deficit) (D) = (A-B-C)                        |          | 1,664       | 8              | (9.357)             | (23)                | (1.091) | (1.159)   | (41)     | (27)           | (10,025)        |
|   |   |          |             | -              | -                   | -                   | -       | -         |          |                | -               |
|   |   |          |             |                |                     |                     |         |           |          |                |                 |
| Appropriations  | Appropriations  |          |             |                | (0.05-)             | /                   | (1.00.) | /         |          |                | /               |
| Transfer to Shareholders' Account     -     -     (9,357)     (23)     (1,091)     (1,159)     (41)     (27)       Transfer to Other Reserves     -     -     -     -     -     -     -   |   |          | -           | -              | (9,357)             | (23)                | (1,091) | (1,159)   | (41)     | (27)           | (11,698)        |
| Balance being Funds for Future Appropriations 1,664 8 0 (0) -   | Balance being Funds for Future Appropriations           |          |             |                | -                   | -                   | -       |           |          | -              | 1,672           |
|   |   |          | 1,664       | 8              | (9,357)             | (23)                | (1,091) | (1,159)   | (41)     | (27)           | (10,025)        |
| The breakup of total surplus is as under:<br>(a) Interim Bonus Paid   |   |          |             |                | _                   | _                   |         | -         |          | _              | -               |
| (b) Allocation of Bonus to policyholders  | (b) Allocation of Bonus to policyholders                |          | -           | -              | -                   | -                   | -       | -         | -        | -              | -               |
| (c) Surplus shown in the Revenue Account       1,664       8       (9,357)       (23)       (1,091)       (1,159)       (41)       (27)         (d) Total Surplus: [(a)+(b)+(c)]       1,664       8       (9,357)       (23)       (1,091)       (1,159)       (41)       (27)   |   |          |             |                |                     |                     |         |           |          |                | (10,025)        |

Notes
\*Includes Depreciation on Investment property aggregating to Rs 19 Lakhs (Previous year Rs.38 Lakhs)
\*\*Represents the deemed realised gain as per norms specified by the Authority
\*\*\*\* Represents mathematical reserves after allocation of bonus
\*\*\*\* Includes Prior period expense reversal of Rs. 684 Lakhs towards excess Survival Benefit payouts made earlier.

| Form L-1-A-RA<br>Bharti AXA Life Insurance Company Limited<br>IRDA Registration No: 130 dated 14 July, 2006 CIN : U66010MH2005PLC157108                             |   |                   |              |                    |                   |                    |                    |               |                |                      |  |
|---|---|-------------------|--------------|--------------------|-------------------|--------------------|--------------------|---------------|----------------|----------------------|--|
|   | Segmental Revenue Account for the Quarter Ended 30th June, 2022 |                   |              |                    |                   |                    |                    |               |                |                      |  |
| Policyholders' Account (Technical Account)  |   |                   |              |                    |                   |                    |                    |               |                | in Rs. Lakhs)        |  |
| Particulars   | Schedule  |                   | articipating |                    | Non-Participating |                    | Individua          |               |                | Total                |  |
|   |   | Life              | Pension      | Individual Life    | Individual Health | Group              | Life               | Pension       | Group Gratuity |                      |  |
| Premiums Earned – net<br>(a) Premium  | L-4   | 15,067            | 4            | 24,464             | 64                | 4,555              | 5,312              | 38            | 261            | 49,764               |  |
| (b) Reinsurance ceded<br>(c) Reinsurance accepted   |   | (28)              | -            | (572)              | (11)              | (439)              | (42)               | -             | -              | (1,092)              |  |
| Sub Total   |   | 15,039            | 4            | 23,893             | 53                | 4,116              | 5,270              | 38            | 261            | 48,672               |  |
| Income from Investments   |   |                   |              |                    |                   |                    |                    |               |                |                      |  |
| <ul> <li>(a) Interest, Dividends and Rent – Net of Depreciation*</li> <li>(b) Profit on sale/redemption of Investments</li> </ul>                                   |   | 9,561.74<br>1,225 | 10.96        | 4,378.81<br>1,295  | -                 | 966.91<br>53       | 855.48<br>1,429    | 40.27<br>95   | 36.29<br>6     | 15,850<br>4,102      |  |
| <ul> <li>(c) (Loss on sale/ redemption of Investments)</li> <li>(d) Transfer/Gain on revaluation/change in fair value**</li> </ul>                                  |   | (255)             | -            | (152)<br>(312)     | -                 | (0)                | (466)<br>(13,144)  | (17)<br>(718) | (36)<br>(40)   | (926)<br>(14,214)    |  |
| (e) Amortisation of Premium / Discount on investments   |   | 221               | 1            | 880                | -                 | 23                 | 204                | 3             | (40)           | 1,337                |  |
| Other Income  |   | 121               | -            | 13                 | 0                 | 1                  | 1                  | 0             | _              | 137                  |  |
| <ul><li>(a) Interest Income on Reinstatement/Loan to Policyholder/Bank Balances</li><li>(b) Provision for Diminution in value of investments written back</li></ul> |   | 121               | -            | 13                 | 0                 | 1                  | 1                  | 0             | -              | 137                  |  |
| (c) Others  |   | 25                | -            | 28                 | 0                 | 3                  | (13)               | 0             | -              | 43                   |  |
| Contribution from Shareholders' Account<br>(a) Towards Excess Expenses of Management  |   | _                 |              | -                  |                   | _                  | -                  | _             | -              | _                    |  |
| (b) Others  |   | -                 | -            | -                  | -                 | -                  | -                  | -             | -              | -                    |  |
| Total (A)   |   | 25,937            | 16           | 30,022             | 53                | 5,163              | (5,862)            | (559)         | 231            | 55,001               |  |
| Commission  | L-5   | 721.85            |              | 2,563.78           | 0.54              | 40.28              | 49.53              | (0.01)        | -              | 3,376                |  |
| Operating Expenses related to Insurance Business  | L-6   | 3,333             | 0            | 16,603             | 16                | 1,875              | 1,733              | 4             | 24             | 23,589               |  |
| Provision for Doubtful debts<br>Bad debt to be written off  |   | (87)              | -            | 7<br>(1)           | (0)               | (1)<br>(0)         | 1<br>(0)           | 66            | -              | (14)<br>(3)          |  |
| Provision for Tax   |   |                   | -            | -                  | -                 | -                  | -                  | -             | -              | -                    |  |
| Provisions (other than taxation)<br>(a) For diminution in the value of investments (Net)  |   | -                 | -            | -                  | -                 | -                  | -                  | -             | -              | -                    |  |
| (b) Others<br>GST on Ulip Charges   |   | -                 | -            | -                  | -                 | -                  | -<br>173           | - 5           | - 1            | -<br>179             |  |
| Total (B)   |   | 3,966             | 0            | 19,174             | 16                | 1,915              | 1,957              | 74            | 25             | 27,127               |  |
| Benefits Paid (Net)****   | L-7   | 6,813             | 0            | 3,292              | 34                | 2,526              | 3,489              | 183           | 55             | 16,393               |  |
| Interim Bonuses Paid<br>Change in valuation of liability in respect of life policies  |   | 422               | -            | -                  | -                 | -                  | -                  | -             | -              | 422                  |  |
| (a) Gross***  |   | 13,072            | 7            | 16,887             | 26                | 1,776              | (10,149)           | (776)         | 177            | 21,020               |  |
| <ul><li>(b) Amount ceded in Reinsurance</li><li>(c) Amount accepted in Reinsurance</li></ul>  |   | -                 | -            | 26<br>-            | -                 | 37<br>-            | -                  | -             | -              | 63<br>-              |  |
| (d) Fund Reserve for Linked Policies<br>(e) Fund for Discontinued Policies  |   | -                 | -            | -                  | -                 | -                  | -                  | -             | -              | -                    |  |
| Total (C)   |   | 20,308            | 8            | 20,206             | 60                | 4,339              | (6,660)            | (592)         | 232            | 37,899               |  |
| Surplus/ (Deficit) (D) = (A-B-C)  |   | 1,664             | 8            | (9,357)            | (23)              | (1,091)            | (1,159)            | (41)          | (27)           | (10,025)             |  |
| Amount transferred from Shareholders' Account (Non-technical Account)   |   | -                 | -            | -                  | -                 | -                  | -                  | -             | -              | -                    |  |
| AMOUNT AVAILABLE FOR APPROPRIATION  |   |                   |              |                    |                   |                    |                    |               |                |                      |  |
| Appropriations<br>Transfer to Shareholders' Account   |   | -                 | -            | (9,357)            | (23)              | (1,091)            | (1,159)            | (41)          | (27)           | (11,698)             |  |
| Transfer to Other Reserves<br>Balance being Funds for Future Appropriations   |   | -<br>1,664        | - 8          |                    | -                 | -                  | - 0                | (0)           | -              | 1,672                |  |
| Total (E)   |   | 1,664             | 8            | (9,357)            | (23)              | (1,091)            | (1,159)            | (41)          | (27)           | (10,025)             |  |
| The breakup of total surplus is as under:   |   |                   |              |                    |                   |                    |                    |               |                |                      |  |
| (a) Interim Bonus Paid<br>(b) Allocation of Bonus to policyholders  |   | -                 | -            | -                  | -                 | -                  | -                  | -             | -              | -                    |  |
| (c) Surplus shown in the Revenue Account<br>(d) Total Surplus: [(a)+(b)+(c)]  |   | 1,664<br>1,664    | 8            | (9,357)<br>(9,357) | (23)              | (1,091)<br>(1,091) | (1,159)<br>(1,159) | (41)          | (27)           | (10,025)<br>(10,025) |  |
| (u) Total Surpius: [(a)+(b)+(c)]  |   | 1,064             | 8            | (9,357)            | (23)              | (1,091)            | (1,159)            | (41)          | (27)           | (10,025)             |  |

Notes \*Includes Depreciation on Investment property aggregating to Rs 19 Lakhs (Previous year Rs.38 Lakhs) \*\*Represents the deemed realised gain as per norms specified by the Authority \*\*\* Represents mathematical reserves after allocation of bonus \*\*\*\*\* Includes Prior period expense reversal of Rs. 684 Lakhs towards excess Survival Benefit payouts made earlier.

|   | IRD        | DA Registration N | harti AXA Life In<br>No: 130 dated 14 | ••              | Limited<br>66010MH2005PLC157<br>ed 30th June, 2021 | 108          |                   |             | 1.1            | 000                   |  |  |
|---|------------|-------------------|---------------------------------------|-----------------|--|--------------|-------------------|-------------|----------------|-----------------------|--|--|
| Policyholders' Account (Technical Account)  |            |                   |                                       |                 |  |              |                   |             |                | (Amount in Rs. Lakhs) |  |  |
| Particulars   | Schedule   |                   | Participating                         | -               | Non-Participating<br>Individual Health             | 0            | Individua<br>Life |             |                | Total                 |  |  |
|   |            | Lite              | Pension                               | Individual Life | Individual Health                                  | Group        | Life              | Pension     | Group Gratuity |                       |  |  |
| Premiums Earned – net<br>(a) Premium  | L-4        | 16,000            | 4                                     | 17,760          | 65   | 2,680        | 5,883             | 44          | 465            | 42,903                |  |  |
| (b) Reinsurance ceded<br>(c) Reinsurance accepted   |            | (25)              | -                                     | (458)           | (11)   | (275)        | (38)              | -           | -              | (808)                 |  |  |
| Sub Total   |            | 15,974            | 4                                     | 17,302          | 54   | 2,405        | 5,845             | 44          | 465            | 42,094                |  |  |
| Income from Investments   |            |                   |                                       |                 |  |              |                   |             |                |                       |  |  |
| <ul><li>(a) Interest, Dividends and Rent – Net*</li></ul>   |            | 8,676             | 13                                    | 3,652           | 52   | 1,013        | 814               | 38          | 40             | 14,297                |  |  |
| <ul> <li>(b) Profit on sale/redemption of Investments</li> <li>(c) (Loss on sale/ redemption of Investments)</li> </ul> |            | 3,436<br>(1,078)  | -                                     | 1,456<br>(331)  | -  | 43<br>(7)    | 5,472<br>(242)    | 490<br>(11) | 0<br>(5)       | 10,897<br>(1,675)     |  |  |
| (d) Transfer/Gain on revaluation/change in fair value**   |            | (1,070)           | -                                     | (87)            | -  | - (77        | 3,319             | 132         | (8)            | 3,356                 |  |  |
| (e) Amortisation of Premium / Discount on investments<br>Other Income   |            | (80)              | 0                                     | (2)             | -  | (5)          | 94                | 2           | 2              | 11                    |  |  |
| (a) Interest Income on Reinstatement/Loan to Policyholder/Bank Balances   |            | 57                | -                                     | 16              | 0  | 1            | 2                 | 0           | -              | 76                    |  |  |
| (b) Provision for Diminution in value of investments written back   |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| (c) Others Contribution from Shareholders' Account  |            | 66                | 0                                     | 225             | 0  | 1            | 13                | 0           | 0              | 304                   |  |  |
| (a) Towards Excess Expenses of Management   |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| (b) Others<br>Total (A)   |            | 27,051            | - 17                                  | - 22,229        | 106  | 3,450        | 15,316            | 695         | 495            | 69,360                |  |  |
| Commission  | L-5        | 825               |                                       | 1 922           | 1  | 15           | 66                | _           |                | 2,738                 |  |  |
| Operating Expenses related to Insurance Business  | L-5<br>L-6 | 3,816             | - 0                                   | 1,832<br>11,856 | 16   | 1,016        | 1,748             | - 6         | 30             | 2,738<br>18,489       |  |  |
| Provision for Doubtful debts  | -          | 25                | -                                     | 106             | (0)  | 2            | 29                | 1           | -              | 163                   |  |  |
| Bad debt to be written off<br>Provision for Tax   |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| Provisions (other than taxation)  |            |                   |                                       |                 |  |              |                   |             |                |                       |  |  |
| (a) For diminution in the value of investments  |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| (b) Others<br>GST on Ulip Charges   |            | -                 | -                                     | -               | -  | -            | 150               | - 6         | - 1            | -<br>156              |  |  |
| Total (B)   |            | 4,665             | 0                                     | 13,793          | 17   | 1,033        | 1,993             | 13          | 31             | 21,546                |  |  |
| Benefits Paid (Net)   | L-7        | 5,857             | 135                                   | 3,749           | 19   | 4,233        | 2,486             | 351         | 94             | 16,924                |  |  |
| Interim Bonuses Paid  |            | 393               | -                                     | -               | -  | -            | -                 | -           | -              | 393                   |  |  |
| Change in valuation of liability in respect of life policies<br>(a) Gross***  |            | 15,127            | (151)                                 | 11,488          | 7  | 57           | 11,944            | 302         | 406            | 39,180                |  |  |
| (b) Amount ceded in Reinsurance   |            | -                 | -                                     | (411)           | -  | 77           | -                 | -           | -              | (335)                 |  |  |
| <ul><li>(c) Amount accepted in Reinsurance</li><li>(d) Fund Reserve for Linked Policies</li></ul>                       |            |                   | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| (e) Fund for Discontinued Policies  |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| Total (C)   |            | 21,377            | (17)                                  | 14,826          | 27   | 4,366        | 14,430            | 653         | 500            | 56,163                |  |  |
| Surplus/ (Deficit) (D) = (A-B-C)  |            | 1.009             | 34                                    | (6,390)         | 62   | (1,949)      | (1,107)           | 29          | (36)           | (8,350)               |  |  |
| Amount transferred from Shareholders' Account (Non-technical Account)   |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| AMOUNT AVAILABLE FOR APPROPRIATION  |            |                   |                                       |                 |  |              |                   |             |                |                       |  |  |
| Appropriations  |            |                   |                                       |                 |  |              |                   |             |                |                       |  |  |
| Transfer to Shareholders' Account   |            | -                 | -                                     | (6,390)         | 62   | (1,949)      | (1,107)           | 29          | (36)           | (9,392)               |  |  |
| Transfer to Other Reserves<br>Balance being Funds for Future Appropriations   |            | 1,009             | - 34                                  | -               | -  | -            | -                 | -           | -              | -<br>1,043            |  |  |
| Transfer from Opening FFA   |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| Non-participating policyholders' unallocated surplus Total (E)  |            | 1,009             | 34                                    | (6,390)         | 62   | (1,949)      | (1,107)           | 29          | (36)           | (8,350)               |  |  |
| The breakup of total surplus is as under:   |            |                   |                                       |                 |  |              |                   |             |                |                       |  |  |
| (a) Interim Bonus Paid  |            | -                 | -                                     | -               | -  | -            | -                 | -           | -              | -                     |  |  |
| (b) Allocation of Bonus to policyholders<br>(c) Surplus shown in the Revenue Account                                    |            | - 1,009           | - 34                                  | -<br>(6,390)    | - 62   | -<br>(1,949) | - (1,107)         | - 29        | -<br>(36)      | -<br>(8,350)          |  |  |
| (d) Total Surplus: [(a)+(b)+(c)]  |            | 1,009             | 34                                    | (6,390)         | 62<br>62   | (1,949)      | (1,107)           | 29          | (36)           | (8,350)               |  |  |

Notes \* Includes Depreciation on Investment property aggregating to Rs 38 Lakhs \*\*Represents the deemed realised gain as per norms specified by the Authority \*\*\* Represents mathematical reserves after allocation of bonus

| Form L-1-A-RA   |
|---|
| Bharti AXA Life Insurance Company Limited                                 |
| IRDA Registration No: 130 dated 14 July, 2006 CIN : U66010MH2005PLC157108 |
| Segmental Revenue Account for the Quarter Ended 30th June, 2021           |



|   | Po           | licyholders' Ac                                 | count (Technic                   | al Account)                                |                                    |   |                                       |                                | (Amount                       | in Rs. Lakhs)                              |
|---|--------------|---|----------------------------------|--|------------------------------------|---|---------------------------------------|--------------------------------|-------------------------------|--|
| Particulars   | articipating | Non-Participating                               |                                  |  | Individual Linked                  |   |                                       | Total                          |                               |  |
| Particulars   | Schedule     | Life  | Pension                          | Individual Life                            | Individual Health                  | Group                                     | Life                                  | Pension                        | Group Gratuity                | Total                                      |
| Premiums Earned – net<br>(a) Premium<br>(b) Reinsurance ceded<br>(c) Reinsurance accepted   | L-4          | 16,000<br>(25)<br>-                             | 4<br>-<br>-                      | 17,760<br>(458)<br>-                       | 65<br>(11)<br>-                    | 2,680<br>(275)                            | 5,883<br>(38)<br>-                    | 44<br>-<br>-                   | 465<br>-<br>-                 | 42,903<br>(808)                            |
| Sub Total   |              | 15,974  | 4                                | 17,302                                     | 54                                 | 2,405                                     | 5,845                                 | 44                             | 465                           | 42,094                                     |
| Income from Investments<br>(a) Interest, Dividends and Rent – Net of Depreciation*<br>(b) Profit on sale/redemption of Investments<br>(c) (Loss on sale/ redemption of Investments)<br>(d) Transfer/Gain on revaluation/change in fair value**<br>(e) Amortisation of Premium / Discount on investments |              | 8,676<br>3,436<br>(1,078)<br>-<br>(80)          | 13<br>-<br>-<br>0                | 3,652<br>1,456<br>(331)<br>(87)<br>(2)     | 52<br>-<br>-<br>-<br>-             | 1,013<br>43<br>(7)<br>-<br>(5)            | 814<br>5,472<br>(242)<br>3,319<br>94  | 38<br>490<br>(11)<br>132<br>2  | 40<br>0<br>(5)<br>(8)<br>2    | 14,297<br>10,897<br>(1,675)<br>3,356<br>11 |
| Other Income<br>(a) Interest Income on Reinstatement/Loan to Policyholder/Bank Balances<br>(b) Provision for Diminution in value of investments written back<br>(c) Others  |              | 57<br>-<br>66                                   | -<br>-<br>0                      | 16<br>-<br>225                             | 0<br>-<br>0                        | 1<br>-<br>1                               | 2<br>-<br>13                          | 0<br>-<br>0                    | -<br>-<br>0                   | 76<br>-<br>304                             |
| Contribution from Shareholders' Account<br>(a) Towards Excess Expenses of Management<br>(b) Others  |              | -   | -                                | -  | -                                  | -   | -                                     | -                              | -                             | -  |
| Total (A)   |              | 27.051  | 17                               | 22,229                                     | 106                                | 3.450                                     | 15,316                                | 695                            | 495                           | 69,360                                     |
| Commission<br>Operating Expenses related to Insurance Business<br>Provision for Doubtful debts<br>Bad debt to be written off<br>Provision for Tax<br>Provisions (other than taxation)<br>(a) For diminution in the value of investments (Net)<br>(b) Others   | L-5<br>L-6   | 825<br>3,816<br>-<br>-<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-            | 1,832<br>11,856<br>106<br>-<br>-<br>-<br>- | 1<br>16<br>(0)<br>-<br>-<br>-<br>- | 15<br>1,016<br>2<br>-<br>-<br>-<br>-<br>- | 66<br>1,748<br>29<br>-<br>-<br>-<br>- | - 6<br>1<br>-<br>-<br>-        | -<br>30<br>-<br>-<br>-<br>-   | 2,738<br>18,489<br>163<br>-<br>-           |
| (b) Others<br>GST on Ulip Charges   |              | -   | -                                | -  | -                                  | -   | - 150                                 | - 6                            | - 1                           | -<br>156                                   |
| Total (B)   |              | 4,665   | 0                                | 13,793                                     | 17                                 | 1.033                                     | 1,993                                 | 13                             | 31                            | 21,546                                     |
| Benefits Paid (Net)<br>Interim Bonuses Paid<br>Change in valuation of liability in respect of life policies<br>(a) Gross***<br>(b) Amount ceded in Reinsurance<br>(c) Amount accepted in Reinsurance<br>(d) Fund Reserve for Linked Policies<br>(e) Fund for Discontinued Policies                      | L-7          | 5,857<br>393<br>-<br>15,127<br>-<br>-<br>-<br>- | 135<br>-<br>(151)<br>-<br>-<br>- | 3,749<br>-<br>11,488<br>(411)<br>-<br>-    | 19<br>-<br>-<br>7<br>-<br>-        | 4,233<br>-<br>57<br>77<br>-<br>-          | 2,486<br><br>11,944<br><br>           | 351<br>-<br>302<br>-<br>-<br>- | 94<br>-<br>406<br>-<br>-<br>- | 16,924<br>393<br>39,180<br>(335)<br>-<br>- |
| Total (C)   |              | 21,377  | (17)                             | 14,826                                     | 27                                 | 4,366                                     | 14,430                                | 653                            | 500                           | 56,163                                     |
| Surplus/ (Deficit) (D) = (A-B-C)  |              | 1,009   | 34                               | (6,390)                                    | 62                                 | (1,949)                                   | (1,107)                               | 29                             | (36)                          | (8,350)                                    |
| Amount transferred from Shareholders' Account (Non-technical Account)<br>AMOUNT AVAILABLE FOR APPROPRIATION<br>Appropriations   |              | -   | -                                | -  | -                                  | -   | -                                     | -                              | -                             | -  |
| Transfer to Shareholders' Account<br>Transfer to Other Reserves<br>Balance being Funds for Future Appropriations  |              | -<br>-<br>1,009                                 | -<br>-<br>34                     | (6,390)<br>-<br>-                          | 62<br>-<br>-                       | (1,949)<br>-<br>-                         | (1,107)<br>-<br>-                     | 29<br>-<br>-                   | (36)<br>-<br>-                | (9,392)<br>-<br>1,043                      |
| Transfer from Onening FFA<br>Non-participating policyholders' unallocated surplus<br>Total (E)  |              | <br>1,009                                       | -<br>-<br>34                     | (6,390)                                    | -<br>-<br>62                       | (1,949)                                   | (1,107)                               | -<br>-<br>29                   | (36)                          | (8,350)                                    |
| The breakup of total surplus is as under:<br>(a) Interim Bonus Paid<br>(b) Allocation of Bonus to policyholders<br>(c) Surplus shown in the Revenue Account<br>(d) Total Surplus: f(a)+(b)+(c)]   |              | -<br>1,009<br><b>1,009</b>                      | -<br>                            | -<br>-<br>(6,390)<br><b>(6,390)</b>        | -<br>-<br>62<br><b>62</b>          | -<br>(1,949)<br>(1,949)                   | -<br>(1,107)<br>(1,107)               | -<br>-<br>29<br><b>29</b>      | -<br>-<br>(36)<br><b>(36)</b> | -<br>-<br>(8,350)<br>(8,350)               |

Notes
\* Includes Depreciation on Investment property aggregating to Rs 38 Lakhs
\*\*Represents the deemed realised gain as per norms specified by the Authority
\*\*\* Represents mathematical reserves after allocation of bonus

### Form L-2-A-PL

Bharti AXA Life Insurance Company Limited IRDA Registration No: 130 dated 14 July, 2006 CIN : U66010MH2005PLC157108

Profit & Loss Account for the Period Ended 30th June, 2022



| Shareholders' Account (Non-Technical Account) (Amount in Rs. Lak   |          |   |   |   |   |  |  |  |
|--|----------|---|---|---|---|--|--|--|
| Particulars  | Schedule | For the Quarter<br>Ended 30th<br>June, 2022 | Upto the<br>Quarter Ended<br>30th June,<br>2022 | For the Quarter<br>Ended 30th<br>June, 2021 | Upto the<br>Quarter Ended<br>30th June,<br>2021 |  |  |  |
| Amounts transferred from Policyholders' Account (Technical Account)  |          | (11,698)                                    | (11,698)  | (9,392)                                     | (9,392)   |  |  |  |
| Income from Investments  |          |   |   |   |   |  |  |  |
| (a) Interest, Dividends and Rent – Net   |          | 881   | 881   | 890   | 890   |  |  |  |
| <ul><li>(b) Profit on Sale/Redemption of Investments</li><li>(c) (Loss on Sale/ Redemption of Investments)</li></ul> |          | 102 (78)                                    | 102<br>(78)                                     | 418 (112)                                   | 418<br>(112)                                    |  |  |  |
| (d)Amortisation of Premium / Discount on Investments   |          | 26  | 26  | (112) (7)                                   | (112)   |  |  |  |
| Other Income   |          | -   | -   | -   | -   |  |  |  |
| Provision for Diminution in value of investments written back  |          | -   | -   | -   | -   |  |  |  |
| Total (A)  |          | (10,767)                                    | (10,767)  | (8,203)                                     | (8,203)   |  |  |  |
| Expense other than those directly related to the insurance business  |          | 82  | 82  | 51  | 51  |  |  |  |
| Contribution to Policyholders' A/c   |          | -   |   |   |   |  |  |  |
| (a) Towards Excess Expenses of Management  |          | -   | -   | -   | -   |  |  |  |
| (b) Others<br>Interest on subordinated debt  |          | 134   | - 134   | - 134                                       | - 134   |  |  |  |
| Expenses towards CSR activities  |          | -   | -   | -   | -   |  |  |  |
| Penalties  |          | 47  | 47  | -   | -   |  |  |  |
| Bad debts written off  |          | -   | -   | -   | -   |  |  |  |
| Amount Transferred to Policyholders' Account   |          | -   | -   | -   | -   |  |  |  |
| Provisions (Other than Taxation)   |          | -   |   |   |   |  |  |  |
| <ul><li>(a) For Diminution in the value of investments (net)</li><li>(b) Provision for Doubtful Debts</li></ul>      |          | -   | -   | -   | -   |  |  |  |
| (c) Others   |          | -   | -   | -   | -   |  |  |  |
| Contribution to the Mangerial Remuneration   |          | 106   | 106   | 37  | 37  |  |  |  |
| Total (B)  |          | 368   | 368   | 222   | 222   |  |  |  |
| Profit/ (Loss) before Taxation<br>Provision for Taxation   |          | (11,135)                                    | (11,135)  | (8,424)                                     | (8,424)   |  |  |  |
| Profit / (Loss) after Taxation   |          | (11,135)                                    | (11,135)  | (8,424)                                     | (8,424)   |  |  |  |
| Appropriations (a) Balance at the beginning of the period (b) Interim dividends paid during the period               |          | (3,20,383)                                  | (3,20,383)                                      | (2,86,150)                                  | (2,86,150)                                      |  |  |  |
| (c) Proposed Final Dividend  |          | -   | -   | -   | -   |  |  |  |
| (e) Transfer to Reserves/Other Accounts  |          | 2   | 2   | 4   | 4   |  |  |  |
| Profit/ (Loss) carried to the Balance Sheet  |          | (3,31,515)                                  | (3,31,515)                                      | (2,94,570)                                  | (2,94,570)                                      |  |  |  |
| Earnings Per Share (in Rs.)<br>(Face Value Rs.10 Per share)<br>Basic and Diluted                                     |          | (0.32)                                      | (0.32)  | (0.27)                                      | (0.27)  |  |  |  |

#### FORM L-3-A-BS Bharti AXA Life Insurance Company Limited IRDA Registration No: 130 dated 14 July, 2006 CIN : U66010MH2005PLC157108

| Bharti AXA Life Insurance Comp<br>IRDA Registration No: 130 dated 14 July, 2006 CI                                     | -                 | FLC157108               | bharti AMA              |
|--|-------------------|-------------------------|-------------------------|
| Balance Sheet as at 30th June  | , 2022            | (Amo                    | unt in Rs. Lakhs)       |
| Particulars  | Schedule          | As at 30th June<br>2022 | As at 30th June<br>2021 |
| Sources of Funds   |                   |                         |                         |
| Shareholders' Funds:<br>Share Capital<br>Share Application Money Pending Allotment<br>Reserves and Surplus             | L-8 & L-9<br>L-10 | 3,55,120<br>-<br>21,199 | 3,16,620<br>-<br>21,671 |
| Credit/(Debit) Fair Value Change Account (Net)   |                   | 126                     | 371                     |
| Sub-Total  |                   | 3,76,445                | 3,38,662                |
| Borrowings<br>Policyholders' Funds:  | L-11              | 6,000                   | 6,000                   |
| Credit/(Debit) Fair Value Change Account (Net)<br>Policy Liabilities<br>FUNDS FOR DISCONTINUED POLICIES:               |                   | (225)<br>9,31,292       | 4,898<br>7,64,781       |
| (i) Discontinued on Account of non-payment of premiums<br>(ii) Others<br>Insurance Reserves                            |                   | 5,029<br>-<br>-         | 2,620<br>-<br>-         |
| Provision for Linked Liabilities   |                   | 1,55,279                | 1,50,054                |
| Sub-Total  |                   | 10,97,375               | 9,28,352                |
| Funds for Future Appropriations<br>Linked  |                   | -                       | -                       |
| Non-Linked (Non-PAR)<br>Non-Linked (PAR)<br>Deferred Tax Liabilities (Net)   |                   | -<br>17,038<br>-        | -<br>12,476<br>-        |
| Non-participating policyholders' unallocated surplus   |                   | _                       | _                       |
| Total Application of Funds   |                   | 14,90,858               | 12,79,490               |
| Investments  |                   |                         |                         |
| Shareholders'  | L-12              | 56,341                  | 58,095                  |
| Policyholders'<br>Assets Held to Cover Linked Liabilities*   | L-13<br>L-14      | 9,23,716                | 7,59,632                |
|  | L-14              | 1,60,308                | 1,52,674                |
| Loans<br>Fixed Assets  | L-15<br>L-16      | 3,374<br>8,747          | 2,635<br>2,075          |
| Deferred Tax Assets (Net)  | 2 10              | -                       | -                       |
| Current Assets<br>Cash and Bank Balances   | L-17              | 4,433                   | 4,390                   |
| Advances and Other Assets  | L-18              | 40,664                  | 42,336                  |
| Sub-Total (A)  |                   | 45,098                  | 46,726                  |
| Current Liabilities  | L-19              | 33,584                  | 32,377                  |
| Provisions Sub-Total (B)   | L-20              | 4,657<br><b>38,241</b>  | 4,538<br><b>36,915</b>  |
| Net Current Assets (C) = (A – B)   |                   | 6,857                   | 9,811                   |
| Miscellaneous Expenditure  | 1 21              | 0,007                   |                         |
| (To the extent not written off or adjusted)  | L-21              |                         |                         |
| Debit Balance of Profit and Loss Account(Shareholder's Account)<br>Deficit in Revenue Account (Policyholders' Account) |                   | 3,31,515                | 2,94,570                |
| Total  |                   | 14,90,858               | 12,79,490               |
|  |                   |                         |                         |

\*Assets Held to Cover Linked Liabilities include assets held against provision for linked liabilities and discontinuance fund.

#### CONTINGENT LIABILITIES

|   |  | (Amount in Rs.          | Lakhs)                  |
|---|--|-------------------------|-------------------------|
|   | Particulars  | As at 30th June<br>2022 | As at 30th June<br>2021 |
| 1 | Partly paid-up investments<br>Claims, other than against policies, not acknowledged as debts                   | 36,250                  | 61,642                  |
| - | by the company<br>Underwriting commitments outstanding (in respect of shares and                               | 6                       | 34                      |
| 3 | securities)  | -                       | -                       |
| 5 | Guarantees given by or on behalf of the Company<br>Statutory demands/ liabilities in dispute, not provided for | 25<br>1,923             | 25<br>1,929             |
|   | Reinsurance obligations to the extent not provided for in<br>accounts<br>Others (to be specified)              | -                       | -                       |
|   | (a)Insurance claims disputed by the Company, to the extent not provided/ reserved                              | 4,183                   | 3,332                   |
|   | TOTAL  | 42,387                  | 66,962                  |

## L-4 - PREMIUM SCHEDULE

Amount in Rs. Lakhs)

| Particulars                          | For the Quarter<br>Ended 30th June,<br>2022 | Upto the Quarter<br>Ended 30th June,<br>2022 | For the Quarter<br>Ended 30th June,<br>2021 | Upto the Quarter<br>Ended 30th June,<br>2021 |
|--------------------------------------|---|--|---|--|
| First Year Premiums                  | 14,005                                      | 14,005                                       | 10,672                                      | 10,672                                       |
| Renewal Premiums                     | 30,259                                      | 30,259                                       | 27,719                                      | 27,719                                       |
| Single Premiums                      | 5,500                                       | 5,500  | 4,511                                       | 4,511  |
| Total                                | 49,764                                      | 49,764                                       | 42,903                                      | 42,903                                       |
| Premium Income from business written |   |  |   |  |
| In India                             | 49,764                                      | 49,764                                       | 42,903                                      | 42,903                                       |
| Outside India                        | -   | -  | -   | -  |
| Total                                | 49,764                                      | 49,764                                       | 42,903                                      | 42,903                                       |



## **L-5- COMMISSION SCHEDULE**

## (Amount in Rs. Lakhs)

| Particulars                                       | For the Quarter<br>Ended 30th June,<br>2022 | Upto the Quarter<br>Ended 30th June,<br>2022 | For the Quarter<br>Ended 30th June,<br>2021 | Upto the Quarter<br>Ended 30th June,<br>2021 |
|---|---|--|---|--|
| Commission paid                                   |   |  |   |  |
| Direct - First Year Premiums                      | 2,431                                       | 2,431  | 1,438                                       | 1,438  |
| - Renewal Premiums                                | 774   | 774  | 1,033                                       | 1,033  |
| - Single Premiums                                 | 50  | 50   | 34  | 34   |
| Gross Commision                                   | 3,256                                       | 3,256  | 2,505                                       | 2,505  |
| Add : Commission on Re-insurance Accepted         | -   | -  | -   | -  |
| Less : Commission on Re-insurance Ceded           | -   | -  | -   | _  |
| Net Commission                                    | 3,256                                       | 3,256  | 2,505                                       | 2,505  |
|   |   |  |   |  |
| Rewards and Remuneration                          | 120   | 120  | 234   | 234  |
| Total Commision                                   | 3,376                                       | 3,376  | 2,738                                       | 2,738  |
| Channel wise break-up of Commission and           |   |  |   |  |
| Rewards (Excluding Reinsurance commission):       |   |  |   |  |
| Individual Agents                                 | 905   | 905  | 1,040                                       | 1,040  |
| Brokers   | 1,738                                       | 1,738  | 1,006                                       | 1,006  |
| Corporate Agents & Banca                          | 733   | 733  | 690   | 690  |
| Web aggregator                                    | (0)   | (0)  | 2   | 2  |
|   | 3,376                                       | 3,376  | 2,738                                       | 2,738  |
| Commission and Rewards on (Excluding Reinsurance) |   |  |   | -  |
| Business written :                                |   |  |   |  |
| In India  | 3,376                                       | 3,376  | 2,738                                       | 2,738  |
| Outside India                                     | -   | -  | -   | -  |
|   | 3,376                                       | 3,376  | 2,738                                       | 2,738  |



#### L-6 - OPERATING EXPENSES SCHEDULE

(Amount in Rs. Lakhs)

| Particulars   | For the Quarter Ended 30th<br>June, 2022 | Upto the Quarter Ended<br>30th June, 2022 | For the Quarter Ended 30th<br>June, 2021 | Upto the Quarter Ended<br>30th June, 2021 |
|---|--|---|--|---|
| Employees' Remuneration and Welfare Benefits          | 12,146                                   | 12,146                                    | 10,321                                   | 10,321                                    |
| Travel, Conveyance and Vehicle Running Expenses       | 328                                      | 328                                       | 36                                       | 36  |
| Training Expenses                                     | 126                                      | 126                                       | 16                                       | 16  |
| Rents, Rates and Taxes                                | 496                                      | 496                                       | 524                                      | 524                                       |
| Repairs   | 77                                       | 77  | 45                                       | 45  |
| Printing and Stationery                               | 98                                       | 98  | 86                                       | 86  |
| Communication Expenses                                | 40                                       | 40  | 55                                       | 55  |
| Legal and Professional Charges                        | 942                                      | 942                                       | 788                                      | 788                                       |
| Medical Fees  | 47                                       | 47  | 89                                       | 89  |
| Auditors' Fees, Expenses etc:                         |  |   |  |   |
| a) as Auditor   | 19                                       | 19  | 15                                       | 15  |
| b) as Adviser or in any other capacity, in respect of |  |   |  |   |
| (i) Taxation Matters                                  | -  | -   | -  | -   |
| (ii) Insurance Matters                                | -  | -   | -  | -   |
| (iii) Management Services                             | -  | -   | -  | -   |
| c) in any Other Capacity                              | -  | -   | -  | -   |
| Advertisement and Publicity                           | 5,589                                    | 5,589                                     | 3,396                                    | 3,396                                     |
| Interest and Bank Charges                             | 106                                      | 106                                       | 118                                      | 118                                       |
| Depreciation  | 290                                      | 290                                       | 258                                      | 258                                       |
| Brand/Trade Mark usage fee/charges                    | -  | -   | -  | -   |
| Stamp duty on policies                                | 100                                      | 100                                       | 8  | 8   |
| Information Technology Expenses                       | 1,789                                    | 1,789                                     | 1,898                                    | 1,898                                     |
| Others:   |  |   |  |   |
| a) Courier  | 91                                       | 91  | 36                                       | 36  |
| b) Facility Maintenance                               | 223                                      | 223                                       | 211                                      | 211                                       |
| c) (Profit)/ Loss on Sale of Asset                    | (2)                                      | (2)                                       | (0)                                      | (0)                                       |
| d) Recruitment and Training *                         | 630                                      | 630                                       | 285                                      | 285                                       |
| e) Subscription fees                                  | 40                                       | 40  | 39                                       | 39  |
| f) Electricity  | 105                                      | 105                                       | 67                                       | 67  |
| g) Document Storage Cost                              | 15                                       | 15  | 14                                       | 14  |
| h) Policy Issuance & Customer Service                 | 252                                      | 252                                       | 178                                      | 178                                       |
| i) Miscellaneous                                      | 43                                       | 43  | 6  | 6   |
| Total   | 23,589                                   | 23,589                                    | 18,489                                   | 18,489                                    |
| In India  | 23,589                                   | 23,589                                    | 18,489                                   | 18,489                                    |
| Outside India   | -  | -   | -  | -   |

\*Includes prior period expense towards GST input credit reversal of Rs. 3,844 ('000)



## L-7 - BENEFITS PAID [NET] SCHEDULE

(Amount in Rs. Lakhs)

| Particulars                           | For the Quarter<br>Ended 30th June,<br>2022 | Upto the Quarter<br>Ended 30th June,<br>2022 | For the Quarter<br>Ended 30th June,<br>2021 | Upto the Quarter<br>Ended 30th June,<br>2021 |
|---------------------------------------|---|--|---|--|
| 1) Insurance Claims:                  |   |  |   |  |
| (a) Claims by Death,                  | 6,714                                       | 6,714  | 12,430                                      | 12,430                                       |
| (b) Claims by Maturity                | 711   | 711  | 883   | 883  |
| (c) Annuities/Pensions Payment,       | /11   | /11  | -   | -  |
| (d) Periodical Benefit,               | _   | _  | _   | _  |
| (e) Health,                           | 53  | 53   | (0)   | (0   |
| (f) Surrenders,                       | 5,991                                       | 5,991  | 3,787                                       | 3,787  |
| (q) Other benefits -                  | 5,991                                       | 5,991  | 5,787                                       | 5,767  |
| - Survival                            | 4,131                                       | 4,131  | 3,552                                       | 3,552  |
| - Rider                               | 234   | 234  | 265   |  |
| Benefit Paid (Gross)                  | 234<br><b>17,833</b>                        | <u> </u>                                     | <b>205</b><br><b>20,915</b>                 | <u>265</u><br>20,915                         |
| In India                              | 17,833                                      | 17,833                                       | 20,915                                      | 20,915                                       |
| Outside India                         | 17,833                                      | 17,855                                       | 20,915                                      | 20,915                                       |
|                                       |   |  |   |  |
| 2) (Amount Ceded in Reinsurance):     |   |  |   |  |
| (a) Claims by Death,                  | (1,394)                                     | (1,394)                                      | (3,989)                                     | (3,989                                       |
| (b) Claims by Maturity,               | -   | -  | -   |  |
| (c) Annuities/Pensions Payment,       | -   | -  | -   | -  |
| (d) Periodical Benefit                | -   | -  | -   | -  |
| (e) Health                            | (0)   | (0)  | (0)   | (0   |
| (f) Other benefits -                  | (0)   | (0)  | (0)   | (0   |
| - Surrenders                          | -   | -  | -   | -  |
| - Survival                            | -   | -  | -   | -  |
| - Rider                               | (45)  | (45)   | (1)   | (1   |
| i i i i i i i i i i i i i i i i i i i | (10)  | (13)   | (-)   | (-   |
| 3) Amount Accepted in Reinsurance:    |   |  |   |  |
| (a) Claims by Death,                  | -   | -  | -   | -  |
| (b) Claims by Maturity,               |   | -  | -   | -  |
| (c) Annuities/Pensions payment,       | -   | -  | -   | -  |
| (d) Periodical Benefit                | -   | -  | -   | -  |
| (e) Health                            |   | -  | -   | -  |
| (d) Other benefits -                  |   |  |   |  |
| - Surrenders                          |   | -  | -   | -  |
| - Survival                            |   | _  | -   | -  |
| - Rider                               |   | -  | -   | -  |
| Total Benefits Paid(Net)              | 16,393                                      | 16,393                                       | 16,924                                      | 16,924                                       |
|                                       |   |  |   |  |
| Benefits Paid to Claimants:           |   |  |   |  |
| In India                              | 16,393                                      | 16,393                                       | 16,924                                      | 16,924                                       |
| Outside India                         | -   | -  | -   | -  |

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| L-8 - SHARE CAPITAL SCHEDULE                                       | (Amo                    | ount in Rs. Lakhs)      |
|--|-------------------------|-------------------------|
| Particulars  | As at 30th June<br>2022 | As at 30th June<br>2021 |
| Authorised Capital   |                         |                         |
| 5,000,000,000 Equity Shares of Rs 10 each                          | 5,00,000                | 5,00,000                |
| Issued Capital   |                         |                         |
| 3,593,293,000 (Previous Year 3,468,293,035) Equity Shares of Rs 10 |                         |                         |
| each, fully paid up  | 3,59,329                | 3,20,829                |
| Subscribed and called-up Capital                                   |                         |                         |
| 3,551,200,976 (Previous Year 3,166,200,976) Equity Shares of Rs 10 |                         | - <i>i</i>              |
| each, fully paid up  | 3,55,120                | 3,16,620                |
| Less : Calls unpaid  | -                       | -                       |
| Add : Shares forfeited (Amount originally paid up)                 | -                       | -                       |
| Less: Par value of Equity Shares bought back                       | -                       | -                       |
| Less: Preliminary expenses   | -                       | -                       |
| Expenses including commission or brokerage on Underwriting         |                         |                         |
| or Subscription of Sharoo  | -                       | -                       |
| or Subscription of Shares Total                                    | 3.55.120                | 3,16,620                |
| Total  | 3,35,120                | 3,10,020                |

| Bharti AXA Life Insurance Company Limited<br>Schedule forming part of the Balance Sheet as at 30th June, 2022<br>L-9 - PATTERN OF SHAREHOLDING SCHEDULE<br>[As certified by the Management] |                                  |              |                                       |              |  |  |  |  |
|---|----------------------------------|--------------|---------------------------------------|--------------|--|--|--|--|
|   | As at 30th 3                     | lune 2022    | As at 30th J                          | une 2021     |  |  |  |  |
| Particulars   | Number of Shares                 | % of Holding | Number of Shares                      | % of Holding |  |  |  |  |
| Promoters<br>- Indian<br>'Bharti Life Ventures Private Limited (erstwhile Bharti Life<br>Private Limited)<br>- Foreign<br>AXA India Holdings (Mauritius)                                    | 1,81,11,12,498<br>1,74,00,88,478 | 51<br>49     | 1,61,47,62,498<br>-<br>1,55,14,38,478 | 51<br>49     |  |  |  |  |
| Others  | -                                | -            | -                                     | -            |  |  |  |  |
| Total   | 3,55,12,00,976                   | 100          | 3,16,62,00,976                        | 100          |  |  |  |  |

| (1)     (1) <th colspan="9">Bharti AXA Life Insurance Company Limited<br/>As at the Quarter 30th June,2022</th>   | Bharti AXA Life Insurance Company Limited<br>As at the Quarter 30th June,2022 |  |        |                |             |                |   |                                 |                            |   |
|---|---|--|--------|----------------|-------------|----------------|---|---------------------------------|----------------------------|---|
| Induction         Lange of the logic matrix         No. during (Rs. 1 lakes)         Lencember (R)         Lencember (R) <thlencember (r)<="" th="">         Lencember (R)</thlencember>  | DETAILS OF EQUITY HOLDINGS -PART A Dinarty ANA                                |  |        |                |             |                |   |                                 |                            |   |
| (1)(1)(1)(1)(Y)(Y)Number of stars<br>(Y)Number of takes<br>(Y)Number of takes<br>(Y)Number of takes<br>   | Sr.No   | Category   |        |                | % of share- | Paid up equity |   |                                 | Shares under               | Lock in Period  |
| And Industry Formatics Groups       Image of the second of t  | (I)   | (11)   |        | (III)          | (IV)        | (V)            |   | of Total Shares<br>held (VII) = | Number of shares<br>(VIII) | As a percentag<br>of Total Share<br>held (IX) =<br>(VIII)/(III)*1 |
| 9       According in the constant in t  | A<br>A.1  | Promoters & Promoters Group<br>Indian Promoters  |        |                |             |                |   | (*1)/(111)*100                  |                            | (****)/(***)**  |
| Image: Instruction Shart Linked (former your on shart of the house Impact (former your on thou house Impact (former your on the house Imp   | i)  | shareholders):<br>(i) Alok Roongta*<br>(ii) Vinod Dsouza*<br>(iii) Nilesh Kothari*<br>(iv) Manoi Jaju*   | 1<br>1 | 1              | -<br>-<br>- |                |   |                                 |                            |   |
| NoCentral Government/S State<br>Government/S Passient of India </td <td>ii)</td> <td>(i) Bharti Life Ventures Private Limited<br/>(Formerly known as Bharti Life Private</td> <td>1</td> <td>1,81,11,12,493</td> <td>51%</td> <td>1,81,111</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>   | ii)   | (i) Bharti Life Ventures Private Limited<br>(Formerly known as Bharti Life Private   | 1      | 1,81,11,12,493 | 51%         | 1,81,111       | - | -                               | -                          | -   |
| Image: Covernment(s) President of India       Image: Covernment(s) President Indi   | iii)  | Financial Institutions/ Banks  | -      | -              | -           | -              | - | -                               | -                          | -   |
| v         sectify in the interval in the interval in  | iv)   |  | -      | -              | -           | -              | - | -                               | -                          | -   |
| A.2       Foreign Promoters       Image: specify promoters       Ima  | v)  |  | -      |                | -           | -              | - | -                               | -                          | -   |
| 1)Individuals (Name of major<br>shareholders):1.  | vi)   | Any other (Please specify)   | -      | -              | -           | -              |   | -                               | -                          | .   |
| 1)       shareholders):       1   | A.2   | Foreign Promoters  |        |                |             |                |   |                                 |                            |   |
| (1) AXA India Holdings11,74,00,88,47849%1,74,009IIIAny other (Please specify)   | i)  |  | -      | -              | -           | -              | - | -                               | -                          | -   |
| B.Non Promoters<  | ii)   |  | 1      | 1,74,00,88,478 | 49%         | 1,74,009       | - | -                               | -                          | -   |
| B.1       Public Shareholders       -   | iii)  | Any other (Please specify)   | -      | -              | -           | -              | - | -                               | -                          | -   |
| 1.1Institutions1)Mutual FundsInvestorsI <t< td=""><td>в.</td><td>Non Promoters</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td><td>-</td></t<>  | в.  | Non Promoters  | -      | -              | -           | -              | - | -                               | -                          | -   |
| <ul> <li>Mutual Funds</li> <li>Foreina Portfolio Investors</li> <li>Financial Institutions/Banks</li> <li>Financial Institutions/Banks</li> <li>Fill belonging to Foreina promoter</li> <li>Fill belonging to Foreina promoter of<br/>Indian Promoter</li> <li>Fill belonging to Foreina promoter of<br/>Indian Promoter</li> <li>Provident Fund/Pension Fund</li> <li>Anv other (Please specify)</li> <li>Instructions</li> <li>Central Government/S1/President of India</li> <li>Central Government/S1/President of India</li> <li>Mon-Institutions</li> <li>Central Government/S1/President of India</li> <li>Individual share capital upto Rs. 2 Lacs</li> <li>Reservation Indian</li> <li>Cearing Members</li> <li>Non-Resident Indian</li> <li>Claring Members</li> <li>Non Resident Indian</li> <li>Claring Members</li> <li>Non Resident Indian Non<br/>Resartriable</li> <li>Bolie SCorporate</li> <li>IDF</li> <li>Provident Pind/Prosiders</li> <li>Non Public Shareholders</li> <li>Non Public Shareholders</li> </ul>  | B.1   | Public Shareholders  | -      | -              | -           | -              | - | -                               | -                          |   |
| 1.2.7       Government(s)/ President of India       I   | i)<br>ii)<br>iv)<br>v)<br>vi)<br>vii)<br>viii)                                | Mutual Funds<br>Foreign Portfolio Investors<br>Financial Institutions/Banks<br>Insurance Companies<br>Fil belonging to Foreign promoter<br>Fil belonging to Foreign Promoter of<br>Indian Promoter<br>Provident Fund/Pension Fund<br>Alternative Investment Fund | -      | -              | -           | -              | - | -                               | -                          | -   |
| <ul> <li>i) Individual share capital upto Rs. 2 Lacs</li> <li>ii) Indivudal share capital in excess of Rs. 2 Lacs</li> <li>iii) NBFCs reaistered with RBI</li> <li>iv) Others: <ul> <li>Trusts</li> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian</li> <li>Bodies Corporate</li> <li>IEFF</li> </ul> </li> <li>B.2 Non Public Shareholders</li> <li>a non Public Shareholders</li> <li>a non Public Shareholders</li> </ul>  | 1.2)  |  | -      | -              | -           | -              | - | -                               | -                          | -   |
| <ul> <li>indivudal share capital in excess of Rs. 2 Lacs</li> <li>iii) NBFCs realstered with RBI</li> <li>iv) Others: <ul> <li>Trusts</li> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian</li> </ul> </li> <li>B.2 Non Public Shareholders</li> <li>I - T</li> <lii -="" li="" t<=""> <li>I - T</li></lii></ul> | 1.3)  | Non-Institutions   | -      | -              | -           | -              |   | -                               | -                          | .   |
| <ul> <li>Non Resident Indian</li> <li>Clearing Members</li> <li>Non Resident Indian Non</li> <li>Repartiable</li> <li>Bodies Corporate</li> <li>IEPF</li> <li>No other (Please Specify)</li> <li>B.2</li> <li>Non Public Shareholders</li> <li></li></ul>   | ii)<br>iii)   | Indivudal share capital in excess of Rs.<br>2 Lacs<br>NBFCs registered with RBI<br>Others:<br>- Trusts   |        |                |             |                |   |                                 |                            |   |
| v)         Any other (Please Specify)           B.2         Non Public Shareholders   |   | - Non Resident Indian<br>- Clearing Members<br>- Non Resident Indian Non<br>Reoartriable<br>- Bodies Corporate<br>- IEPF   |        |                |             |                |   |                                 |                            |   |
| B.2 [Non Public Shareholders  |   | Any other (Please Specify)   |        |                |             |                |   |                                 |                            |   |
| 2.1) Custodari/Dk holder<br>2.2) Employee Benefit Trust<br>2.3) Any other (Please specify)  | 2.1)<br>2.2)  | Custodian/DR Holder<br>Employee Benefit Trust  | -      | -              | -           | -              | - | -                               | -                          | -   |

|  | Name of the Indian Promoter/Indian Investors : Bharti Life Ventures Private Limited (Formerly known as Bharti Life Pvt.Ltd)<br>L-9A- PATTERN OF SHAREHOLDING SCHEDULE<br>DETAILS OF EQUITY HOLDINGS -PART B  |                    |                            |                         |                                  |                          |  |                            |  |  |
|--|--|--------------------|----------------------------|-------------------------|----------------------------------|--------------------------|--|----------------------------|--|--|
| Sr.No  | Category   | No of<br>Investors | No. of shares<br>held      | % of share-<br>holdings | Paid up equity<br>(Rs. In lakhs) | Shares pledged<br>encum  | l or otherwise<br>bered  | Shares under               | Lock in Period   |  |
| (I)  | (11)   |                    | (III)                      | (IV)                    | (V)                              | Number of shares<br>(VI) | As a percentage<br>of Total Shares<br>held (VII) =<br>(VI)/(III)*100 | Number of shares<br>(VIII) | As a percentage<br>of Total Shares<br>held (IX) =<br>(VIII)/(III)*10 |  |
| Α  | Promoters & Promoters Group  |                    |                            |                         |                                  |                          |  |                            |  |  |
| A.1  | Indian Promoters   |                    |                            |                         |                                  |                          |  |                            |  |  |
| i)   | Individuals/HUF (Names of major<br>shareholders):  | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| ii)  | Bodies Corporate:<br>(i) Bharti Overseas Private Limited<br>(ii) Bharti Enterprises (Holding) Private<br>Limited   | 1<br>1             | 3,66,52,425<br>3,66,52,425 | 50%<br>50%              | 3,665<br>3,665                   | -                        | -  | -                          | -  |  |
| iii)   | Financial Institutions/ Banks  | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| iv)  | Central Government/ State<br>Government(s) / President of India  | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| v)   | Persons acting in concert (Please<br>specifv)  | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| vi)  | Any other (Please specify)   | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| A.2  | Foreign Promoters  |                    |                            |                         |                                  |                          |  |                            |  |  |
| i)   | Individuals (Name of major<br>shareholders):   | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| ii)  | Bodies Corporate:  | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| iii)   | Any other (Please specify)   | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| в.   | Non Promoters  | -                  | -                          | -                       | -                                | -                        | -  | -                          | -  |  |
| B.1  | Public Shareholders  |                    |                            |                         |                                  |                          |  |                            |  |  |
| 1.1)<br>i)<br>ii)<br>iii)<br>iv)<br>v)<br>vi)<br>vii)<br>vii)<br>ix) | Institutions<br>Mutual Funds<br>Foreian Portfolio Investors<br>Financial Institutions/Banks<br>Insurance Companies<br>FII belonging to Foreign Promoter of<br>Indian Promoter<br>Provident Fund/Pension Fund<br>Alternative Investment Fund<br>Any other (Please specify)      |                    |                            |                         |                                  |                          |  |                            |  |  |
| 1.2)   | Central Government/ State<br>Government(s)/ President of India   |                    |                            |                         |                                  |                          |  |                            |  |  |
| 1.3)   | Non-Institutions   |                    |                            |                         |                                  |                          |  |                            |  |  |
| i)<br>ii)<br>iii)<br>iv)   | Individual share capital upto Rs. 2 Lacs<br>Indivudal share capital in excess of Rs.<br>2 Lacs<br>NBFCs registered with RBI<br>Others:<br>- Trusts<br>- Non Resident Indian<br>- Clearing Members<br>- Non Resident Indian Non<br>Repartriable<br>- Bodies Corporate<br>- IEPF |                    |                            |                         |                                  |                          |  |                            |  |  |
| v)<br>B.2<br>2.1)<br>2.2)<br>2.3)                                    | Anv other (Please Specifv)<br>Non Public Shareholders<br>Custodian/DR Holder<br>Employee Benefit Trust<br>Any other (Please specify)<br>Total  | 2                  | 7,33,04,850                | 100%                    | 7,330                            | -                        | -  | -                          | -  |  |



| L-10 - RESERVES AND SURPLUS  | <u>SCHEDULE (An</u>                         | nount in Rs. Lakhs)                         |
|--|---|---|
| Particulars  | As at 30th June 2022                        | As at 30th June 2021                        |
| Capital Reserve<br>Capital Redemption Reserve<br>Share Premium<br>Revaluation Reserve<br>General Reserves<br>Less: Amount utilized for Buy-back<br>Less: Amount utilized for issue of Bonus shares | -<br>-<br>20,744<br>454<br>-<br>-<br>-<br>- | -<br>-<br>20,744<br>927<br>-<br>-<br>-<br>- |
| Catastrophe Reserve<br>Other Reserves<br>Balance of Profit in Profit and Loss Account  |   | -<br>-<br>-                                 |
| Total  | 21,199                                      | 21,671                                      |

| Bharti AXA Life Insurance Compa<br>Schedule forming part of the Balance Sheet<br>L-11 - BORROWINGS SCHE | bharti AMA<br>(Amount in Rs. Lakhs) |                      |
|---|-------------------------------------|----------------------|
| Particulars   | As at 30th June 2022                | As at 30th June 2021 |
| Debentures/ Bonds   | 6,000                               | 6,000                |
| Banks   | -                                   | -                    |
| Financial Institutions  | -                                   | -                    |
| Others  | -                                   | -                    |
| Total   | 6,000                               | 6,000                |

|     | DISCLOSURE FOR SECURED BORROWINGS (Amount in Rs.Lakh |                 |                    |                    |  |  |  |  |
|-----|--|-----------------|--------------------|--------------------|--|--|--|--|
| Sr. | Source/Instrument                                    | Amount Borrowed | Amount of Security | Nature of Security |  |  |  |  |
| no  |  | Amount Borrowed | Amount of Security | Nature of Security |  |  |  |  |
| 1   | 1 Not Applicable                                     |                 |                    |                    |  |  |  |  |
|     | Total  | -               |                    |                    |  |  |  |  |

Note:

a) The extent to which the borrowings are secured shall be separately disclosed stating the nature of the security under each sub-head, as given below

b) Amounts due within 12 months from the date of Balance Sheet should be shown separately

c) Debentures include NCDs issued as per IRDAI (Other Forms of Capital) Regulations, 2015

| Bharti AXA Life Insurance Company Limited<br>Schedule forming part of the Balance Sheet as at 30th June, 2022  |                      |                      |  |  |  |  |
|--|----------------------|----------------------|--|--|--|--|
| L- 12 - INVESTMENTS SHAREHOLDER  | S SCHEDULE (An       | nount in Rs. Lakhs)  |  |  |  |  |
| Particulars  | As at 30th June 2022 | As at 30th June 2021 |  |  |  |  |
| Long Term Investments  |                      |                      |  |  |  |  |
| Government Securities and Government Guaranteed Bonds including Treasury Bills<br>(Market value Current Year Rs. 19,196 lakhs, Previous Year 19,653 lakhs)   | 21,440               | 20,511               |  |  |  |  |
| Other Approved Securities<br>(Market value Current Year Rs. 9,309 lakhs, Previous Year 10,892 lakhs)   | 9,763                | 10,771               |  |  |  |  |
| Other Approved Investments   |                      |                      |  |  |  |  |
| (a) Shares<br>(aa) Equity<br>(bb) Preference   | 775                  | 3,166                |  |  |  |  |
| (c) Mutual Funds<br>(c) Derivative Instruments   |                      |                      |  |  |  |  |
| <ul> <li>(d) Debentures/ Bonds</li> <li>(Market value Current Year Rs. 3,998 lakhs,Previous Year 5,748 lakhs)</li> <li>(e) Other Securities         <ul> <li>Fixed Deposits</li> </ul> </li> </ul>       | 3,904                | 5,30                 |  |  |  |  |
| <ul> <li>(f) Subsidiaries</li> <li>(g) Investment Properties - Real Estate</li> </ul>  |                      |                      |  |  |  |  |
| REIT<br>Investments in Infrastructure, Housing and Social Sector<br>(Market value Current Year Rs. 11,120 lakhs, Previous Year 9,820 lakhs)  | 291<br>11,586        | -<br>9,599           |  |  |  |  |
| Other Investments<br>- Equity Shares   | 866                  | 1,563                |  |  |  |  |
| - Preference Shares     - Debentures/ Bonds     less - Provision on Investments:     (500) (Market value Current Year Rs. 500 lakhs, Previous Year Rs. 500 lakhs)  | 500                  | 50                   |  |  |  |  |
| - Mutual Funds   | 802                  | 87                   |  |  |  |  |
| <ul> <li>Fixed Deposits</li> <li>Investments in Infrastructure, Housing and Social Sector<br/>less - Provision on Investments:</li> <li>(Market value Current Year Rs. NIL, Previous Year NIL</li> </ul> | 002                  |                      |  |  |  |  |
| Short Term Investments<br>Government Securities and Government Guaranteed Bonds including Treasury Bills<br>(Market value Current Year Rs. 999 Jakhs, Previous Year Rs. NIL)                             | 999                  | -                    |  |  |  |  |
| Other Approved Securities<br>(Market value Current Year Rs. NIL, Previous Year Rs. 1,556 lakhs)  | -                    | 1,51                 |  |  |  |  |
| Other Approved Investments<br>(a) Shares   |                      |                      |  |  |  |  |
| (aa) Equity<br>(bb) Preference   |                      |                      |  |  |  |  |
| <ul> <li>(b) Mutual Funds</li> <li>(c) Derivative Instruments</li> <li>(c) Derivative Conductor</li> </ul>   | 1 0 7 7              |                      |  |  |  |  |
| <ul> <li>(d) Debentures/ Bonds</li> <li>(Market value Current Year Rs. 1,050 lakhs , Previous Year NIL)</li> <li>(e) Other Securities</li> </ul>   | 1,037                | -                    |  |  |  |  |
| - Cetificate of Deposits<br>- CBLO   | 3,259                | 4,190                |  |  |  |  |
| - Fixed Deposits<br>(f) Subsidiaries<br>(g) Investment Properties - Real Estate  | -                    | 45                   |  |  |  |  |
| Investments in Infrastructure, Housing and Social Sector<br>(Market value Current Year Rs. 1,119 lakhs, Previous Year Rs. 50 lakhs)  | 1,119                | 50                   |  |  |  |  |
| Other Investments<br>(a) Equity Shares<br>(b) Debentures/ Bonds<br>(c) Mutual Fund   |                      |                      |  |  |  |  |
| (e) Other Securities   |                      |                      |  |  |  |  |
| - Fixed Deposits   |                      |                      |  |  |  |  |
| Total  | 56,341               | 58,09                |  |  |  |  |
| Investments<br>In India  | 56,341               | 58,095               |  |  |  |  |
| Outside India<br>Total   | 56,341               | 58,09                |  |  |  |  |

|   | nsurance Company Limited<br>Balance Sheet as at 30th Jur | e, 2022 bharti       | MA                       |
|---|--|----------------------|--------------------------|
| I - 13 - TNV  | ESTMENTS POLICYHOLDERS S                                 |                      | ount in Rs. Lakhs)       |
| Particulars   |  | As at 30th June 2022 | As at 30th June 2021     |
| Long Term Investments   |  |                      |                          |
| Government Securities and Government Guaranteed   | bonds including Treasury Bills                           | 4,78,678             | 3,05,268                 |
| (Market value Current Year Rs. 4,43,477 lakhs,  | <b>-</b> ,   | , , , , , , ,        |                          |
| lakhs)  |  |                      |                          |
| Other Approved Securities<br>(Market value Current Year Rs. 11,6545 lakhs, I<br>lakhs)  | Previous Year 1,01,205                                   | 1,21,163             | 98,294                   |
| Other Approved Investments  |  |                      |                          |
| (a) Shares<br>(aa) Equity   |  | 14,311               | 62,356                   |
| (bb) Preference<br>(b) Mutual Funds   |  | ,                    |                          |
| (c) Derivative Instruments  |  |                      |                          |
| (d) Debentures/ Bonds<br>(Market value Current Year Rs. 64,309 lakhs, Previou   | ıs Year 97,645 lakhs)                                    | 64,613               | 89,986                   |
| (e) Other Securities<br>- Fixed Deposits  |  | -                    | 290                      |
| (f) Subsidiaries  |  |                      |                          |
| (g) Investment Properties - Real Estate   | 4188   |                      |                          |
| Less: Depreciation:   | (103)  | 4,085                | 8,323                    |
| REIT  |  | 2,682                |                          |
| Investments in Infrastructure, Housing and Soc  |  | 1,50,922             | 1,34,604                 |
| (Market value Current Year Rs. 1,49,163 lakhs, Previ  | ous Year 1,43,598 lakhs)                                 |                      |                          |
| Other Investments   |  |                      |                          |
| - Equity Shares<br>- Preference Shares  |  | 12,350               | 13,052<br>19             |
| - Fixed Deposits  |  | 2,300                | 2,300                    |
| - Mutual Funds  | 7 500  | 1,901                | 2,485                    |
| - Debentures/ Bonds<br>less - Provision on Investments  | 7,500<br>(1,250)   | 6,250                | 9,750                    |
| (Market value Current Year Rs. 6,505 lakhs, Previous<br>- Investments in Infrastructure, Housing and Socia                            | Year 10,754 lakhs)                                       |                      |                          |
| Short Term Investments  |  |                      |                          |
| Government Securities and Government Guaran<br>Treasury Bills   | teed Bonds including                                     | 9                    | 10,009                   |
| (Market value Current Year Rs. 9 lakhs, Previous Yea<br>Other Approved Securities<br>(Market value Current Year Rs. Nil, Previous Yea |  |                      |                          |
| Other Approved Investments  |  |                      |                          |
| (a) Shares<br>(aa) Equity   |  |                      |                          |
| (bb) Preference   |  |                      |                          |
| (b) Mutual Funde  |  |                      |                          |
| (b) Mutual Funds<br>(c) Derivative Instruments  |  |                      |                          |
| (d) Debentures/ Bonds<br>(Market value Current Year Rs. 7,071 lakhs, Previous   | Year Rs. 978 lakhs)                                      | 7,008                | 940                      |
| (e) Other Securities<br>- Fixed Deposits  |  | 290                  | 1,192                    |
| - Certificate of Deposit  |  | 250                  | 1,152                    |
| - Commercial Paper<br>- CBLO  |  | 47,992               | 17,626                   |
| <ul><li>(f) Subsidiaries</li><li>(g) Investment Properties-Real Estate</li></ul>  |  |                      |                          |
| Investments in Infrastructure, Housing and Social Se<br>(Market value Current Year Rs. 9,176 lakhs, Previous                          |  | 9,162                | 1,137                    |
| Other Investments<br>(a) Equity Shares  |  |                      |                          |
| (b) Debentures/ Bonds   |  | -                    | 1,000                    |
| <ul><li>(c) Mutual Funds</li><li>(d) Other Securities</li></ul>   |  |                      |                          |
| - Fixed Deposits Total  |  | -<br>9,23,716        | 1,000<br><b>7,59,632</b> |
| Investments<br>In India   |  |                      |                          |
| Outside India   |  | 9,23,716             | 7,59,632                 |
| Total   |  | 9,23,716             | 7,59,632                 |

| Bharti AXA Life Insurance Company Limited<br>Schedule forming part of the Balance Sheet as at 30th June, 2022 |                         |                         |  |  |  |  |  |
|---|-------------------------|-------------------------|--|--|--|--|--|
| 'L- 14 - ASSETS HELD TO COVER LINKED LIABILITIES S  |                         | Amount in Rs. Lakh      |  |  |  |  |  |
| Particulars   | As at 30th June<br>2022 | As at 30th June<br>2021 |  |  |  |  |  |
| Long Term Investments   |                         |                         |  |  |  |  |  |
| Government Securities and Government Guaranteed Bonds including Treasury Bills                                | 7,699                   | 10,152                  |  |  |  |  |  |
| Other Approved Securities   | 1,462                   | 3,021                   |  |  |  |  |  |
| Other Approved Investments  |                         |                         |  |  |  |  |  |
| (a) Shares  |                         |                         |  |  |  |  |  |
| (aa) Equity<br>(bb) Preference  | 95,439                  | 90,556                  |  |  |  |  |  |
| (b) Mutual Funds  |                         |                         |  |  |  |  |  |
| (c) Derivative Instruments<br>(d) Debentures/Bonds  | 897                     | 1,482                   |  |  |  |  |  |
| (u) Debendules/Bonds  | 097                     | 1,402                   |  |  |  |  |  |
| (e) Other Securities  |                         |                         |  |  |  |  |  |
| - Fixed Deposits  |                         |                         |  |  |  |  |  |
| (f) Subsidiaries<br>(g) Investment Properties - Real Estate   |                         |                         |  |  |  |  |  |
|   |                         |                         |  |  |  |  |  |
| Investments in Infrastructure, Housing and Social Sector  | 11,268                  | 11,229                  |  |  |  |  |  |
| Other Investments   | 7 456                   | 0.761                   |  |  |  |  |  |
| (a) Equity Shares   | 7,456                   | 8,761                   |  |  |  |  |  |
| (b) Mutual Funds<br>(c) Debentures/Bonds  | 13,572                  | 10,324                  |  |  |  |  |  |
| (d) Other Securities  |                         |                         |  |  |  |  |  |
| - Preference Shares   |                         |                         |  |  |  |  |  |
| (e) Investments in Infrastructure, Housing and Social Sector<br>Short Term Investments                        | 14                      | -                       |  |  |  |  |  |
| Government Securities and Government Guaranteed Bonds including Treasury Bills                                | 7,858                   | 5,681                   |  |  |  |  |  |
| Other Approved Securities   | 503                     | 1,424                   |  |  |  |  |  |
| Other Approved Investments  |                         |                         |  |  |  |  |  |
| (a) Shares  |                         |                         |  |  |  |  |  |
| (aa) Equity<br>(bb) Preference  |                         |                         |  |  |  |  |  |
| (b) Mutual Funds  |                         |                         |  |  |  |  |  |
| (c) Derivative Instruments  |                         |                         |  |  |  |  |  |
| (d) Debentures/ Bonds<br>(e) Other Securities   | 1,323                   | 690                     |  |  |  |  |  |
| - Fixed Deposits  |                         |                         |  |  |  |  |  |
| - Certificate of Deposit  |                         |                         |  |  |  |  |  |
| - Commercial Paper<br>- CBLO  | 10,810                  | 6,545                   |  |  |  |  |  |
| (f) Subsidiaries  | 10,010                  | 0,51                    |  |  |  |  |  |
| (q) Investment Properties - Real Estate   |                         |                         |  |  |  |  |  |
| Investments in Infrastructure, Housing and Social Sector  | 855                     | 634                     |  |  |  |  |  |
| Other Investments   |                         |                         |  |  |  |  |  |
| (a) Equity Shares   |                         |                         |  |  |  |  |  |
| 'b) Debentures/Bonds<br>(c )Mutual Funds  |                         |                         |  |  |  |  |  |
| (d) Other Securities  |                         |                         |  |  |  |  |  |
| - Preference Shares<br>- Fixed Deposits   |                         |                         |  |  |  |  |  |
| Other Approved Investments  |                         |                         |  |  |  |  |  |
| Balances in Bank<br>Other Current Assets (net)  | 384<br>768              | 1,269                   |  |  |  |  |  |
| Total   | 1,60,308                | 1,52,674                |  |  |  |  |  |
| Investments   |                         |                         |  |  |  |  |  |
| In India<br>Outside India   | 1,60,308                | 1,52,674                |  |  |  |  |  |
| Total   | 1,60,308                | 1,52,674                |  |  |  |  |  |

## bharti A

#### Bharti AXA Life Insurance Company Limited L-14 A - Aggregate value of Investments other than Listed Equity Securities and Derivative Instruments As at 30th June,2022

| (Amount in Rs.   |                          |                          |                      |                          |                          |  |                      |                          |
|--|--------------------------|--------------------------|----------------------|--------------------------|--------------------------|--|----------------------|--------------------------|
|  | Shareholders             |                          | Policy               | Policyholders            |                          | Assets held to cover<br>Linked Liabilities |                      | otal                     |
| Particulars  | As at 30th<br>June, 2022 | As at 30th<br>June, 2021 |                      | As at 30th<br>June, 2021 | As at 30th<br>June, 2022 | As at 30th<br>June, 2021                   |                      | As at 30th<br>June, 2021 |
| Long Term<br>Investments:<br>Book Value<br>Market Value  | 49,350<br>45,976         | 47,935<br>47,359         | 8,45,476<br>8,03,365 | 6,56,729<br>6,74,050     | 28,758<br>28,888         | 31,173<br>31,173                           | 9,23,584<br>8,78,229 | 7,35,837<br>7,52,582     |
| Short Term<br>Investments:<br>Book Value<br>Market Value | 5,415<br>5,428           | 5,802<br>5,841           | 59,241<br>59,317     | 32,904<br>32,971         | 19,950<br>19,939         | 14,975<br>14,975                           | 84,606<br>84,685     | 53,681<br>53,788         |



| L-15 - LOANS SCHEDULE                            | (Amount in Rs. La    |                      |  |  |  |
|--|----------------------|----------------------|--|--|--|
| Particulars                                      | As at 30th June 2022 | As at 30th June 2021 |  |  |  |
| Security-wise Classification                     |                      |                      |  |  |  |
| Secured  |                      |                      |  |  |  |
| (a) On mortgage of Property                      |                      |                      |  |  |  |
| (aa) In India                                    | -                    | -                    |  |  |  |
| (bb) Outside India                               | -                    | -                    |  |  |  |
| (b) On Shares, Bonds, Government Securities etc. | -                    | -                    |  |  |  |
| (c) Loans against Policies                       | 3,374                | 2,635                |  |  |  |
| (d) Others                                       | -                    | -                    |  |  |  |
| Unsecured*                                       | -                    | -                    |  |  |  |
| Total  | 3,374                | 2,635                |  |  |  |
| Borrower-wise Classification                     |                      |                      |  |  |  |
| (a) Central and State Governments                | -                    | -                    |  |  |  |
| (b) Banks and Financial Institutions             | -                    | -                    |  |  |  |
| (c) Subsidiaries                                 | -                    | -                    |  |  |  |
| (d) Companies                                    | -                    | -                    |  |  |  |
| (e) Loans against Policies                       | 3,374                | 2,635                |  |  |  |
| (f) Others                                       | -                    | _                    |  |  |  |
| Total  | 3,374                | 2,635                |  |  |  |
| Performance-wise Classification                  |                      |                      |  |  |  |
| (a) Loans classified as Standard                 |                      |                      |  |  |  |
| (aa) In India                                    | 3,374                | 2,635                |  |  |  |
| (bb) Outside India                               | -                    | -                    |  |  |  |
| (b) Non-standard loans less Provisions           |                      | -                    |  |  |  |
| (aa) In India                                    | -                    | -                    |  |  |  |
| (bb) Outside India                               | -                    | -                    |  |  |  |
| Total  | 3,374                | 2,635                |  |  |  |
| Maturity-wise Classification                     |                      |                      |  |  |  |
| (a) Short Term                                   | -                    | -                    |  |  |  |
| (b) Long Term                                    | 3,374                | 2,635                |  |  |  |
| Total  | 3,374                | 2,635                |  |  |  |

\*Company has no unsecured Loans

| Provisions against Non-performing Loans | (Rs.Lakhs) |           |  |  |  |
|---|------------|-----------|--|--|--|
| Non Performing Loans                    | Loan Amt   | Provision |  |  |  |
| Sub Standard                            | NITI       | NITI      |  |  |  |
| Doubtful<br>Loss                        | NIL        | NIL       |  |  |  |
| Loss<br>Total                           | NIL        | NIL       |  |  |  |



#### L-16 - FIXED ASSETS SCHEDULE

|   |                          |             |                            | <b>L-10 - LIVE</b> | D ASSETS SCHE           | DOLE                     |             |                            |           |                         |                         |                         |
|---|--------------------------|-------------|----------------------------|--------------------|-------------------------|--------------------------|-------------|----------------------------|-----------|-------------------------|-------------------------|-------------------------|
| Fixed Assets  |                          |             |                            |                    |                         |                          |             |                            |           |                         | (Amount in              | Rs. Lakhs)              |
|   |                          | (           | Cost/ Gross Bloc           | k                  |                         |                          | Depro       | eciation/ Amorti           | sation    |                         | Net Block               | Net Block               |
| Particulars   | As at<br>1st April, 2022 | Adjustments | Additions /<br>Adjustments | Deletions          | As at 30th<br>June 2022 | As at<br>1st April, 2022 | Adjustments | Additions /<br>Adjustments | Deletions | As at 30th<br>June 2022 | As at 30th<br>June 2022 | As at 30th<br>June 2021 |
| Intangible Assets                                       |                          |             |                            |                    |                         |                          |             |                            |           |                         |                         |                         |
| Intangibles -   |                          |             |                            |                    |                         |                          |             |                            |           |                         |                         | i                       |
| Software  | 4,463                    |             | 1                          | -                  | 4,464                   | 3,240                    |             | 66                         | -         | 3,306                   | 1,158                   | 447                     |
| Other Intangible Assets                                 | 74                       |             | -                          | -                  | 74                      | 9                        |             | -                          | -         | 9                       | 65                      | - 1                     |
| Tangible Assets   |                          |             |                            |                    |                         |                          |             |                            |           |                         |                         | İ.                      |
| Leasehold improvements                                  | 1,810                    |             | 13                         | 87                 | 1,736                   | 1,159                    |             | 33                         | 87        | 1,106                   | 630                     | 33                      |
| Furniture and Fittings                                  | 741                      |             | 3                          | 28                 | 717                     | 565                      |             | 11                         | 28        | 548                     | 168                     | 98                      |
| Information Technology Equipment                        | 4,001                    |             | 4                          | 8                  | 3,997                   | 2,953                    |             | 93                         | 8         | 3,038                   | 959                     | 872                     |
| Building  | 4,188                    |             | -                          | -                  | 4,188                   | 25                       |             | 20                         | -         | 46                      | 4,142                   | -                       |
| Office Equipment(includes<br>communication equipment)   | 1,449                    |             | 25                         | 9                  | 1,464                   | 904                      |             | 66                         | 9         | 960                     | 504                     | 375                     |
| Total   | 16,726                   | -           | 46                         | 132                | 16,639                  | 8,856                    | -           | 290                        | 131       | 9,014                   | 7,625                   | 1,825                   |
| Capital Work In Progress - (including capital advances) |                          |             |                            |                    |                         |                          |             |                            |           |                         | 1,122                   | 249                     |
| TOTAL   | 16,726                   | -           | 46                         | 132                | 16,639                  | 8,856                    | -           | 290                        | 131       | 9,014                   | 8,747                   | 2,075                   |
|   |                          |             |                            |                    |                         |                          |             |                            |           |                         |                         | Í                       |
| Previous Year   | 10,789                   | -           | 118                        | 118                | 10,907                  | 8,823                    | -           | 258                        | 0         | 9,081                   | 2,075                   | 2,075                   |



| L-17 - CASH AND BANK BALANCE SCH                           | (Amount in Rs. Lakhs) |                      |
|--|-----------------------|----------------------|
| Particulars  | As at 30th June 2022  | As at 30th June 2021 |
| Cash (including Cheques, Drafts and Stamps in hand)        | 855                   | 922                  |
| Bank Balances  |                       |                      |
| (a) Deposit Accounts*                                      | -                     | -                    |
| (aa) Short-term (Due within 12 months of the date of       |                       |                      |
| Balance Sheet)   | 852                   | 455                  |
| (ab) Others  | 50                    | 500                  |
| (b) Current Accounts                                       | 2,676                 | 2,513                |
| (c) Others   | -                     | -                    |
| Money at Call and Short Notice                             |                       |                      |
| (a) With Banks   | -                     | -                    |
| (b) With Other Institutions                                | -                     | -                    |
| Others<br>Total  | 4,433                 | 4,390                |
| Balances with non-scheduled banks (included in b above)    | 4,433                 | 4,390                |
| buildinges with non-seneduled builds (included in 5 above) | , o                   | -                    |
|  |                       |                      |
| Cash and Bank Balances                                     |                       |                      |
| In India   | 4,433                 | 4,390                |
| Outside India  | -                     | -                    |
| Total  | 4,433                 | 4,390                |

\*Includes a margin deposit of Rs. 25 Lakhs against a bank guarantee given to UIDAI, Margin Deposit of Rs. 50 Lakhs placed with BSE and Rs. 500 Lakhs with NSE.

| Bharti AXA Life I<br>Schedule forming part of the  | bharti A                    |                      |   |
|--|-----------------------------|----------------------|---|
| Particulars  | ND OTHER ASSETS SCHEDU      | As at 30th June 2022 | (Amount in Rs. Lakhs)<br>As at 30th June 2021 |
| Advances   |                             |                      |   |
| Reserve Deposits with Ceding Companies             |                             | -                    | -   |
| Application Money for Investments                  |                             | -                    | -   |
| Prepayments  |                             | 1,243                | 636   |
| Advances to Directors/Officers                     |                             | -                    | -   |
| Advance Tax Paid and Taxes Deducted at Source      |                             | 93                   | 262   |
| (Net of Provision for Taxation)                    |                             |                      |   |
| Others<br>Advances to Suppliers                    |                             | 125                  | - 70  |
| Advances to Suppliers                              |                             | 292                  | 202   |
| Others: Redemption receivables from UL schemes     | *                           |                      | 202   |
| Total (A)  |                             | 1,754                | 1,422   |
| Other Assets                                       |                             |                      | _/·==   |
| Income accrued on Investments                      |                             | 19,790               | 21,015  |
| Outstanding Premiums                               |                             | 5,613                | 5,630   |
| Agents' Balances                                   | 385                         | 70                   | 135   |
| Less-: Provisions                                  | (315)                       | ,0                   | 135   |
| Foreign Agencies Balances                          |                             | -                    | -   |
| Due from other entities carrying on insurance busi | ness (including reinsurers) | 1,546                | 3,754   |
| Due from subsidiaries/ holding company             |                             | -                    | -   |
| Deposit with Reserve Bank of India                 |                             |                      |   |
| [Pursuant to section 7 of Insurance Act, 1938]     |                             | -                    | -   |
| Others   |                             |                      |   |
| -Other Receivables (including Provision against    | 1285                        | 595                  | 47  |
| doubtful Other Recoveries)                         | <u>(690)</u>                | 595                  | 47  |
| Debenture issue expense                            |                             | 26                   | 31  |
| -Deposits  |                             | 1,296                | 1,333   |
| -Other Investment Assets :                         | 10316                       | 2,816                | 564   |
|  | <u>(7500)</u>               |                      | 501   |
| -CAT premium advance payment                       |                             | 3                    | -   |
| Advance Payment - Survival Benefits                |                             | 39                   | -   |
| Total assets held for Unclaimed fund:              |                             | 4.150                | 4 4 2 2                                       |
| -Assets held for unclaimed fund                    |                             | 4,158                | 4,133   |
| -Income earned on unclaimed fund**                 |                             | 325                  | 265   |
| -GST Unutilised Credit                             |                             | 2,634<br>38,911      | 4,006<br><b>40,914</b>                        |
| Total (B)<br>Total (A+B)                           |                             | 40,664               | 40,914  |
|  |                             | -0,004               | 72,550  |

\*Amount shown as redemption receivable from UL schemes aggregating to Nil (As at 30th June 2021 252 lakhs) represents amount that are pending for dis-investment, on account of redemption request received from customer as on 30th June,2022

\*\*Amount of income earned aggregating to Rs. 325 Lakhs (As at 30th June 2021 Rs. 265 Lakhs) represents income earned since inception, which has been re-invested in investment securities.



## L-19 - CURRENT LIABILITIES SCHEDULE

| L-19 - CURRENT LIABILITIES SCH                 | EDULE                | (Amount in Rs. Lakhs) |
|--|----------------------|-----------------------|
| Particulars                                    | As at 30th June 2022 | As at 30th June 2021  |
| Agents' Balances                               | 1,455                | 1,092                 |
| Balances due to Other Insurance Companies      | 0                    | 9                     |
| Deposits held on Re-insurance Ceded            | -                    | -                     |
| Premiums Received in Advance                   | 541                  | 404                   |
| Unallocated Premium                            | 1,910                | 1,217                 |
| Sundry Creditors                               | 12,547               | 11,802                |
| Due to subsidiaries/ holding company           | 117                  | 85                    |
| Claims Outstanding                             | 4,768                | 6,940                 |
| Annuities Due                                  | -                    | -                     |
| Due to Officers/ Directors                     | 127                  | 210                   |
| Policyholders' unclaimed amount                | 4,158                | 4,133                 |
| Income earned on unclaimed fund<br>Others :    | 325                  | 265                   |
|  | 760                  | 1,228                 |
| Book Overdraft                                 |                      |                       |
| Payable to Policyholder                        | 1,297                | 2,322                 |
| Statutory Dues Payable                         | 1,947                | 1,137                 |
| Investment Subscription Payable to UL scheme   |                      | -                     |
| Derivative                                     | 2,782                | 561                   |
| Interest accrued on Non-convertible Debentures | 415                  | 423                   |
| Rental SLM Reserves                            | 435                  | 401                   |
| Outstanding Payable for Investments            | -                    | 148                   |
| Total  | 33,584               | 32,377                |



|  |                      | Contraction of the second |  |  |  |
|--|----------------------|--|--|--|--|
| L-20 - PROVISION SCHEDULE  |                      | (Amount in Rs. Lakhs)  |  |  |  |
| Particulars  | As at 30th June 2022 | As at 30th June 2021   |  |  |  |
| For Taxation (Less Payments and Taxes Deducted at Source)<br>For Employee Benefits | - 2,256              | _<br>2,096   |  |  |  |
| Others:<br>Provision for Gratuity  | 43                   | 46   |  |  |  |
| Provision for Leave Encashment   | -                    | 59   |  |  |  |
| Provision for Long Term Incentive Plan   | 471                  | 757  |  |  |  |
| Provision for Litigation cases   | 1,887                | 1,580  |  |  |  |
| Total  | 4,657                | 4,538  |  |  |  |

| Bharti AXA Life Insurance Company Limited         Schedule forming part of the Balance Sheet as at 30th June, 2022         L-21 - MISC EXPENDITURE SCHEDULE<br>[To the Extent Not Written Off or Adjusted]         (Amount in Rs. Lakhs) |                      |                      |  |  |  |  |  |  |
|--|----------------------|----------------------|--|--|--|--|--|--|
| Particulars  | As at 30th June 2022 | As at 30th June 2021 |  |  |  |  |  |  |
| Discount Allowed in Issue of Shares/Debentures<br>Others   |                      | -                    |  |  |  |  |  |  |
| Total  | -                    | -                    |  |  |  |  |  |  |

|     | Bharti AXA Life Insurance Company Limited<br>IRDA Registration No: 130 dated 14 July, 2006   |                             |                           |                        |                          |  |  |  |  |  |
|-----|--|-----------------------------|---------------------------|------------------------|--------------------------|--|--|--|--|--|
|     | L-i  | 22 Analytical Ratios as pro | escribed by IRDA          | 2                      | bharti ⁄ 🖗 A             |  |  |  |  |  |
| Sr. | Particulars  | For the Quarter Jun 22      | Up to the Quarter June 22 | For the Quarter Jun 21 | Up to the Quarter Jun 21 |  |  |  |  |  |
| 1   | New Business Premium Income Growth (segment-wise) (i) Linked Business:   |                             |                           |                        |                          |  |  |  |  |  |
|     | a) Life  | -42.2%                      | -42.2%                    | 127.3%                 | 127.3%                   |  |  |  |  |  |
|     | b) Pension<br>c) Health  | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | d) Variable Insurance  | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
|     | e) Group   | -44.0%                      | -44.0%                    | 16.4%                  | 16.4%                    |  |  |  |  |  |
|     | (ii) Non-Linked Business:<br>Participating:  |                             |                           |                        |                          |  |  |  |  |  |
|     | a) Life  | 0.0%                        | 0.0%                      | -12.2%                 | -12.2%                   |  |  |  |  |  |
|     | b) Annuity<br>c) Pension!  | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | d) Health  | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
|     | e) Variable Insurance  | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
|     | Non Participating:<br>a) Life  | 53.3%                       | 53.3%                     | 19.6%                  | 19.6%                    |  |  |  |  |  |
|     | b) Annuity   | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
|     | c) Pension<br>d) Health  | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | e) Variable Insurance  | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
|     | f) Group   | 69.9%                       | 69.9%                     | 141.7%                 | 141.7%                   |  |  |  |  |  |
| 2   | Percentage of Single Premium (Individual Business) to Total New Business Premium (Individual Business)   | 4.7%                        | 4.7%                      | 11.3%                  | 11.3%                    |  |  |  |  |  |
| 3   | Percentage of Linked New Business Premium (Individual Business)<br>to Total New Business Premium (Individual Business)   | 11.5%                       | 11.5%                     | 24.3%                  | 24.3%                    |  |  |  |  |  |
| 4   | Net Retention Ratio<br>(Net premium divided by gross premium)  | 97.8%                       | 97.8%                     | 98.1%                  | 98.1%                    |  |  |  |  |  |
| 5   | Conservation Ratio (Segment wise)  |                             |                           |                        |                          |  |  |  |  |  |
|     | (i) Linked Business:<br>a) Life  | 79.6%                       | 79.6%                     | 99.8%                  | 99.8%                    |  |  |  |  |  |
|     | b) Pension   | 84.9%                       | 84.9%                     | 74.1%                  | 74.1%                    |  |  |  |  |  |
|     | c) Health  | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
|     | d) Variable Insurance<br>e) Group  | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | (ii) Non-Linked Business:  |                             |                           |                        |                          |  |  |  |  |  |
|     | Participating:   | 00.00/                      | 82.8%                     | 02.10/                 | 92.1%                    |  |  |  |  |  |
|     | a) Life<br>b) Annuity  | 82.8%<br>NA                 | 82.8%<br>NA               | 92.1%<br>NA            | 92.1%<br>NA              |  |  |  |  |  |
|     | c) Pension   | 80.1%                       | 80.1%                     | 50.9%                  | 50.9%                    |  |  |  |  |  |
|     | d) Health  | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | e) Variable Insurance<br>Non Participating:  | 110                         | 110                       | na -                   |                          |  |  |  |  |  |
|     | a) Life  | 75.0%                       | 75.0%                     | 77.6%                  | 77.6%                    |  |  |  |  |  |
|     | b) Annuity<br>c) Pension   | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | d) Health  | 98.3%                       | 98.3%                     | 97.2%                  | 97.2%                    |  |  |  |  |  |
|     | e) Variable Insurance<br>f) Group  | NA<br>NA                    | NA<br>NA                  | NA<br>NA               | NA<br>NA                 |  |  |  |  |  |
|     | i) Group   | NA                          | NA NA                     | NA                     | NA                       |  |  |  |  |  |
| 6   | Ratio of Expenses of Management **<br>(Expenses of management divided by the total Gross direct premium  | 54.2%                       | 54.2%                     | 49.9%                  | 49.9%                    |  |  |  |  |  |
| 7   | Commission Ratio<br>(Gross Commission paid divided by Gross Premium)   | 6.8%                        | 6.8%                      | 6.4%                   | 6.4%                     |  |  |  |  |  |
| 8   | Business Development and Sales Promotion Expenses to New Business Premium  | 32.2%                       | 32.2%                     | 22.3%                  | 22.3%                    |  |  |  |  |  |
| 9   | Brand/Trade Mark usage fee/charges to New Business Premium   | NA                          | NA                        | NA                     | NA                       |  |  |  |  |  |
| 10  | Ratio of Policyholders' (Fund) to Shareholders' Funds*   | 2492.2%                     | 2492.2%                   | 2165.7%                | 2165.7%                  |  |  |  |  |  |
| 11  | Change in net worth (Amount in Rs. Lakhs)  | 1310.3                      | 1310.3                    | -318.8                 | -318.8                   |  |  |  |  |  |
| 12  | Growth in Networth   | 3.0%                        | 3.0%                      | -0.7%                  | -0.7%                    |  |  |  |  |  |
| 13  | Ratio of Surplus / (Deficit) to Policyholders' Fund  | -0.9%                       | -0.9%                     | -0.8%                  | -0.8%                    |  |  |  |  |  |
|     |  |                             |                           |                        |                          |  |  |  |  |  |
| 14  | Profit (Loss) after Tax / Total Income<br>Total Income = Total Income under Policyholders' Account<br>(Excluding contributions from Shareholders' Account) + Total<br>Income under Shareholders' Account | -19.9%                      | -19.9%                    | -11.9%                 | -11.9%                   |  |  |  |  |  |
| 15  | (Total Real Estate+ Loans) / Cash and invested assets  | 1.3%                        | 1.3%                      | 1.1%                   | 1.1%                     |  |  |  |  |  |
| 16  | Total Investments / (Capital + Surplus (Deficit))<br>Note: Total Investments = Shareholders' Investments +<br>Policyholders' Investments + Assets held to cover Linked Liabilities                       | 2571.3%                     | 2571.3%                   | 2245.5%                | 2245.5%                  |  |  |  |  |  |
| 17  | Total affiliated Investments / (Capital + Surplus)   | 6.4%                        | 6.4%                      | 14.2%                  | 14.2%                    |  |  |  |  |  |
|     |  |                             |                           | -=                     |                          |  |  |  |  |  |

| 18 | Investment Yield (Gross and Net)   | With realised<br>gains | Without<br>Realised | With realised<br>gains | Without<br>Realised gains | With realised gains | Without<br>Realised | With realised gains | Without<br>Realised |
|----|--|------------------------|---------------------|------------------------|---------------------------|---------------------|---------------------|---------------------|---------------------|
|    | Shareholder's Funds  | 7.5%                   | gains<br>7.3%       | 7.5%                   | 7.3%                      | 4.0%                | gains<br>9.0%       | 4.0%                | qains<br>9.0%       |
|    | <u>Policyholder's Funds</u><br>Par   | 8.0%                   | 7.3%                | 8.0%                   | 7.3%                      | 2.9%                | 9.5%                | 2.9%                | 9.5%                |
|    | Par-Pension  | 6.5%                   | 6.5%                | 6.5%                   | 6.5%                      | 4.7%                | 9.3%<br>7.2%        | 4.7%                | 7.2%                |
|    | Non-Par  | 8.9%                   | 7.4%                | 8.9%                   | 7.4%                      | 1.9%                | 9.4%                | 1.9%                | 9.4%                |
|    | Linked Fund###<br>Linked Life  | 4.2%                   | -25.9%              | 4.2%                   | -25.9%                    | 29.6%               | 22.8%               | 29.6%               | 22.8%               |
|    | Linked Pension   | 6.4%                   | -29.8%              | 6.4%                   | -29.8%                    | 35.8%               | 38.6%               | 35.8%               | 38.6%               |
|    |  |                        |                     |                        |                           | I                   |                     | I                   |                     |
| 19 | Persistency Ratio - Premium Basis ( Regular Premium/Limited<br>Premium Payment under Individual category)# |                        |                     |                        |                           |                     |                     |                     |                     |
|    | For 13th month   | 70.6                   |                     |                        | .7%                       | 56.9%               |                     | 64.0%               |                     |
|    | For 25th month   | 55.3                   |                     |                        | .5%                       | 44.6%               |                     | 52.6%               |                     |
|    | For 37th month   | 45.6                   |                     |                        | .1%                       | 41.4%               |                     | 49.2%               |                     |
|    | For 49th Month   | 48.0                   |                     |                        | .2%                       | 44.8%               |                     | 46.8%               |                     |
|    | for 61st month   | 40.8                   | 1%                  | 43.                    | .7%                       | 42.0%               |                     | 43.1%               |                     |
|    | Persistency Ratio - Premium Basis ( Single Premium/Fully paid-up<br>under Individual category)##           |                        |                     |                        |                           |                     |                     |                     |                     |
|    | For 13th month   | 100.                   | 0%                  | 99.                    | .6%                       | NA                  |                     | NA                  |                     |
|    | For 25th month   | 100.                   | 0%                  | 100                    | .0%                       | NA                  |                     | NA                  |                     |
|    | For 37th month   | 100.                   | 0%                  | 99.                    | .9%                       | NA                  |                     | NA                  |                     |
|    | For 49th Month   | 100.                   | 0%                  | 100                    | .0%                       | NA                  |                     | NA                  |                     |
|    | for 61st month   | 87.1                   | %                   | 71.1%                  |                           | NA                  |                     | NA                  |                     |
|    | Persistency Ratio - Number of Policy Basis (Regular  |                        |                     |                        |                           |                     |                     |                     |                     |
|    | Premium/Limited Premium Payment under Individual category)#<br>For 13th month                              | 63.6                   | %                   | 62                     | .3%                       | 49.5%               |                     | 45.0%               |                     |
|    | For 25th month   | 35.0                   |                     |                        | .9%                       | 20.8%               |                     | 37.7%               |                     |
|    | For 37th month   | 38.4                   |                     |                        | .3%                       | 33.9%               |                     | 41.6%               |                     |
|    | For 49th Month   |                        |                     | 38.4%                  |                           | 39.4%               |                     | 40.3%               |                     |
|    | for 61st month   |                        |                     | 37.3%                  |                           | 35.8%               |                     | 38.6%               |                     |
|    | Persistency Ratio - Number of Policy Basis ( Single Premium/Fully paid-up under Individual category)##     |                        |                     |                        |                           |                     |                     |                     |                     |
|    | For 13th month   | 100.0                  |                     |                        | .9%                       | NA                  |                     | NA                  |                     |
|    | For 25th month   | 100.0                  |                     |                        | .0%                       | NA                  |                     | NA                  |                     |
|    | For 37th month   | 100.0                  |                     |                        | .0%                       | NA                  |                     | NA                  |                     |
|    | For 49th Month   | 100.0                  |                     |                        | .0%                       | NA                  |                     | NA                  |                     |
|    | for 61st month   | 85.0                   | 1%                  | 85.                    | .4%                       | NA                  |                     | NA                  |                     |
| 20 | NPA Ratio<br>Policyholders' Funds  |                        |                     |                        |                           |                     |                     |                     |                     |
| L  | Gross NPA Ratio  | 0.7                    |                     |                        | 7%                        | 0.7%                |                     | 0.7%                |                     |
|    | Net NPA Ratio  | 0.1                    | %                   | 0.1                    | 1%                        | 0.1%                |                     | 0.1%                |                     |
|    | Shareholders' Funds<br>Gross NPA Ratio   | 6.7                    | %                   | 6.1                    | 7%                        | 6.9%                |                     | 6.9%                |                     |
|    | Net NPA Ratio  | 0.9                    | %                   | 0.9                    | 9%                        | 0.9%                |                     | 0.9%                |                     |
| 21 | Solvency Ratio   | 164.                   | 2%                  | 164                    | .2%                       | 173.4%              |                     | 173.4%              |                     |
| 22 | Debt Equity Ratio  | 0.3                    | 1                   | 0                      | .1                        | 0.1                 |                     | 0.1                 |                     |
| 23 | Debt Service Coverage Ratio  | -81                    | .9                  | -8                     | 1.9                       | -61.7               |                     | -61.7               |                     |
| 24 | Interest Service Coverage Ratio  | -81                    | .9                  | -8                     | 1.9                       | -61.7               |                     | -61.7               |                     |
| 25 | Average ticket size in Rs Individual premium (Non-Single)  |                        | 69,189              |                        | 69,189                    |                     | 54,760              |                     | 54,760              |
|    | Company has not cold any new policies in participating population coop                                     | ant during the         | noriod              |                        |                           |                     |                     |                     |                     |

Company has not sold any new policies in participating pension segment during the period.

Shareholders' Funds = Net Worth Calculations are in accordance with the IRDAI circular IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014:

a) Persistency ratios for the quarter ending June 30, 2022 have been calculated on July 31, 2022 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for quarter ending June 30, 2022 is calculated for policies issued from April 1, 2021 to June 30, 2021.

b) Persistency ratios for year ending June 30, 2022 have been calculated on July 31, 2022 for the policies issued in July to June period of the relevant years. For example, the 13th month persistency for year ending June 30, 2022 is calculated for policies issued from July 1, 2020 to June 30, 2021. # c) Persistency ratios for the quarter ending June 30, 2021 have been calculated on July 31, 2021 for the policies issued in April to June period of the relevant years. For example, the 13th

d) Persistency for quarter ending June 30, 2021 is calculated for policies issued from April 1, 2020 to June 30, 2020.
d) Persistency ratios for year ending June 30, 2021 have been calculated on July 31, 2021 for the policies issued in July to June period of the relevant years. For example, the 13th month persistency for year ending June 30, 2021 is calculated for policies issued from July 1, 2019 to June 30, 2020.

Single presidency of year renewable products are excluded. Calculations are in accordance with the IRDAI circular IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014: a) Persistency ratios for the quarter ending June 30, 2022 have been calculated on July 31, 2022 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency for quarter ending June 30, 2022 is calculated for policies issued from April 1, 2021 to June 30, 2021.

b)) Persistency ratios for year ending June 30, 2022 have been calculated on July 31, 2022 for the policies issued in July to June period of the relevant years. For example, the 13th month persistency for year ending June 30, 2022 is calculated for policies issued from July 1, 2020 to June 30, 2021. ##

c) Persistency ratios for the quarter ending June 30, 2021 have been calculated on July 31, 2021 for the policies issued in April to June period of the relevant years. For example, the 13th month persistency ratios for year ending June 30, 2021 is calculated for policies issued from April 1, 2020 to June 30, 2020.
 d) Persistency ratios for year ending June 30, 2021 have been calculated on July 31, 2021 for the policies issued in July 50, 2020.
 d) Persistency ratios for year ending June 30, 2021 have been calculated on July 31, 2021 for the policies issued in July to June period of the relevant years. For example, the 13th month

persistency for year ending June 30, 2021 is calculated for policies issued from July 1, 2019 to June 30, 2020.

#\$

Group one year renewable products are excluded. 13 month Lapse ratio = 1 - Persistency ratio This amount represents Gross expenses of management (Before transfer to Shareholders)

For Linked fund investment yield is on th basis of Realised gain and Unrealised gain

|                | Bharti AXA Life In           | TION OF NET LIABILITIES<br>surance Company Limited<br>er ended 30th June 2022 | bharti A                                     |
|----------------|------------------------------|---|--|
|                |                              |   | Date: 30/06/2022                             |
|                |                              |   | (Amount in Rs. Lakhs)                        |
| Туре           | Category of business         | Mathematical Reserves as<br>at June 30, 2022                                  | Mathematical Reserves as<br>at June 30, 2021 |
|                | Non-Linked -VIP              |   |  |
|                | Life<br>General Annuity      |   |  |
|                | Pension                      |   |  |
|                | Health<br>Non-Linked -Others |   |  |
|                | Life                         | 5,59,397  | 4,88,852                                     |
|                | General Annuity              |   |  |
|                | Pension<br>Health            | 174   | 365  |
| Par            |                              |   |  |
|                | Linked -VIP<br>Life          |   |  |
|                | General Annuity              |   |  |
|                | Pension                      |   |  |
|                | Health<br>Linked-Others      |   |  |
|                | Linked-Others                |   |  |
|                | General Annuity              |   |  |
|                | Pension                      | _   |  |
|                | Health<br>Total Par          | 5,59,572  | 4,89,217                                     |
|                | Non-Linked -VIP              | 0,00,012  |  |
|                | Life                         |   |  |
|                | General Annuity<br>Pension   |   |  |
|                | Health                       |   |  |
|                | Non-Linked -Others           |   |  |
|                | Life<br>General Annuity      | 3,69,251  | 2,73,312                                     |
|                | Pension                      | 9   | 9  |
|                | Health                       | 2,460   | 2,244  |
| Non-Par        | Linked -VIP                  |   |  |
|                | Life                         |   |  |
|                | General Annuity              |   |  |
|                | Pension<br>Health            |   |  |
|                | Linked-Others                |   |  |
|                | Life                         | 1,53,551  | 1,44,519                                     |
|                | General Annuity              | 6,757   | 8,155  |
|                | Pension<br>Health            | 0,/5/   | 0,155  |
| Т              | otal Non Par                 | 5,32,029  | 4,28,238                                     |
|                | Non-Linked -VIP              | -   | -  |
|                | General Annuity              | -   | -  |
|                | Pension                      | -   | -  |
|                | Health<br>Non-Linked -Others | -   | -  |
|                | Life                         | 9,28,649  | 7,62,164                                     |
|                | General Annuity              | -   | -  |
|                | Pension<br>Health            | <u>183</u><br>2,460   | <u> </u>                                     |
| Total Business |                              | 2,400   | 2,244  |
|                | Linked -VIP                  |   |  |
|                | Life<br>General Annuity      |   | -  |
|                | Pension                      | -   | -  |
|                | Health                       | -   | -  |
|                | Linked-Others<br>Life        | 1,53,551  | 1,44,519                                     |
|                | General Annuity              | -   | -  |
|                | Pension                      | 6,757   | 8,155  |
|                | Health<br>Total              | - 10,91,600   | - 9,17,454                                   |
|                | iutai                        | 10,91,000   | 1 9,17,454                                   |

Refer IRDAI (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016

#### Bharti AXA Life Insurance Company Limited



(Rs in Lakhs)

#### FORM L-25- (i) : GEOGRAPHICAL DISTRIBUTION CHANNEL - INDIVIDUAL For the Quarter Ended 30th June, 2022

| Geographical Distribution of Total Business- Individuals |  |                    |                       |                           |                 |                        |                           |                                 |                       |                           |                        |                                |
|--|--|--------------------|-----------------------|---------------------------|-----------------|------------------------|---------------------------|---------------------------------|-----------------------|---------------------------|------------------------|--------------------------------|
|  |  |                    | Rural<br>( Individua  | l)                        |                 | Urban<br>( Individual) |                           | Total Business<br>( Individual) |                       |                           | Renewal                | Total Premium<br>(New Business |
| SI.No.   | State / Union Territory                | No. of<br>Policies | Premium (Rs<br>Lakhs) | Sum Assured<br>(Rs Lakhs) | No. of Policies | Premium (Rs<br>Lakhs)  | Sum Assured<br>(Rs Lakhs) | No. of<br>Policies              | Premium (Rs<br>Lakhs) | Sum Assured<br>(Rs Lakhs) | Premium (Rs.<br>Lakhs) | and Renewal)<br>(Rs Lakhs)     |
|  | STATES                                 |                    |                       |                           |                 |                        |                           |                                 |                       |                           |                        |                                |
| 1  | Andhra Pradesh                         | 58                 | 31                    | 1,130                     | 296             | 206                    | 5,778                     | 354                             | 237                   | 6,908                     | 713                    | 950                            |
| 2  | Arunachal Pradesh                      | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 3  | Assam                                  | 57                 | 37                    | 783                       | 115             | 95                     | 1,312                     | 172                             | 131                   | 2,094                     | 397                    | 529                            |
| 4  | Bihar                                  | 260                | 114                   | 2,787                     | 398             | 248                    | 4,935                     | 658                             | 362                   | 7,722                     | 602                    | 965                            |
| 5  | Chhattisgarh                           | 18                 | 5                     | 115                       | 80              | 62                     | 1,159                     | 98                              | 66                    | 1,274                     | 344                    | 410                            |
| 6  | Goa                                    | 1                  | 1                     | 7                         | 16              | 16                     | 151                       | 17                              | 17                    | 158                       | 37                     | 54                             |
| ,  | Gujarat                                | 106                | 63                    | 1,070                     | 759             | 569                    | 8,948                     | 865                             | 632                   | 10,019                    | 2,242                  | 2,874                          |
| 8  | Haryana                                | 179<br>8           | 85<br>14              | 2,091<br>72               | 561<br>10       | 432<br>13              | 9,523<br>82               | 740<br>18                       | 517<br>27             | <u>11,614</u><br>153      | 989<br>65              | 1,506<br>91                    |
| 10   | Himachal Pradesh                       | 283                | 14                    | 2,691                     | 390             | 211                    | 4,446                     | 673                             | 343                   | 7,137                     | 766                    | 1,109                          |
| 10   | Jharkhand                              | 672                | 308                   | 4,327                     | 1932            | 1,393                  | 4,446                     | 2,604                           | 1,701                 | 23,414                    | 3,101                  | 4,802                          |
| 11   | Karnataka<br>Kerala                    | 84                 | 57                    | 719                       | 291             | 237                    | 3,371                     | 375                             | 295                   | 4.090                     | 1.074                  | 1,369                          |
| 13   | Madhya Pradesh                         | 102                | 60                    | 850                       | 480             | 321                    | 4,808                     | 582                             | 381                   | 5,658                     | 595                    | 976                            |
| 14   | Maharashtra                            | 386                | 221                   | 5,894                     | 2590            | 2,259                  | 45,378                    | 2,976                           | 2,480                 | 51,272                    | 5,873                  | 8,353                          |
| 15   | Manipur                                | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0,555                          |
| 16   | Meghalaya                              | 4                  | 3                     | 45                        | 14              | 9                      | 100                       | 18                              | 12                    | 145                       | 29                     | 41                             |
| 17   | Mizoram                                | 3                  | 1                     | 14                        | 15              | 10                     | 103                       | 18                              | 11                    | 117                       | 12                     | 23                             |
| 18   | Nagaland                               | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 19   | Odisha                                 | 609                | 301                   | 4,471                     | 657             | 415                    | 6,744                     | 1,266                           | 716                   | 11,215                    | 1,213                  | 1,929                          |
| 20   | Punjab                                 | 67                 | 42                    | 504                       | 274             | 227                    | 3,533                     | 341                             | 270                   | 4,037                     | 509                    | 779                            |
| 21   | Rajasthan                              | 93                 | 42                    | 1,323                     | 499             | 292                    | 5,858                     | 592                             | 334                   | 7,181                     | 440                    | 775                            |
| 22   | Sikkim                                 | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 23   | Tamil Nadu                             | 142                | 97                    | 1,444                     | 899             | 923                    | 10,872                    | 1,041                           | 1,020                 | 12,317                    | 2,937                  | 3,957                          |
| 24   | Telangana                              | 122                | 73                    | 1,506                     | 1046            | 831                    | 10,929                    | 1,168                           | 904                   | 12,435                    | 1,856                  | 2,760                          |
| 25   | Tripura                                | 1                  | 1                     | 6                         | 4               | 2                      | 22                        | 5                               | 2                     | 28                        | 17                     | 20                             |
| 26   | Uttarakhand                            | 41                 | 20                    | 320                       | 180             | 147                    | 1,623                     | 221                             | 167                   | 1,943                     | 277                    | 444                            |
| 27   | Uttar Pradesh                          | 457                | 216                   | 4,911                     | 1756            | 1,383                  | 22,521                    | 2,213                           | 1,599                 | 27,432                    | 2,496                  | 4,095                          |
| 28   | West Bengal                            | 362                | 206                   | 2,625                     | 1578            | 994                    | 13,239                    | 1,940                           | 1,200                 | 15,864                    | 1,314                  | 2,514                          |
|  | Total                                  | 4,115              | 2,130                 | 39,704                    | 14,840          | 11,296                 | 1,84,523                  | 18,955                          | 13,426                | 2,24,227                  | 27,899                 | 41,325                         |
|  | UNION TERRITORIES                      |                    |                       |                           |                 |                        |                           |                                 |                       |                           |                        |                                |
| 1  | Andaman and Nicobar Islands            | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 2  | Chandigarh                             | 47                 | 34                    | 462                       | 174             | 130                    | 2,167                     | 221                             | 164                   | 2,629                     | 131                    | 295                            |
| 3  | Dadra and Nagar Haveli and Daman & Diu | 0                  | 0                     | 0                         | -               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 4  | Govt. of NCT of Delhi                  | 107                | 82                    | 1,082                     | 1027            | 986                    | 11,679                    | 1,134                           | 1,069                 | 12,761                    | 2,072                  | 3,141                          |
| 5  | Jammu & Kashmir                        | 14                 | 19                    | 135                       | 39              | 52                     | 680                       | 53                              | 70                    | 815                       | 157                    | 228                            |
| 6  | Ladakh                                 | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 7  | Lakshadweep                            | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
| 8  | Puducherry                             | 0                  | 0                     | 0                         | 0               | 0                      | 0                         | -                               | 0                     | 0                         | 0                      | 0                              |
|  | Total                                  | 168<br>4,283       | 135<br>2,266          | 1,679<br>41,383           | 1,240<br>16,080 | 1,168                  | 14,527                    | 1,408                           | 1,304                 | 16,206<br>2,40,433        | 2,360                  | 3,663                          |
|  | GRAND TOTAL                            | 4,203              |                       |                           | 10,080          | 12,464                 | 1,99,050                  | 20,363                          | 14,729                | 2,40,433                  | 30,259                 | 44,988                         |
|  |  |                    |                       |                           |                 |                        |                           |                                 |                       |                           |                        |                                |
|  | OUTSIDE INDIA                          |                    |                       |                           |                 |                        |                           |                                 |                       |                           |                        |                                |

Note:

1 Any changes under States / Union Territories by Govt. of India are to be suitably incorporated in the statement
 2 Renewal Premium has to be reported on accrual basis.
 For the Quarter and Upto the Quarter information are to be shown in separate sheets



#### Bharti AXA Life Insurance Company Limited

#### FORM L-25- (i) : GEOGRAPHICAL DISTRIBUTION CHANNEL - INDIVIDUALS For the Period Ended 30th June, 2022

|        |  |                        |                       |                              |                    |                        |                              |                    |                                |                              |                           | (Rs in Lakhs)                |  |
|--------|--|------------------------|-----------------------|------------------------------|--------------------|------------------------|------------------------------|--------------------|--------------------------------|------------------------------|---------------------------|------------------------------|--|
|        | Geographical Distribution of Total Business- Individuals |                        |                       |                              |                    |                        |                              |                    |                                |                              |                           |                              |  |
|        |  | Rural<br>( Individual) |                       |                              |                    | Urban<br>( Individual) |                              |                    | Total Busines<br>( Individual) | Renewal                      | i otai<br>Premium<br>(New |                              |  |
| SI.No. | State / Union Territory                                  | No. of<br>Policies     | Premium<br>(Rs Lakhs) | Sum<br>Assured (Rs<br>Lakhs) | No. of<br>Policies | Premium<br>(Rs Lakhs)  | Sum<br>Assured (Rs<br>Lakhs) | No. of<br>Policies | Premium<br>(Rs Lakhs)          | Sum<br>Assured (Rs<br>Lakhs) | Premium<br>(Rs. Lakhs)    | Business and<br>Renewal) (Rs |  |
|        | STATES   |                        |                       |                              |                    |                        |                              |                    |                                |                              |                           |                              |  |
| 1      | Andhra Pradesh   | 58                     | 31                    | 1,130                        | 296                | 206                    | 5,778                        | 354                | 237                            | 6,908                        | 713                       | 950                          |  |
| 2      | Arunachal Pradesh  | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 3      | Assam  | 57                     | 37                    | 783                          | 115                | 95                     | 1,312                        | 172                | 131                            | 2,094                        | 397                       | 529                          |  |
| 4      | Bihar  | 260                    | 114                   | 2,787                        | 398                | 248                    | 4,935                        | 658                | 362                            | 7,722                        | 602                       | 965                          |  |
| 5      | Chhattisgarh   | 18                     | 5                     | 115                          | 80                 | 62                     | 1,159                        | 98                 | 66                             | 1,274                        | 344                       | 410                          |  |
| 6      | Goa  | 1                      | 1                     | 7                            | 16                 | 16                     | 151                          | 17                 | 17                             | 158                          | 37                        | 54                           |  |
| 7      | Gujarat  | 106                    | 63                    | 1,070                        | 759                | 569                    | 8,948                        | 865                | 632                            | 10,019                       | 2,242                     | 2,874                        |  |
| 8      | Haryana  | 179                    | 85                    | 2,091                        | 561                | 432                    | 9,523                        | 740                | 517                            | 11,614                       | 989                       | 1,506                        |  |
| 9      | Himachal Pradesh   | 8                      | 14                    | 72                           | 10                 | 13                     | 82                           | 18                 | 27                             | 153                          | 65                        | 91                           |  |
| 10     | Jharkhand  | 283                    | 132                   | 2,691                        | 390                | 211                    | 4,446                        | 673                | 343                            | 7,137                        | 766                       | 1,109                        |  |
| 11     | Karnataka  | 672                    | 308                   | 4,327                        | 1,932              | 1,393                  | 19,087                       | 2,604              | 1,701                          | 23,414                       | 3,101                     | 4,802                        |  |
| 12     | Kerala   | 84                     | 57                    | 719                          | 291                | 237                    | 3,371                        | 375                | 295                            | 4,090                        | 1,074                     | 1,369                        |  |
| 13     | Madhya Pradesh   | 102                    | 60                    | 850                          | 480                | 321                    | 4,808                        | 582                | 381                            | 5,658                        | 595                       | 976                          |  |
| 14     | Maharashtra  | 386                    | 221                   | 5,894                        | 2,590              | 2,259                  | 45,378                       | 2,976              | 2,480                          | 51,272                       | 5,873                     | 8,353                        |  |
| 15     | Manipur  | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 16     | Meghalaya  | 4                      | 3                     | 45                           | 14                 | 9                      | 100                          | 18                 | 12                             | 145                          | 29                        | 41                           |  |
| 17     | Mizoram  | 3                      | 1                     | 14                           | 15                 | 10                     | 103                          | 18                 | 11                             | 117                          | 12                        | 23                           |  |
| 18     | Nagaland   | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 19     | Odisha   | 609                    | 301                   | 4,471                        | 657                | 415                    | 6,744                        | 1,266              | 716                            | 11,215                       | 1,213                     | 1,929                        |  |
| 20     | Punjab   | 67                     | 42                    | 504                          | 274                | 227                    | 3,533                        | 341                | 270                            | 4,037                        | 509                       | 779                          |  |
| 21     | Raiasthan  | 93                     | 42                    | 1,323                        | 499                | 292                    | 5,858                        | 592                | 334                            | 7,181                        | 440                       | 775                          |  |
| 22     | Sikkim   | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | 0                         | 0                            |  |
| 23     | Tamil Nadu   | 142                    | 97                    | 1,444                        | 899                | 923                    | 10,872                       | 1,041              | 1,020                          | 12,317                       | 2,937                     | 3,957                        |  |
| 24     | Telangana  | 122                    | 73                    | 1,506                        | 1,046              | 831                    | 10,929                       | 1,168              | 904                            | 12,435                       | 1,856                     | 2,760                        |  |
| 25     | Tripura  | 1                      | 1                     | 6                            | 4                  | 2                      | 22                           | 5                  | 2                              | 28                           | 17                        | 20                           |  |
| 26     | Uttarakhand  | 41                     | 20                    | 320                          | 180                | 147                    | 1,623                        | 221                | 167                            | 1,943                        | 277                       | 444                          |  |
| 27     | Uttar Pradesh  | 457                    | 216                   | 4,911                        | 1,756              | 1,383                  | 22,521                       | 2,213              | 1,599                          | 27,432                       | 2,496                     | 4,095                        |  |
| 28     | West Bengal  | 362                    | 206                   | 2,625                        | 1,578              | 994                    | 13,239                       | 1,940              | 1,200                          | 15,864                       | 1,314                     | 2,514                        |  |
|        | Total  | 4,115                  | 2,130                 | 39,704                       | 14,840             | 11,296                 | 1,84,523                     | 18,955             | 13,426                         | 2,24,227                     | 27,899                    | 41,325                       |  |
|        | UNION TERRITORIES  |                        |                       |                              |                    |                        |                              |                    |                                |                              |                           |                              |  |
| 1      | Andaman and Nicobar Isla                                 | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 2      | Chandigarh   | 47                     | 34                    | 462                          | 174                | 130                    | 2,167                        | 221                | 164                            | 2,629                        | 131                       | 295                          |  |
| 3      | Dadra and Nagar Haveli ar                                | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 4      | Govt. of NCT of Delhi                                    | 107                    | 82                    | 1,082                        | 1,027              | 986                    | 11,679                       | 1,134              | 1,069                          | 12,761                       | 2,072                     | 3,141                        |  |
| 5      | Jammu & Kashmir  | 14                     | 19                    | 135                          | 39                 | 52                     | 680                          | 53                 | 70                             | 815                          | 157                       | 228                          |  |
| 6      | Ladakh   | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 7      | Lakshadweep  | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
| 8      | Puducherry   | -                      | -                     | -                            | -                  | -                      | -                            | -                  | -                              | -                            | -                         | -                            |  |
|        | Total  | 168                    | 135                   | 1,679                        | 1,240              | 1,168                  | 14,527                       | 1,408              | 1,304                          | 16,206                       | 2,360                     | 3,663                        |  |
|        | GRAND TOTAL  | 4,283                  | 2,266                 | 41,383                       | 16,080             | 12,464                 | 1,99,050                     | 20,363             | 14,729                         | 2,40,433                     | 30,259                    | 44,988                       |  |
|        |  |                        |                       | INDIA                        |                    |                        |                              |                    |                                |                              |                           |                              |  |
|        |  |                        | OUTSI                 | IDE INDIA                    |                    |                        |                              |                    |                                |                              |                           |                              |  |
|        |  |                        |                       |                              |                    |                        |                              |                    |                                |                              |                           |                              |  |

Note: 1 Any changes under States / Union Territories by Govt. of India are to be suitably incorporated in the statement 2Renewal Premium has to be reported on accrual basis. For the Quarter and Upto the Quarter information are to be shown in separate sheets

#### Bharti AXA Life Insurance Company Limited

bhartr A

(Rs in Lakhs)

#### FORM L-25- (ii) : GEOGRAPHICAL DISTRIBUTION CHANNEL - GROUP For the Quarter Ended 30th June, 2022

|          | Geographical Distribution of Total Business- GROUP |                    |                  |                       |                           |                    |                  |                       |                           |                    |              |                       |                           |                |                              |
|----------|--|--------------------|------------------|-----------------------|---------------------------|--------------------|------------------|-----------------------|---------------------------|--------------------|--------------|-----------------------|---------------------------|----------------|------------------------------|
| а        | State / Union Territory                            |                    | Rural<br>(Group) |                       |                           |                    | Urban<br>(Group) |                       |                           |                    | ۲            | Renewal<br>Premium    | Iotal<br>Premium<br>(New  |                |                              |
|          |  | No. of<br>Policies | No. of Lives     | Premium (Rs<br>Lakhs) | Sum Assured (Rs<br>Lakhs) | No. of<br>Policies | No. of<br>Lives  | Premium<br>(Rs Lakhs) | Sum Assured (Rs<br>Lakhs) | No. of<br>Policies | No. of Lives | Premium (Rs<br>Lakhs) | Sum Assured (Rs<br>Lakhs) | (Rs.<br>Lakhs) | Business and<br>Renewal) (Rs |
|          | STATES   |                    |                  |                       |                           |                    |                  |                       |                           |                    |              |                       |                           |                |                              |
| 1        | Andhra Pradesh                                     | -                  | -                | -                     | -                         | -                  | 182              | 60                    | 5,022                     | -                  | 182          | 60                    | 5,022                     | -              | 60                           |
| 2        | Arunachal Pradesh                                  | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 3        | Assam  | -                  | -                | -                     | -                         | -                  | 4                | 1                     | 60                        | -                  | 4            | 1                     | 60                        | -              | 1                            |
| 4        | Bihar  | -                  | -                | -                     | -                         | -                  | 188              | 90                    | 2,310                     | -                  | 188          | 90                    | 2,310                     | -              | 90                           |
| 5        | Chhattisgarh                                       | -                  | -                | -                     | -                         | -                  | 103              | 56                    | 1,140                     | -                  | 103          | 56                    | 1,140                     | -              | 56                           |
| 6        | Goa  | -                  | -                | -                     | -                         | -                  | 1                | 0                     | 20                        | -                  | 1            | 0                     | 20                        | -              | 0                            |
| 7        | Gujarat  | -                  | -                | -                     | -                         | -                  | 1,168            | 576                   | 14,577                    | -                  | 1,168        | 576                   | 14,577                    | -              | 576                          |
| 8        | Haryana  | -                  | -                | -                     | -                         | -                  | 10               | 2                     | 127                       | -                  | 10           | 2                     | 127                       | -              | 2                            |
| 9        | Himachal Pradesh                                   | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 10       | Jharkhand  | -                  | -                | -                     | -                         | -                  | 4                | 1                     | 45                        | -                  | 4            | 1                     | 45                        | -              | 1                            |
| 11       | Karnataka  | -                  | -                | -                     | -                         | -                  | 946              | 307                   | 16,457                    | -                  | 946          | 307                   | 16,457                    | -              | 307                          |
| 12       | Kerala   | -                  | -                | -                     | -                         | -                  | 316              | 202                   | 11,973                    | -                  | 316          | 202                   | 11,973                    | -              | 202                          |
| 13       | Madhya Pradesh                                     | -                  | -                | -                     | -                         | -                  | 310              | 144                   | 4,587                     | -                  | 310          | 144                   | 4,587                     | -              | 144                          |
| 14       | Maharashtra  | -                  | -                | -                     | -                         | -                  | 2,874            | 677                   | 14,053                    | -                  | 2,874        | 677                   | 14,053                    | -              | 677                          |
| 15       | Manipur  | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 16       | Meghalaya  | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 17       | Mizoram  | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 18       | Nagaland   | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 19       | Odisha   | -                  | -                | -                     | -                         | -                  | 16               | 1                     | 225                       | -                  | 16           | 1                     | 225                       | -              | 1                            |
| 20       | Punjab   | -                  | -                | -                     | -                         | -                  | 7                | 1                     | 157                       | -                  | 7            | 1                     | 157                       | -              | 1                            |
| 21       | Rajasthan  | -                  | -                | -                     | -                         | -                  | 1,560            | 442                   | 19,272                    | -                  | 1,560        | 442                   | 19,272                    | -              | 442                          |
| 22       | Sikkim   | -                  | -                | -                     | -                         | -                  | 1                | 0                     | 6                         | -                  | 1            | 0                     | 6                         | -              | 0                            |
| 23       | Tamil Nadu   | -                  | -                | -                     | -                         | -                  | 1,340            | 798                   | 44,690                    | -                  | 1,340        | 798                   | 44,690                    | -              | 798                          |
| 24       | Telangana  | -                  | -                | -                     | -                         | -                  | 999              | 855                   | 33,621                    | -                  | 999          | 855                   | 33,621                    | -              | 855                          |
| 25       | Tripura  | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 26       | Uttarakhand  | -                  | -                | -                     | -                         | -                  | 8                | 1                     | 128                       | -                  | 8            | 1                     | 128                       | -              | 1                            |
| 27       | Uttar Pradesh                                      | -                  | -                | -                     | -                         | -                  | 95               | 50                    | 2,863                     | -                  | 95           | 50                    | 2,863                     | -              | 50                           |
| 28       | West Bengal  | -                  | -                | -                     | -                         | -                  | 56               | 21                    | 1,435                     | -                  | 56           | 21                    | 1,435                     | -              | 21                           |
|          | Total  | -                  | -                | -                     | -                         | -                  | 10,188           | 4,283                 | 1,72,769                  | -                  | 10,188       | 4,283                 | 1,72,769                  | -              | 4,283                        |
|          | UNION TERRITORIES                                  |                    |                  |                       |                           |                    |                  |                       |                           |                    |              |                       |                           |                |                              |
| 1        | Andaman and Nicobar Islar                          | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 2        | Chandigarh   | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 3        | Dadra and Nagar Haveli                             |                    |                  |                       |                           |                    |                  |                       |                           |                    |              |                       |                           |                |                              |
| <u>د</u> | and Daman & Diu                                    | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | _                  | -            | -                     | -                         | -              | -                            |
| 4        | Govt. of NCT of Delhi                              | -                  | -                | -                     | -                         | 1                  | 64,931           | 532                   | 30,429                    | 1                  | 64,931       | 532                   | 30,429                    | -              | 532                          |
| 5        | Jammu & Kashmir                                    | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 6        | Ladakh   | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 7        | Lakshadweep  | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
| 8        | Puducherry   | -                  | -                | -                     | -                         | -                  | -                | -                     | -                         | -                  | -            | -                     | -                         | -              | -                            |
|          | Total  | -                  | -                | -                     | -                         | 1                  | 64,931           | 532                   | 30,429                    | 1                  | 64,931       | 532                   | 30,429                    | -              | 532                          |
|          | GRAND TOTAL  | -                  | -                | -                     | -                         | 1                  | 75,119           | 4,815                 | 2,03,198                  | 1                  | 75,119       | 4,815                 | 2,03,198                  | -              | 4,815                        |
|          |  |                    |                  |                       | IN INDIA                  |                    |                  |                       |                           |                    |              | ·                     |                           |                |                              |
|          |  |                    |                  | OU                    | TSIDE INDIA               |                    |                  |                       |                           |                    |              |                       |                           |                |                              |

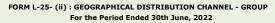
Note:

1 Any changes under States / Union Territories by Govt. of India are to be suitably incorporated in the statement 2Renewal Premium has to be reported on accrual basis.

Bharti AXA Life Insurance Company Limited

bhartr AA

(Rs in Lakhs)



|    |                           |                  |              |                       |                           | Geographic       | al Distribution | of Total Busines      | s- GROUP                  |                 |                         |                                       |                           |        |                        |
|----|---------------------------|------------------|--------------|-----------------------|---------------------------|------------------|-----------------|-----------------------|---------------------------|-----------------|-------------------------|---------------------------------------|---------------------------|--------|------------------------|
| а  | State / Union Territory   | Rural<br>(Group) |              |                       |                           | Urban<br>(Group) |                 |                       |                           | Total B<br>(Gr  | Renewal<br>Premium (Rs. | Iotal Premium<br>(New<br>Business and |                           |        |                        |
|    | ,                         | No. of Policies  | No. of Lives | Premium (Rs<br>Lakhs) | Sum Assured<br>(Rs Lakhs) | No. of Policies  | No. of Lives    | Premium (Rs<br>Lakhs) | Sum Assured<br>(Rs Lakhs) | No. of Policies | No. of Lives            | Premium (Rs<br>Lakhs)                 | Sum Assured<br>(Rs Lakhs) | Lakhs) | Renewal) (Rs<br>Lakhs) |
|    | STATES                    |                  |              |                       |                           |                  |                 |                       |                           |                 |                         |                                       |                           |        |                        |
| 1  | Andhra Pradesh            | -                | -            | -                     | -                         | -                | 182             | 60                    | 5,022                     | -               | 182                     | 60                                    | 5,022                     | -      | 60                     |
| 2  | Arunachal Pradesh         | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 3  | Assam                     | -                | -            | -                     | -                         | -                | 4               |                       | 60                        | -               | 4                       | 1                                     | 60                        | -      | 1                      |
| 4  | Bihar                     | -                | -            | -                     | -                         | -                | 188             | 90                    | 2,310                     | -               | 188                     | 90                                    | 2,310                     | -      | 90                     |
| 5  | Chhattisgarh              | -                | -            | -                     | -                         | -                | 103             | 56                    | 1,140                     | -               | 103                     | 56                                    | 1,140                     | -      | 56                     |
| 6  | Goa                       | -                | -            | -                     | -                         | -                | 1               | 0                     | 20                        | -               | 1                       | 0                                     | 20                        | -      | 0                      |
| 7  | Guiarat                   | -                | -            | -                     | -                         | -                | 1,168           | 576                   | 14,577                    | -               | 1,168                   | 576                                   | 14,577                    | -      | 576                    |
| 8  | Haryana                   | -                | -            | -                     | -                         | -                | 10              | 2                     | 127                       | -               | 10                      | 2                                     | 127                       | -      | 2                      |
| 9  | Himachal Pradesh          | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 10 | Jharkhand                 | -                | -            | -                     | -                         | -                | 4               | 1                     | 45                        | -               | 4                       | 1                                     | 45                        | -      | 1                      |
| 11 | Karnataka                 | -                | -            | -                     | -                         | -                | 946             | 307                   | 16,457                    | -               | 946                     | 307                                   | 16,457                    | -      | 307                    |
| 12 | Kerala                    | -                | -            | -                     | -                         | -                | 316             | 202                   | 11,973                    | -               | 316                     | 202                                   | 11,973                    | -      | 202                    |
| 13 | Madhya Pradesh            | -                | -            | -                     | -                         | -                | 310             | 144                   | 4,587                     | -               | 310                     | 144                                   | 4,587                     | -      | 144                    |
| 14 | Maharashtra               | -                | -            | -                     | -                         | -                | 2,874           | 677                   | 14,053                    | -               | 2,874                   | 677                                   | 14,053                    | -      | 677                    |
| 15 | Manipur                   | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 16 | Meghalaya                 | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 17 | Mizoram                   | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 18 | Nagaland                  | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 19 | Odisha                    | -                | -            | -                     | -                         | -                | 16              | 1                     | 225                       | -               | 16                      | 1                                     | 225                       | -      | 1                      |
| 20 | Puniab                    | -                | -            | -                     | -                         | -                | 7               | 1                     | 157                       | -               | 7                       | 1                                     | 157                       | -      | 1                      |
| 21 | Rajasthan                 | -                | -            | -                     | -                         | -                | 1,560           | 442                   | 19,272                    | -               | 1,560                   | 442                                   | 19,272                    | -      | 442                    |
| 22 | Sikkim                    | -                | -            | -                     | -                         | -                | 1               | 0                     | 6                         | -               | 1                       | 0                                     | 6                         | -      | 0                      |
| 23 | Tamil Nadu                | -                | -            | -                     | -                         | -                | 1,340           | 798                   | 44,690                    | -               | 1,340                   | 798                                   | 44,690                    | -      | 798                    |
| 24 | Telangana                 | -                | -            | -                     | -                         | -                | 999             | 855                   | 33,621                    | -               | 999                     | 855                                   | 33,621                    | -      | 855                    |
| 25 | Tripura                   | -                | -            | -                     | -                         | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 26 | Uttarakhand               | -                | -            | -                     | -                         | -                | 8               | 1                     | 128                       | -               | 8                       | 1                                     | 128                       | -      | 1                      |
| 27 | Uttar Pradesh             | -                | -            | -                     | -                         | -                | 95              | 50                    | 2,863                     | -               | 95                      | 50                                    | 2,863                     | -      | 50                     |
| 28 | West Bengal               | -                | -            | -                     | -                         | -                | 56              | 21                    | 1,435                     | -               | 56                      | 21                                    | 1,435                     | -      | 21                     |
|    | Total                     | -                | -            | -                     | -                         | 0                | 10,188          | 4,283                 | 1,72,769                  | -               | 10,188                  | 4,283                                 | 1,72,769                  | -      | 4,283                  |
|    | UNION TERRITORIES         |                  |              |                       |                           |                  |                 |                       |                           |                 |                         |                                       |                           |        |                        |
| 1  | Andaman and Nicobar Isla  | -                | -            | -                     | -                         | -                | -               | -                     | -                         |                 | -                       | -                                     | -                         | -      | -                      |
| 2  | Chandigarh                |                  |              |                       |                           | -                | -               | -                     | -                         |                 | -                       | -                                     | -                         | -      | -                      |
| 3  | Dadra and Nagar Haveli ar | nd Daman & Diu   |              |                       |                           | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 4  | Govt. of NCT of Delhi     |                  |              |                       |                           | 1                | 64,931          | 532                   | 30,429                    | 1               | 64,931                  | 532                                   | 30,429                    | -      | 532                    |
| 5  | Jammu & Kashmir           |                  |              |                       |                           | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 6  | Ladakh                    |                  |              |                       |                           | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 7  | Lakshadweep               |                  |              |                       |                           | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
| 8  | Puducherry                |                  |              |                       |                           | -                | -               | -                     | -                         | -               | -                       | -                                     | -                         | -      | -                      |
|    | Total                     | -                | -            | -                     | -                         | 1                | 64931           | 532                   | 30,429                    | 1               | 64931                   | 532                                   | 30,429                    | -      | 532                    |
|    | GRAND TOTAL               |                  |              |                       |                           | 1                | 75,119          | 4,815                 | 2,03,198                  | 1               | 75,119                  | 4,815                                 | 2,03,198                  | -      | 4,815                  |
|    |                           |                  |              |                       | N INDIA                   |                  |                 |                       |                           |                 |                         |                                       |                           |        |                        |
|    |                           |                  |              | OUT                   | SIDE INDIA                |                  |                 |                       |                           |                 |                         |                                       |                           |        |                        |

Note: 1 Any changes under States / Union Territories by Govt. of India are to be suitably incorporated in the statement 2Renewal Premium has to be reported on accrual basis.

| Company Name & Code:  |                      | Insurance Co. L | td. (0130)   |                                 |          |          |                       | PART - A |            |                          |               |
|---|----------------------|-----------------|--------------|---------------------------------|----------|----------|-----------------------|----------|------------|--------------------------|---------------|
| Statement as on :   | June 30, 2022        |                 |              |                                 |          |          |                       |          |            | bh                       | arti 🖊 🗶 🗛    |
| Statement of Investment Assets (Life Insurers) (Bus                               | iness within Indi    | ia)             |              |                                 |          |          |                       |          |            |                          |               |
| Periodicity of Submission : Quarterly   |                      |                 |              |                                 |          |          |                       |          |            |                          |               |
|   |                      |                 |              | Reconciliation of Investment As | sets     |          |                       |          |            |                          |               |
| No PARTICULARS  | SCH                  | Amount          |              | Total Investment Assets (as per |          | et)      |                       |          |            |                          | Investment As |
| 1 ** 'Investments (Sharehoders)   | 8                    | 56,341          |              | Balance Sheet Value of:         |          | ,        |                       |          |            |                          |               |
| ** 'Investments (Policyholders)   | 8A                   | 9,23,716        |              | A. Life Fund                    |          |          |                       |          |            |                          | 9,27,         |
| Investments (Linked Liabilities)  | 8B                   | 1,60,308        |              | B. Pension & Gen Annuity Fund   |          |          |                       |          |            |                          | 53,           |
| 2 Loans   | 9                    | 3,374           |              | C. Unit Linked Funds            |          |          |                       |          |            |                          | 1,60          |
| 3 Fixed Assets  | 10                   | 8,747           |              |                                 |          |          |                       |          |            |                          | 11,42,        |
| 4 Current Assets  |                      | 0               |              |                                 |          |          |                       |          |            |                          |               |
| a. Cash & Bank Balance  | 11                   | 4,433           |              |                                 |          |          |                       |          |            |                          |               |
| b. Advances & Other Assets  | 12                   | 40,664          |              |                                 |          |          |                       |          |            |                          |               |
| 5 Current Liabilities   |                      | 0               |              |                                 |          |          |                       |          |            |                          |               |
| a. Current Liabilities  | 13                   | 33,584          |              |                                 |          |          |                       |          |            |                          |               |
| b. Provisions   | 14                   | 4,657           |              |                                 |          |          |                       |          |            |                          |               |
| c. Misc. Exp not Written Off  | 15                   | 1,037           |              |                                 |          |          |                       |          |            |                          |               |
| d. Debit Balance of P&L A/c   |                      | 3,31,515        |              |                                 |          |          |                       |          |            |                          |               |
| Application of Funds as per Balance Sheet (A)                                     |                      | 8,27,827        |              |                                 |          |          |                       |          |            |                          |               |
| Application of Funds as per balance sheet (A)                                     |                      | 0,27,027        |              |                                 |          |          |                       |          |            |                          |               |
| Less: Other Assets  | SCH                  | Amount          |              |                                 |          |          |                       |          |            |                          |               |
| 1 Loans (if any)  | 9                    | 3,374           |              |                                 |          |          |                       |          |            |                          |               |
| 2 Fixed Assets (if any)   | 10                   | 8,747           |              |                                 |          |          |                       |          |            |                          |               |
| 3 Cash & Bank Balance (if any)  | 11                   | 4,433           |              |                                 |          |          |                       |          |            |                          |               |
| 4 Advances & Other Assets (if any)  | 12                   | 40,664          |              |                                 |          |          |                       |          |            |                          |               |
| 5 Current Liabilities   | 13                   | 33,584          |              |                                 |          |          |                       |          |            |                          |               |
| 6 Provisions  | 14                   | 4,657           |              |                                 |          |          |                       |          |            |                          |               |
| 7 Misc. Exp not Written Off   | 15                   | 1,037           |              |                                 |          |          |                       |          |            |                          |               |
| 8 Investments held outside India  |                      | 0               |              |                                 |          |          |                       |          |            |                          |               |
| 9 Debit Balance of P&L A/c  |                      | 3,31,515        |              |                                 |          |          |                       |          |            |                          |               |
|   | TOTAL (B)            |                 |              |                                 |          |          |                       |          |            |                          |               |
| Investment Asset  |                      | 11,40,365       |              |                                 |          |          |                       |          |            |                          |               |
| action II   |                      |                 |              |                                 |          |          |                       |          |            |                          |               |
| LINKED BUSINESS   |                      | SF              |              | РН                              |          |          |                       |          |            |                          | Rs.Lakhs      |
|   |                      | Balance         | FRSM⁺        | UL-Non Unit Res                 | PAR      | NON PAR  | Book Value<br>(SH+PH) |          |            |                          |               |
| E FUND  | % as per Reg         | (a)             | (b)          | (c)                             | (d)      | (e)      | F=[b+c+d+             | Actual % | FVC Amount | Total Fund * *           | Market Valu   |
| Central Govt. Sec   | Not Less than<br>25% | -               | 22,438       | 1,622                           | 3,06,666 | 1,53,768 | e]<br>4,84,494        | 52       | -          | 4,84,494                 | 4,47          |
| Central Govt Sec, State Govt Sec or Other Approved<br>Securities (incl (i) above) | Not Less than<br>50% | -               | 32,201       | 2,175                           | 3,86,423 | 1,87,316 | 6,08,116              | 66       | -          | 6,08,116                 | 5,66          |
| Investment subject to Exposure Norms  |                      |                 | -            | -                               | -        | -        |                       |          | -          |                          |               |
| a. Infrastructure/ Social/ Housing Sector   | Not Less than<br>15% |                 | -            | -                               | -        | -        |                       |          | -          |                          |               |
| 1. Approved Investments<br>2. Other Investments                                   | 1370                 | -               | 12,703       | 80                              | 84,468   | 56,931   | 1,54,182              | 17       |            | 1,54,200                 | 1,51          |
| b. i) Approved Investments  | Not exceeding        | -               | 9,308        | 396                             | 77,186   | 51,656   | 1,38,546              | 15       |            | 1,38,958                 | 1,38          |
| ii) "Other Investments" not to exceed 15%   | 35%                  | -               | 2,502        | -                               | 17,388   | 6,351    | 26,242                | 3        |            | 26,719                   | 25            |
| TOTAL LIFE FUND   | 100%                 | -               | 56,715       | 2,651                           | 5,65,465 | 3,02,255 | 9,27,085              | 100.00   | 908        | 9,27,994                 | 8,82          |
|   |                      |                 |              |                                 |          |          |                       |          |            |                          |               |
| NSTON AND GENERAL ANNUITY FUND*   |                      |                 | % as par-Bo  | -                               |          | РН       | Book Value            | Actual % | EVC Amount | Total Fund * *           | Market Val    |
| ISION AND GENERAL ANNUITY FUND*   |                      |                 | % as per Re  | g                               | PAR      | NON PAR  | Book Value            | Actual % | FVC Amount | Total Fund * *           | Market Valu   |
| INSION AND GENERAL ANNUITY FUND*  |                      |                 | % as per Reg |                                 |          |          | Book Value<br>16,631  | Actual % | FVC Amount | Total Fund * *<br>16,631 | Market Valu   |

| D  | PENSION AND GENERAL ANNUITY FUND*   | 0/ D              |        |         | Deels Melve | A - to - 1 0/ | EVC American | Total Fund * * | Market Value |  |
|----|---|-------------------|--------|---------|-------------|---------------|--------------|----------------|--------------|--|
| ь. | PENSION AND GENERAL ANNOTTY FUND  | % as per Reg      | PAR    | NON PAR | BOOK Value  | Actual %      | FVC Amount   |                | Market value |  |
|    | 1 Central Govt. Sec   | Not Less than 20% | 451.42 | 16,180  | 16,631      | 31            | -            | 16,631         | 15,731       |  |
|    | 2 Central Govt Sec, State Govt Sec or Other Approved<br>Securities (incl (i) above) | Not Less than 40% | 467.13 | 23,469  | 23,936      | 45            | -            | 23,936         | 22,989       |  |
|    | 3 Balance in Approved investment  | Not Exceeding 60% | 346.48 | 29,505  | 29,851      | 55            | 26           | 29,877         | 29,971       |  |
|    | TOTAL PENSION, GENERAL ANNUITY FUND   | 100%              | 814    | 52,974  | 53,787      | 100           | 26           | 53,813         | 52,961       |  |

| LINK            | LINKED BUSINESS             |                   |    |          |            |           |              |  |  |  |
|-----------------|-----------------------------|-------------------|----|----------|------------|-----------|--------------|--|--|--|
| C. LINKED FUNDS |                             | % as per Reg      | PH |          | Total Fund | Actual 9/ | Market Value |  |  |  |
| C. EII          |                             | % as per keg      |    | NON PAR  |            | Actual 70 | Market Value |  |  |  |
| 1               | Approved Investment         | Not Less than 75% | -  | 1,39,266 | 1,39,266   | 87        | 1,39,266     |  |  |  |
| 2               | Other Investments           | Not More than 25% | -  | 21,042   | 21,042     | 13        | 21,042       |  |  |  |
|                 | TOTAL LINKED INSURANCE FUND | 100%              | -  | 1,60,308 | 1,60,308   | 100       | 1,60,308     |  |  |  |

Note: (+) FRSM refers to 'Funds representing Solvency Margin'

Funds beyond Solvency Margin shall have a separate Custody Account.

Other Investments' are as permitted under Secction 27A(2) of Insurance Act, 1938

Pattern of Investment is applicable to both Shareholders funds representing solvency margin and policyholders funds.

Exposure Norms shall apply to Funds held beyond Solvency Margin, held in a separate Custody Account

\* Group Term Life has been classified under PGA from 1st April 2013

\*\* Difference of 17.5 crores is on account of provision of Reliance Capital securities.

#### Form L-27 - Unit Linked Business - 3A (Linked Life) PART - B Unit Linked Insurance Business Link to Item 'C' of FORM 3A (Part A) Company Name & Code: Bharti AXA Life Insurance Co. Ltd. (130) Periodicity of Submission : Quarterly bharti AXA Unit Linked Life Statement as on : Jun 30, 2022 (Amount in Rs. Lakhs)

|  |                                    |                                    |                                    |                                    |                                    |                                    | NAME OF THE BUSINE                 | SS:                                |                                    |                                    |                                    |                                    |                                  |             |
|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|----------------------------------|-------------|
| PARTICULARS                            | GROW MONEY FUND                    | SAVE N GROW MONEY FUND             | STEADY MONEY FUND                  | GROWTH OPPORTUNITIES               | BUILD N PROTECT FUND<br>SERIES 1   | SAFE MONEY FUND                    | GROW MONEY PLUS                    | GROWTH<br>OPPORTUNITIES PLUS       | BUILD INDIA FUND                   | BUILD N PROTECT<br>FUND SERIES 2   | TRUE WEALTH FUND                   | DISCONTINUANCE LIFE<br>FUND        | STABILITY PLUS<br>MONEY FUND     | TOTAL FUNDS |
| SFIN                                   | ULIF00221/08/2006EGROWMC<br>NEY130 | ULIF00121/08/2006BSAVENG<br>ROW130 | ULIF00321/08/2006DSTDY<br>MOENY130 | ULIF00708/12/2008EGROW<br>THOPR130 | ULIF00919/05/2009BBUILD<br>NPS1130 | ULIF01007/07/2009LSAFEM<br>ONEY130 | ULIF01214/12/2009EGRO<br>MONYPL130 | ULIF01614/12/2009EGRW<br>THOPPL130 | ULIF01909/02/2010EBUI<br>LDINDA130 | ULIF02022/06/2009BBUI<br>LDNPS2130 | ULIF02104/10/2010BTR<br>UEWLTHG130 | ULIF02219/01/2011DDIS<br>CONTLF130 | ULIF02322/02/17STAPL<br>UMONF130 |             |
| Opening Balance (Market Value)         | 32,382                             | 7,549                              | 9,546                              | 4,331                              | 200                                | 6,032                              | 28,460                             | 59,445                             | 3,172                              | -                                  | 49                                 | 4,597                              | 5,331                            | 161,091     |
| Add : Inflow during The Quarter        | 248                                | 495                                | 568                                | 117                                | 5                                  | 2,062                              | 1,856                              | 5,520                              | 172                                | -                                  | 2                                  | 2,333                              | 322                              | 13,701      |
| Increase/(Decrease) Value of Inv (Net) | (3,020                             | ) (351)                            | (122)                              | (379)                              | (4)                                | 46                                 | (2,587)                            | (5,021)                            | (284)                              | -                                  | 0                                  | 45                                 | (78)                             | (11,754)    |
| Less: Outflow during the Quarter       | 665                                |                                    | 1,629                              | 130                                | 8                                  | 1,260                              | 1,142                              | 2,993                              | 279                                | -                                  | 46                                 | 1,946                              | 1,377                            | 12,189      |
| TOTAL INVESTIBLE FUNDS (MKT VALUE)     | 28,945                             | 6,976                              | 8,363                              | 3,938                              | 193                                | 6,880                              | 26,586                             | 56,952                             | 2,781                              | -                                  | 5                                  | 5,029                              | 4,199                            | 150,850     |

|  | GROW MONE                 | YFUND    | SAVE N GROW M           | MONEY FUND | STEADY MONE                 | Y FUND      | GROWTH OPPO             | ORTUNITIES | BUILD N PROT<br>SERIE   |          | SAFE MONE                | YFUND    | GROW MO               | NEY PLUS | GROV<br>OPPORTUNI     |          | BUILD IN       | DIA FUND             |                | PROTECT<br>SERIES 2    | TRUE WE        | ALTH FUND             |                     | UANCE LIFE |                | LITY PLUS<br>EY FUND   | TOTAL FU    | NDS        |
|--|---------------------------|----------|-------------------------|------------|-----------------------------|-------------|-------------------------|------------|-------------------------|----------|--------------------------|----------|-----------------------|----------|-----------------------|----------|----------------|----------------------|----------------|------------------------|----------------|-----------------------|---------------------|------------|----------------|------------------------|-------------|------------|
| INVESTMENT OF UNIT FUND                    | ULIF00221/08/200<br>NEY13 |          | ULIF00121/08/20<br>ROW1 |            | ULIF00321/08/200<br>MOENY13 |             | ULIF00708/12/2<br>THOPR |            | ULIF00919/05/2<br>NPS11 |          | ULIF01007/07/20<br>ONEY1 |          | ULIF01214/12<br>MONYI |          | ULIF01614/12<br>THOPF |          |                | 02/2010EBUI<br>DA130 |                | /06/2009BBUI<br>PS2130 |                | /10/2010BTR<br>THG130 | ULIF02219/0<br>CONT |            |                | 2/02/17STAPL<br>ONF130 |             |            |
|  | Actual Inv.               | % Actual | Actual Inv.             | % Actual   | Actual Inv.                 | %<br>Actual | Actual Inv.             | % Actual   | Actual Inv.             | % Actual | Actual Inv.              | % Actual | Actual Inv.           | % Actual | Actual<br>Inv.        | % Actual | Actual<br>Inv. | % Actual             | Actual<br>Inv. | % Actual               | Actual<br>Inv. | % Actual              | Actual<br>Inv.      | % Actual   | Actual<br>Inv. | % Actual               | Actual Inv. | %<br>Actua |
| pproved Investments (>=75%)                |                           |          |                         |            |                             |             |                         |            |                         |          |                          |          |                       |          |                       |          |                |                      |                |                        |                |                       |                     |            |                | 1                      |             |            |
| Central Govt Securities                    | -                         | -        | 1,805                   | 26         | 3,383                       | 40          | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | 13                  | 0          | 1,238          | 29                     | 6,439       |            |
| State Governement Securities               | -                         | -        | 10                      | 0          | 432                         | 5           | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | 280                 | 6          | 448            | 11                     | 1,170       |            |
| Other Approved Securities                  | -                         | -        | 51                      | 1          | 199                         | 2           | -                       | -          | 183                     | 95       | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   | -          | 15             | i 0                    | 447         |            |
| Corporate Bonds                            | 2                         | 0        | 207                     | 3          | 624                         | 7           | 0                       | 0          | -                       | -        | -                        | -        | 1                     | 0        | 1                     | 0        | 0              | 0                    | -              | -                      | -              | -                     | -                   | -          | 656            | 16                     | 1,492       |            |
| Infrastructure Bonds                       | -                         | -        | 1,022                   | 15         | 2,317                       | 28          | -                       | -          | -                       | -        | 50                       | 1        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   | -          | 1,242          | 30                     | 4,631       |            |
| Equity                                     | 23,728                    | 82       | 2,880                   | 41         | -                           | -           | 3,218                   | 82         | -                       | -        | -                        | -        | 20,222                | 76       | 44,084                | 77       | 2,210          | 79                   | -              | -                      | -              | -                     | -                   | -          | -              | -                      | 96,341      |            |
| Money Market                               | 175                       | 1        | 620                     | 9          | 1,096                       | 13          | 89                      | 2          | 7                       | 4        | 6,787                    | 99       | 1,722                 | 6        | 3,224                 | 6        | 34             | 1                    | -              | -                      | 5              | 99                    | 4,948               | 98         | 507            | 12                     | 19,215      |            |
| Mutual funds                               | -                         | -        | -                       | -          | -                           | -           | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   |            | -              | -                      | -           | -          |
| Deposit with Banks                         | -                         | -        | -                       | -          | -                           | -           | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   |            | -              | -                      | -           | -          |
| Sub Total (A)                              | 23,905                    | 83       | 6,596                   | 95         | 8,051                       | 96          | 3,307                   | 84         | 190                     | 98       | 6,837                    | 99       | 21,945                | 83       | 47,309                | 83       | 2,244          | 81                   | -              | -                      | 5              | 99                    | 5,240               | 104        | 4,105          | 98                     | 129,735     | 8          |
| Current Assets:                            |                           |          |                         |            |                             |             | -                       |            | -                       |          | -                        |          | -                     |          | -                     |          | -              |                      |                |                        | -              |                       | -                   |            | -              |                        | i           |            |
| Accrued Interest                           | 0                         | 0        | 76                      | 1          | 185                         | 2           | 0                       | 0          | 2                       | 1        | 3                        | 0        | 0                     | 0        | 0                     | 0        | 0              | 0                    | -              | -                      | (0)            | (0)                   | 8                   | 0          | 94             | 2                      | 368         |            |
| Dividend income                            | 91                        | 0        | 12                      | 0          | -                           | -           | 12                      | 0          | -                       | -        | -                        | -        | 73                    | 0        | 138                   | 0        | 9              | 0                    | -              | -                      | -              | -                     | -                   | -          | -              | -                      | 335         |            |
| Bank Balance                               | 0                         | 0        | 0                       | 0          | 0                           | 0           | 0                       | 0          | 0                       | 0        | 0                        | 0        | 0                     | 0        | 0                     | 0        | 0              | 0                    | -              | -                      | 0              | 1                     | 0                   | 0          | 0              | 0                      | 2           |            |
| Receivable for Sale of Investments         | -                         | -        | 0                       | 0          | (0)                         | (0)         | 0                       | 0          | -                       | -        | 0                        | 0        | (0)                   | (0)      | (0)                   | (0)      | (0)            | (0)                  | -              | -                      | -              | -                     | -                   | -          | (0)            | ) (0)                  | (0)         |            |
| Other Current Assets (for Investments)     | 0                         | 0        | 0                       | 0          | -                           | -           | 0                       | 0          | -                       | -        | -                        | -        | 0                     | 0        | 0                     | 0        | 0              | 0                    | -              | -                      | -              | -                     | -                   | -          | -              | -                      | 0           |            |
| Less: Current Liabilities                  | -                         |          | -                       |            | -                           |             | -                       |            | -                       |          | -                        |          | -                     |          | -                     |          | -              |                      | -              |                        | -              |                       | -                   |            | -              |                        |             |            |
| Payable for Investments                    | 0                         | 0        | (0)                     | (0)        | (0)                         | (0)         | 0                       | 0          | -                       | -        | (0)                      | (0)      | 0                     | 0        | 0                     | 0        | 0              | 0                    | -              | -                      | -              | -                     | -                   | -          | (0)            | ) (0)                  | (0)         |            |
| Fund Mgmt Charges Payable                  | 1                         | 0        | 0                       | 0          | 0                           | 0           | 0                       | 0          | 0                       | 0        | 0                        | 0        | 1                     | 0        | 2                     | 0        | 0              | 0                    | -              | -                      | 0              | 0                     | 0                   | 0          | 0              | 0                      | 6           |            |
| Other Current Liabilities (for Investments | 5 (2                      | ) (0)    | (10)                    | (0)        | (128)                       | (2)         | (0)                     | (0)        | (1)                     | (0)      | (40)                     | (1)      | (105)                 | (0)      | (309)                 | (1)      | (1)            | (0)                  | -              | -                      | (0)            | (0)                   | 219                 | 4          | 0              | 0                      | (376)       |            |
| Sub Total (B)                              | 92                        | 0        | 97                      | 1          | 312                         | 4           | 12                      | 0          | 3                       | 2        | 43                       | 1        | 177                   | 1        | 445                   | 1        | 10             | 0                    | -              | -                      | 0              | 1                     | (211)               | (4)        | 94             | 2                      | 1,074       |            |
| ner Investments (<=25%)                    |                           |          |                         |            |                             |             | -                       |            | -                       |          | -                        |          | -                     |          | -                     |          | -              |                      |                | 1                      | -              |                       | -                   |            | -              |                        | i           |            |
| Corporate Bonds                            | -                         | -        | -                       | -          | -                           | -           | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   | -          | -              | -                      | -           | -          |
| Infrastructure Bonds                       | -                         | -        | -                       | -          | -                           | -           | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   | -          | -              | -                      | -           | -          |
| Equity                                     | 1,136                     | 4        | 283                     | 4          | -                           | -           | 342                     | 9          | -                       | -        | -                        | -        | 961                   | 4        | 4,234                 | 7        | 158            | 6                    | -              | -                      | -              | -                     | -                   | -          | -              | -                      | 7,114       |            |
| Mutual Funds                               | 3,812                     | 13       | -                       | -          | -                           | -           | 278                     | 7          | -                       | -        | -                        | -        | 3,503                 | 13       | 4,964                 | 9        | 370            | 13                   | -              | -                      | -              | -                     | -                   | -          | -              | -                      | 12,927      |            |
| Others                                     | -                         | -        | -                       | -          | -                           | -           | -                       | -          | -                       | -        | -                        | -        | -                     | -        | -                     | -        | -              | -                    | -              | -                      | -              | -                     | -                   | -          | -              | -                      | -           | -          |
| Sub Total (C)                              | 4,948                     | 17       | 283                     | 4          | -                           | -           | 620                     | 16         | -                       | -        | -                        | -        | 4,464                 | 17       | 9,198                 | 16       | 528            | 19                   | -              | -                      | -              | -                     | -                   | -          | -              | -                      | 20,041      | 1          |
| Total (A + B + C)                          | 28,945                    | 100      | 6,976                   | 100        | 8,363                       | 100         | 3,938                   | 100        | 193                     | 100      | 6,880                    | 100      | 26,586                | 100      | 56,952                | 100      | 2,781          | 100                  | -              | -                      | 5              | 100                   | 5,029               | 100        | 4,199          | 100                    | 150,850     | 100        |

Note:

The aggregate of all the above Segregated Unit-Fundsshould tally with item C of FORM 3A (Part A), for both Par & Non Par Business
 Details of item 12 of FORM LB 2 of IRDA (Acturial Report) Regulation, 2000 shall be reconciled with FORM 3A (Part B)

3. Other Investments' are as permitted under Sec 27A(2) and 27B(3)

# Form L-27 - Unit Linked Business - 3A(Linked Pension)

Unit Linked Insurance Business

Company Name & Code: Bharti AXA Life Insurance Co. Ltd.

Periodicity of Submission : Quarterly

Statement as on : Jun 30, 2022

| PARTICULARS                            | GROW MONEY PENSION<br>FUND         | SAVE N GROW MONEY<br>PENSION FUND  | STEADY MONEY<br>PENSION FUND       | GROWTH<br>OPPORTUNITIES<br>PENSION FUND | SAFE MONEY<br>PENSION FUND         | GROW MONEY<br>PENSION PLUS         | INVEST N GROW<br>MONEY PENSION<br>FUND | PROTECT N GROW<br>MONEY PENSION    | BUILD INDIA PENSION<br>FUND | GROWTH<br>OPPORTUNITIES<br>PENSION PLUS | Total of All Funds |
|--|------------------------------------|------------------------------------|------------------------------------|---|------------------------------------|------------------------------------|--|------------------------------------|-----------------------------|---|--------------------|
| SFIN                                   | ULIF00526/12/2007EGROWMO<br>NYP130 | ULIF00426/12/2007BSNG<br>ROWPEN130 | ULIF00626/12/2007DSTDY<br>MONYP130 | ULIF00814/12/2008EGRWT<br>HOPRP130      | ULIF01107/12/2009LS<br>AFEMONYP130 | ULIF01501/01/2010EGR<br>MONYPLP130 |  | ULIF01407/12/2009<br>BPRTCTNGRP130 |                             | ULIF01801/01/2010EGR<br>WTHOPLP130      |                    |
| Opening Balance (Market Value)         | 2,773                              | 344                                | 228                                | 460                                     | 147                                | 1,047                              | -                                      | -                                  | 525                         | 2,009                                   | 7,533              |
| Add : Inflow during The Quarter        | 19                                 | 2                                  | 16                                 | 9                                       | 2                                  | 10                                 | -                                      | -                                  | 2                           | 13                                      | 73                 |
| Increase/(Decrease) Value of Inv (Net) | (249)                              | (18)                               | (4)                                | (39)                                    | 1                                  | (98)                               | -                                      | -                                  | (51)                        | (171)                                   | (629)              |
| Less: Outflow during the Quarter       | 74                                 | 18                                 | 5                                  | 20                                      | 8                                  | 15                                 | -                                      | -                                  | 14                          | 66                                      | 221                |
| TOTAL INVESTIBLE FUNDS (MKT VALUE)     | 2,470                              | 310                                | 235                                | 410                                     | 142                                | 945                                | -                                      | -                                  | 462                         | 1,784                                   | 6,757              |

|   | GROW MONEY<br>FUND        |          | SAVE N GROU              |             | STEADY M<br>PENSION     |             | GROV<br>OPPORTL<br>PENSION | INITIES  | SAFE M<br>PENSION    |             | GROW M                 |             | INVEST I<br>MONEY F |             |                | T N GROW<br>PENSION   | BUILD INDI<br>FU | A PENSION            | GROW<br>OPPORTU<br>PENSION | NITIES      | TOTAL F     | FUND        |
|---|---------------------------|----------|--------------------------|-------------|-------------------------|-------------|----------------------------|----------|----------------------|-------------|------------------------|-------------|---------------------|-------------|----------------|-----------------------|------------------|----------------------|----------------------------|-------------|-------------|-------------|
| INVESTMENT OF UNIT FUND                     | ULIF00526/12/200<br>NYP13 |          | ULIF00426/12/2<br>ROWPEN |             | ULIF00626/12/2<br>MONYP |             | ULIF00814/12/2<br>HOPRF    |          | ULIF01107/<br>AFEMON |             | ULIF01501/01<br>MONYPL |             | ULIF01307<br>NVNGRO |             |                | 07/12/2009<br>NGRP130 |                  | 01/2010EBUI<br>DP130 | ULIF01801/01<br>WTHOPI     |             |             |             |
|   | Actual Inv.               | % Actual | Actual Inv.              | %<br>Actual | Actual Inv.             | %<br>Actual | Actual Inv.                | % Actual | Actual<br>Inv.       | %<br>Actual | Actual Inv.            | %<br>Actual | Actual<br>Inv.      | %<br>Actual | Actual<br>Inv. | %<br>Actual           | Actual<br>Inv.   | % Actual             | Actual Inv.                | %<br>Actual | Actual Inv. | %<br>Actual |
| Approved Investments (>=75%)                |                           |          |                          |             |                         |             |                            |          |                      |             |                        |             |                     |             |                |                       |                  |                      |                            |             |             |             |
| Central Govt Securities                     | -                         | -        | 72                       | 23          | 124                     | 53          | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | 196         | 3           |
| State Governement Securities                | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Other Approved Securities                   | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Corporate Bonds                             | 0                         | 0        | 0                        | 0           | 31                      | 13          | 0                          | 0        | -                    | -           | 0                      | 0           | -                   | -           | -              | -                     | 0                | 0                    | 0                          | 0           | 32          | 0           |
| Infrastructure Bonds                        | -                         | -        | 51                       | 17          | 61                      | 26          | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | 112         | 2           |
| Equity                                      | 2,023                     | 82       | 132                      | 43          | -                       | -           | 336                        | 82       | -                    | -           | 777                    | 82          | -                   | -           | -              | -                     | 374              | 81                   | 1,466                      | 82          | 5,108       | 76          |
| Money Market                                | 23                        | 1        | 39                       | 13          | 15                      | 6           | 11                         | 3        | 142                  | 100         | 9                      | 1           | -                   | -           | -              | -                     | 6                | 1                    | 28                         | 2           | 273         | 4           |
| Mutual funds                                | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Deposit with Banks                          | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Sub Total (A)                               | 2,047                     | 83       | 294                      | 95          | 231                     | 98          | 347                        | 85       | 142                  | 100         | 786                    | 83          | -                   | -           | -              | -                     | 379              | 82                   | 1,494                      | 84          | 5,721       | 85          |
| Current Assets:                             |                           | 1        |                          |             |                         |             |                            |          |                      |             |                        |             |                     |             |                |                       |                  |                      |                            |             |             |             |
| Accrued Interest                            | 0                         | 0        | 4                        | 1           | 4                       | 2           | 0                          | 0        | 0                    | 0           | 0                      | 0           | -                   | -           | -              | -                     | 0                | 0                    | 0                          | 0           | 8           | 0           |
| Dividend income                             | 8                         | 0        | 1                        | 0           | -                       | -           | 1                          | 0        | -                    | -           | 3                      | 0           | -                   | -           | -              | -                     | 1                | 0                    | 5                          | 0           | 20          | 0           |
| Bank Balance                                | 0                         | 0        | 0                        | 0           | 0                       | 0           | 0                          | 0        | 0                    | 0           | 0                      | 0           | -                   | -           | -              | -                     | 0                | 0                    | 0                          | 0           | 0           | 0           |
| Receivable for Sale of Investments          | -                         | -        | (0)                      | (0)         | 0                       | 0           | (0)                        | (0)      | -                    | -           | -                      | -           | -                   | -           | -              | -                     | (0)              | (0)                  | (0)                        | (0)         | 0           | 0           |
| Other Current Assets (for Investments)      | 0                         | 0        | 0                        | 0           | -                       | -           | 0                          | 0        | -                    | -           | 0                      | 0           | -                   | -           | -              | -                     | 0                | 0                    | 0                          | 0           | 0           | 0           |
| Unit Collection A/c                         | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Appropriation/Expropriation                 | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Less: Current Liabilities                   | -                         |          | -                        |             | -                       |             | -                          |          | -                    |             | -                      |             | -                   |             | -              |                       | -                |                      | -                          |             |             |             |
| Payable for Investments                     | 0                         | 0        | 0                        | 0           | 0                       | 0           | (0)                        | (0)      | (0)                  | (0)         | 0                      | 0           | -                   | -           | -              | -                     | 0                | 0                    | 0                          | 0           | (0)         | (0)         |
| Fund Mgmt Charges Payable                   | 0                         | 0        | 0                        | 0           | 0                       | 0           | 0                          | 0        | 0                    | 0           | 0                      | 0           | -                   | -           | -              | -                     | 0                | 0                    | 0                          | 0           | 0           | 0           |
| Other Current Liabilities (for Investments) | (6)                       | ) (0)    | (0)                      | (0)         | 0                       | 0           | 0                          | 0        | 0                    | 0           | (1)                    | (0)         | -                   | -           | -              | -                     | (0)              | (0)                  | (0)                        | (0)         | (8)         | (0)         |
| Sub Total (B)                               | 14                        | 1        | 4                        | 1           | 4                       | 2           | 1                          | 0        | 0                    | 0           | 4                      | 0           | -                   | -           | -              | -                     | 1                | 0                    | 5                          | 0           | 35          | 1           |
| Other Investments (<=25%)                   |                           |          |                          |             |                         |             |                            |          |                      |             |                        |             |                     |             |                |                       |                  |                      |                            |             |             |             |
| Corporate Bonds                             | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Infrastructure Bonds                        | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Equity                                      | 94                        | 4        | 11                       | 3           | -                       | -           | 34                         | 8        | -                    | -           | 35                     | 4           | -                   | -           | -              | -                     | 21               | 4                    | 161                        | 9           | 356         | 5           |
| Mutual Funds                                | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Others                                      | -                         | -        | -                        | -           | -                       | -           | -                          | -        | -                    | -           | -                      | -           | -                   | -           | -              | -                     | -                | -                    | -                          | -           | -           | -           |
| Sub Total (C)                               | 409                       | 17       | 11                       | 3           | -                       | -           | 61                         | 15       | -                    | -           | 155                    | 16          | -                   | -           | -              | -                     | 81               | 18                   | 284                        | 16          | 1,001       | 15          |
| Total (A + B + C)                           | 2,470                     | 100      | 310                      | 100         | 235                     | 100         | 410                        | 100      | 142                  | 100         | 945                    | 100         | -                   |             |                | -                     | 462              | 100                  | 1,784                      | 100         | 6,757       | 100         |

Fund Carried Forward (as per LB 2)

Note:

1. The aggregate of all the above Segregated Unit-Fundsshould tally with item C of FORM 3A (Part A), for both Par & Non Par Business

Link to Item 'C' of FORM 3A (Part A)

2. Details of item 12 of FORM LB 2 of IRDA (Acturial Report) Regulation, 2000 shall be reconciled with FORM 3A (Part B)

3. Other Investments' are as permitted under Sec 27A(2) and 27B(3)



PART - B Unit Linked Pension

(Amount in Rs. Lakhs)

### Form L-27 - Unit Linked Business - 3A(Linked Group)

Unit Linked Insurance Business

Company Name & Code: Bharti AXA Life Insurance Co. Ltd.

Periodicity of Submission : Quarterly

Statement as on : Jun 30, 2022

Link to Item 'C' of FORM 3A (Part A)



|  |                                  |                                  |                                  | (                                | Amount in Rs. Lakhs) |
|--|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------|
|  |                                  |                                  |                                  |                                  |                      |
| PARTICULARS                            | GROUP EQUITY FUND                | GROUP DEBT FUND                  | GROUP BALANCE FUND               | GROUP LIQUID FUND                | Total of All Funds   |
| SFIN                                   | ULGF00103/08/17GROUPEQUI<br>F130 | ULGF00303/08/17GROUP<br>DEBTF130 | ULGF00203/08/17GROUP<br>BALDF130 | ULGF00403/08/17GROUPL<br>IQDF130 |                      |
| Opening Balance (Market Value)         | -                                | 2,528                            | 1                                | -                                | 2,529                |
| Add : Inflow during The Quarter        | -                                | 262                              | (0)                              | -                                | 262                  |
| Increase/(Decrease) Value of Inv (Net) | -                                | (34)                             | 0                                | -                                | (34)                 |
| Less: Outflow during the Quarter       | -                                | 55                               | 0                                | -                                | 55                   |
| TOTAL INVESTIBLE FUNDS (MKT VALUE)     | -                                | 2,700                            | 1                                | -                                | 2,701                |

|   | GROUP EQUI              | TY FUND  | GROUP DEB               | T FUND      | GROUP BALAN             | ICE FUND    | GROUP LIQ            | UID FUND | TOTAL F     | UND        |
|---|-------------------------|----------|-------------------------|-------------|-------------------------|-------------|----------------------|----------|-------------|------------|
| INVESTMENT OF UNIT FUND                     | ULGF00103/08/17<br>F130 |          | ULGF00303/08/<br>DEBTF1 |             | ULGF00203/08/<br>BALDF1 |             | ULGF00403/08<br>IQDF |          |             |            |
|   | Actual Inv.             | % Actual | Actual Inv.             | %<br>Actual | Actual Inv.             | %<br>Actual | Actual Inv.          | % Actual | Actual Inv. | %<br>Actua |
| pproved Investments (>=75%)                 |                         |          |                         |             |                         |             |                      |          |             |            |
| Central Govt Securities                     | -                       | -        | 1,077                   | 40          | -                       | -           | -                    | -        | 1,077       | 4          |
| State Governement Securities                | -                       | -        | 149                     | 6           | -                       | -           | -                    | -        | 149         |            |
| Other Approved Securities                   | -                       | -        | 199                     | 7           | -                       | -           | -                    | -        | 199         |            |
| Corporate Bonds                             | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Infrastructure Bonds                        | -                       | -        | 709                     | 26          | -                       | -           | -                    | -        | 709         | 2          |
| Equity                                      | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Money Market                                | -                       | -        | 522                     | 19          | 1                       | 95          | -                    | -        | 523         | 1          |
| Mutual funds                                | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Deposit with Banks                          | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Sub Total (A)                               | -                       | -        | 2,657                   | 98          | 1                       | 95          | -                    | -        | 2,658       | 9          |
| Current Assets:                             |                         |          |                         |             |                         |             |                      |          |             |            |
| Accrued Interest                            | -                       | -        | 45                      | 2           | -                       | -           | -                    | -        | 45          |            |
| Dividend income                             | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Bank Balance                                | -                       | -        | 0                       | 0           | 0                       | 5           | -                    | -        | 0           |            |
| Receivable for Sale of Investments          | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Other Current Assets (for Investments)      | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Unit Collection A/c                         | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Appropriation/Expropriation                 | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Less: Current Liabilities                   | -                       |          | -                       |             | -                       |             | -                    |          |             |            |
| Payable for Investments                     | -                       | -        | (0)                     | (0)         | -                       | -           | -                    | -        | (0)         |            |
| Fund Mgmt Charges Payable                   | -                       | -        | 0                       | 0           | (0)                     | (0)         | -                    | -        | 0           |            |
| Other Current Liabilities (for Investments) | -                       | -        | 2                       | 0           | 0                       | 0           | -                    | -        | 2           |            |
| Sub Total (B)                               | -                       | -        | 43                      | 2           | 0                       | 5           | -                    | -        | 43          |            |
| her Investments (<=25%)                     |                         |          |                         |             |                         |             |                      |          |             |            |
| Corporate Bonds                             | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Infrastructure Bonds                        | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Equity                                      | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Money Market                                | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Mutual Funds                                | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Others                                      | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | •          |
| Sub Total (C)                               | -                       | -        | -                       | -           | -                       | -           | -                    | -        | -           | -          |
| Total (A + B + C)                           | -                       | -        | 2,700                   | 100         | 1                       | 100         | -                    | -        | 2,701       | 10         |

### Note:

1. The aggregate of all the above Segregated Unit-Fundsshould tally with item C of FORM 3A (Part A), for both Par & Non Par Business

2. Details of item 12 of FORM LB 2 of IRDA (Acturial Report) Regulation, 2000 shall be reconciled with FORM 3A (Part B)

3. Other Investments' are as permitted under Sec 27A(2) and 27B(3)

| Com<br>State | pany Name & Code:<br>ement for the period: | Bharti AXA Life Insurance Co. Ltd. (0<br>June 30, 2022 | 130)              |                 |   | Link to FOF        | RM 3A (Par                         | tB)                 |                            |                            | PART - C                   |                  | bharti                    | AXA                               |
|--------------|--|--|-------------------|-----------------|---|--------------------|------------------------------------|---------------------|----------------------------|----------------------------|----------------------------|------------------|---------------------------|-----------------------------------|
| Perio        | odicity of Submission: Quarterly           |  |                   |                 |   |                    |                                    |                     |                            |                            |                            |                  |                           | Rs.Lakhs                          |
| No           | Name of the Scheme                         | SFIN   | Date of<br>Launch | Par/No<br>n Par | Assets<br>Under<br>Management<br>on the above<br>date | NAV as<br>per LB 2 | NAV as<br>on the<br>above<br>date* | Previous<br>Qtr NAV | 2nd<br>Previous<br>Qtr NAV | 3rd<br>Previous<br>Qtr NAV | 4th<br>Previous<br>Qtr NAV | Return/<br>Yield | 3 Year<br>Rolling<br>CAGR | Highest<br>NAV since<br>inception |
| 1            | SAVE N GROW MONEY FUND                     | ULIF00121/08/2006BSAVENGROW130                         | 08/14/2006        | Non Par         | 6,976   | 42.4503            | 42.4503                            | 44.5825             | 44.5080                    | 44.6332                    | 41.6943                    | 1.81%            | 8.20%                     | 45.7216                           |
| 2            | GROW MONEY FUND                            | ULIF00221/08/2006EGROWMONEY130                         | 08/14/2006        | Non Par         | 28,945  | 61.5233            | 61.5233                            | 67.8975             | 68.0288                    | 68.8532                    | 62.0198                    | -0.80%           | 13.19%                    | 72.7266                           |
| 3            | STEADY MONEY FUND                          | ULIF00321/08/2006DSTDYMOENY130                         | 08/14/2006        | Non Par         | 8,363   | 32.4164            | 32.4164                            | 32.8484             | 32.7704                    | 32.6610                    | 32.0368                    | 1.18%            | 5.56%                     | 32.8870                           |
| 4            | SAVE N GROW MONEY PENSION FUND             | ULIF00426/12/2007BSNGROWPEN130                         | 12-03-2007        | Non Par         | 310   | 33.5368            | 33.5368                            | 35.4518             | 35.4013                    | 35.5078                    | 33.1791                    | 1.08%            | 8.16%                     | 36.3920                           |
| 5            | GROW MONEY PENSION FUND                    | ULIF00526/12/2007EGROWMONYP130                         | 12-03-2007        | Non Par         | 2,470   | 34.4449            | 34.4449                            | 37.9040             | 37.9913                    | 38.4587                    | 34.5775                    | -0.38%           | 13.47%                    | 40.5945                           |
| 6            | STEADY MONEY PENSION FUND                  | ULIF00626/12/2007DSTDYMONYP130                         | 12-03-2007        | Non Par         | 235   | 28.6324            | 28.6324                            | 29.0930             | 29.0017                    | 29.0039                    | 28.3703                    | 0.92%            | 5.65%                     | 29.1412                           |
| 7            | GROWTH OPPORTUNITIES                       | ULIF00708/12/2008EGROWTHOPR130                         | 02/27/2009        | Non Par         | 3,938   | 79.9123            | 79.9123                            | 87.6434             | 87.9058                    | 87.8337                    | 77.8735                    | 2.62%            | 15.53%                    | 93.2717                           |
| 8            | GROWTH OPPORTUNITIES PENSION FUND          | ULIF00814/12/2008EGRWTHOPRP130                         | 11/25/2009        | Non Par         | 410   | 75.9782            | 75.9782                            | 83.2732             | 83.3352                    | 83.5042                    | 74.2874                    | 2.28%            | 14.96%                    | 88.7638                           |
| 9            | BUILD N PROTECT FUND SERIES 1              | ULIF00919/05/2009BBUILDNPS1130                         | 05-01-2009        | Non Par         | 193   | 21.7278            | 21.7278                            | 22.1549             | 22.1090                    | 21.9507                    | 21.6063                    | 0.56%            | 5.34%                     | 22.2682                           |
| 10           | SAFE MONEY FUND                            | ULIF01007/07/2009LSAFEMONEY130                         | 06-09-2009        | Non Par         | 6,880   | 20.9511            | 20.9511                            | 20.7957             | 20.6664                    | 20.5375                    | 20.4184                    | 2.61%            | 3.17%                     | 20.9511                           |
| 11           | SAFE MONEY PENSION FUND                    | ULIF01107/12/2009LSAFEMONYP130                         | 11/25/2009        | Non Par         | 142   | 20.8287            | 20.8287                            | 20.6762             | 20.5478                    | 20.4223                    | 20.3037                    | 2.59%            | 3.08%                     | 20.8287                           |
| 12           | GROW MONEY PLUS                            | ULIF01214/12/2009EGROMONYPL130                         | 12-09-2009        | Non Par         | 26,586  | 41.6085            | 41.6085                            | 45.7662             | 45.9564                    | 46.3730                    | 41.6292                    | -0.05%           | 13.53%                    | 48.9975                           |
| 13           | GROW MONEY PENSION PLUS                    | ULIF01501/01/2010EGRMONYPLP130                         | 12/30/2009        | Non Par         | 945   | 41.0201            | 41.0201                            | 45.2554             | 45.3206                    | 45.7284                    | 41.0774                    | -0.14%           | 13.26%                    | 48.3288                           |
| 14           | GROWTH OPPORTUNITIES PLUS                  | ULIF01614/12/2009EGRWTHOPPL130                         | 12-09-2009        | Non Par         | 56,952  | 42.9955            | 42.9955                            | 46.9068             | 47.0815                    | 47.2069                    | 41.9715                    | 2.44%            | 14.68%                    | 49.9587                           |
| 15           | BUILD INDIA PENSION FUND                   | ULIF01704/01/2010EBUILDINDP130                         | 11/25/2009        | Non Par         | 462   | 33.6849            | 33.6849                            | 37.3754             | 37.3253                    | 37.7370                    | 33.9459                    | -0.77%           | 11.61%                    | 39.8698                           |
| 16           | GROWTH OPPORTUNITIES PENSION PLUS          | ULIF01801/01/2010EGRWTHOPLP130                         | 12/30/2009        | Non Par         | 1,784   | 46.2552            | 46.2552                            | 50.6547             | 50.5681                    | 50.6561                    | 44.9711                    | 2.86%            | 15.90%                    | 53.8696                           |
| 17           | BUILD INDIA FUND                           | ULIF01909/02/2010EBUILDINDA130                         | 12/24/2009        | Non Par         | 2,781   | 37.5361            | 37.5361                            | 41.3862             | 41.3131                    | 41.6043                    | 37.1473                    | 1.05%            | 12.07%                    | 44.0370                           |
| 18           | TRUE WEALTH FUND                           | ULIF02104/10/2010BTRUEWLTHG130                         | 08/27/2010        | Non Par         | 5   | 14.0365            | 14.0365                            | 13.8111             | 13.7782                    | 13.7568                    | 13.6957                    | 2.49%            | 2.80%                     | 14.0365                           |
| 19           | DISCONTINUANCE LIFE FUND                   | ULIF02219/01/2011DDISCONTLF130                         | 01/19/2011        | Non Par         | 5,029   | 18.3481            | 18.3481                            | 18.1813             | 18.0442                    | 17.9068                    | 17.7673                    | 3.27%            | 3.67%                     | 18.3481                           |
| 20           | Stability Plus Money Fund                  | ULIF02322/02/17STAPLUMONF130                           | 12/28/2017        | Non Par         | 4,199   | 13.0592            | 13.0592                            | 13.2391             | 13.1913                    | 13.1474                    | 12.8652                    | 1.51%            | 5.69%                     | 13.2411                           |
| 21           | Group Debt Fund                            | ULGF00303/08/17GROUPDEBTF130                           | 02/28/2018        | Non Par         | 2,700   | 13.4520            | 13.4520                            | 13.6437             | 13.6074                    | 13.5651                    | 13.2743                    | 1.34%            | 5.99%                     | 13.6639                           |
| 22           | Group Balance Fund                         | ULGF00203/08/17GROUPBALDF130                           | 02/27/2019        | Non Par         | 1   | 11.0519            | 11.0519                            | 10.9660             | 10.9006                    | 10.8339                    | 10.7687                    | 2.63%            | 2.84%                     | 11.0519                           |
|              | Total                                      |  |                   |                 | 1,60,308  |                    |                                    |                     |                            |                            |                            |                  |                           |                                   |

Note

Form L-28 - Ulip NAV - 3A

1. \* NAV should reflect the published NAV on the reporting date

# L-29 - DETAIL REGARDING DEBT SECURITIES AS AT 30th Jun 2022



|                                       |                     | No                                 | n Linked Fur                                | nd                                 |                     |                                    |   |                                    |
|---------------------------------------|---------------------|------------------------------------|---|------------------------------------|---------------------|------------------------------------|---|------------------------------------|
|                                       |                     | Market                             |   |                                    |                     | Book \                             | /alue                                       |                                    |
|                                       | As at<br>30/06/2022 | as % of<br>total for<br>this class | As at<br>30/06/202<br>1<br>Previous<br>year | as % of<br>total for<br>this class | As at<br>30/06/2022 | as % of<br>total for<br>this class | As at<br>30/06/202<br>1<br>Previous<br>year | as % of<br>total for<br>this class |
| Break down by credit rating           |                     |                                    |   |                                    |                     |                                    |   |                                    |
| AAA rated                             | 2,38,222            | 28.3                               | 2,19,642                                    | 30.6                               | 2,43,129            | 27.3                               | 2,05,632                                    | 29.4                               |
| AA or better                          | 35,405              | 4.2                                | 38,428                                      | 5.4                                | 34,112              | 3.8                                | 35,074                                      | 5.0                                |
| Rated below AA but above A            | -                   | -                                  | 4,902                                       | 0.7                                | -                   | -                                  | 4,500                                       | 0.6                                |
| Rated below A but above B             | -                   | -                                  | -   | -                                  | -                   | -                                  | -   | -                                  |
| A or lower than A or Equivalent       | 7,005               | 0.8                                | 7,371                                       | 1.0                                | 8,500               | 1.0                                | 8,500                                       | 1.2                                |
| Any other (Sovereign Rating)          | 5,62,505            | 66.7                               | 4,46,586                                    | 62.3                               | 6,03,753            | 67.9                               | 4,46,371                                    | 63.8                               |
| Total                                 | 8,43,137            | 100                                | 7,16,929                                    | 100                                | 8,89,494            | 100                                | 7,00,077                                    | 100                                |
| BREAKDOWN BY<br>RESIDUALMATURITY      |                     |                                    |   |                                    |                     |                                    |   |                                    |
| Up to 1 year                          | 19,423              | 2.3                                | 14,760                                      | 2.1                                | 19,333              | 2.2                                | 14,652                                      | 2.1                                |
| more than 1 yearand upto 3years       | 7,850               | 0.9                                | 15,936                                      | 2.2                                | 7,610               | 0.9                                | 14,925                                      | 2.1                                |
| More than 3years and up to 7years     | 1,08,112            | 12.8                               | 93,804                                      | 13.1                               | 1,07,909            | 12.1                               | 88,665                                      | 12.7                               |
| More than 7 years and up to 10 years  | 85,817              | 10.2                               | 1,58,948                                    | 22.2                               | 88,271              | 9.9                                | 1,49,953                                    | 21.4                               |
| More than 10 years and up to 15 years | 67,379              | 8.0                                | 89,224                                      | 12.4                               | 70,308              | 7.9                                | 85,940                                      | 12.3                               |
| More than 15 years and up to 20 years | 90,987              | 10.8                               | 59,387                                      | 8.3                                | 97,131              | 10.9                               | 59,484                                      | 8.5                                |
| Above 20 years                        | 4,63,569            | 55.0                               | 2,84,871                                    | 39.7                               | 4,98,932            | 56.1                               | 2,86,457                                    | 40.9                               |
| Total                                 | 8,43,137            | 100                                | 7,16,929                                    | 100                                | 8,89,494            | 100                                | 7,00,077                                    | 100                                |
| Breakdown by type of the issurer      |                     |                                    |   |                                    |                     |                                    |   |                                    |
| a. Central Government                 | 4,63,681            | 55.0                               | 3,32,934                                    | 46.4                               | 5,01,126            | 56.3                               | 3,35,788                                    | 48.0                               |
| b. State Government                   | 98,824              | 11.7                               | 1,13,652                                    | 15.9                               | 1,02,628            | 11.5                               | 1,10,582                                    | 15.8                               |
| c.Corporate Securities                | 2,80,632            | 33.3                               | 2,70,343                                    | 37.7                               | 2,85,741            | 32.1                               | 2,53,706                                    | 36.2                               |
| Total                                 | 8,43,137            | 100.0                              | 7,16,929                                    | 100.0                              | 8,89,494            | 100.0                              | 7,00,077                                    | 100.0                              |

Note
1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.
2. Market value of the securities will be in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations
3. Book Value refers to Amortised Cost.
4. For Non-Performing Asset , Book value is considered as Gross of Provision.

| Bharti AXA Life Insurance Co | mpany Limited |
|------------------------------|---------------|
|------------------------------|---------------|

# L-29 - DETAIL REGARDING DEBT SECURITIES AS AT 30th Jun 2022

| bharti | ANA |
|--------|-----|
|        |     |

|                |                     |                           | (Amount                              | in Rs. Lakhs)                   |
|----------------|---------------------|---------------------------|--------------------------------------|---------------------------------|
|                |                     |                           |                                      |                                 |
|                |                     | Book                      | Value                                |                                 |
| o of<br>r this | As at<br>30/06/2022 | as % of<br>total for this | As at<br>30/06/2021<br>Previous vear | as % of total<br>for this class |

| Unit Linked Fund                      |                     |                                    |                                      |                                    |                     |                                    |                                      |                                 |
|---------------------------------------|---------------------|------------------------------------|--------------------------------------|------------------------------------|---------------------|------------------------------------|--------------------------------------|---------------------------------|
|                                       |                     | Marke                              | et Value                             |                                    |                     | Book                               | Value                                |                                 |
|                                       | As at<br>30/06/2022 | as % of<br>total for<br>this class | As at<br>30/06/2021<br>Previous year | as % of<br>total for this<br>class | As at<br>30/06/2022 | as % of<br>total for this<br>class | As at<br>30/06/2021<br>Previous year | as % of total<br>for this class |
| Break down by credit rating           |                     |                                    |                                      |                                    |                     |                                    |                                      |                                 |
| AAA rated                             | 8,513               | 33.1                               | 7,887                                | 26.9                               | 8,668               | 33.5                               | 7,703                                | 26.5                            |
| AA or better                          | 411                 | 1.6                                | 1,113                                | 3.8                                | 403                 | 1.6                                | 1,077                                | 3.7                             |
| Rated below AA but above A            | -                   | -                                  | -                                    | -                                  | -                   | -                                  | -                                    | -                               |
| Rated below A but above B             | -                   | -                                  | -                                    | -                                  | -                   | -                                  | -                                    | -                               |
| Any other (Sovereign Rating)          | 16,766              | 65.3                               | 20,278                               | 69.3                               | 16,823              | 65.0                               | 20,314                               | 69.8                            |
| Total                                 | 25,689              | 100                                | 29,279                               | 100                                | 25,894              | 100                                | 29,093                               | 100                             |
| BREAKDOWN BY RESIDUALMATURITY         |                     |                                    |                                      |                                    |                     |                                    |                                      |                                 |
| Up to 1 year                          | 10,539              | 41.0                               | 8,430                                | 28.8                               | 10,550              | 40.7                               | 8,476                                | 29.1                            |
| more than 1 yearand upto 3 years      | 2,572               | 10.0                               | 3,315                                | 11.3                               | 2,530               | 9.8                                | 3,192                                | 11.0                            |
| More than 3years and up to 7years     | 7,328               | 28.5                               | 3,598                                | 12.3                               | 7,390               | 28.5                               | 3,536                                | 12.2                            |
| More than 7 years and up to 10 years  | 4,123               | 16.0                               | 9,196                                | 31.4                               | 4,249               | 16.4                               | 9,080                                | 31.2                            |
| More than 10 years and up to 15 years | 992                 | 3.9                                | 3,750                                | 12.8                               | 1,018               | 3.9                                | 3,766                                | 12.9                            |
| More than 15 years and up to 20 years | -                   | -                                  | 341                                  | 1.2                                | -                   | -                                  | 350                                  | 1.2                             |
| Above 20 years                        | 135                 | 0.5                                | 650                                  | 2.2                                | 156                 | 0.6                                | 693                                  | 2.4                             |
| Total                                 | 25,689              | 100                                | 29,279                               | 100                                | 25,894              | 100                                | 29,093                               | 100                             |
| Breakdown by type of the issurer      |                     |                                    |                                      |                                    |                     |                                    |                                      |                                 |
| a. Central Government                 | 15,557              | 60.6                               | 15,833                               | 54.1                               | 15.637              | 60.4                               | 15,922                               | 54.7                            |
| b. State Government                   | 1,209               | 4.7                                | 4,445                                | 15.2                               | 1,186               | 4.6                                | 4,392                                | 15.1                            |
| c.Corporate Securities                | 8,923               | 34.7                               | 9,001                                | 30.7                               | 9,071               | 35.0                               | 8,780                                | 30.2                            |
| Total                                 | 25,689              | 100.0                              | 29,279                               | 100.0                              | 25,894              | 100.0                              | 29,093                               | 100.0                           |

 Interim control
 25,859
 100.0
 29,279
 100.0
 25,894
 100.0
 29,093

 Note
 1. In case of a debt instrument is rated by more than one agency, then the lowest rating will be taken for the purpose of classification.
 2. Market value of the securities will be in accordnace with the valuation method specified by the Authority under Accounting/ Investment regulations.

 3. Book Value refers to Purchase Cost.
 2.

Unit Linked Fund



# L-30 - RELATED PARTY TRANSACTIONS-Part A

# Date: 30th June, 2022 (Amount in Rs. Lakhs)

|      |   |  |                                       |  | Services for which        |  | (Consideration p                               | oaid) / received                              | l  |
|------|---|--|---------------------------------------|--|---------------------------|--|--|---|--|
| S.No | Name of the Company   | Nature of Business/<br>Relation                | Nature of Transactions                | Nature<br>(Recurring/ non-<br>recurring) |                           | For the Quarter<br>Ended 30th<br>June 2022 | Upto the<br>Quarter ended<br>30th June<br>2022 | For the<br>Quarter Ended<br>30th June<br>2021 | Upto the<br>Quarter ended<br>30th June<br>2021 |
| 1    | Bharti Life Ventures Private<br>Limited - BLVPL (Formerly known |  | Fund Received                         | Non-recurring                            | Share Capital<br>received | 6,375                                      | 6,375  | 4,080   | 4,080  |
|      | as Bharti Life Private Limited)                                 |  | Professional Fees                     | Recurring                                | Professional Fees         | -358                                       | -358   | -268  | -268   |
|      |   |  |                                       |  |                           |  |  |   |  |
| 2    | AXA India Holdings  | Having Significant<br>Influence                | Fund Received                         | Non-recurring                            | Share Capital<br>received | 6,125                                      | 6,125  | 3,920   | 3,920  |
|      |   |  |                                       |  |                           |  |  |   |  |
| 3    | Bharti AXA Life Insurance<br>Company Limited Employees          | Having Significant                             | Recurring of Services /<br>investment | Recurring                                | Premium                   | 259  | 259  | -   | -  |
|      | Group Gratuity Trust  | Influence                                      | Recurring of Services /<br>investment | Recurring                                | Claims                    | -24  | -24  | -49   | -49  |
|      |   |  |                                       |  |                           |  |  |   |  |
| 4    | Parag Raja  | Key Management<br>Personnel Gross Remuneration |                                       | Recurring                                | Gross Remuneration        | -143                                       | -143   | -94   | -94  |
|      |   |  |                                       |  |                           |  |  |   |  |

# Notes:

(+) indicates inflow and (-) indicates outflow
 All amounts are excluding service tax/Goods & Service Tax

|        |   | RELAT                                      | ED PARTY TRANSACTIONS  | - Part-B - As at the er         | nded 30th June 2022  |                           |   | (Amoun          | t in Rs. Lakhs)   |
|--------|---|--|--|---------------------------------|--|---------------------------|---|-----------------|---|
| SI.No. | Name of the Related Party                                       | Nature of Relationship<br>with the Company | Amount of Outstanding<br>Balances including<br>Commitments<br>(Rs. in Lakhs) | Whether Payable /<br>Receivable | Whether Secured?<br>If so, Nature of<br>consideration to<br>be provided at the<br>time of settlement | Guarantees<br>given<br>or | Balance under<br>Provision for<br>doubtful debts<br>relating to the<br>outstanding<br>balance<br>receivable | relating to the | Expenses<br>recognised up<br>to the quarter<br>end during the<br>year in<br>respect of bad<br>or dobutful<br>debts due<br>from the<br>related party |
|        | Bharti Life Ventures Private                                    |  | 0.0  | NA                              | NA   | NA                        | NA  | NA              | NA  |
| 1      | Limited - BLVPL (Formerly known as Bharti Life Private Limited) | Holding Company                            | -117.1   | Payable                         | NA   | NA                        | NA  | NA              | NA  |
| 2      | AXA India Holdings  | Having Significant<br>Influence            | 0.0  | NA                              | NA   | NA                        | NA  | NA              | NA  |
| 3      | I omnany i imitad Employaas                                     | Having Significant<br>Influence            | 0.0  | NA                              | NA   | NA                        | NA  | NA              | NA  |
| 4      |   | Key Management<br>Personnel                | -126.9   | Payable                         | NA   | NA                        | NA  | NA              | NA  |

| Bharti AXA Life Insurance Company Limited         IRDA Registration No: 130 dated 14 July, 2006         FORM L-31 : Board of Directors & Key Management Persons         Date : 30th July |                        |  |               |   |  |  |  |  |  |  |  |
|--|------------------------|--|---------------|---|--|--|--|--|--|--|--|
| SI. No.  | Name of the Person     | Board of Directors and Key Manageme<br>Designation | Role/Function | Details of change in the period if                                  |  |  |  |  |  |  |  |
| 1  | Rakesh Bharti Mittal   | Non-Executive Director & Chairman                  |               | N.A.  |  |  |  |  |  |  |  |
| 2  | Akhil Gupta            | Non-Executive Director                             |               | N.A.  |  |  |  |  |  |  |  |
| 3  | Harieet Kohli          | Non-Executive Director                             |               | N.A.  |  |  |  |  |  |  |  |
| 4  | Rajesh Sud             | Non-Executive Director                             |               | N.A.  |  |  |  |  |  |  |  |
| 5  | Bharat S Raut          | IndependentDirector                                |               | N.A.  |  |  |  |  |  |  |  |
| 6  | Jitender Balakrishnan  | IndependentDirector                                |               | N.A.  |  |  |  |  |  |  |  |
| 7  | Uma Relan              | IndependentDirector                                |               | N.A.  |  |  |  |  |  |  |  |
| 8  | Rodney Coelho          | Additional (Non-Executive) Director                |               | N.A.  |  |  |  |  |  |  |  |
| 9  | Niharika Yadav         | Additional (Non-Executive) Director                |               | N.A.  |  |  |  |  |  |  |  |
| 10   | Garance Wattez-Richard | Non-Executive Director                             |               | Resigned as Non-Executive Director<br>on 19 May 2022                |  |  |  |  |  |  |  |
| 11   | Celine Callard         | Additional (Non-Executive) Director                |               | Appointed as Additional (Non-<br>Executive) Director on 19 May 2022 |  |  |  |  |  |  |  |
| 12   | Parag Raja             | CEO & Managing Director                            |               | N.A.  |  |  |  |  |  |  |  |

Note: a) "Key Management Person" as defined under Annexure 4 (Guidelines on appointment and reporting of Key Management Persons) of Corporate Governance Guidelines for Insurers in India 2016

b) In case of directors, designation to include "Independent Director / Non-execuive Director / Executive Director / Managing Director/Chairman"

|         | Кеу                | Persons as defined in IRDA Corporate Governan                | ice Guidelines |  |
|---------|--------------------|--|----------------|--|
| SI. No. | Name of the Person | Designation  | Role/Function  | Details of change in the period if<br>any                |
| 1       | Parag Raja         | CEO & Managing Director                                      |                | N.A.   |
| 2       | Nilesh Kothari     | Chief Financial Officer                                      |                | N.A.   |
| 3       | Varun Gupta        | Chief & Appointed Actuary                                    |                | N.A.   |
| 4       | Rahul Bhuskute     | Chief Investment Officer                                     |                | N.A.   |
| 5       | Vinod D'souza      | Chief Compliance Officer & Company Secretary                 |                | N.A.   |
| 6       | Nitin Mehta        | Chief Customer Officer                                       |                | N.A.   |
| 7       | Vipul Sharma       | Chief Risk Officer   |                | N.A.   |
| 8       | Jaishankar Balan   | Head - Human Resource  |                | Resigned as Key Management<br>Person w.e.f. 18 May 2022  |
| 9       | Dhanashree Thakkar | Head - Human Resource (Designate)                            |                | Appointed as Key Management<br>Person w.e.f. 18 May 2022 |
| 10      | Sandeep Mishra     | Chief Distribution Officer - Partnership & Group<br>Business |                | Change in designation w.e.f. 18 May 2022                 |
| 11      | Sanjay Sabharwal   | Head – Variable Agency                                       |                | Ceased to be Key Management<br>Person w.e.f. 18 May 2022 |
| 12      | Murli Jalan        | Chief Distribution Officer - Proprietary                     |                | Change in designation w.e.f. 18 May 2022                 |
| 13      | Pankaj Gupta       | Chief Technology Officer                                     |                | N.A.   |

|      | Bharti AXA Life Insurance Compa                                   | ny Limited  |                                  |                                  | _                                | oharti A  |  |  |  |  |  |  |
|------|---|-------------|----------------------------------|----------------------------------|----------------------------------|---|--|--|--|--|--|--|
|      | FORM L-32 Statement of Available Solvency Margin & Solvency Ratio |             |                                  |                                  |                                  |   |  |  |  |  |  |  |
| Item | Description   | Notes<br>No | Adjusted<br>Value -<br>QE Sep 21 | Adjusted<br>Value -<br>QE Dec 21 | Adjusted<br>Value -<br>QE Mar 22 | t in Rs. Lakhs)<br>Adjusted<br>Value -<br>QE Jun 22 |  |  |  |  |  |  |
| (I)  | (2)   | (3)         | 8                                | 9                                | 10                               | 11  |  |  |  |  |  |  |
| 1    | Available assets in Policyholders' fund<br>Deduct:                |             | 10,02,993                        | 10,37,765                        | 11,03,959                        | 11,20,137   |  |  |  |  |  |  |
| 2    | Mathematical Reserves   |             | 9,68,939                         | 10,11,872                        | 10,70,517                        | 10,91,600   |  |  |  |  |  |  |
| 3    | Other Liabilities   |             | 21,465                           | 19,710                           | 19,557                           | 19,351  |  |  |  |  |  |  |
| 4    | Excess in Policyholders' funds (01-02-03)                         |             | 12,588                           | 6,183                            | 13,885                           | 9,186   |  |  |  |  |  |  |
| 5    | Available assets in Shareholders' fund<br>Deduct:                 |             | 72,344                           | 74,481                           | 72,567                           | 75,534  |  |  |  |  |  |  |
| 6    | Other liabilities of Shareholders' fund                           |             | 19,073                           | 19,282                           | 23,152                           | 18,890  |  |  |  |  |  |  |
| 7    | Excess in Shareholders' funds (05-06)                             |             | 53,271                           | 55,199                           | 49,415                           | 56,644  |  |  |  |  |  |  |
| 8    | Total ASM (04)+(07)   |             | 65,860                           | 61,382                           | 63,301                           | 65,830  |  |  |  |  |  |  |
| 9    | Total RSM   |             | 35,112                           | 36,658                           | 39,168                           | 40,085  |  |  |  |  |  |  |
| 10   | Solvency Ratio (ASM / RSM)  |             | 1.88                             | 1.67                             | 1.62                             | 1.64  |  |  |  |  |  |  |

Note: a) Item No. 01 shall be the amount of the Total Admissible assets for Solvency as mentioned in Form IRDAI-Assets-AA under Policyholders A/c; b) Item No. 02 shall be the amount of the Mathematical Reserves as mentioned in Form H; c) Item No. 03 and 06 shall be the amount of other liabilities as mentioned in the Balance Sheet; d) Item No. 05 shall be the amount of the Total Admissible assets for Solvency as mentioned in Form IRDAI-Assets-AA under Shareholders A/C;

Refer IRDAI (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016

## Form L-33 - NPAs - 7 Name of the Insurer : Bharti AXA Life Insurance Company Limited Registration Number : 130 Statement as on : Jun 30, 2022 Periodicity Of Submission : Quarterly

Name of the Fund : Life Fund



# **Details of Non Performance Assets - Quarterly**

Rs. Lakhs

|            |   | Bonds /             | Debentures                            | L                   | oans                                  | Other Del           | ot instruments                        | All Otl             | her Assets                            | Ī                   | ſotal                                 |
|------------|---|---------------------|---------------------------------------|---------------------|---------------------------------------|---------------------|---------------------------------------|---------------------|---------------------------------------|---------------------|---------------------------------------|
| Sr.<br>No. | Particulars                                 | YTD (as on<br>date) | Previous FY<br>(as on 31 Mar<br>2022) | YTD (as on<br>date) | Previous FY<br>(as on 31 Mar<br>2022) | YTD (as<br>on date) | Previous FY<br>(as on 31 Mar<br>2022) | YTD (as<br>on date) | Previous FY<br>(as on 31 Mar<br>2022) | YTD (as<br>on date) | Previous FY<br>(as on 31 Mar<br>2022) |
| 1          | Investments Assets (As per Form 5)          | 2,24,850            | 2,57,427                              | -                   | -                                     | 57,882              | 36,818                                | 6,44,353            | 5,85,896                              | 9,27,085            | 8,80,142                              |
| 2          | Gross NPA                                   | 3,500               | 3,500                                 | -                   | -                                     | -                   | -                                     | -                   | -                                     | 3,500               | 3,500                                 |
| 3          | % of Gross NPA on Investment Assets (2/1)   | 1.6%                | 1.4%                                  | -                   | -                                     |                     |                                       |                     |                                       | 0.4%                | 0.4%                                  |
| 4          | Provision made on NPA                       | 1,750               | 1,750                                 | -                   | -                                     | -                   | -                                     | -                   | -                                     | 1,750               | 1,750                                 |
| 5          | Provision as a % of NPA (4/2)               | 50%                 | 50%                                   | -                   | -                                     |                     |                                       |                     |                                       | 50%                 | 50%                                   |
| 6          | Provision on Standard Assets                | -                   | -                                     | -                   | -                                     | -                   | -                                     | -                   | -                                     | -                   | -                                     |
| 7          | Net Investment Assets (1-4)                 | 2,23,100            | 2,55,677                              | -                   | -                                     | 57,882              | 36,818                                | 6,44,353            | 5,85,896                              | 9,25,335            | 8,78,392                              |
| 8          | Net NPA (2-4)                               | 1,750               | 1,750                                 | -                   | -                                     | -                   | -                                     | -                   | -                                     | 1,750               | 1,750                                 |
| 9          | % of Net NPA to Net Investment Assets (8/7) | 0.78%               | 0.68%                                 | -                   | -                                     | -                   | -                                     | -                   | -                                     | 0.19%               | 0.20%                                 |
| 10         | Write off made during the period            | -                   | -                                     | -                   | -                                     | -                   | -                                     | -                   | -                                     | -                   | -                                     |

Note:

A. Category of Investment (COI) shall be as per INV/GLN/001/2003-04

B. Form 7A shall be submitted in respect of each fund

C. Classification shall be as per F&A Circulars-169-Jan 07 Dt. 24-01-07

Note:

1 The above statement, in the case of 'Life' insurers shall be prepared 'fundwise' viz. Life Fund, Pension & General Annuity and Group Business & ULIP Fund.

2 Investments Assets should reconcile with figures shown in Schedule 8, 8A, 8B & 9 of the Balance Sheet.

3 Gross NPA is Investments classified as NPA, before any provisions

4 Provision made on the 'Standard Assets' shall be as per Circular : 32/2/F&A/Circular/169/Jan/2006-07 as amended form time to time

5 Net Investment Assets is net of 'Provisions'

6 Net NPA is gross NPAs less provision

7 Write off as approved by Board

#### Form L-33 - NPAs - 7 Name of the Insurer : Bharti AXA Life Insurance Company Limited Registration Number : 130 Statement as on : Jun 30, 2022 Periodicity Of Submission : Quarterly

#### Name of the Fund : Pension & General Annuity and Group Business



### **Details of Non Performance Assets - Quarterly**

| Sr. |   | Bonds /             | Debentures                        | Lo                  | oans                              | Other Deb           | t instruments                  | All Othe            | er Assets                      | ٦                   | Total                             |  |  |
|-----|---|---------------------|-----------------------------------|---------------------|-----------------------------------|---------------------|--------------------------------|---------------------|--------------------------------|---------------------|-----------------------------------|--|--|
| No. | Particulars   | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 |  |  |
| 1   | Investments Assets (As per Form 3A / 3B - Total Fund) | 23,200              | 23,897                            | -                   | -                                 | 5,352               | 781                            | 25,235              | 26,872                         | 53,787              | 51,550                            |  |  |
| 2   | Gross NPA   | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 3   | % of Gross NPA on Investment Assets (2/1)             | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 4   | Provision made on NPA                                 | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 5   | Provision as a % of NPA (4/2)                         | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 6   | Provision on Standard Assets                          | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 7   | Net Investment Assets (1-4)                           | 23,200              | 23,897                            | -                   | -                                 | 5,352               | 781                            | 25,235              | 26,872                         | 53,787              | 51,550                            |  |  |
| 8   | Net NPA   | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 9   | % of Net NPA to Net Investment Assets (8/7)           | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   | -                                 |  |  |
| 10  | Write off made during the period                      | -                   | -                                 | -                   | -                                 | -                   | -                              | -                   | -                              | -                   |                                   |  |  |

Note:

A. Category of Investment (COI) shall be as per INV/GLN/001/2003-04

B. Form 7A shall be submitted in respect of each fund

C. Classification shall be as per F&A Circulars-169-Jan 07 Dt. 24-01-07

Note:

1 The above statement, in the case of 'Life' insurers shall be prepared 'fundwise' viz. Life Fund, Pension & General Annuity and Group Business & ULIP Fund.

2 Investments Assets should reconcile with figures shown in Schedule 8, 8A, 8B & 9 of the Balance Sheet.

3 Gross NPA is Investments classified as NPA, before any provisions

4 Provision made on the 'Standard Assets' shall be as per Circular : 32/2/F&A/Circular/169/Jan/2006-07 as amended form time to time

5 Net Investment Assets is net of 'Provisions'

6 Net NPA is gross NPAs less provision

7 Write off as approved by Board

#### Form L-33 - NPAs - 7 Name of the Insurer : Bharti AXA Life Insurance Company Limited Registration Number : 130 Statement as on : Jun 30, 2022 Periodicity Of Submission : Quarterly

#### Name of the Fund : Linked Fund



Rs. Lakhs

### **Details of Non Performance Assets - Quarterly**

|         |   | Bonds /             | Debentures                        | L                   | oans                              | Other Deb           | t instruments                     | All Othe            | er Assets                         | Total               |                                   |  |
|---------|---|---------------------|-----------------------------------|---------------------|-----------------------------------|---------------------|-----------------------------------|---------------------|-----------------------------------|---------------------|-----------------------------------|--|
| Sr. No. | Particulars   | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 | YTD (as on<br>date) | Previous FY (as<br>on 31 Mar 2022 |  |
| 1       | Investments Assets (As per Form 3A / 3B - Total Fund) | 6,810               | 8,336                             | -                   | -                                 | 12,167              | 12,551                            | 1,41,332            | 1,50,266                          | 1,60,308            | 1,71,154                          |  |
| 2       | Gross NPA   | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 3       | % of Gross NPA on Investment Assets (2/1)             | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 4       | Provision made on NPA                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 5       | Provision as a % of NPA (4/2)                         | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 6       | Provision on Standard Assets                          | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 7       | Net Investment Assets (1-4)                           | 6,810               | 8,336                             | -                   | -                                 | 12,167              | 12,551                            | 1,41,332            | 1,50,266                          | 1,60,308            | 1,71,154                          |  |
| 8       | Net NPA   | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 9       | % of Net NPA to Net Investment Assets (8/7)           | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |
| 10      | Write off made during the period                      | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 | -                   | -                                 |  |

Note:

A. Category of Investment (COI) shall be as per INV/GLN/001/2003-04

B. Form 7A shall be submitted in respect of each fund

C. Classification shall be as per F&A Circulars-169-Jan 07 Dt. 24-01-07

#### Note:

1 The above statement, in the case of 'Life' insurers shall be prepared 'fundwise' viz. Life Fund, Pension & General Annuity and Group Business & ULIP Fund. 2 Investments Assets should reconcile with figures shown in Schedule 8, 8A, 8B & 9 of the Balance Sheet.

3 Gross NPA is Investments classified as NPA, before any provisions

4 Provision made on the 'Standard Assets' shall be as per Circular : 32/2/F&A/Circular/169/Jan/2006-07 as amended form time to time

5 Net Investment Assets is net of 'Provisions'

6 Net NPA is gross NPAs less provision

7 Write off as approved by Board

#### FORM L-34 Company Name & Code:

Bharti AXA Life Insurance Company Ltd. (0130) Statement as on: Jun 30, 2022

Name of the Fund Life Fund

bharti AMA

Statement of Investment and Income on Investment

|          |  |                  |                      | Current Qu                       | arter                  |                   | Yea                  | ar to Date (cu                   | ırrent year)        |                                  | Yea                   | r to Date (previ                 | ous year)              |                     |
|----------|--|------------------|----------------------|----------------------------------|------------------------|-------------------|----------------------|----------------------------------|---------------------|----------------------------------|-----------------------|----------------------------------|------------------------|---------------------|
| No.      | Category of Investment   | Category<br>Code | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield<br>(%)¹ | Net Yield<br>(%)² | Investment<br>(Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield (%)¹ | Net<br>Yield<br>(%) <sup>2</sup> | Investmen<br>t (Rs.)¹ | Income on<br>Investment<br>(Rs.) | Gross<br>Yield<br>(%)¹ | Net<br>Yield<br>(%) |
|          | Deposit under Section 7 of Insurance Act, 1938   | CDSS             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
| 2        | Central Government Bonds   | CGSB             | 4,47,780             | 7,833                            | 1.75%                  | 1.75%             | 4,47,780             | 7,833                            | 1.75%               | 1.75%                            | 3,08,471              | 6,594                            | 2.14%                  | 2.14                |
| 3 4      | Central Government Guaranteed Loans / Bonds  | CGSL             | 29,824 4,944         | 633<br>42                        | 2.12%                  | 2.12% 0.84%       | 29,824 4,944         | 633<br>42                        | 2.12% 0.84%         | 2.12%                            | 48,295 2,093          | 853                              | 1.77%<br>0.59%         | 1.77                |
| 5        | Treasury Bills<br>State Government Securities  | CTRB<br>SGGB     | 96,507               | 1,775                            | 1.84%                  | 1.84%             | 96,507               | 1,775                            | 1.84%               | 1.84%                            | 52,565                | 967                              | 1.84%                  | 1.84                |
|          | Other Approved Securities (excluding Infrastructure Investments)   | SGOA             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
| 7        | Bonds / Debentures issued by Authority constituted under any Housing / Building Scheme<br>approved by Central / State / any Authority or Body constituted by Central / State Act   | HTDA             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
| 8        | Bonds / Debentures issued by NHB / Institutions accredited by NHB  | HTDN             | 33,789               | 913                              | 2.70%                  | 2.70%             | 33,789               | 913                              | 2.70%               | 2.70%                            | 34,527                | 725                              | 2.10%                  | 2.10                |
| 9        | Commercial Papers - NHB / Institutions accredited by NHB   | HTLN             | 9,387                | 12                               | 0.13%                  | 0.13%             | 9,387                | 12                               | 0.13%               | 0.13%                            | -                     | -                                | 0.00%                  | 0.00                |
|          | Infrastructure - PSU - Debentures / Bonds  | IPFD             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
| 11       | Infrastructure - Other Corporate Securities - CPs  | ICCP             | - 10 702             | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
| 12       | Infrastructure - Other Corporate Securities - Debentures/ Bonds  | ICTD<br>IODS     | 19,792               | 513                              | 2.59%                  | 2.59%             | 19,792               | - 513                            | 2.59%               | 2.59%                            | 20,526                | 440                              | 2.14%                  | 2.14                |
| 13<br>14 | Infrastructure - Debentures / Bonds / CPs / Ioans Infrastructure - Equity (including unlisted)   | IOEQ             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
| 15       | Infrastructure - Equity (Promoter Group)   | IOPE             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.00                |
|          | Infrastructure - Equity and Equity Related Instruments (Promoter Group)  | IEPG             | 502                  | 27                               | 5.36%                  | 5.36%             | 502                  | 27                               | 5.36%               | 5.36%                            | 1,619                 | - 67                             | -4.13%                 | -4.1                |
| 17       | Infrastructure - PSU - Debentures / Bonds  | IPTD             | 90,451               | 1,806                            | 2.00%                  | 2.00%             | 90,451               | 1,806                            | 2.00%               | 2.00%                            | 67,114                | 1,247                            | 1.86%                  | 1.86                |
|          | Infrastructure - Corporate Securities - Equity shares-Quoted   | ITCE             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | 1,231                 | 45                               | 3.64%                  | 3.64                |
| 19       | Infrastructure - PSU - Equity shares - Quoted  | ITPE<br>IPCP     | 389                  | -                                | 0.00%                  | 0.00%             | 389                  | -                                | 0.00%               | 0.00%                            | 386                   | 21                               | 5.45%<br>0.00%         | 5.4                 |
|          | Infrastructure - PSU - CPs<br>Infrastructure- LongTerm Bank Bonds Approved Investment  | ILBI             | 2,005                | - 44                             | 2.19%                  | 2.19%             | 2,005                | - 44                             | 2.19%               | 2.19%                            | 2,009                 | - 44                             | 2.19%                  | 2.1                 |
| 22       | Corporate Securities - Equity shares (Ordinary)- Ouoted  | EACE             | 5,780                | - 168                            | -2.90%                 | -2.90%            | 5,780                | - 168                            | -2.90%              | -2.90%                           | 26,460                | 2,073                            | 7.83%                  | 7.8                 |
|          | PSU - Equity shares - Quoted   | EAEQ             | 151                  | - 11                             | -7.47%                 | -7.47%            | 151                  | - 11                             | -7.47%              | -7.47%                           | 1,087                 | 62                               | 5.74%                  | 5.7                 |
| 24       | Application Money  | ECAM             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 25       | Commercial Papers  | ECCP             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 26<br>27 | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank Balance awaiting Investment), CCIL,<br>RBI<br>Deposite Deposite Dep | ECDB<br>ECMR     | 750<br>44,672        | 11<br>446                        | 1.51%                  | 1.51%             | 750<br>44,672        | 11<br>446                        | 1.51%               | 1.51%                            | 1,970<br>13,904       | 82<br>110                        | 4.15%<br>0.79%         | 4.1                 |
| 27       | Deposits - Repo / Reverse Repo<br>Corporate Securities - Debentures  | ECOS             | 71,043               | 3,335                            | 4.69%                  | 4.69%             | 71,043               | 3,335                            | 4.69%               | 4.69%                            | 79,056                | 1,687                            | 2.13%                  | 2.1                 |
| 29       | Deposits - CDs with Scheduled Banks  | EDCD             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 30       | Corporate Securities - Debentures / Bonds/ CPs /Loan - (Promoter Group)  | EDPG             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 31<br>32 | Corporate Securities - Bonds - (Taxable)<br>Mutual Funds - Gilt / G Sec / Liquid Schemes   | EPBT             | 11,557               | 225                              | 1.94%                  | 1.94%             | 11,557               | - 225                            | 1.94%               | 1.94%                            | 9,558                 | 182                              | 1.91%                  | 1.9                 |
|          | Passively Managed Equity ETF (Non Promoter Group)  | EETF             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Units Of Real Estate Investment TRUST (REITS)  | ERIT             | 3,004                | 27                               | 0.88%                  | 0.88%             | 3,004                | 27                               | 0.88%               | 0.88%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 35       | Corporate Securities - Preference Shares   | EPNQ             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Mutual Funds - (under Insurer's Promoter Group)  | EMPG             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Perpetual Debt Instruments of Tier I & II Capital issued by PSU Banks  | EUPD             | - 1,032              | - 22                             | 0.00%                  | 0.00%             | - 1,032              | - 22                             | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 39       | Additional Tier 1 (Basel Iii Compliant) Perpetual Bonds - [Psu Banks]<br>Additional Tier 1 (Basel Iii Compliant) Perpetual Bonds - [Psu Banks]   | EAPS<br>OAPS     | 1,032                | -                                | 0.00%                  | 0.00%             | 1,032                | -                                | 0.00%               | 0.00%                            | 1,038                 | 23                               | 2.17%                  | 2.1                 |
| 40       | Additional Tier 1 (Basel III Compliant) Perpetual Bonds – [Private Banks]  | OAPB             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 41       | Equity Shares (incl. Equity related Instruments) - Promoter Group  | OEPG             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Passively Managed Equity ETF (Non Promoter Group)  | OETF             | 444                  | - 37                             | -8.36%                 | -8.36%            | 444                  | - 37                             | -8.36%              | -8.36%                           | 1,925                 | 15                               | 0.76%                  | 0.7                 |
|          | Equity Shares (incl Co-op Societies)   | OESH             | 13,944<br>8,500      | 16<br>150                        | 0.11%                  | 0.11%             | 13,944<br>8,500      | 16<br>150                        | 0.11%               | 0.11%                            | 8,501<br>9,500        | 391<br>172                       | 4.59%                  | 4.5                 |
|          | Debentures<br>Short term Loans (Unsecured Deposits)  | OLDB<br>OSLU     | 2,300                | 97                               | 4.23%                  | 4.23%             | 2,300                | 97                               | 4.23%               | 4.23%                            | 3,300                 | 1/2                              | 3.49%                  | 3.4                 |
|          | Mutual Funds - Debt / Income / Serial Plans / Liquid Secemes   | OMGS             | 2,500                |                                  | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Mutual Funds - (under Insurer's Promoter Group)  | OMPG             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 48       | Debt Capital Instruments (DCI Basel III))  | ODCI             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Preference Shares  | OPSH             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | 19                    | -                                | 0.00%                  | 0.0                 |
|          | Additional Tier 1 (Basel III Compliant) Perpetual Bonds - [Private Banks]  | EAPB             | 13,172               | 312<br>43                        | 2.37% 2.38%            | 2.37% 2.38%       | 13,172<br>1,789      | 312<br>43                        | 2.37% 2.38%         | 2.37% 2.38%                      | 39,406 2,094          | 873                              | 2.22% 0.13%            | 2.2                 |
| 51<br>52 | Alternate Investment Funds (Category II)<br>(d) Investment Property - Immovable  | OAFB<br>EINP     | 3,948                | 43                               | 1.55%                  | 2.38%             | 3,948                | 43                               | 2.38%               | 2.38%                            | 2,094                 | 141                              | 1.91%                  | 1.9                 |
|          | Equity Shares (PSUs & Unlisted)  | OEPU             | 242                  | - 18                             | -7.41%                 | -7.41%            | 242                  | - 18                             | -7.41%              | -7.41%                           | 1,803                 | 141                              | 7.43%                  | 7.4                 |
|          | Bonds - PSU - Taxable  | OBPT             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | CCIL - CBLO  | ECBO             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
|          | Debentures / Nonds / CPs / Loans etc (Promoter Group)  | ODPG             | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | 3,501                 | 91                               | 0.00%                  | 0.0                 |
| 57       | Infrastructure - Other Approved Securities<br>Reclassified Approved Investments - Debt (Point 6 under Note for Regulation 4 to 9)  | ISAS<br>HORD     | -                    | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.00%               | 0.00%                            | -                     | -                                | 0.00%                  | 0.0                 |
| 58       |  |                  |                      |                                  |                        |                   |                      |                                  |                     |                                  |                       |                                  | 0.00%                  |                     |

Note: Category of Investment (COI) shall be as per Guidelines, as amended from time to time

1 Based on daily simple Average of Investments

2 Yield netted for Tax

3 In the previous year column, the figures of the corresponding Year to date of the previous financial year are shown

4 FORM-1 shall be prepared in respect of each fund. In case of ULIP FORM 1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.

5 Group Term Life has been classified under PGA from 1st April 2013

<sup>6</sup> Above assets and Income includes margin/UIDAI Fixed Deposit and its interest, Assets are classified under schedule 11 in financial statement and Income under other income.

#### FORM L-34

Company Name & Code: Bharti AXA Life Insurance Company Ltd. (0130) Statement as on: Jun 30, 2022

#### Name of the Fund Pension / General Annuity Fund



Statement of Investment and Income on Investment

| enou     | licity of Submission: Quarterly  |                  |                     |                                  |                        |                   |                      |                                  |                        |                      |                      |                                      | ount in R              |                      |
|----------|--|------------------|---------------------|----------------------------------|------------------------|-------------------|----------------------|----------------------------------|------------------------|----------------------|----------------------|--------------------------------------|------------------------|----------------------|
|          |  |                  |                     | Current Qu                       | arter                  |                   | Ye                   | ear to Date (cu                  | rrent year)            |                      | Year                 | to Date (pr                          | evious ye              | ar)3                 |
| No.      | Category of Investment   | Category<br>Code | Investment<br>(Rs.) | Income on<br>Investment<br>(Rs.) | Gross<br>Yield<br>(%)¹ | Net Yield<br>(%)² | Investme<br>nt (Rs.) | Income on<br>Investment<br>(Rs.) | Gross<br>Yield<br>(%)¹ | Net<br>Yield<br>(%)² | Investme<br>nt (Rs.) | Income<br>on<br>Investme<br>nt (Rs.) | Gross<br>Yield<br>(%)¹ | Net<br>Yield<br>(%)² |
| 1        | Deposit under Section 7 of Insurance Act, 1938   | CDSS             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 2        | Central Government Guaranteed Loans / Bonds  | CGSL             | 1,480               | 39                               | 2.67%                  | 2.67%             | 1,480                | 39                               | 2.7%                   | 2.7%                 | 2,507                | 46                                   | 1.84%                  | 1.84%                |
| 3        | Central Government Bonds   | CGSB             | 16,633              | 297                              | 1.79%                  | 1.79%             | 16,633               | 297                              | 1.8%                   | 1.8%                 | 13,847               | 247                                  | 1.79%                  | 1.79%                |
| 4        | Treasury Bills   | CTRB             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | 400                  | 0                                    | 0.02%                  | 0.02%                |
| 5        | Other Approved Securities (excluding Infrastructure<br>Investments)  | SGOA             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 6        | State Government Securities  | SGGB             | 6,139               | 119                              | 1.94%                  | 1.94%             | 6,139                | 119                              | 1.9%                   | 1.9%                 | 6,152                | 119                                  | 1.94%                  | 1.94%                |
| 7        | Bonds / Debentures issued by Authority constituted<br>under any Housing / Building Scheme approved by<br>Central / State / any Authority or Body constituted by<br>Central / State Act | HTDA             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 8        | Commercial Papers - NHB / Institutions accredited by<br>NHB  | HTLN             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 9        | Bonds / Debentures issued by NHB / Institutions<br>accredited by NHB   | HTDN             | 5,224               | 115                              | 2.21%                  | 2.21%             | 5,224                | 115                              | 2.2%                   | 2.2%                 | 6,405                | 138                                  | 2.15%                  | 2.15%                |
| 10       | Infrastructure - Other Corporate Securities -<br>Debentures/ Bonds   | ICTD             | 6,765               | 146                              | 2.16%                  | 2.16%             | 6,765                | 146                              | 2.2%                   | 2.2%                 | 7,311                | 160                                  | 2.19%                  | 2.19%                |
| 11       | Infrastructure - PSU - Debentures / Bonds  | IPTD             | 6,621               | 124                              | 1.87%                  | 1.87%             | 6,621                | 124                              | 1.9%                   | 1.9%                 | 6,707                | 126                                  | 1.88%                  | 1.88%                |
| 12       | Infrastructure - Corporate Securities - Equity shares-<br>Ouoted   | ITCE             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 13       | Infrastructure - PSU - Equity shares - Quoted  | ITPE             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 14       | Corporate Securities - Equity shares (Ordinary)-<br>Ouoted   | EACE             | 5                   | - 0                              | -4.48%                 | -4.48%            | 5                    | - 0                              | -4.5%                  | -4.5%                | 177                  | 13                                   | 7.59%                  | 7.59%                |
| 15       | PSU - Equity shares - Quoted   | EAEQ             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | 101                  | 21                                   | 20.49%                 | 20.49%               |
| 16       | Commercial Papers  | ECCP             | -                   |                                  | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 17       | Deposits - Deposit with Scheduled Banks, FIs (incl.<br>Bank Balance awaiting Investment), CCIL, RBI  | ECDB             | 90                  | 5                                | 5.23%                  | 5.23%             | 90                   | 5                                | 5.2%                   | 5.2%                 | 107                  | 5                                    | 4.95%                  | 4.95%                |
| 18       | Deposits - Repo / Reverse Repo   | ECMR             | 2,919               | 31                               | 1.05%                  | 1.05%             | 2,919                | 31                               | 1.0%                   | 1.0%                 | 523                  | 4                                    | 0.79%                  | 0.79%                |
| 19       | Corporate Securities - Debentures  | ECOS             | 1,509               | 68                               | 4.49%                  | 4.49%             | 1,509                | 68                               | 4.5%                   | 4.5%                 | 2,766                | 61                                   | 2.22%                  | 2.22%                |
|          | Deposits - CDs with Scheduled Banks  | EDCD             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 21       | Corporate Securities - Bonds - (Taxable)   | EPBT             | 3,202               | 64                               | 2.00%                  | 2.00%             | 3,202                | 64                               | 2.0%                   | 2.0%                 | 1,702                | 32                                   | 1.90%                  | 1.90%                |
| 22       | Mutual Funds - Gilt / G Sec / Liquid Schemes   | EGMF             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 23       | Mutual Funds - (under Insurer's Promoter Group)  | EMPG             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 24       | Passively Managed Equity ETF (Non Promoter Group)  | EETF             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | 0                    | -                                    | 0.00%                  | 0.00%                |
| 25       | Equity Shares (incl. Equity related Instruments) -<br>Promoter Group   | OEPG             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 26       | Equity Shares (incl Co-op Societies)   | OESH             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 27<br>28 | Short term Loans (Unsecured Deposits)<br>Mutual Funds - Debt / Income / Serial Plans / Liquid  | OSLU<br>OMGS     | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 29       | Secemes<br>Mutual Funds - (under Insurer's Promoter Group)   | OMPG             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 30       | Debentures   | OLDB             | -                   |                                  | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 31       | 'Infrastructure - Debentures / Bonds / CPs / Ioans   | IODS             | -                   |                                  | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 32       | Additional Tier 1 (Basel Iii Compliant) Perpetual Bonds -<br>[Private Banks]   | EAPB             | 1,874               | 43                               | 2.31%                  | 2.31%             | 1,874                | 43                               | 2.3%                   | 2.3%                 | 3,649                | 81                                   | 2.22%                  | 2.22%                |
| 33       | CCIL - CBLO  | ECBO             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 34       | Infrastructure - Equity (Promoter Group)   | IEPG             | 17                  | 4                                | 23.84%                 | 23.84%            | 17                   | 4                                | 23.8%                  | 23.8%                | 84                   | 2                                    | 1.97%                  | 1.97%                |
| 35       | Additional Tier 1 (Basel Iii Compliant) Perpetual Bonds -<br>[Psu Banks]   | OAPS             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
| 36       | Application Money  | ECAM             | -                   | -                                | 0.00%                  | 0.00%             | -                    | -                                | 0.0%                   | 0.0%                 | -                    | -                                    | 0.00%                  | 0.00%                |
|          | TOTAL  |                  | 52,479              | 1,055                            | 2.01%                  | 2.01%             | 52,479               | 1,055                            | 2.01%                  | 2.01%                | 52,438               | 1,057                                | 2.02%                  | 2.02%                |

Note: Category of Investment (COI) shall be as per Guidelines, as amended from time to time

<sup>1</sup> Based on daily simple Average of Investments

<sup>2</sup> Yield netted for Tax

<sup>3</sup> In the previous year column, the figures of the corresponding Year to date of the previous financial year are shown

<sup>4</sup> FORM-1 shall be prepared in respect of each fund. In case of ULIP FORM 1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.

5 Group Term Life has been classified under PGA from 1st April 2013

| State<br>State | I L-34<br>bany Name & Code: Bharti AXA Life Insu<br>ment as on: Jun 30, 2022<br>ment of Investment and Income on Investment<br>dicity of Submission: Quarterly                         | irance Co         | mpany Ltd. (0130) |  |                            | Fund-: Unit                   | <u>: Linked Fund</u>       |  |   |                               |                     |  | bh<br>(Amount in                      | arti <i>A</i> XA<br>Rs. Lakhs) |
|----------------|--|-------------------|-------------------|--|----------------------------|-------------------------------|----------------------------|--|---|-------------------------------|---------------------|--|---------------------------------------|--------------------------------|
| No.            | Category of Investment   | Categor<br>y Code | Investment (Rs.)  | Current Quar<br>Income on<br>Investment<br>(Rs.) | ter<br>Gross Yield<br>(%)1 | Net Yield<br>(%) <sup>2</sup> | Yea<br>Investment<br>(Rs.) | ar to Date (curr<br>Income on<br>Investment<br>(Rs.) | ent year)<br>Gross<br>Yield<br>(%) <sup>1</sup> | Net Yield<br>(%) <sup>2</sup> | Investment<br>(Rs.) | Year to Date (pr<br>Income on<br>Investment<br>(Rs.) | revious year)3<br>Gross Yield<br>(%)1 | Net Yield<br>(%) <sup>2</sup>  |
| A              | GOVERNMENT SECURITIES  | CCCD              | 2 515             | 117  | 1.55%                      | 1 550/                        | 2 515                      | 117  | 1.550/  | 1.550/                        | 11.047              | 145  | 1.220/                                | 1 220/                         |
|                | Central Government Bonds<br>Central Government Guaranteed Loans / Bonds  | CGSB<br>CGSL      | 7,515             | - 117<br>- 16                                    | -1.55%<br>-2.11%           | -1.55%                        | 7,515<br>778               | - <u>117</u><br>- <u>16</u>                          | -1.55%  | -1.55%                        | 11,047<br>1,317     | 145  | 1.32%                                 | 1.32%                          |
|                | Treasury Bills   | CTRB              | 8,322             | 84   | 1.01%                      | 1.01%                         | 8,322                      | 84   | 1.01%   | 1.01%                         | 5,352               | 45   | 0.84%                                 | 0.84%                          |
| в              | GOVERNMENT SECURITIES / OTHER APPROVED<br>SECURITIES   |                   | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Other Approved Securities (excluding Infrastructure<br>Investments)  | SGOA              | 608               | - 12   | -1.93%                     | -1.93%                        | 608                        | - 12   | -1.93%  | -1.93%                        | 680                 | 12   | 1.74%                                 | 1.74%                          |
|                | State Government Bonds   | SGGB              | 811               | - 10   | -1.22%                     | -1.22%                        | 811                        | - 10   | -1.22%  | -1.22%                        | 2,621               | 30   | 1.15%                                 | 1.15%                          |
| с              | HOUSING & LOANS TO STATE GOVT. FOR HOUSING<br>AND FIRE FIGHTING EQUIPMENT  |                   | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Commercial Papers - NHB / Institutions accredited by NHB   | HTLN              | 494               | 1  | 0.13%                      | 0.13%                         | 494                        | 1  | 0.13%   | 0.13%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Bonds / Debentures issued by Authority constituted under<br>any Housing / Building Scheme approved by Central /<br>State / any Authority or Body constituted by Central /<br>State Act | HTDA              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Bonds / Debentures issued by NHB / Institutions<br>accredited by NHB   | HTDN              | 2,273             | - 50   | -2.18%                     | -2.18%                        | 2,273                      | - 50   | -2.18%  | -2.18%                        | 1,804               | 27   | 1.51%                                 | 1.51%                          |
| D              | INFRASTRUCTURE INVESTMENTS   |                   | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Infrastructure - PSU - Debentures / Bonds<br>Infrastructure/ Social Sector - Other Corporate Securities  | IPTD<br>ICTD      | 2,458             | - 47   | -1.91%                     | -1.91%                        | 2,458                      | - 47   | -1.91%  | -1.91%                        | 2,978               | 24   | 0.80%                                 | 0.80%                          |
|                | (approved investments) - Debentures/ Bonds   | ICID              | 274               | - 2  | 2.79%                      | -0.91%<br>2.79%               | 274                        | - 2  | -0.91%  | 2.79%                         | 935                 | 11   | 0.00%                                 | 0.00%                          |
|                | Infrastructure - Equity (including unlisted)<br>Infrastructure - Equity and Equity Related Instruments   |                   |                   |  |                            |                               |                            | -  |   |                               |                     | -  |                                       |                                |
|                | (Promoter Group)   | IEPG              | 2,308             | - 296  | -12.82%                    | -12.82%                       | 2,308                      | - 296  | -12.82%   | -12.82%                       | 2,250               | 42   | 1.87%                                 | 1.87%                          |
|                | Infrastructure - Equity (Promoter Group)<br>Infrastructure - Corporate Securities - Equity shares-   | IOPE              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Quoted   | ITCE<br>ITPE      | 381 2,723         | - 70<br>- 71                                     | -18.37%                    | -18.37%<br>-2.61%             | 381                        | - 70<br>- 71   | -18.37%<br>-2.61%                               | -18.37%<br>-2.61%             | 1,743<br>1,876      | 35<br>224  | 2.03%                                 | 2.03%                          |
|                | Infrastructure - PSU - Equity shares - Quoted<br>Infrastructure - Other Corporate Securities - CPs   | ICCP              | -                 | - /1   | 0.00%                      | 0.00%                         | -                          | - /1   | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Infrastructure - PSU - CPs   | IPCP              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Infrastructure- LongTerm Bank Bonds Approved<br>Investment   | ILBI              | 636               | - 7  | -1.04%                     | -1.04%                        | 636                        | - 7  | -1.04%  | -1.04%                        | 666                 | 14   | 2.07%                                 | 2.07%                          |
|                | Infrastructure - Other Approved Securities   | ISAS              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
| E              | APPROVED INVESTMENT SUBJECT TO EXPOSURE<br>NORMS   |                   | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
| -              | PSU - Equity shares - Quoted<br>Application Money  | EAEQ<br>ECAM      | 1,912             | - 163  | -8.54%                     | -8.54%<br>0.00%               | 1,912                      | - 163  | -8.54%<br>0.00%                                 | -8.54%<br>0.00%               | 1,055               | 119  | 11.26%<br>0.00%                       | 11.26%<br>0.00%                |
|                | Corporate Securities - Equity shares (Ordinary)- Quoted  | EACE              | 76,897            | - 8,172  | -10.63%                    | -10.63%                       | 76,897                     | - 8,172  | -10.63%   | -10.63%                       | 83,507              | 7,805  | 9.35%                                 | 9.35%                          |
|                | Additional Tier 1 (Basel III Compliant) Perpetual Bonds –<br>[Private Banks]   | EAPB              | 159               | - 1  | -0.54%                     | -0.54%                        | 159                        | - 1  | -0.54%  | -0.54%                        | 177                 | 3  | 1.51%                                 | 1.51%                          |
|                | Corporate Securities - Bonds - (Taxable)   | EPBT              | 1,268             | - 14   | -1.11%                     | -1.11%                        | 1,268                      | - 14   | -1.11%  | -1.11%                        | 1,323               | 22   | 1.70%                                 | 1.70%                          |
|                | Deposits - Deposit with Scheduled Banks, FIs (incl. Bank<br>Balance awaiting Investment), CCIL, RBI  | ECDB              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Deposits - CDs with Scheduled Banks  | EDCD              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Deposits - Repo / Reverse Repo<br>Corporate Securities - Debentures  | ECMR<br>ECOS      | 11,783<br>1,034   | 118  | 1.00%                      | 1.00%                         | 11,783<br>1,034            | 118  | 1.00%<br>0.62%                                  | 1.00%<br>0.62%                | 6,353<br>859        | 51<br>17   | 0.80%                                 | 0.80%                          |
|                | Commercial Papers  | ECCP              | 859               | 8  | 0.92%                      | 0.92%                         | 859                        | 8  | 0.92%   | 0.92%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Passively Managed Equity ETF (Non Promoter Group)  | EETF              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Mutual Funds - Gilt / G Sec / Liquid Schemes<br>CCIL - CBLO  | EGMF<br>ECBO      | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | 0                   | -  | 0.00%                                 | 0.00%                          |
|                | Mutual Funds - (under Insurer's Promoter Group)  | ECBO              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Net Current Assets (Only in respect of ULIP Business)  | ENCA              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
| F              | OTHER INVESTMENTS  | OFCH              | -                 | -  | 0.00%                      | 0.00%                         | - 5,922                    | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
| <u> </u>       | Equity Shares (incl Co-op Societies)<br>Short term Loans (Unsecured Deposits)  | OESH<br>OSLU      | 5,922             | - 1,297  | -21.91%                    | -21.91%<br>0.00%              | 5,922                      | - 1,297  | -21.91%<br>0.00%                                | -21.91%<br>0.00%              | 6,611               | - 641  | 9.70%                                 | 9.70%                          |
|                | Equity Shares (incl. Equity related Instruments) - Promoter<br>Group   | OEPG              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Mutual Funds - Debt / Income / Serial Plans / Liquid<br>Secemes  | OMGS              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | 0                   | -  | 0.00%                                 | 0.00%                          |
|                | Mutual Funds - (under Insurer's Promoter Group)  | OMPG              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | Preference Shares<br>Equity Shares (PSUs & Unlisted)   | OPSH<br>OEPU      | - 1,065           | - 62   | 0.00%                      | 0.00%                         | - 1,065                    | - 62   | 0.00%   | 0.00%                         | - 1,970             | - 334  | 0.00%                                 | 0.00%                          |
|                | Passively Managed Equity ETF (Non Promoter Group)  | OEFU              | 13,335            | - 1,606  | -12.04%                    | -12.04%                       | 13,335                     | - 1,606  | -12.04%   | -12.04%                       | 9,277               | 453  | 0.00%                                 | 0.00%                          |
|                | Debentures   | OLDB              | -                 | -  | 0.00%                      | 0.00%                         | -                          | -  | 0.00%   | 0.00%                         | -                   | -  | 0.00%                                 | 0.00%                          |
|                | TOTAL  |                   | 1,43,838          | - 11,796   | -8.20%                     | -8.20%                        | 1,43,838                   | - 11,796   | -8.20%  | -8.20%                        | 1,44,401            | 10,071   | 6.97%                                 | 6.97%                          |

Category of Investment (COI) shall be as per Guidelines, as amended from time to time
 Based on daily simple Average of Investments
 Vield netted for Tax
 In the previous year column, the figures of the corresponding Year to date of the previous financial year are shown
 FORM-1 shall be prepared in respect of each fund. In case of ULIP FORM 1 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.

| Name<br>Regis<br>State<br>State | L-35 - Downgrading of Investments<br>e of the Insurer: Bharti AXA Life Insurance Compan<br>stration Number: 130<br>ement as on: Jun 30 2022<br>ement of Down Graded Investments<br>odicity of Submission: Quarterly | y Limited | Na     | me of Fund          | Life             | Fund              |                  | bharti                             |                        |
|---------------------------------|---|-----------|--------|---------------------|------------------|-------------------|------------------|------------------------------------|------------------------|
| No                              | Name of the Security  | COI       | Amount | Date of<br>Purchase | Rating<br>Agency | Original<br>Grade | Current<br>Grade | (Amount in<br>Date of<br>Downgrade | n Rs. Lakhs<br>Remarks |
| Α.                              | During the Quarter 1  |           |        |                     |                  |                   |                  |                                    |                        |
|                                 |   |           | NIL    |                     |                  |                   |                  |                                    |                        |
| В.                              | As on Date 2  |           |        |                     |                  |                   |                  |                                    |                        |
|                                 | 7.59% PNB HOUSING DB 27-07-2022   | HTDN      | 190    | 14-Jan-19           | FITCH            | AA+               | AA               | 06-Mar-20                          |                        |
|                                 | 8.85% RELIANCE CAP DB 02-11-2026  | OLDB      | 2000   | 02-Dec-16           | CARE             | CARE AAA          | CARE D           | 20-Sep-19                          |                        |
|                                 | 9.00% RELIANCE CAP DB 09-09-2026  | OLDB      | 1500   | 09-Sep-16           | CARE             | CARE AAA          | CARE D           | 20-Sep-19                          |                        |
|                                 | 9.36% IDFC BANK LTD PI 21-08-2024   | ILBI      | 500    | 25-Aug-14           | ICRA             | FITCH AAA         | ICRA AA          | 21-May-19                          |                        |
|                                 | 9.38% IDFC BANK LTD PI 12-09-2024   | ILBI      | 508    | 15-Jan-16           | ICRA             | FITCH AAA         | ICRA AA          | 21-May-19                          |                        |
|                                 | 8.85% INDIABULLS HOUSING FINANCE LTD. DB 26-09-2026   | HTDN      | 2380   | 30-Sep-16           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20                          |                        |
|                                 | 9.30% INDIABULLS HOUSING FINANCE LTD. DB 11-04-2026   | HTDN      | 1500   | 12-Apr-16           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20                          |                        |
|                                 | 9.30% INDIABULLS HOUSING FINANCE LTD. DB 20-11-2025   | HTDN      | 1000   | 03-Jan-17           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20                          |                        |
|                                 | 9.00% INDIABULLS HOUSING FINANCE LTD. DB 26-09-2026   | HTDN      | 999    | 18-Oct-16           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20                          |                        |
|                                 | 9.30% INDIABULLS HOUSING FINANCE LTD. DB 29-04-2026   | HTDN      | 1500   | 29-Apr-16           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20                          |                        |
|                                 |   |           |        |                     |                  |                   |                  |                                    |                        |

# Note:

**1** Provide details of Down Graded Investments during the Quarter.

**2** Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.

**3** FORM-2 shall be prepared in respect of each fund. In case of ULIP FORM 2 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.

4 Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

| Nam<br>Regi<br>State<br>State | n L-35 - Downgrading of Investments<br>e of the Insurer: Bharti AXA Life Insurance C<br>stration Number: 130<br>ement as on: Jun 30 2022<br>ement of Down Graded Investments<br>odicity of Submission: Quarterly | eneral Annui | ty Fund |                     | hartî AA         |                   |                  |                      |         |
|-------------------------------|--|--------------|---------|---------------------|------------------|-------------------|------------------|----------------------|---------|
| No                            | Name of the Security   | СОІ          | Amount  | Date of<br>Purchase | Rating<br>Agency | Original<br>Grade | Current<br>Grade | Date of<br>Downgrade | Remarks |
| Α.                            | During the Quarter 1   |              |         |                     |                  |                   |                  |                      |         |
|                               |  |              | Ν       | IL                  |                  |                   |                  |                      |         |
|                               |  |              |         |                     |                  |                   |                  |                      |         |
| В.                            | As on Date 2   |              |         |                     |                  |                   |                  |                      |         |
|                               | 8.85% INDIABULLS HOUSING FINANCE LTD. DB 26-09-2026  | HTDN         | 2663    | 29-Sep-16           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20            |         |
|                               | 9.00% INDIABULLS HOUSING FINANCE LTD. DB 26-09-2026  | HTDN         | 999     | 18-Oct-16           | CARE             | CARE AA+          | CARE AA          | 15-Feb-20            |         |
|                               |  |              |         |                     |                  |                   |                  |                      |         |

# Note:

**1** Provide details of Down Graded Investments during the Quarter.

**2** Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.

**3** FORM-2 shall be prepared in respect of each fund. In case of ULIP FORM 2 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.

**4** Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

| Name<br>Regis<br>State<br>State | Form L-35 - Downgrading of Investments Name of the Insurer: Bharti AXA Life Insurance Company Limited Registration Number: 130 Statement as on: Jun 30 2022 Name of Fund Linked Fund Statement of Down Graded Investments Periodicity of Submission: Quarterly (Amount in Rs. Lakhs) |      |        |                     |                  |                   |                  |                      |         |  |  |  |  |  |
|---------------------------------|--|------|--------|---------------------|------------------|-------------------|------------------|----------------------|---------|--|--|--|--|--|
| No                              | Name of the Security   | СОІ  | Amount | Date of<br>Purchase | Rating<br>Agency | Original<br>Grade | Current<br>Grade | Date of<br>Downgrade | Remarks |  |  |  |  |  |
| Α.                              | During the Quarter 1   |      |        |                     |                  |                   |                  |                      |         |  |  |  |  |  |
|                                 |  |      |        | NIL                 |                  |                   |                  |                      |         |  |  |  |  |  |
|                                 |  |      |        |                     |                  |                   |                  |                      |         |  |  |  |  |  |
| В.                              | As on Date 2   |      |        |                     |                  |                   |                  |                      |         |  |  |  |  |  |
|                                 | 7.59% PNB HOUSING DB 27-07<br>2022   | HTDN | 311    | 27-Jul-17           | FITCH            | AAA               | AA               | 06-Mar-20            |         |  |  |  |  |  |
|                                 |  |      |        |                     |                  |                   |                  |                      |         |  |  |  |  |  |

# Note:

**1** Provide details of Down Graded Investments during the Quarter.

**2** Investments currently upgraded, listed as Down Graded during earlier Quarter shall be deleted from the Cumulative listing.

**3** FORM-2 shall be prepared in respect of each fund. In case of ULIP FORM 2 shall be prepared at Segregated Fund (SFIN) level and also at consolidated level.

**4** Category of Investmet (COI) shall be as per INV/GLN/001/2003-04

|          |  |                    |                  |              |                             | Dhashi A           | VA 1 :60 To our      | nce Company I     | imited                      |                    |                  |              |                             |                    |                        |                      |                          |
|----------|--|--------------------|------------------|--------------|-----------------------------|--------------------|----------------------|-------------------|-----------------------------|--------------------|------------------|--------------|-----------------------------|--------------------|------------------------|----------------------|--------------------------|
|          |  |                    |                  |              | FORMU                       |                    |                      | OF LIVES COV      |                             | TY TYPE            |                  |              |                             |                    |                        | bhartí               | ava                      |
|          |  |                    |                  |              | FORM L-S                    | SO - PREMIUM       | AND NUMBER           | OF LIVES COV      | ERED BY POLIC               | JT TTPE            |                  |              | Date: 30th                  | n June, 2022       |                        | ion an cr            |                          |
|          |  |                    | Current          | Quarter      |                             |                    | Same Quarter         | Previous Year     |                             |                    | Up to th         | e period     |                             | Sa                 | me period of           | ()<br>the previous y | Rs in Lakhs)<br>rear     |
| SI. No   | Particulars                                    | Premium<br>(Rs. In | No. of           | No. of Lives | Sum<br>Insured,<br>Wherever | Premium<br>(Rs. In | No. of               | No. of Lives      | Sum<br>Insured,<br>Wherever | Premium<br>(Rs. In | No. of           | No. of Lives | Sum<br>Insured,<br>Wherever | Premium<br>(Rs. In | No. of                 | No. of Lives         | Sum<br>Insured,          |
|          |  | Lakhs)             | Policies         |              | applicable<br>(Rs.Lakhs)    | Lakhs)             | Policies             |                   | applicable<br>(Rs.Lakhs)    | Lakhs)             | Policies         |              | applicable<br>(Rs.Lakhs)    | Lakhs)             | Policies               |                      | applicable<br>(Rs.Lakhs) |
| 1        | First year Premum                              |                    |                  |              | 183.5481137                 |                    |                      |                   |                             |                    |                  |              | TRA-FARITAT                 |                    |                        |                      |                          |
|          | i Individual Single Premium- (ISP)             |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | i                        |
|          | From 0-10000<br>From 10.000-25.000             | 116                | 1 85             | 58           | 535                         | 2 58               | 1                    | 27                | 330                         | 116                | 1                | 58           |                             | 2 58               | 1                      | 7 1948               | 330                      |
|          | From 25001-50,000                              | 63                 |                  |              | 176                         |                    | 38                   | 2/                | 416                         | 63                 | 17               |              |                             | 58                 | 38                     |                      |                          |
|          | From 50,001- 55,000                            | 12                 |                  | 8            | 170                         |                    | 2                    | 2                 | 202                         | 12                 | 2                |              |                             |                    | 2                      |                      |                          |
|          | From 75,000-100,000                            | 69                 |                  | 8            | 262                         | 13                 | 1                    | 1                 | 10                          | 69                 | 7                |              | 262                         |                    | 1                      | 68                   | 10                       |
|          | From 1,00,001 -1,25,000                        | 10                 | 1                | 3            | 13                          |                    | 1                    | 1                 | 10                          | 10                 | 1                | 3            |                             | 1                  | 1                      | 3                    | 10                       |
| _        | Above Rs. 1,25,000                             | 413                | 8                | 17           | 1,146                       | 1,235              | 24                   | 17                | 1,709                       | 413                | 8                | 17           | 1,146                       | 1,235              | 24                     | 58                   | 1,709                    |
| -        | iii Group Single Premium (GSP)                 |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | (                        |
|          | From 0-10000                                   | 2,942              | 1                | 30383        | 1,31,538                    | 1,919              | 3                    | 20,167.00         | 1,24,468                    | 2,942              | 1                | 30383        | 1,31,538                    | 1,919              | 3                      | 20,167               | 1,24,468                 |
|          | From 10,000-25,000                             | 1,211              | 0                | 860          | 43,164                      | 599                | 0                    | 429               | 21,718                      | 1,211              | 0                | 860          | 43,164                      | 599                | -                      | 429                  | 21,718                   |
|          | From 25001-50,000                              | 231                | 0                | 72           | 7,042                       | 113                | 0                    | 35                | 3,696                       | 231                | 0                |              |                             | 113                |                        | 35                   |                          |
|          | From 50,001- 75,000                            | 42                 | 0                | 7            | 1,060                       | 12                 | 0                    | 2                 | 345                         | 42                 | 0                |              |                             | 12                 |                        | 2                    | 545                      |
| -        | From 75,000-100,000                            |                    | 0                | 0            |                             | 17                 | 0                    | 2                 | 519                         | -                  | 0                |              |                             | 17                 |                        | 2                    |                          |
|          | From 1,00,001 -1,25,000<br>Above Rs. 1,25,000  | -                  | 0                | 0            |                             | 460                | 0                    | 99                | - 5                         | -                  | 0                |              |                             | - 460              |                        | 99                   |                          |
|          | Above KS. 1,25,000                             | -                  | - °              |              | -                           | 400                |                      | 33                |                             | -                  | 0                |              | -                           | 400                | -                      | 33                   | í                        |
|          |  |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
|          | v Individual non Single Premium- INSP          |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
| _        | From 0-10000                                   | 18                 | 185              | 1991         | 3,463                       | 19                 | 308.00               | 303.65            | 9,177                       | 18                 | 185              |              |                             | 19                 | 308.00                 | 1,972.38             | 9,177                    |
|          | From 10,000-25,000<br>From 25001-50,000        | 795<br>2,510       | 3800             | 1176<br>2147 | 30,135<br>54,364            | 1,095              | 5,739.00<br>6,541.00 | 5,618.70 6,323.80 | 1,05,999 1,03,340           | 2,510              | 3800             |              |                             | 1,095              | 5,739.00               | 28,295.26 25,099.34  | 1,05,999 1,03,340        |
| -        | From 50,001- 75,000                            | 2,510              | 3937             | 1544         | 39,235                      | 1,862              | 3,193.00             | 3,093.54          | 48,442                      | 2,510              | 3937             |              |                             | 2,299              | 3,193.00               | 8,745.64             | 48,442                   |
|          | From 75,000-100,000                            | 2,035              | 2228             | 1890         | 28,654                      | 1,460              | 1,555.00             | 1,498.13          | 27,674                      | 2,035              | 2228             |              |                             | 1,460              | 1,555.00               | 4,806.73             | 27,674                   |
|          | From 1,00,001 -1,25,000                        | 1,714              | 1612             | 1874         | 24,842                      | 1,216              | 1,161.00             | 1,131.10          | 21,354                      | 1,714              | 1612             | 1874         | 24,842                      | 1,216              | 1,161.00               | 2,593.33             | 21,354                   |
|          | Above Rs. 1,25,000                             | 4,725              | 1817             | 9253         | 57,592                      | 2,707              | 992.00               | 995.09            | 43,295                      | 4,725              | 1817             | 9253         | 57,592                      | 2,707              | 992.00                 | 2,595.32             | 43,295                   |
|          | vii Group Non Single Premium (GNSP)            |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
|          | From 0-10000                                   |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | (                        |
|          | From 10,000-25,000                             |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | (                        |
|          | From 25001-50,000                              |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | i                        |
|          | From 50,001- 75,000                            |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | i                        |
|          | From 75,000-100,000<br>From 1,00,001 -1,25,000 |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | í                        |
|          | Above Rs. 1,25,000                             |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | í                        |
|          |  |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
|          | vii Group Yearly Renewal Premium (GYRP)        |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | (                        |
|          | From 0-10000                                   | 388                | -                | 43,797.00    | 20,395                      | 27                 |                      | 1,88,870.00       | 3,75,407                    | 388                | -                | 43,797.00    | 20,395                      | 27                 | -                      | 1,88,870             | 3,75,407                 |
|          | From 10,000-25,000                             |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
| <u> </u> | From 25001-50,000<br>From 50,001- 75,000       |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | (                        |
| -        | From 75,000-100,000                            |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
|          | From 1,00,001 -1,25,000                        |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
|          | Above Rs. 1,25,000                             |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
| -        |  |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
| 2        | Renewal Premium                                |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | i                        |
|          | i Individual                                   |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      |                          |
|          | From 0-10000                                   | 609                | 12,548           |              |                             | 642                | 13784                |                   |                             | 609                | 12,548           |              |                             | 642                | 13,784.00              |                      |                          |
| <u> </u> | From 10,000-25,000<br>From 25001-50,000        | 4,934              | 41,754           |              |                             | 4,924              | 40856                |                   |                             | 4,934              | 41,754           |              |                             | 4,924              | 40,856.00              |                      | i                        |
| <u> </u> | From 25001-50,000<br>From 50,001- 75,000       | 6,661              | 35,292<br>18,972 |              |                             | 6,428              | 34849                |                   |                             | 6,661              | 35,292<br>18.972 |              |                             | 6,428              | 34,849.00<br>18,472.00 |                      | (                        |
| -        | From 75,000-100,000                            | 2,838              | 5,763            |              |                             | 2,448              | 5403                 |                   |                             | 2,838              | 5,763            |              |                             | 2,448              | 5,403.00               |                      |                          |
|          | From 1,00,001 -1,25,000                        | 2,838              | 5,816            |              |                             | 2,386              | 5305                 |                   |                             | 2,030              | 5,816            |              |                             | 2,386              | 5,305.00               |                      |                          |
|          | Above Rs. 1,25,000                             | 7,581              | 6,298            |              |                             | 6,605              | 6206                 |                   |                             | 7,581              | 6,298            |              |                             | 6,605              | 6,206.00               |                      |                          |
|          |  |                    |                  |              |                             |                    |                      |                   |                             |                    |                  |              |                             |                    |                        |                      | (                        |

Note: a) Premium stands for premium amount. b) No. of lives insured under the policies. c) Premium solated for Annuity will be disclosed separately as stated above. d) Premium also driven in the foremular depremium. e) When the premium is required to be taken on an annualized premium. e) When the premium is required to be taken on an annualized premium. e) When the premium is required to be taken on an annualized premium. e) When the premium is required to be taken on an annualized premium for group fund business like gratuity, leave encashment and superannuation. g) In respect of Individual Business, No. of policies needs to be reported and No. of Policies need not be reported. h) In respect of Group Business, No. of Lives needs to be reported and No. of Policies need not be reported.

# FORM L-37 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)

Date: 30th June, 2022

(Rs in Lakhs)

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|        | Business Acquisition through different channels (Group) |  |                         |           |  |                         |           |  |                         |            |  |                         |         |  |  |
|--------|---|--|-------------------------|-----------|--|-------------------------|-----------|--|-------------------------|------------|--|-------------------------|---------|--|--|
|        |   | For the (                                | Quarter - Curi          | rent Year | For the Q                                | uarter - Prev           | ious Year | Up to the                                | Quarter - Cu            | rrent Year | Up to the Quarter - Previous Year        |                         |         |  |  |
| SI.No. | Channels  | NO. OF<br>Policies/<br>No. of<br>Schemes | No. of Lives<br>Covered | Premium   | NO. OT<br>Policies/<br>No. of<br>Schemes | No. of Lives<br>Covered | Premium   | NO. OT<br>Policies/<br>No. of<br>Schemes | No. of Lives<br>Covered | Premium    | No. of<br>Policies/<br>No. of<br>Schemes | No. of Lives<br>Covered | Premium |  |  |
| 1      | Individual agents                                       | 0  | -                       | -         | 0  | 0                       | -         | 0  | 0                       | -          | 0  | 0                       | -       |  |  |
| 2      | Corporate Agents-Banks                                  | 1  | 65,946                  | 675       | 0  | 12042                   | 157       | 1  | 65946                   |            | 0  | 12042                   | 157     |  |  |
| 3      | Corporate Agents -Others                                | 0  | 2                       | (2)       | 0  | 94                      | 40        | 0  | 2                       | (2)        | 0  | 94                      | 40      |  |  |
| 4      | Brokers   | 0  | 15                      | 4         | 0  | 565                     | 21        | 0  | 15                      | 4          | 0  | 565                     | 21      |  |  |
| 5      | Micro Agents  | 0  | -                       | -         | 0  | 0                       | -         | 0  | 0                       | -          | 0  | 0                       | -       |  |  |
| 6      | Direct Business   | 0  | 9,156                   | 4,138     | 3  | 196903                  | 2,927     | 0  | 9156                    | 4,138      | 3  | 196903                  | 2,927   |  |  |
| 7      | IMF   | 0  | -                       | -         | 0  | 0                       | -         | 0  | 0                       | -          | 0  | 0                       | -       |  |  |
| 8      | Others (Please Specify)                                 | 0  | -                       | -         | 0  | 0                       | -         | 0  | 0                       | -          | 0  | 0                       | -       |  |  |
|        |   |  |                         |           |  |                         |           |  |                         |            |  |                         |         |  |  |
|        | Total   | 1  | 75,119                  | 4,815     | 3  | 2,09,604                | 3,146     | 1  | 75,119                  | 4,815      | 3  | 2,09,604                | 3,146   |  |  |
|        | Referral Arrangements                                   |  |                         |           |  |                         |           |  |                         |            |  |                         |         |  |  |
|        | Grand Total (A+B)                                       | 1  | 75,119                  | 4,815     | 3  | 2,09,604                | 3,146     | 1  | 75,119                  | 4,815      | 3  | 2,09,604                | 3,146   |  |  |

#### Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold



### FORM L-38- BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (INDIVIDUALS) Date: 30th June, 2022

(Rs in Lakhs)

| Business Acquisition through different channels (Individuals) |  |                 |                        |                     |                        |                     |                        |                 |                                      |  |  |  |  |  |
|---|--|-----------------|------------------------|---------------------|------------------------|---------------------|------------------------|-----------------|--------------------------------------|--|--|--|--|--|
| SI.No.  | Channels   | For the Quarter | - Current Year         | For the Quart<br>Ye |                        | Up to the Qua<br>Ye |                        |                 | Up to the Quarter - Previous<br>Year |  |  |  |  |  |
| 51.110.   | Channels   | No. of Policies | Premium<br>(Rs. Lakhs) | No. of Policies     | Premium<br>(Rs. Lakhs) | No. of Policies     | Premium<br>(Rs. Lakhs) | No. of Policies | Premium<br>(Rs. Lakhs)               |  |  |  |  |  |
| 1   | Individual agents                                    | 9,422           | 6,484                  | 9,924               | 5,810                  | 9,422               | 6,484                  | 9,924           | 5,810                                |  |  |  |  |  |
| 2   | Corporate Agents-Banks                               | 2,364           | 1,153                  | 1,353               | 556                    | 2,364               | 1,153                  | 1,353           | 556                                  |  |  |  |  |  |
| 3   | Corporate Agents - Others                            | 2,225           | 2,394                  | 3,304               | 2,583                  | 2,225               | 2,394                  | 3,304           | 2,583                                |  |  |  |  |  |
| 4   | Brokers  | 4,213           | 3,173                  | 1,961               | 1,569                  | 4,213               | 3,173                  | 1,961           | 1,569                                |  |  |  |  |  |
| 5   | Micro Agents   | -               | -                      | -                   | -                      | -                   | -                      | -               | -                                    |  |  |  |  |  |
| 6   | Direct Business                                      | 2,141           | 1,523                  | 2,948               | 1,497                  | 2,141               | 1,523                  | 2,948           | 1,497                                |  |  |  |  |  |
|   | <ul> <li>Online (Through Company Website)</li> </ul> | 770             | 327                    | 1,124               | 524                    | 770                 | 327                    | 1,124           | 524                                  |  |  |  |  |  |
|   | - Others   | 1,371           | 1,197                  | 1,824               | 973                    | 1,371               | 1,197                  | 1,824           | 973                                  |  |  |  |  |  |
| 7   | IMF  | -               | -                      | -                   | -                      | -                   | -                      | -               | -                                    |  |  |  |  |  |
| 8   | Common Service Centres                               | -               | -                      | -                   | -                      | -                   | -                      | -               | -                                    |  |  |  |  |  |
| 9   | Web Aggregators                                      | -               | 1                      | 27                  | 1                      | -                   | 1                      | 27              | 1                                    |  |  |  |  |  |
| 10  | Point of Sales                                       | (2)             | 0                      | 48                  | 8                      | (2)                 | 0                      | 48              | 8                                    |  |  |  |  |  |
| 11  | Others (Please Specify)                              | -               | -                      | -                   | -                      | -                   | -                      | -               | -                                    |  |  |  |  |  |
|   |  |                 |                        |                     |                        |                     |                        |                 |                                      |  |  |  |  |  |
|   | Total  | 20,363          | 14,729                 | 19,565              | 12,025                 | 20,363              | 14,729                 | 19,565          | 12,025                               |  |  |  |  |  |
|   | Referral Arrangements                                | 20.262          | 14 720                 | 10 565              | 12.025                 | 20.262              | 14 720                 | 10 565          | 12.025                               |  |  |  |  |  |
|   | Grand Total (A+B)                                    | 20,363          | 14,729                 | 19,565              | 12,025                 | 20,363              | 14,729                 | 19,565          | 12,025                               |  |  |  |  |  |

Note:

Premium means amount of premium received from business acquired by the source
 No of Policies stand for no. of policies sold

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# L-39 - DATA ON SETTLEMENT OF CLAIMS FOR THE QUARTER ENDED JUNE 2022

| Individua | 1                       |                          |         |                 |                 |                      |          |                   | (Rs in Lakhs)                  |
|-----------|-------------------------|--------------------------|---------|-----------------|-----------------|----------------------|----------|-------------------|--------------------------------|
|           |                         |                          |         |                 |                 |                      |          |                   |                                |
|           |                         |                          |         | No. of clai     | ms paid         |                      |          | Total No.         |                                |
| SI.No.    | Types of Claims         | On or before<br>matuirty | 1 month | 1 - 3<br>months | 3 - 6<br>months | 6 months<br>- 1 year | > 1 year | of claims<br>paid | Total amount<br>of claims paid |
| 1         | Maturity Claims         | -                        | 327     | 16              | -               | -                    | -        | 343               | 1,154                          |
| 2         | Survival Benefit        | 1,01,906                 | 12,128  | 710             | 19              | -                    | -        | 1,14,763          | 5,615                          |
| 3         | for Annuities / Pension | -                        | -       | 2               | 2               | -                    | -        | 4                 | 23                             |
| 4         | For Surrender           | -                        | 2,680   | 29              | -               | -                    | -        | 2,709             | 4,334                          |
| 5         | Other benefits*         | -                        | 26      | 1               | -               | -                    | -        | 27                | 78                             |
|           |                         |                          |         |                 |                 |                      |          |                   |                                |
|           | Death Claims            | -                        | 422     | 76              | -               | -                    | -        | 498               | 3,584                          |

| Group  |                         |                          |         |                 |                 |                      |          |                             | (Rs in Lakhs)                  |
|--------|-------------------------|--------------------------|---------|-----------------|-----------------|----------------------|----------|-----------------------------|--------------------------------|
|        |                         |                          | Age     | ing of Cla      | ims*            |                      |          |                             |                                |
|        |                         |                          |         |                 |                 |                      |          |                             |                                |
| SI.No. | Types of Claims         | On or before<br>matuirty | 1 month | 1 - 3<br>months | 3 - 6<br>months | 6 months -<br>1 year | > 1 year | Total No. of<br>claims paid | Total amount of<br>claims paid |
| 1      | Maturity Claims         | -                        | -       | -               | -               | -                    | -        | -                           | -                              |
| 2      | Survival Benefit        |                          |         |                 |                 |                      |          | -                           |                                |
| 3      | for Annuities / Pension | -                        | -       | -               | -               | -                    | -        | -                           | -                              |
| 4      | For Surrender           | -                        | 3,039   | -               | -               | -                    | -        | 3,039                       | 633                            |
| 5      | Other benefits*         | -                        | 4       | -               | -               | -                    | -        | 4                           | 60                             |
|        |                         |                          |         |                 |                 |                      |          |                             |                                |
|        | Death Claims            | -                        | 313     | 38              | -               | -                    | -        | 351                         | 1,713                          |

# Note

\*Rider Claims (Accident, income benefit & waiver premium) and Health Claims are reported in Other Benefits.

|         | Bharti AXA Life Insurance Company Limited  |              |                         |                              |                  |                  |  |  |  |  |  |  |  |  |
|---------|--|--------------|-------------------------|------------------------------|------------------|------------------|--|--|--|--|--|--|--|--|
| SI. No. | Claims Experience                          | For Maturity | For Survival<br>Benefit | For<br>Annuities/<br>Pension | For<br>Surrender | Other Benefits** |  |  |  |  |  |  |  |  |
| 1       | Claims O/S at the beginning of the period  | 63           | 5517                    | 12                           | 236              | -                |  |  |  |  |  |  |  |  |
| 2       | Claims intimated/booked during the period* | 307          | 114913                  | 4                            | 2,568            | 28               |  |  |  |  |  |  |  |  |
| 3       | Claims Paid during the period              | 343          | 114763                  | 4                            | 2,709            | 27               |  |  |  |  |  |  |  |  |
| 4       | Unclaimed                                  | 2            | 22                      | 2                            | -                | -                |  |  |  |  |  |  |  |  |
| 5       | Claims O/S at End of the period            | 25           | 5645                    | 10                           | 95               | 1                |  |  |  |  |  |  |  |  |
|         | Less than 3months                          | 19           | 5598                    | 4                            | 95               | 1                |  |  |  |  |  |  |  |  |
|         | 3 months to 6 months                       | 6            | 47                      | 6                            | -                | -                |  |  |  |  |  |  |  |  |
|         | 6months to 1 year                          | -            | 0                       | 0                            | -                | -                |  |  |  |  |  |  |  |  |
|         | 1year and above                            | -            | -                       | 0                            | -                | -                |  |  |  |  |  |  |  |  |

\*in case of death- the claims for which all the documentations have been completed needs to be shown here. \*\* Rider Claims (Accident, income benefit & waiver premium) and Health Claims are reported in Other Benefits.

|         | Bharti AXA Life Insurance Company Limited  |   |   |   |      |   |  |  |  |  |  |  |  |  |
|---------|--|---|---|---|------|---|--|--|--|--|--|--|--|--|
| SI. No. | SI. No. Claims Experience For Maturity For Survival Benefit Benefit Benefit Pension Other Benefits |   |   |   |      |   |  |  |  |  |  |  |  |  |
| 1       | Claims O/S at the beginning of the period  | - | - | - | 10   | 0 |  |  |  |  |  |  |  |  |
| 2       | Claims intimated/booked during the period*   | - | - | - | 3054 | 5 |  |  |  |  |  |  |  |  |
| 3       | Claims Paid during the period  | - | - | - | 3039 | 4 |  |  |  |  |  |  |  |  |
| 4       | Unclaimed  | - | - | - | 5    | 0 |  |  |  |  |  |  |  |  |
| 5       | Claims O/S at End of the period  | - | - | - | 20   | 0 |  |  |  |  |  |  |  |  |
|         | Less than 3months  | - | - | - | 15   | 0 |  |  |  |  |  |  |  |  |
|         | 3 months to 6 months   | - | - | - | 5    | 0 |  |  |  |  |  |  |  |  |
|         | 6months to 1 year  | - | - | - | -    | 0 |  |  |  |  |  |  |  |  |
|         | 1year and above  | - | - | - | -    | 0 |  |  |  |  |  |  |  |  |

\*in case of death- the claims for which all the documentations have been completed needs to be shown here. \*\* Rider Claims (Accident, income benefit & waiver premium) and Health Claims are reported in Other Benefits.

|         | Bharti AXA Life Insurance Company Limited              |            |       |  |  |  |  |  |  |  |  |  |
|---------|--|------------|-------|--|--|--|--|--|--|--|--|--|
|         | Death Claims-For the Quarter June                      | 2022       |       |  |  |  |  |  |  |  |  |  |
| SI. No. | Claims Experience                                      | Individual | Group |  |  |  |  |  |  |  |  |  |
| 1       | Claims O/S at the beginning of the period              | 2          | 0     |  |  |  |  |  |  |  |  |  |
| 2       | Claims intimated/booked during the period*             | 545        | 363   |  |  |  |  |  |  |  |  |  |
| (a)     | Less than 3 years from the date of acceptance of risk  | 240        | 282   |  |  |  |  |  |  |  |  |  |
| (b)     | Greater than 3 years from the date of acceptance of ri | 305        | 81    |  |  |  |  |  |  |  |  |  |
| 3       | Claims Paid during the period                          | 498        | 351   |  |  |  |  |  |  |  |  |  |
| 4       | Claims Repudiated during the period                    | 1          | 2     |  |  |  |  |  |  |  |  |  |
| 5       | Claims Rejected  | 0          | 0     |  |  |  |  |  |  |  |  |  |
| 6       | Unclaimed  | 0          | 0     |  |  |  |  |  |  |  |  |  |
| 7       | Claims O/S at End of the period                        | 48         | 10    |  |  |  |  |  |  |  |  |  |
|         | Less than 3months                                      | 48         | 10    |  |  |  |  |  |  |  |  |  |
|         | 3 months to 6 months                                   | 0          | 0     |  |  |  |  |  |  |  |  |  |
|         | 6months to 1 year                                      | 0          | 0     |  |  |  |  |  |  |  |  |  |
|         | 1year and above  | 0          | 0     |  |  |  |  |  |  |  |  |  |

|          | L-39 - D                   |                             |            |                 |                 | ompany Li<br>THE QUA    |             | DED JUNE 2                     | 022 bharti A                   |
|----------|----------------------------|-----------------------------|------------|-----------------|-----------------|-------------------------|-------------|--------------------------------|--------------------------------|
| Individu | ıal                        |                             |            |                 |                 |                         |             |                                | (Rs in Lakhs)                  |
|          |                            |                             |            | Ageing          | g of Claim      | IS*                     |             |                                |                                |
|          | 1                          |                             | r          | No. of clai     | ims paid        |                         |             | I I                            |                                |
| SI.No.   | Types of Claims            | On or<br>before<br>matuirty | 1<br>month | 1 - 3<br>months | 3 - 6<br>months | 6<br>months ·<br>1 year | > 1<br>year | Total No.<br>of claims<br>paid | Total amount of claims paid    |
| 1        | Maturity Claims            | -                           | 327        | 16              | -               | -                       | -           | 343                            | 1,154                          |
| 2        | Survival Benefit           | 1,01,906                    | 12,128     | 710             | 19              | -                       | -           | 1,14,763                       | 5,615                          |
| 3        | For Annuities /<br>Pension | -                           | -          | 2               | 2               | -                       | -           | 4                              | 23                             |
| 4        | For Surrender              | -                           | 2,680      | 29              | -               | -                       | -           | 2,709                          | 4,334                          |
| 5        | Other benefits*            | -                           | 26         | 1               | -               | -                       | -           | 27                             | 78                             |
|          | Death Claims               | -                           | 422        | 76              | -               | -                       | -           | 498                            | 3,584                          |
| Group    |                            |                             |            |                 |                 |                         |             |                                | (Rs in Lakhs)                  |
|          |                            |                             |            | Ageing          | g of Claim      | IS*                     |             |                                |                                |
|          |                            |                             | r          | No. of clai     | ims paid        |                         |             | Total No.                      |                                |
| SI.No.   | Types of Claims            | On or<br>before<br>matuirty | 1<br>month | 1 - 3<br>months | 3 - 6<br>months | 6<br>months ·<br>1 year | > 1<br>year | of claims<br>paid              | Total amount of<br>claims paid |
| 1        | Maturity Claims            | -                           | -          | -               | -               | -                       | -           | -                              | -                              |
| 2        | Survival Benefit           | -                           | -          | -               | -               | -                       | -           | -                              | -                              |
| 3        | For Annuities /<br>Pension | _                           | _          | _               | -               | _                       | _           |                                | _                              |
| 4        | For Surrender              | -                           | 3,039      | - 0             | - 0             | - 0                     | 0           | 3,039                          | 633                            |
| 5        | Other benefits*            | -                           | 4          | -               | -               | -                       | -           | 4                              | 60                             |
|          | Death Claims               | -                           | 313        | 38              | -               | -                       | -           | 351                            | 1,713                          |

Note \*Rider Claims (Accident, income benefit & waiver premium) and Health Claims are reported in Other Benefits.

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# L-40 - CLAIMS DATA FOR LIFE UPTO THE QUARTER ENDED JUNE 2022 - INDIVIDUAL

| SI. No. | Claims Experience                          | For<br>Maturity | For<br>Survival<br>Benefit | For<br>Annuities/<br>Pension | For<br>Surrender | Other Benefits |
|---------|--|-----------------|----------------------------|------------------------------|------------------|----------------|
| 1       | Claims O/S at the beginning of the period  | 63              | 5,517                      | 12                           | 236              | -              |
| 2       | Claims intimated/booked during the period* | 307             | 1,14,913                   | 4                            | 2,568            | 28             |
| 3       | Claims Paid during the period<br>Unclaimed | 343             | 1,14,763                   | 4                            | 2,709            | 27             |
| 5       | Claims O/S at End of the period            | 25              | 5,645                      | 10                           | 95               | 1              |
|         | Less than 3months                          | 19              | 5,598                      | 4                            | 95               | 1              |
|         | 3 months to 6 months                       | 6               | 47                         | 6                            | -                | -              |
|         | 6months to 1 year                          | -               | -                          | -                            | -                | -              |
|         | 1year and above                            | -               | -                          | -                            | -                | -              |

\*in case of death- the claims for which all the documentations have been completed needs to be shown here. \*\* Rider Claims (Accident, income benefit & waiver premium), partial withdrawals and Health Claims are reported in Other Benefits.

|         | Bharti AXA Life Insurance Company Limited  |                 |                            |                              |                  |                |  |  |  |  |  |  |
|---------|--|-----------------|----------------------------|------------------------------|------------------|----------------|--|--|--|--|--|--|
| SI. No. | Claims Experience                          | For<br>Maturity | For<br>Survival<br>Benefit | For<br>Annuities/<br>Pension | For<br>Surrender | Other Benefits |  |  |  |  |  |  |
| 1       | Claims O/S at the beginning of the period  | -               | -                          | -                            | 10               | -              |  |  |  |  |  |  |
| 2       | Claims intimated/booked during the period* | -               | -                          | -                            | 3,054            | 5.00           |  |  |  |  |  |  |
| 3       | Claims Paid during the period              | -               | -                          | -                            | 3,039            | 4.00           |  |  |  |  |  |  |
| 4       | Unclaimed                                  | -               | -                          | -                            | 5                | -              |  |  |  |  |  |  |
| 5       | Claims O/S at End of the period            | -               | -                          | -                            | 20               | -              |  |  |  |  |  |  |
|         | Less than 3months                          | -               | -                          | -                            | 15               | -              |  |  |  |  |  |  |
|         | 3 months to 6 months                       | -               | -                          | -                            | 5                | -              |  |  |  |  |  |  |
|         | 6months to 1 year                          | -               | -                          | -                            | -                | -              |  |  |  |  |  |  |
|         | 1year and above                            | -               | -                          | -                            | -                | -              |  |  |  |  |  |  |

\*in case of death- the claims for which all the documentations have been completed needs to be shown here. \*\* Rider Claims (Accident, income benefit & waiver premium) and Health Claims are reported in Other Benefits.

|   | Bharti AXA Life Insurance Company Limited                |     |     |  |  |  |  |  |  |  |  |  |
|---|--|-----|-----|--|--|--|--|--|--|--|--|--|
|   | Death Claims-Upto the Quarter June 2022                  |     |     |  |  |  |  |  |  |  |  |  |
| SI. No. Claims Experience Individual Grou |  |     |     |  |  |  |  |  |  |  |  |  |
| 1   | Claims O/S at the beginning of the period                | 2   | -   |  |  |  |  |  |  |  |  |  |
| 2   | Claims intimated/booked during the period*               | 545 | 363 |  |  |  |  |  |  |  |  |  |
| (a)                                       | Less than 3 years from the date of acceptance of risk    | 240 | 282 |  |  |  |  |  |  |  |  |  |
| (b)                                       | Greater than 3 years from the date of acceptance of risk | 305 | 81  |  |  |  |  |  |  |  |  |  |
| 3   | Claims Paid during the period                            | 498 | 351 |  |  |  |  |  |  |  |  |  |
| 4   | Claims Repudiated during the period                      | 1   | 2   |  |  |  |  |  |  |  |  |  |
| 5   | Claims Rejected  | -   | -   |  |  |  |  |  |  |  |  |  |
| 6   | Unclaimed  | -   | -   |  |  |  |  |  |  |  |  |  |
| 7   | Claims O/S at End of the period                          | 48  | 10  |  |  |  |  |  |  |  |  |  |
|   | Less than 3months  | 48  | 10  |  |  |  |  |  |  |  |  |  |
|   | 3 months to 6 months                                     | -   | -   |  |  |  |  |  |  |  |  |  |
|   | 6months to 1 year  | -   | -   |  |  |  |  |  |  |  |  |  |
|   | 1year and above  | -   | -   |  |  |  |  |  |  |  |  |  |

# FORM L-41-GRIEVANCE DISPOSAL

Bharti AXA Life Insurance Company Limited

# GRIEVANCE DISPOSAL FOR THE QUARTER ENDING June 2022

|        |                                  |  |   | Complaints Reso | olved/ Settled during |          |   |  |
|--------|----------------------------------|--|---|-----------------|-----------------------|----------|---|--|
| SI No. | Particulars                      | Opening<br>Balance<br>at the beginning<br>of the quarter | Additions during<br>the quarter (net<br>of duplicate<br>complaints) | Fully Accepted  | Partial Accepted      | Rejected | Complaints<br>Pending at the<br>end of the<br>quarter | Total Complaints<br>registered up to<br>the quarter during<br>the financial year |
| 1      | Complaints made by the customers |  |   |                 |                       |          |   |  |
| a)     | Death Claims                     | 2  | 18  | 3               | 4                     | 11       | 2   | 18   |
| b)     | Policy Servicing                 | 1  | 17  | 7               | 2                     | 9        | 0   | 17   |
| c)     | Proposal Processing              | 0  | 8   | 5               | 3                     | 0        | 0   | 8  |
| d)     | Survival Claims                  | 2  | 10  | 2               | 6                     | 3        | 1   | 10   |
| e)     | ULIP Related                     | 0  | 0   | 0               | 0                     | 0        | 0   | 0  |
| f)     | Unfair Business Practices        | 71   | 710   | 96              | 154                   | 483      | 48  | 710  |
| g)     | Others                           | 0  | 0   | 0               | 0                     | 0        | 0   | 0  |
|        | Total Number of Complaints       | 76   | 763   | 113             | 169                   | 506      | 51  | 763  |

| 2 | Total No. of Policies upto corresponding period of<br>previous year                        | 19568  |
|---|--|--------|
| 3 | Total No. of Claims upto corresponding period of<br>previous year                          | 1286   |
| 4 | Total No. of Policies during current year  | 20,363 |
| 5 | Total No. of Claims during current year  | 798    |
| 6 | Total No. of Policy Complaints (current year) per<br>10000 policies (current year)         | 366    |
| 7 | Total No. of Claim Complaints (current year) per<br>10000 claims registered (current year) | 226    |

|    |                              | Complaints ma | de by customers                        | Complaints made | by Intermediaries                      | Total  |  |  |
|----|------------------------------|---------------|--|-----------------|--|--------|--|--|
| 8  | Duration wise Pending Status | Number        | Percentage to<br>Pending<br>complaints | Number          | Percentage to<br>Pending<br>complaints | Number | Percentage to<br>Pending<br>complaints |  |
| a) | Up to 15 days                | 51            | 100%                                   | -               | -                                      | 51     | 100%                                   |  |
| b) | 15 - 30 days                 | 0             | 0%                                     | -               | -                                      | 0      | 0%                                     |  |
| c) | 30 - 90 days                 | 0             | 0%                                     | -               | -                                      | 0      | 0%                                     |  |
| d) | 90 days & Beyond             | 0             | 0%                                     | -               | -                                      | 0      | 0%                                     |  |
|    | Total Number of Complaints   | 51            | 100%                                   | -               | -                                      | 51     | 100%                                   |  |

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<sup>1</sup> Opening balance should tally with the closing balance of the previous quarter. Complaints reported should be net of duplicate complaints No. of policies should be new poilicies (both individual and group) net of cancellations Claims should be no. of claims reported during the period



# Date: 30/06/2022

| ame of<br>IDIVID | the insurer: Bharti AXA<br>UAL / GROUP BUSINESS | od 30th June 2022<br>Life Insurance Company<br>:: INDIVIDUAL        | Limited   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 | Quarter End: June 2022<br>Date: 30/06/2022    | bhai  | ti MA  |
|------------------|---|---|---|--|--|---------------------------------|---------------------------------|---|--|--|---|------------------------------------|------------------------------------|---------------------------------|---|---|--|
|                  |   | Intere  | st Rate   | Mortal   | ity Rate   | Morbi                           | dity Rate                       | Range (Minimum to Ma  | kimum) of parameters us  |  | Expenses <sup>3</sup>   | Inflati                            | on Rate                            | Withdra                         | awal rates <sup>4</sup>                       | Future Bonus R  | ates (Assumption)  |
| ype              | Category of business                            | As at June 30 for the<br>year 2022                                  | As at June 30 for the<br>year 2021                                  |  | As at June 30 for the year 2021  | As at June 30 for the year 2022 | As at June 30 for the year 2021 | As at June 30 for the<br>year 2022  |  | As at June 30 for the<br>year 2022                       | As at June 30 for the year 2021   | As at June 30 for the<br>year 2022 | As at June 30 for the<br>year 2021 | As at June 30 for the year 2022 | As at June 30 for the<br>year 2021            | As at June 30 for the<br>year 2022  | 1  |
| Щ,               | Non-Linked -VIP                                 | year 2022   | year 2021   | year 2022  | year 2021  | year 2022                       | year 2021                       | year 2022   | year 2021  | year 2022  | year 2021   | year 2022                          | yeai 2021                          | year 2022                       | year 2021                                     | year 2022   | year 2021  |
| L                | Life<br>General Annuity                         |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
| E                | Pension   |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | Health<br>Non-Linked -Others                    |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
| L                | Life  | 6.20% p.a. for the first<br>five years and 5.40% p.a.<br>thereafter | 6.20% p.a. for the first<br>five years and 5.40% p.a.<br>thereafter | 57% to 78% of IALM<br>table  | 57% to 78% of IALM<br>table  |                                 |                                 | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year thereafter for inforce<br>policies<br>Rs 490 and inflating by<br>4.25% every year<br>thereafter for reduced<br>paid up policies | inflating by 4.25% every<br>year thereafter for inforce<br>policies  | 1.54% p.a (within PPT)<br>0% p.a (after PPT)             | 1.54% p.a (within PPT)<br>0% p.a (after PPT)  | 4.25% p.a.                         | 4.25% p.a.                         | Varying from 1.4% to 20%        | Varying from 1.4% to 20%                      | 1.25% to 7.00% p.a. on<br>Sum assured plus vested<br>bonus<br>The future bonus rates<br>are discretionary in<br>nature. |  |
| 4                | General Annuity                                 |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | Pension   | 6.20% p.a. for the first<br>five years and 5.40% p.a.<br>thereafter | 6.20% p.a. for the first<br>five years and 5.40% p.a.<br>thereafter | 57% of IALM Table  | 57% of IALM Table  |                                 |                                 | policies<br>Rs 490 and inflating by<br>4.25% every year<br>thereafter for reduced   | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year theraefter for inforce<br>policies<br>Rs 490 and inflating by<br>4.25% every year<br>thereafter for reduced<br>paid up policies                                | 1.54% p.a (within PPT)                                   | 1.54% p.a (within PPT)<br>0% p.a (after PPT)  | 4.25% p.a.                         | 4.25% p.a.                         | Sth year onwards<br>1.4%        | Sth year onwards<br>1.4%                      | Guaranteed Retirement<br>Amount. For policy benefi<br>term of 10yrs - 4% of   | age 60- 3.25% of<br>Guaranteed Retirement<br>Amount. For policy be |
| 4                | Health  |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
| - Į              | Linked -VIP                                     |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | General Annuity                                 |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | Pension<br>Health                               |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | Linked-Others                                   |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
| L                | Life<br>General Annuity                         |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
| E                | Pension   |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | Health<br>Non-Linked -VIP                       |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   |   |  |
|                  | Life  |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   | 1   |  |
|                  | General Annuity<br>Pension                      |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   | -   |  |
|                  | Health<br>Non-Linked -Others                    |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   | -   |  |
|                  | Life  | 6.45% p.a. for the first<br>five years and 5.75% p.a.<br>thereafter | 6.30% p.a. for the first<br>five years and 5.60% p.a.<br>thereafter | Mass Market: 30% to<br>155% of IALM table<br>Rural Market: 385% of<br>IALM Table | Mass Market: 30% to<br>155% of IALM table<br>Rural Market: 385% of<br>IALM Table |                                 |                                 | policies<br>Rs 490 and inflating by<br>4.25% every year<br>thereafter for reduced<br>paid up policies<br>Rural Market:<br>Maintenance: Rs 46 p.a.<br>and inflating by 4.25%                 | inflating by 4.25% every<br>year thereafter for inforce<br>Rs 490 and inflating by<br>4.25% every year<br>thereafter for reduced<br>paid up policies<br>Rural Market:<br>Maintenance: Rs 46 p.a.<br>and inflating by 4.25% |  | Mass Market: 1.54% p.a<br>(within PPT) and 0% p.a<br>(after PPT)<br>Rural Market: NIL | 4.25% p.a.                         | 4.25% p.a.                         | Varying from 1.2% to 24%        | Varying from 1.2% to 24%                      |   |  |
| n- 🤆             | General Annuity                                 |   |   |  |  |                                 |                                 | every year thereafter.  | every year thereafter.   |  |   |                                    |                                    |                                 |   | NOT AD  | PLICABLE   |
|                  | Pension   | CATE Franks C :   | C 200/ 6 M C -:   |  |  |                                 |                                 | Malatara Da CAC   | Meleberren (De C/C   | 1 540/ 10 0 040/ -                                       |   |                                    |                                    |                                 |   | NOTAP   | · LICADLE  |
| ŀ                | Health  | 6.45% p.a. for the first<br>five years and 5.75% p.a.<br>thereafter | 6.30% p.a. for the first<br>five years and 5.60% p.a.<br>thereafter |  |  | 236.25% of Reinsurance<br>Rates | 236.25% of Reinsurance<br>Rates | inflating by 4.25% every  | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year thereafter.  | 1.54% to 9.24% p.a<br>(within PPT)<br>0% p.a (after PPT) | 1.54% p.a (within PPT)<br>0% p.a (after PPT)  | 4.25% p.a.                         | 4.25% p.a.                         | Varying from 5.2 % to<br>24%    | Varying from 5.2 % to<br>24%                  |   |  |
| b.               | Linked -VIP                                     |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   | 1   |  |
| L                | Life<br>General Annuity                         |   |   |  |  |                                 | +                               |   |  |  |   |                                    |                                    |                                 |   | -   |  |
| E                | Pension   |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 |   | 1   |  |
|                  | Health<br>Linked-Others                         |   |   |  |  |                                 |                                 |   |  |  |   |                                    |                                    |                                 | <u>                                      </u> | -   |  |
| L                | Life  | 6.45% p.a. for the first<br>five years and 5.75% p.a.<br>thereafter | 6.30% p.a. for the first<br>five years and 5.60% p.a.<br>thereafter | 52% to 106% of IALM<br>table   | 52% to 106% of IALM table  |                                 |                                 | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year thereafter.   | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year thereafter.  | 1.54% p.a (within PPT)<br>0% p.a (after PPT)             | 1.54% p.a (within PPT)<br>0% p.a (after PPT)  | 4.25% p.a                          | 4.25% p.a                          | Varying from 0% to 24%          | Varying from 0% to 24%                        | 1   |  |
|                  | General Annuity<br>Pension                      | 6.75% p.a.  | 6.75% p.a.  | 51.85% of IALM   | 51.85% of IALM   |                                 |                                 | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year thereafter.   | Maintenance :Rs 649 and<br>inflating by 4.25% every<br>year thereafter.  | 1.54% p.a (within PPT)<br>0% p.a (after PPT)             | 1.54% p.a (within PPT)<br>0% p.a (after PPT)  | 4.25% p.a                          | 4.25% p.a                          | Varying from 4% to 6%           | Varying from 4% to 6%                         |   |  |

| L-42 V  | aluation Basis               |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|---------|------------------------------|---|--------------------------|--------------------------|---|-----------------------|-----------------------|------------------------|--|-----------------------|-------------------------|-----------------------|-----------------------|--------------------------|------------------------|---------------------------------------|-----------------------|
| Valuati | on Basis For the period 3    | 0th June 2022   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        | · · · · · · · · · · · · · · · · · · · |                       |
|         |                              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       | 1                     |
| Name    | of the insurer: Bharti AXA   | Life Insurance Company                                | y Limited                |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          | Quarter End: June 2022 | 1.10.00                               | AVA                   |
|         |                              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        | bha                                   |                       |
| INDIV   | DUAL / GROUP BUSINES         | S: GROUP  |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          | Date: 30/06/2022       |                                       |                       |
|         |                              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| _       |                              | Testar  | est Rate                 | Montal                   | ity Rate                                | Mashi                 | dity Rate             | Range (Minimum to Ma   | ximum) of parameters us                        | ed for valuation      | e Expenses <sup>3</sup> | Teff                  | tion Rate             | Autors down              | wal rates <sup>4</sup> | Euture Reput Da                       | tes (Assumption)      |
| Туре    | Category of business         | As at June 30 for the                                 | As at June 30 for the    | As at June 30 for the    | As at June 30 for the                   | As at June 30 for the | As at June 30 for the | As at June 30 for the  | As at June 30 for the                          | As at June 30 for the | As at June 30 for the   | As at June 30 for the | As at June 30 for the | As at June 30 for the    | As at June 30 for the  | As at June 30 for the                 | As at June 30 for the |
|         |                              | year 2022   | year 2021                | year 2022                | year 2021                               | year 2022             | year 2021             | year 2022              | year 2021                                      | year 2022             | year 2021               | year 2022             | year 2021             | year 2022                | year 2021              | year 2022                             | year 2021             |
|         | Non-Linked -VIP              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Life<br>General Annuity      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Pension                      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Health                       |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Non-Linked -Others<br>Life   |   |                          | -                        |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| 1       | General Annuity              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| 1       | Pension                      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| Par     | Health                       | 1   | 1                        | 1                        | I                                       | 1                     | 1                     | 1                      | 1  | 1                     | 1                       | 1                     | 1                     | 1                        | I                      | 1                                     | 1                     |
|         | Linked -VIP                  |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Life                         |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | General Annuity<br>Pension   |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Health                       |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Linked-Others                |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Life<br>General Annuity      |   | -                        |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Pension                      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Health                       |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Non-Linked -VIP              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | General Annuity              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Pension                      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Health<br>Non-Linked -Others |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Non-Linked -Others           |   |                          |                          |   | -                     |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         |                              | 6 95% n.a. for the first                              | 6 95% n.a. for the first | Factor based on the type | Factor based on the type                |                       |                       | Maintenance:Varies     | Maintenance:Varies<br>betweeen 0 p.a. to 11.44 |                       |                         |                       |                       | Uniform lapse rate of    | Uniform lapse rate of  |                                       |                       |
|         | Life                         | five years and 6.20% p.a.                             |                          |                          | of financial institution                |                       |                       | p.a.                   | p.a.   | 0.275% to 0.33% p.a   | 0.275% p.a              | 4.25% p.a.            | 4.25% p.a.            | 2.4% p.a. throughout the |                        |                                       |                       |
|         |                              | thereafter  | thereafter               | scheme level             | 215% of IALM Table for<br>Social sector |                       |                       | and inflating by 4.25% |  |                       |                         |                       |                       | policy term              | policy term            |                                       |                       |
|         |                              |   |                          |                          | Jonal Jector                            |                       |                       | every year thereafter. | every year thereafter.                         |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | General Annuity              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| Non-    | Pension<br>Health            |   |                          |                          |   |                       | 1                     | +                      |  |                       |                         |                       |                       |                          |                        | NOT API                               | PLICABLE              |
| Par     |                              |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        | 1                                     |                       |
| 1       | Linked -VIP                  |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| 1       | Life<br>General Annuity      |   | 1                        |                          |   |                       | 1                     | 1                      | 1  |                       |                         |                       |                       |                          |                        |                                       |                       |
| 1       | Pension                      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| 1       | Health                       |   |                          | -                        |   | -                     | -                     |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
| 1       | Linked-Others                |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Life                         | 6.95% p.a. for the first<br>five years and 6.20% p.a. | 6.95% p.a. for the first | 0001                     | 89% of IALM                             |                       |                       | NA                     | NA   | NA                    | NA                      | NA                    |                       | NA                       | NA                     |                                       |                       |
|         | Life                         | five years and 6.20% p.a.<br>thereafter               | thereafter               | 1. 03% OF DALM           | 93-30 DL THEN                           |                       |                       | NA                     | nua.   | na.                   | NA                      | nua.                  | PRA.                  | nua.                     | NA                     |                                       |                       |
| 1       | General Annuity              |   |                          |                          |   |                       |                       | +                      |  |                       | +                       |                       | +                     |                          |                        | -                                     |                       |
| 1       | Pension                      |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |
|         | Health                       |   |                          |                          |   |                       |                       |                        |  |                       |                         |                       |                       |                          |                        |                                       |                       |

<sup>1</sup> Individual and Group Business are to be reported separately <sup>2</sup> Fixed one roler-sectors <sup>3</sup> Previoum instance dependence <sup>4</sup> Restricted to Lasse and Surrender <sup>4</sup> Restricted to Lasse and Surrender additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type wise Actual Bonus Declared separately, Insurance and Low Control disclose Product and Type Wise Actual Bonus Declared separately, in additions, Insurance and Low Control disclose Product and Type Wise Actual Bonus Declared separately, Insurance and Low Control disclose Product and Type Wise Actual Bonus Declared separately, Insurance and Low Control disclose Product and Type Actual Bonus Declared separately, Insurance and Actual Bonus Declared separately, Insurance and Insurance

In addition to the above, the following shall be mentioned.
I Biref details on valuation data covering its accuracy.completeness and reasonableness and how the data flows to the valuation system
2 Biref mention of any significant change in the valuation basis and /or methodology

Refer IRDAI (Actuarial Report and Abstract for Life Insurance Business) Regulations, 2016

| Meeting Date | Company Name        | Type of Meeting    | Proposal by                  | Proposal's Description  | Investee company's               | Vote                | Reason supporting the vote decision  |
|--------------|---------------------|--------------------|------------------------------|---|----------------------------------|---------------------|--|
| weeting Date | Company Name        | i ype of ivieeting | Proposal by<br>Management or | Proposal S Description  | Investee company's<br>Management | Vote<br>For/Against | reason supporting the vote decision  |
|              |                     |                    | Shareholder                  |   | Recommendation                   | /Abstain            |  |
| 01-04-2022   | Shree Cement Ltd.   | POSTAL BALLOT      | MANAGEMENT                   | Reappoint Prashant Bangur (DIN: 00403621) as Joint Managing<br>Director for five years from 1 April 2022 and fix his remuneration   | FOR                              | AGAINST             | Prashant Bangur, 41, is part of the promoter group and is the Joint Managing Director since February 2016.<br>He was last reappointed as Joint Managing Director for five years from 1 April 2017 at the 2017 AGM. We<br>estimate his FY23 remuneration to be in the range Rs. 293.3 mn – Rs. 533.4 mn; his FY21 remuneration stood<br>at Rs. 247.3 mn. The proposed pay for Prashant Bangur and the total remuneration to family members<br>(Prashant Bangur and H M Bangur) is high, when compared to peers. The commission will be paid at the<br>discretion of board; however, we raise concerns over all the members of the nomination and remuneration<br>committee being tenured independent directors – who have been on the board for more than ten years. The<br>company must disclosure granular performance parameters for variable pay, cap the total incentive and<br>annual increment, and define performance metrics that determine variable pay. We do not support the<br>resolution. |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Adoption of standalone and consolidated financial statements for the<br>year ended 31 December 2021   | FOR                              | FOR                 | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Appoint O P Bagla & Co LLP as joint statutory auditors for five years<br>starting from 2022 and fix their remuneration  | FOR                              | FOR                 | APAS & Co. LLP were appointed as the joint statutory auditors in the 2017 AGM for five years. The company<br>proposes to replace them with O P Bagla & Co. LLP for a five-year term starting from the conclusion of the<br>AGM to be held in 2022. The joint statutory auditors were paid total audit fee of Rs. 12.08 mn in 2021 -<br>Walker Chandiok & Co. LLP were paid Rs. 7.48 mn while APAS & Co. LLP were paid Rs. 4.60 mn. O P Bagla &<br>Co. LLP will be paid audit fee of Rs. 5.00 mn for 2022 plus applicable taxes and reimbursement of traveling<br>and other out of pocket expenses. The proposed remuneration of Rs. 5.00 mn (excluding taxes and<br>reimbursement of actuals) for 2022 for O P Bagla & Co. LLP is reasonable compared to the size and scale of<br>the company's operations.  |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Approve Amendments in Employee Stock Option Scheme 2016 (ESOP<br>Scheme 2016)   | FOR                              | FOR                 | The company had ratified ESOP Scheme 2016 in the April 2017 AGM. The size of the scheme was 8.3 mn<br>options of which 8.2 mn options are available for grant. The amendment is being made to align the scheme to<br>SEBI Share based Employee Benefits and Sweat Equity regulations, 2021. The proposed amendments are<br>operational and administrative in nature and will allow the ESOP scheme to comply with regulatory<br>requirements   |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Approve extension of ESOP Scheme 2016 to the employees of<br>holding, subsidiary, group and associate companies   | FOR                              | AGAINST             | As per the scheme, exercise price shall be determined by the Nomination and Remuneration Committee (NRC). This gives the NRC the flexibility to grant options at a significant discount to the current market price of Rs.947.9. VBL has granted 0.1 mn options under the scheme since the scheme was approved and ratified. While the grants were at less than 10% discount to the prevailing market price, the exercise price for future grants has not been disclosed and will be at the discretion of the NRC. Given the limited track record of the past grants, there is no clarity on the exercise price of future grants. We do not favour ESOP schemes where there is no clarity on the exercise price. ESOPs are 'pay at risk' options that employees accept at the time of grant, which is protected if the ESOPs are issued at significant discount to the market price.   |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Approve payment of commission to non-executive directors upto<br>1.0% of profits for 2022 such that commission payable to one non-<br>executive director may exceed 50% of the total commission payable<br>to all non-executive directors | FOR                              | AGAINST             | Presently, the company has six non-executive directors on its board. The company has not paid any<br>commission to non-executive directors except to Ravi Jaipuria: Non-Executive promoter chairperson in 2021,<br>who was paid Rs. 73.5 mn, amounting to 0.7% of the consolidated PBT. Further, it seeks approval to pay a<br>single non-executive director in excess of 50% of the remuneration paid to all non-executive directors. The<br>company should have sought approval via separate resolutions to give shareholders the opportunity to vote<br>on each separately.At the current profit levels Ravi Jaipuria's commission could range upto Rs. 100.0 mn<br>which is 1% of the consolidated PBT, without an absolute cap. His 2021 commission is high when compared<br>to peers. Further, Ravi Jaipuria's commission of Rs. 73.5 mn is high and in line with the CEO's 2021<br>remuneration of Rs. 78.6 mn.   |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Approve re-classification of authorized share capital and subsequent<br>alteration to Memorandum of Association (MoA)   | FOR                              | FOR                 | The present authorized equity share capital of the company of Rs 10.0 bn, comprising 500.0 mn equity shares<br>and 50.0 preference shares will be converted into 1.0 bn equity shares of Rs 10.0 each and the unissued<br>preference shares shall stand cancelled. The company has stated that as on date the company has no issued<br>and paid-up preference share capital and there is no immediate need to issue preference shares in the near<br>future. Consequently, the company also proposes to alter the MoA of the company.  |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Reappoint Rajinder Jeet Singh Bagga (DIN: 08440479) as Director,<br>liable to retire by rotation  | FOR                              | FOR                 | Rajinder Jeet Singh Bagga, 58, is associated with the company since 1996 and was appointed on the board on<br>2 May 2019. He heads the technical operations of the company since 2003. He has attended all four board<br>meetings held in 2021. His reappointment meets all statutory requirements.  |
| 07-04-2022   | Varun Beverages Ltd | AGM                | MANAGEMENT                   | Reappoint Varun Jaipuria (DIN: 02465412) as Director, liable to retire<br>by rotation   | FOR                              | FOR                 | Varun Jaipuria, 34, is the Whole-time director and a part of the promoter group. He is serving on the board<br>since 1 January 2009. He is responsible for the new business initiatives including implementation of sales<br>automation tools. He has attended 100% (4/4) of board meetings held in 2021. His reappointment meets all<br>statutory requirements.   |
| 07-04-2022   | Bosch Ltd.          | POSTAL BALLOT      | MANAGEMENT                   | Appoint Guruprasad Mudlapur (DIN:07598798) as Director, liable to retire by rotation  | FOR                              | FOR                 | Guruprasad Mudlapur, 55, has worked with the Bosch Group since 2008. He is currently the Chief Technology<br>Officer and has been appointed as Joint Managing Director from 9 February 2022. His appointment meets all<br>statutory requirements.  |
| 07-04-2022   | Bosch Ltd.          | POSTAL BALLOT      | MANAGEMENT                   | Appoint Guruprasad Mudlapur (DIN:07598798) as Joint Managing<br>Director for three years from 9 February 2022 and fix his<br>remuneration as minimum remuneration   | FOR                              | FOR                 | We estimate Gurupuran Mudlapur's remuneration at Rs. 32.3 mn for FY23, which is in line with peers and<br>commensurate with the size and complexity of the business. A large portion of his remuneration is<br>performance-linked bonus, establishing a link between pay and performance. As a measure of transparency,<br>companies must provide details of all aspects of the remuneration proposed, including the performance<br>metrics used to determine his variable pay.  |

| 07-04-2022 | Bosch Ltd.     | POSTAL BALLOT | MANAGEMENT | Reappoint Soumitra Bhattacharya (DIN:02783243) as Managing  | FOR | FOR | Soumitra Bhattacharya, 61, has been the Managing Director since 1 January 2017. We estimated Soumitra  |
|------------|----------------|---------------|------------|---|-----|-----|--|
|            |                |               |            | Director for one year from 1 July 2022 and fix his remuneration as minimum remuneration   |     |     | Bhattacharya's FY23 remuneration of Rs. 93.6 mn, which is in line with peers and commensurate with the size<br>and complexity of the business. The variable pay component averaged at about 44% in the past, but has<br>reduced to 29% in FY21 because of the COVID impact on the company's performance. We recognize that<br>Soumitra Bhattacharya is a professional and his skills and experience carry market value. The company<br>should have disclosed the performance metrics used to determine his variable pay.   |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for acceptance of<br>deposits in current/savings account or any other similar accounts for<br>FY23                        | FOR | FOR | Axis Bank enters into transactions with its related parties in its ordinary course of business for excepting<br>deposits in the form of current or saving accounts or through any other accounts permitted under law. Given<br>the new related party regulations applicable from 1 April 2022, the bank seeks approval for transactions<br>which may exceed Rs. 10 bn or 10% of annual consolidated turnover, whichever is lower, with each entity. The<br>Bank levies normal banking charges on the current account customers for various services. For savings<br>account, the Bank levies charges/pays interest uniformly to all customers in accordance with Bank's policies<br>and RBI norms. All transactions are in the ordinary course of business and are at arm's length basis.  |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for fund based or non-<br>fund based credit facilities for FY23   | FOR | FOR | Axis Bank Limited in its ordinary course of business enters into transactions with related parties for granting<br>them loans, credit facilities such as term loan, working capital demand loan, short term loan, overdraft or any<br>other fund-based facilities and/or guarantees, letters of credit, or any other form of non-fund based facilities<br>to the related parties. The Bank's primary activity includes offering these products and these are undertaken<br>as per the RBI norms. Given the new related party regulations applicable from 1 April 2022, the bank seeks<br>approval for transactions which may exceed Rs. 10 bn or 10% of annual consolidated turnover, whichever is<br>lower, with each entity. The pricing of these facilities to related parties is based on prevailing market rate or<br>linked to external benchmark which is uniformly offered to all customers. All transactions are in the ordinary<br>course of business and are at arm's length basis. |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for issue of securities of<br>Axis Bank Limited to related parties, payment of interest and<br>redemption amount for FY23 | FOR | FOR | Axis Bank Limited enters into transactions with related parties to sell securities issued by the Bank and pay<br>interest and redemption amount thereof. The bank issues securities to raise funds for business requirements<br>and to maintain regulatory ratios. Given the new related party regulations applicable from 1 April 2022, the<br>bank seeks approval for transactions which may exceed Rs. 10 bn or 10% of annual consolidated turnover,<br>whichever is lower, with each entity. The bank's securities are offered uniformly to all investors (related or<br>unrelated) at same price and terms. All transactions are in the ordinary course of business and are at arm's<br>length basis.   |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for money market<br>instruments/term borrowing/term lending including repo/reverse<br>repo for FY23                       | FOR | FOR | Axis Bank Limited in its ordinary course of business enters into transactions with related parties for money<br>market instruments, term lending, repo, reverse repo, term borrowing to manage fund, liquidity position and<br>for maintaining regulatory ratios. Given the new related party regulations applicable from 1 April 2022, the<br>bank seeks approval for transactions which may exceed Rs. 10 bn or 10% of annual consolidated turnover,<br>whichever is lower, with each entity. The terms of transactions are in line with market practices or based on<br>requirement of the Bank and related parties. All transactions are in the ordinary course of business and are at<br>arm's length basis.  |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for receipt of<br>fees/commission for distribution of insurance products and other<br>related business for FY23           | FOR | FOR | Axis Bank is a corporate agent registered with IRDAI. The Bank has entered into agreements with associate<br>company Max Life Insurance Company Ltd for sale and renewal of insurance products. The bank receives<br>commission/fees for sale and renewal products offreed by Max Life Insurance Company Ltd. Given the new<br>related party regulations applicable from 1 April 2022, the bank seeks approval for transactions which may<br>exceed Rs. 10 bn or 10% of annual consolidated turnover, whichever is lower, with each entity. The Bank<br>receives fees for the sale and renewal of insurance products as per IRDAI stipulations. All transactions are in<br>the ordinary course of business and are at arm's length basis.  |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for sale of securities to<br>related parties for FY23   | FOR | FOR | Axis Bank in its ordinary course of business enters into transactions with its related parties for the sale of<br>securities of related party/unrelated party. The bank sells and purchases securities to meet funding and<br>liquidity requirement, risk management, maintaining regulatory ratios and for earning profits from trading<br>activities. Given the new related party regulations applicable from 1 April 2022, the bank seeks approval for<br>transactions which may exceed Rs. 10 bn or 10% of annual consolidated turnover, whichever is lower, with<br>each entity. The Bank sells securities to related parties at the prevailing market rate and at same terms at<br>which these securities are offered to all prospective investors. All transactions are in the ordinary course of<br>business and are at arm's length basis.  |
| 08-04-2022 | Axis Bank Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for subscription of<br>securities issued by related parties and purchase of securities from<br>related parties for FY23   | FOR | FOR | Axis Bank enters into transactions with related parties for the subscription of securities issued by related<br>parties and also purchases securities of related or other unrelated parties from related parties. These<br>transactions are carried out by the bank for risk management, liquidity management, to maintain regulatory<br>ratios and to earn profits from trading activities. Given the new related party regulations applicable from 1<br>April 2022, the bank seeks approval for transactions which may exceed Rs. 10 bn or 10% of annual<br>consolidated turnover, whichever is lower, with each entity.Securities offered by related parties in the<br>primary and secondary market are subscribed by the Bank at the prevailing market rate and at same terms at<br>which these securities are offered to all prospective investors. All transactions are in the ordinary course of<br>business and are at arm's length basis.   |

| rr         |                                |               |            |  |     |         |   |
|------------|--------------------------------|---------------|------------|--|-----|---------|---|
| 08-04-2022 | Axis Bank Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions pertaining to forex and<br>derivative contracts for FY23   | FOR | FOR     | Axis Bank Limited regularly enters into transactions with related parties pertaining to foreign exchange and<br>derivatives. The Bank acts as an authorized dealer in foreign exchange markets or as a market participant for<br>risk management. Given the new related party regulations applicable from 1 April 2022, the bank seeks<br>approval for transactions which may exceed Rs. 10 bn or 10% of annual consolidated turnover, whichever is<br>lower, with each entity. The transactions are subject to RBI norms and Bank's internal policies of respective<br>products which are applicable to all customers. All transactions are in the ordinary course of business and are<br>at arm's length basis.   |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint Bhojarajan Rajesh Chander (DIN:02065422) as an<br>Independent Director for three years from 1 November 2021  | FOR | FOR     | Bhojarajan Rajesh Chandar, 49, is involved in the tea and coffee planting business. He was Managing Partner<br>at Hittakkal Estate Tea Factory from 1998 to 2020 and was Chairperson of Coimbatore Tea Association<br>between 2015-2017. His appointment is in line with the statutory requirements.  |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint B. Veera Reddy (DIN:08679590) as Whole Time Director<br>designated as Director (Technical), liable to retire by rotation, from 1<br>February 2022 till 31 August 2024 or until further orders, whichever is<br>earlier | FOR | FOR     | B. Veera Reddy, 58, is a mining engineer with more than 32 years of experience in coal mining, planning, procurement, and operations. He has worked in different capacities in mechanized underground and opencast mines and have experience in corporate project planning. His terms of appointment are not disclosed. Notwithstanding, he will retire by rotation. His proposed remuneration is not disclosed: remuneration in public sector enterprises is usually not high. As a good governance practice, we expect public sector enterprises to be proposed remuneration to its shareholders through the meeting notice. His appointment is in line with the statutory requirements.  |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint Denesh Singh (DIN:08038875) as an Independent Director for<br>three years from 1 November 2021   | FOR | FOR     | Denesh Singh, 52, is Senior Partner at ASC & Associates. He is the founder director of International Business<br>Valuers Association (IBVA). He has 20 years of experience in auditing, taxation, project financing,<br>management consulting, and other consulting support services. He has provided training to accounts and<br>finance officers of various government departments over last 15 years. His appointment is in line with the<br>statutory requirements.   |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint Dr. Arun Kumar Oraon (DIN:09388744) as an Independent<br>Director for three years from 5 November 2021   | FOR | AGAINST | Dr Arun Kumar Oraon, 59, is a retired IPS officer. He took voluntary retirement from the rank of Inspector<br>General of Police (IGP). He has a vast experience of policing in Terrorist and Naxal (LWE) affected areas. Public<br>sources suggest that he is affiliated with Bharatiya Janta Party (BJP). We do not support his appointment as<br>an Independent Director as we believe his political affiliation may unnecessarily politicise the decisions of the<br>company and distract the management from its core focus.  |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint Kamesh Kant Acharya (DIN:09386642) as an Independent<br>Director for three years from 2 November 2021  | FOR | AGAINST | Kamlesh Kant Acharya, 56, is a chartered accountant and has more than 20 years of experience in statutory<br>audits, tax audits, tax planning, advisory, project financing, corporate finance, and fund restructuring. He was<br>senior partner at Acharya Goel and Associates. He is also a social activist and motivational speaker, and has<br>political affiliations. We do not support his appointment as an Independent Director as we believe his political<br>affiliation may unnecessarily politicise the decisions of the company and distract the management from its<br>core focus.   |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint Nageswara Rao Gollapalli (DIN:08461461) as an Independent<br>Director for three years from 1 November 2021   | FOR | FOR     | G. Nageswara Rao, 55, is former Vice Chancellor of Andhra University and Dr B.R. Ambedkar University. He<br>has held various positions at Andhra University. Apart from being an academician, he is also a researcher<br>who has published 361 research papers in various national and international journals. His appointment is in<br>line with the statutory requirements.   |
| 13-04-2022 | Coal India Ltd.                | POSTAL BALLOT | MANAGEMENT | Appoint Poonambhai Kalabhai Makwana (DIN:09385881) as an<br>Independent Director for three years from 2 November 2021  | FOR | AGAINST | Poonambhai Makwana, 65, is an industrialist and agriculturalist based in Gujarat. He was a former MLA from<br>Dasada Vidhansabha in Gujarat from 2012-2017. He has also worked as a parliament secretary of Govt of<br>Gujarat from 2015-2017. He has been affiliated with the Bharatiya Janta Party (BPI) in various capacities. We<br>do not support his appointment as an Independent Director as we believe his political affiliation may<br>unnecessarily politicise the decisions of the company and distract the management from its core focus.   |
| 16-04-2022 | Hindustan Unilever Ltd.        | POSTAL BALLOT | MANAGEMENT | Appoint Nitin Paranjpe (DIN: 00045204) as Non-Executive Non-<br>Independent Director from 31 March 2022, liable to retire by rotation  | FOR | FOR     | Nitin Paranjpe, 58, is Chief Human Resources and Transformation Officer at Unilever PLC and is a member of<br>the Unilever Executive. Prior to this role, he was the Chief Operating Officer at Unilever PLC. He also served as<br>Managing Director and Chief Executive Officer of Hindustan Unilever Limited from 2009 to 2013. He has been<br>associated with Unilever group since 1987. He holds a bachelor's degree in Mechanical Engineering and<br>completed his MBA in Marketing from JBIMS, Mumbai. He is liable to retire by rotation and his appointment<br>in line with statutory requirements.   |
| 16-04-2022 | Hindustan Unilever Ltd.        | POSTAL BALLOT | MANAGEMENT | Reappoint Dev Bajpai (DIN: 00050516) as Wholetime Director for five years from 23 January 2022 and fix his remuneration  | FOR | FOR     | Dev Bajpai, 56, is Executive Director, Legal and Corporate Affairs and Company Secretary at Hindustan<br>Unilever Limited. He has been on the board since January 2017; the company seeks to reappoint him for five<br>years from 23 January 2022. While his base salary is capped at Rs. 35 mn; there is no clarity on other<br>components of his remuneration. However, the company has been judicious in its pay-outs to directors in the<br>past. In the last three years, his pay has ranged between Rs 55 mn to Rs 68 mn which, in absolute terms, is<br>comparable with peers. We estimate his proposed annual remuneration to range between Rs. 58.1 – 70.0 mn<br>w.ef. 23 January 2022. We expect the company to disclose a more granular remuneration structure by<br>capping the performance incentives and the perquisites. Further the company must disclose the stock<br>options proposed to be granted and performance metrics for variable pay. |
| 16-04-2022 | Tata Consultancy Services Ltd. | POSTAL BALLOT | MANAGEMENT | Reappoint N Ganapathy Subramaniam (DIN: 06365813) as COO and<br>Executive Director from 21 February 2022 to 19 May 2024 and fix his<br>remuneration  | FOR | FOR     | N. Ganapathy Subramaniam, 62, was appointed as Executive Director and COO of the company in February<br>2017. Prior to that he was the President, Financial Services of the company since 2011. He received Rs. 161.0<br>mn as remuneration in FY21. N Ganapathy Subramaniam's proposed remuneration is estimated in the range<br>of Rs. 235.3 mn – Rs. 256.9 mn, which is commensurate with the overall size of the company. Further, he is a<br>professional, whose skills carry a market value. Even so, the remuneration structure is open ended with no<br>disclosures on the amount of commission to be paid, which has been left to the discretion of the board and<br>the NRC. We expect the company to cap the absolute amount of commission payable and disclose the<br>performance metrics that will determine his variable pay.   |

| 16-04-2022 | Tata Consultancy Services Ltd. | POSTAL BALLOT | MANAGEMENT | Reappoint Rajesh Gopinathan (DIN: 06365813) as CEO and Managing  | FOR | FOR     | Rajesh Gopinathan, 50, was appointed Managing Director of the company in February 2017. He received Rs.  |
|------------|--------------------------------|---------------|------------|--|-----|---------|--|
|            |                                |               |            | Director for five years from 21 February 2022 and fix his remuneration   |     |         | 203.7 mn as remuneration in FY21. His proposed remuneration is estimated in the range of Rs. 304.5 mn – Rs.<br>323.2 mn, which is in line with peers and commensurate with the overall size of the company. Further, he is a<br>professional, whose skills carry a market value. Even so, the remuneration structure is open ended with no<br>disclosures on the amount of commission to be paid, which has been left to the discretion of the board and<br>the NRC. We expect the company to cap the absolute amount of commission payable and disclose the<br>performance metrics that will determine his variable pay.  |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Dr. Aiswarya Biswal (DIN: 09396589) as Independent Director<br>for three years from 12 November 2021                               | FOR | AGAINST | Dr. Aiswarya Biswal, 42, is former Editor of Odisha Society of United Kingdom journal. She is a columnist and<br>a poet. She has completed her Bachelors' degree in Dental Surgery and Masters in Management from<br>University of Liverpool. As per public sources, she is the National Secretary of BJP Mahila Morcha. While her<br>appointment meets statutory requirements, we believe her political affiliation may unnecessarily politicise<br>the decisions of the company and distract the management from its core focus.   |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Dr. Bhagwati Prasad Saraswat (DIN: 09396479) as<br>Independent Director for three years from 12 November 2021                      | FOR | AGAINST | Dr. Bhagwati Prasad Saraswat, 61, was Dean and Head of Department of Commerce, Maharshi Dayanand<br>Saraswati University, Ajmer. He has over thirty-eight years of experience in teaching. He is former Director of<br>Center for Entrepreneurship and Small Business Management, Maharshi Dayanand Saraswati University. He<br>holds an MCom degree and a PhD in Financial Evolution of Drugs & Pharmaceutical Companies in India. As<br>per public sources, he is the President of BJP Ajmer. While his appointment meets statutory requirements, we<br>believe his political affiliation may unnecessarily politicise the decisions of the company and distract the<br>management from its core focus.                                |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Ghanshyam Sher (DIN: 09396915) as Independent Director<br>for three years from 12 November 2021                                    | FOR | AGAINST | Ghanshyam Sher, 65, is an advocate having experience in finance, legal and social service. He also has<br>administrative experience, gained through various public associations. As per public sources, he is associated<br>with BJP, Indore. While his appointment meets statutory requirements, we believe his political affiliation may<br>unnecessarily politicise the decisions of the company and distract the management from its core focus.   |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Gopal Krishna Agarwal (DIN: 00226120) as Independent<br>Director for three years from 12 November 2021                             | FOR | AGAINST | Gopal Krishna Agarwal,59, was a Member of Board of Governors at the Indian Institute of Corporate Affairs<br>(IICA) and a member of the Task Force on MSME by Ministry of Finance and Government Nominee on Central<br>Council of the Institute of Company Secretaries of India (ICSI). He is a Chartered Accountant and holds an<br>M.A. in Economics and a BCom degree. As per public sources, he is the National Spokesperson of the BJP.<br>While his appointment meets statutory requirements, we believe his political affiliation may unnecessarily<br>politicise the decisions of the company and distract the management from its core focus.   |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Gudey Srinivas (DIN:02568812) as Non-Executive Non-<br>Independent Director, liable to retire by rotation, from 13 October<br>2021 | FOR | FOR     | Gudey Srinivas, 55, is an IAS Officer, currently serving as the Additional Secretary & Financial Advisor, Ministry<br>of Petroleum and Natural Gas. He holds a B. Tech in Civil Engineering, M.E. in Civil Engineering and has done a<br>Management Programme in Public Policy from Indian School of Business. In the past he has worked as Joint<br>Secretary and Director, Ministry of Mines and Principal Secretary to Minister of State for Rural Development.<br>He has also served as Principal Secretary to Commerce, Transport and Civil Aviation, Labour, Steel and Mines<br>Departments. His appointment is in line with statutory requirements.   |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Pradeep Vishambhar Agrawal (DIN: 00048699) as<br>Independent Director for three years from 12 November 2021                        | FOR | FOR     | Pradeep Vishambhar Agrawal, 52, is a Chartered Accountant and a Company Secretary. He is specialized in<br>the fields of finance, business and administration. We understand from public sources that he is currently the<br>Executive Director of Shine Pharmaceuticals Ltd. His appointment is in line with statutory requirements.  |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Sanjay Khanna (DIN: 09485131) as Director (Refineries) from<br>22 February 2022  | FOR | FOR     | Sanjay Khanna, 52, has over thirty years of experience in refineries operations and technical services. He has<br>played a key role in setting up new plants and commissioning refineries at Mumbai and Numaligarh. He also<br>headed BPCL's Kochi Refinery in the past two years. He holds a BTech in Chemical Engineering and is a<br>Postgraduate in Finance Management. The company seeks to appoint him Director (Refineries) from 22<br>February 2022. He will be liable to retire by rotation. As a good practice, we expect PSEs to disclose the terms<br>of appointment is in line with the statutory requirements.   |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Appoint Suman Billa (DIN: 00368821) as Non-Executive Non-<br>Independent Director, liable to retire by rotation, from 16 March<br>2022     | FOR | FOR     | Suman Billa, 51, is an IAS Officer and is presently serving as the Principal Secretary Industries and Non-<br>Resident Keralites' Affairs in the Government of Kerala. Prior to this he was Director, Technical Cooperation &<br>Silk Road at UN World Tourism Organization in Madrid, Spain. In the past he was also Joint Secretary, Ministry<br>of Tourism, Government of India, Secretary, Kerala Tourism Officer, Commissioner, Commercial Taxes,<br>Secretary, Food & Civil Supplies, District Collector, Palghat and Director, Kerala Tourism. He has also served as<br>Private Secretary to the Ministers of State in the Ministries of External Affairs and Defence. His appointment<br>is in line with statutory requirements. |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions amounting to Rs. 12.6 bn<br>with Indraprastha Gas Limited in FY23                              | FOR | FOR     | Indraprastha Gas Limited, is an associate company in which BPCL holds 22.5% stake. BPCL seeks approval to<br>enter into material related party transactions for purchase of CNG, facility charges and electricity<br>reimbursement with Indraprastha Gas Limited aggregating to Rs.12.6 bn in FY23. In FY23, BPCL expects these<br>transactions to exceed the materiality threshold of Rs 10.0 billion or 10% of consolidated revenues. The<br>transactions are in the ordinary course of business and on an arm's length basis. Even so, BPCL should have<br>disclosed details regarding transactions entered into in the past with IGL.  |
| 17-04-2022 | Bharat Petroleum Corpn. Ltd.   | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions amounting to Rs. 28.0 bn<br>with Falcon Oil & Gas B.V. in FY23                                 | FOR | FOR     | Falcon Oil & Gas B.V., is a joint venture company in which, BPCL holds 30% stake through its wholly owned<br>subsidiary – Bharat PetroResources Limited (BPRL). BPCL seeks approval to enter into material related party<br>transactions with Falcon Oil & Gas B.V. aggregating to Bs.28.0 bn in FV23 for purchase of crude oil. In FY23,<br>BPCL expects these transactions to exceed the materiality threshold of Rs 10.0 billion or 10% of consolidated<br>revenues. The transactions are in the ordinary course of business and on an arm's length basis. Even so, BPCL<br>should have disclosed details regarding the transactions entered into with Falcon Oil & Gas B.V. in the past.   |

| 17-04-2022 | Bharat Petroleum Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions amounting to Rs. 71.5 bn<br>with Petronet LNG Limited in FY23   | FOR | FOR     | Petronet LNG Limited, is an associate company in which, BPCL holds 12.5% take. BPCL proposes to purchase<br>LNG from Petronet LNG Limited at Kochi & Dahej Terminal. BPCL seeks approval to enter into material<br>related party transactions with Petronet LNG Limited for purchase of LNG aggregating to Rs.71.5 bn in FY23.<br>In FY23, BPCL expects these transactions to exceed the materiality threshold of Rs 10.0 billion or 10% of<br>consolidated revenues. The transactions are in the ordinary course of business of the company and on an<br>arm's length basis. Nevertheless, BPCL should have disclosed details regarding transactions entered into in<br>the past with Petronet LNG Limited.   |
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| 20-04-2022 | Asian Paints Ltd.            | POSTAL BALLOT | MANAGEMENT | Appoint Milind Sarwate (DIN: 00109854) as Independent Director for<br>five years from 21 October 2021 to 20 October 2026  | FOR | FOR     | Milind Sarwate, 62, is the founder of Increate Value Advisors LLP (Increate) and former Group CFO, Marico<br>Limited. He started Increate in 2015 to mentor and advise investors in business value creation, capability<br>building and governance aspects. He also guides not-for-profit organisations in their CSR strategy and<br>execution. He is the founder of Increate Foundation: a not-for-profit company that will focus on women,<br>education, under privileged and other vulnerable segments. He serves on the boards of six listed companies<br>(including Asian Paints Limited). We understand that his responsibilities at Increate are non-executive in<br>nature – further, he has clarified to Asian Paints Limited that his advisor and mentorship role will not impact<br>his ability to commit time towards Asian Paints Limited. Therefore, we support his appointment. His<br>appointment as an independent Director meets all statutory requirements. |
| 20-04-2022 | Asian Paints Ltd.            | POSTAL BALLOT | MANAGEMENT | Appoint Ms. Nehal Vakil (DIN: 00165627) as a Non-Executive Non-<br>Independent Director from 1 March 2022 to fill the casual vacancy<br>caused by the demise of Abhay Vakil | FOR | FOR     | Ms. Nehal Vakil, 45, is a part of the promoter family and the daughter of former Managing Director Abhay<br>Vakil. She is currently Director in charge of Operations for Vikatmev Containers Ltd: a promoter company.<br>She also manages and supervises investments of the other family-owned businesses. She had started her<br>career with Asian Paints in 1999 in the finance function. The company seeks to appoint her as a Non-<br>Executive Non-Independent Director to fill the casual vacancy caused by the demise of Abhay Vakil. The<br>company has clarified that she will be liable to retire by rotation. Her appointment meets all statutory<br>requirements.  |
| 20-04-2022 | Gland Pharma Ltd.            | POSTAL BALLOT | MANAGEMENT | Appoint Yao Fang (DIN: 09524705) as Non-Executive Non-<br>Independent Director from 10 March 2022, liable to retire by rotation   | FOR | FOR     | Yao Fang, 52, is Executive President at Fosun International Limited. He has been associated with the Fosun<br>group since 2010. Prior to joining Fosun Group, he worked with Shenyin & Wanguo Securities, Shanghai<br>Industrial Assets Management Company Limited, Shanghai Industrial Management (Shanghai) Company<br>Limited, among others. He has experience in finance, general management, global economics, corporate<br>governance, pharmaceutical science and technology. He holds a bachelor's degree in Economics from Fudan<br>University and completed his MBA from The Chinese University of Hong Kong. He is liable to retire by rotation<br>and his appointment is in line with statutory requirements.   |
| 20-04-2022 | Gland Pharma Ltd.            | POSTAL BALLOT | MANAGEMENT | Reappoint Srinivas Sadu (DIN: 06900659) as Managing Director and CEO for five years from 25 April 2022 and fix his remuneration   | FOR | AGAINST | Srinivas Sadu, 52, is Managing Director and CEO of the company since 2019 and has been associated with<br>Gland Pharma since 2000. We estimate his FY23 remuneration at Rs. 153.8 mn (including stock options),<br>which is high when compared to peers and is not commensurate to the size of the business. While his<br>remuneration excluding stock options is capped at 1% of net profits, there is no clarity on the future grant of<br>stock options. At 1% of annualized FY22 standalone PBT, his maximum remuneration comes to around Rs.<br>165.1 mn, which is high given the size of the company. Additionally, this limit excludes the value of stock<br>options that may be granted.   |
| 21-04-2022 | Bharat Petroleum Corpn. Ltd. | MCA           | MANAGEMENT | Approve scheme of amalgamation of wholly owned subsidiary, Bharat<br>Oman Refineries Limited (BORL) with Bharat Petroleum Corporation<br>Limited (BPCL)                     | FOR | FOR     | Under this scheme BORL, a wholly owned subsidiary of BPCL, will merge into BPCL. The proposed merger will<br>consolidate operations, simplify the group structure and may result in optimal utilization of resources.<br>Further, since BOPL is a wholly owned subsidiary there will be no material impact on the consolidated<br>financials of BPCL and given that no shares are to be issued, there is no change in the economic interest for<br>the shareholders.   |
| 21-04-2022 | ACC Ltd.                     | AGM           | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 December 2021   | FOR | FOR     | We have relied upon the auditor's report, which has highlighted the penalties of Rs 11.5 bn in 2016 and Rs<br>353.2 mn in 2017 imposed by the Competition Commission of India (CCI). Except for the above issues, the<br>auditors are of the opinion that financial statements are in accordance with generally accepted accounting<br>policies and Indian Accounting Standards (IND-AS).  |
| 21-04-2022 | ACC Ltd.                     | AGM           | MANAGEMENT | Appoint SRBC & Co LLP as statutory auditors for five years from 2022<br>and authorize the board to fix their remuneration   | FOR | FOR     | Deloitte Haskins and Sells LLP were appointed as statutory auditors for five years at the 2017 AGM (from the<br>conclusion of 2017 AGM till conclusion of 2022 AGM). They have completed their tenure of five years with<br>the company. The company proposes to appoint SRBC & Co. LLP as statutory auditors for five years starting<br>from conclusion of 2022 AGM till the conclusion of 2027 AGM.As per Regulation 36(5) of SEBI's LODR 2015,<br>companies are mandated to disclose the terms of appointment/ re appointment of auditors, including the<br>remuneration payable to them. The company has not made any disclosures on the proposed audit fees. The<br>total audit for exulting the statistical audit for the company to fix the<br>audit fees at similar levels.  |
| 21-04-2022 | ACC Ltd.                     | AGM           | MANAGEMENT | Approve material related party transactions upto Rs. 35.0 bn with<br>Ambuja Cements Limited (ACL), holding company, for 2022  | FOR | FOR     | ACC Limited seeks approval to enter material related party transactions with Ambuja Cements Limited<br>aggregating to Rs 35.0 bn in 2022. While the approval sought is high as compared to past transactions, the<br>transactions are largely operational in nature. Further, they are in the ordinary course of business and on an<br>arm's length basis.   |
| 21-04-2022 | ACC Ltd.                     | AGM           | MANAGEMENT | Approve remuneration of Rs. 700,000 to D C Dave & Co as cost<br>auditors for financial year ending 31 December 2022   | FOR | FOR     | The total remuneration proposed to be paid to the cost auditors in 2022 is reasonable compared to the size<br>and scale of operations.   |
| 21-04-2022 | ACC Ltd.                     | AGM           | MANAGEMENT | Declare final dividend of Rs. 58.0 per equity share of face value Rs.<br>10.0   | FOR | FOR     | The total dividend outflow for 2021 is Rs. 10.9 bn. The dividend payout ratio is 60.0%.  |
| 21-04-2022 | ACC Ltd.                     | AGM           | MANAGEMENT | Reappoint Martin Kriegner (DIN: 00077715) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR     | Martin Kriegner, 60, is the Regional Head-Asia Pacific and part of the Group Executive Committee at Holcim<br>Limited since 2016. Since 2019, he is also responsible for the Holcim Limited Cement Excellence Team. He has<br>been on the board since 2016. He has attended 100% (7 out of 7) board meetings in 2021. He retires by<br>rotation and his reappointment is in line with statutory requirements.  |

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| 21-04-2022 | ACC Ltd.                        | AGM | MANAGEMENT | Reappoint Neeraj Akhoury (DIN: 07419090) as Non-Executive Non-<br>Independent Director, liable to retire by rotation                                       | FOR | FOR     | Neeraj Akhoury, 53, is the Managing Director and Chief Executive Officer of Ambuja Cements Limited and the<br>India CEO at Holcim Limited. He was the former CEO and MD of ACC Limited between 2017 to 2020. He has<br>been on the board since 2016. He has attended 100% (7 out of 7) board meetings in 2021. He retires by<br>rotation and his reappointment is in line with statutory requirements.  |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Anupam Mohindroo (DIN: 06544719) as Independent<br>Director for five years from 28 January 2022  | FOR | FOR     | Anupam Mohindroo, 61, is proprietor at Aspire Business Solutions, a firm providing business management<br>consultancy to auto parts' manufacturing companies. He was director on the board of Honda Motorcycle &<br>Scooter India Pvt. Ltd from April 2013 to March 2020 and was instrumental in framing policies and business<br>strategies for the company. Prior to Honda, he worked with Ymaaha Motors and Eicher Tractors. His<br>appointment is in line with statutory requirements.  |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Anurag Gahlot (DIN: 09455743) as Wholetime Director and<br>Chief Operating Officer for five years from 28 January 2022 and fix his<br>remuneration | FOR | FOR     | Anurag Gahlot, 47, has been associated with the promoter company, MSSL since 1994. The company seeks to<br>appoint him as Whole-time Director designated as Chief Operating Officer for five years from 28 January<br>2022. We estimate Anurag Gahlot's FY23 remuneration at Rs. 13.9 mn, which is in line with peers and<br>reasonable compared to the size and complexity of business. Further, he is a professional and his skills and<br>experience carry a market value. His remuneration terms are open ended: the company must provide clarity<br>or cap his variable pay and disclose the performance metrics which determine his variable pay.   |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Arjun Puri (DIN: 00211590) as Independent Director from 28<br>January 2022 to 31 March 2024  | FOR | AGAINST | Arjun Puri, 65, has been associated with Auroville, Pondicherry since last 38 years and has experience in<br>implementing initiatives for sustainable lifestyles there. He is a member of Central Coordination Committee,<br>which is responsible for day-to-day affairs of Auroville. He was on the board of promoter company<br>Motherson Sumi Systems Limited (MSSL) from January 2006 till 28 January 2022 – close to 15 years. He was<br>last reappointed on the board of MSSL for five years w.e.f. 1 April 2019 (till 31 March 2024). The domestic<br>wiring harnesses of MSSL was demerged and vested into MSWL effective January 2022; the company seeks<br>to appoint thim on the board of MSVL till the completion of his original approved term with MSSL [31 March<br>2024). Although his appointment is compliant with regulations, we consider directors to be non-independent<br>once they cross a tenure of ten years from the date of their first appointment with the group. We do not<br>support his appointment as a non-independent director; if company wishes to retain him, it must consider his<br>appointment as a non-independent director. |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Col. Virendra Chand Katoch (DIN: 08452183) as Independent<br>Director for five years from 28 January 2022  | FOR | FOR     | Col. Virendra Chand Katoch, 65, is a retired Indian army officer. He served as Director Staff (Instructor class A)<br>at Army War College of Madhya Pradesh from 1978 to 2014. He commanded a tank unit with over 800<br>personnel and equipment worth Rs. 10 bn; he has 16 years of experience in commanding troops at various<br>levels. He is also on the board of Samvardhana Motherson Adsys Tech Limited, a promoter group company<br>since September 2019; we will consider his overall tenure from his earliest association with the group. His<br>appointment is in line with statutory requirements.  |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Ms. Geeta Mathur (DIN: 02139552) as Independent Director<br>from 28 January 2022 to 31 March 2024  | FOR | FOR     | Ms. Geeta Mathur, 55, has over two decades of experience in finance, treasury, strategic planning and<br>investor relations. She was CFO of HelpAge India from 2012 to 2015 and has previously worked with<br>companies like Emaar MGF, DSCM, IBM Global Finance and ICICI Bank. She was on the board of promoter<br>company Motherson Sumi Systems Limited (MSSL) from 31 January 2014 till 28 January 2022. She was last<br>reappointed on the board of MSSL for five years w.e.f. 1 April 2019 (till 31 March 2024). The domestic wiring<br>harnesses of MSSL was demerged and vested into MSWIL effective January 2022; the company seeks to<br>appoint her on the board of MSWIL till the completion of her original approved term with MSSL (31 March<br>2024). Her appointment is in line with statutory requirements; we will consider her as non-independent once<br>her overall tenure (including tenure with MSSL) exceeds ten years and will assess board composition<br>accordingly.   |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Norikatsu Ishida (DIN: 09443998) as Non-Executive Non-<br>Independent Director from 28 January 2022, liable to retire by<br>rotation               | FOR | FOR     | Norikatsu Ishida, 61, is Executive Officer and General Manager of the Indian Business Planning Office of the<br>promoter company Sumitomo Wiring Systems Limited (SWS) since 2021. He has been associated with SWS<br>for three decades and represents SWS on the board. He supports the management of SWS group companies<br>in India. Previously, he was Deputy Managing Director and Vice President at Sumitomo Electric Wiring<br>Systems (Europe) Ltd. in UK where he managed SWS group companies in the United Kingdom and the<br>European continent. He is liable to retire by rotation and his appointment is in line with statutory<br>requirements.   |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Rajesh Kumar Seth (DIN: 09477684) as Independent Director<br>for five years from 28 January 2022   | FOR | FOR     | Rajesh Kumar Seth, 58, has 34 years of experience in costing, sourcing, purchasing operations and corporate<br>strategy planning. He is former General Manager and Senior Divisional Head of Cost and Sourcing (Purchasing<br>Operations) of Honda Cars India Ltd. After his resignation from Honda, since last three years, he interacts<br>with central and state government for GST Taxation, Quality Control Orders and land related matters. He is a<br>corporate member of associations like FICCI, CII, ASSOCHAM, SIAM & ACMA. His appointment is in line with<br>statutory requirements.  |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Appoint Yoshio Matsushita (DIN: 09480897) as Non-Executive Non-<br>Independent Director from 28 January 2022, liable to retire by<br>rotation              | FOR | FOR     | Yoshio Matsushita, 57, is General Manager of Western Customers Group - Division 2 (Suzuki Business Group)<br>at Sumitomo Wiring Systems Limited (SWS) and is responsible for management of Suzuki, Mazda and<br>Mitsubishi businesses. He represents SWS on the board; he has been associated with SWS since 1987 and has<br>majorly been engaged in quality assurance and production engineering of wiring harnesses. Prior to his<br>current role, he was President of Production and Factory Management at Autosistemas de Torreon S.A de<br>C.V., a subsidiary of SWS in Mexico. He is experienced in the fields of quality assurance and production<br>engineering and holds a bachelor's degree in Engineering from Aichi Institute of Technology, Japan. He is<br>liable to retire by rotation and his appointment is in line with statutory requirements.   |
| 22-04-2022 | Motherson Sumi Wiring India Ltd | EGM | MANAGEMENT | Ratify remuneration of Rs. 1.1 mn to M.R. Vyas and Associates, as<br>cost auditors for FY22  | FOR | FOR     | Shareholders of MSSL (promoter company) had ratified the remuneration of Rs. 1.51 mn payable to M.R.<br>Vyas and Associates as cost auditors for FV22. Pursuant to the demerger of domestic wiring harness<br>undertaking from MSSL which has been vested into MSWIL, Rs. 1.1 mn is apportioned to the MSWIL. The<br>remuneration is reasonable when compared to the size and scale of the company's operations.  |

| 23-04-2022 | Jindal Stainless Ltd.                            | NCM           | MANAGEMENT | Approve scheme of arrangement between Jindal Stainless Limited,<br>Jindal Stainless (Hisar) Limited, JSL Lifestyle Limited, JSL Media  | FOR | FOR     | The scheme proposes to amalgamate Jindal Stainless (Hisar), its subsidiaries JSL Media and JSL Lifestyle, and<br>Jindal Stainless Corporate Management Services into Jindal Stainless. Further, the non-mobility business of   |
|------------|--|---------------|------------|--|-----|---------|--|
|            |  |               |            | Jinda Stainless (nisar) Limited, JSL Linestyle Limited, JSL weeda<br>Limited, Jindal Stainless Corporate Management Services Private<br>Limited, Jindal Lifestyle Limited and their shareholders and creditors               |     |         | Jinda stainless Corporate Management Services into Inda stainless. Further, the hori-mobility doubless of<br>JSL Lifestyle will demorge into Jinda Lifestyle (which will become a subsidiary of Jindal Stainless). Jindal<br>Stainless (Hisar), JSL Media, JSL Lifestyle and Jindal Stainless Corporate Management Services will cease to<br>exist after the scheme is effective. Jindal Stainless and Jindal Stainless (Hisar) are engaged in manufacturing<br>of stainless atel and related products and thus, consolidation of the businesses will result into operational<br>efficiencies and a streamlined structure. The proposed arrangement will simplify the group structure with a<br>single listed entity for the stainless-steel business. JSL Media, Jindal Stainless Corporate Management Services<br>and JSL Lifestyle's mobility business have minimal operations and thus, the amalgamation of these entities<br>will reduce redundant administrative costs. The valuation of the businesses is largely in line with peers. |
| 23-04-2022 | Star Health and Allied Insurance Company Limited | POSTAL BALLOT | MANAGEMENT | Approve revision in remuneration to Anand Roy, Managing Director, from 1 April 2021 as minimum remuneration  | FOR | AGAINST | Anand Roy, 43, has been associated with Star Health since its inception in 2006. He was appointed as<br>Managing Director on 16 December 2019. He oversees functions like Business Development, Marketing, IT,<br>Products, Publicity, Actuarial, HR and Investments. Due to the covid related issues, the Managing Directors'<br>increment was not taken up during the pandemic. However, the employees of the organization were given<br>salary increments. The NRC, after considering several parameters, proposes to revise his remuneration. We<br>estimate Anand Roy's remuneration at Rs. 93.1 mn for FY22. While we understand that he is a professional<br>with skills that carry a market value, the overall remuneration is high for the size of business. There is no<br>clarity regarding additional grant of stock options, which could further increase his salary.   |
| 23-04-2022 | Star Health and Allied Insurance Company Limited | POSTAL BALLOT | MANAGEMENT | Approve revision in remuneration to Dr. S Prakash, Managing<br>Director, from 1 April 2021 as minimum remuneration   | FOR | AGAINST | Dr. S Prakash, 52, has two decades of clinical experience from India and overseas and has more than a<br>decade of experience in Health Insurance sector. He joined the company twelve years ago as Medical Director<br>and has subsequently worked as Executive Director, Chief Operating Officer, Joint Managing Director and as<br>Managing Director since December 2019. Due to the covid related issues, the Managing Directors were not<br>given an increment during the pandemic. However, the employees of the organization were given salary<br>increments. The NRC, after considering several parameters, proposes to revise his remuneration. We<br>estimate Dr. S Prakash's remuneration at Rs. 93.1 mn Gr Y22. While we understand that the is a professional<br>with skills that carry a market value, the overall remuneration is high for the size of business. There is no<br>clarity regarding additional grant of stock options, which could further increase his salary.   |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Adoption of financial statements for the year ended 31 December 2021   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Appoint Andreas Schick (DIN: 09257160) as Non-Executive Non-<br>Independent Director from 28 October 2021, liable to retire by<br>rotation   | FOR | FOR     | Andreas Schick, 53, is a member of the Executive Board of Schaeffler AG as Chief Operations Officer and is<br>responsible for production, supply chain management, and purchase functions. He has been associated with<br>the group for 27 years and has worked in various roles in USA, Singapore, China and Brazil. He studied<br>Automotive Engineering at the University of Munich. He is liable to retire by rotation and his appointment is<br>in line with statutory requirements.  |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Appoint Ms. Corinna Schittenhelm (DIN: 09257159) as Non-Executive<br>Non-Independent Director from 12 September 2021, liable to retire<br>by rotation  | FOR | FOR     | Ms. Corinna Schittenhelm, 54, is a member of the Executive Board of Schaeffler AG as Chief Human Resources<br>Officer and is responsible for human resources and sustainability functions. She is also the Labour Relations<br>Director of the Schaeffler group. She has 27 years of professional experience and has worked with companies<br>like Unicredit, Siemens and Osram Licht before joining Schaeffler group. She holds a degree in Business<br>Administration from University of Applied Sciences for Economics and Technology in Kempten, Germany. She<br>is liable to retire by rotation and her appointment is in line with statutory requirements.   |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Approve material related party transactions (RPTs) with Schaeffler<br>Technologies AG & Co. KG, Germany aggregating to Rs. 21.9 bn for<br>2022 and thereafter for 2023 to 2025 with an annual increment of<br>25% every year | FOR | FOR     | Schaeffler India has long standing transactions of sale, purchase and supply of goods, materials and services<br>with its fellow subsidiary Schaeffler Technologies AG & Co. KG, Germany (Schaeffler Germany). The company<br>seeks approval for related party transactions with Schaeffler Germany for 2022. The projected value of these<br>transactions is estimated to be Rs. 21,850 nn (Rs. 21.9 bn). It also seeks approval for related party<br>transactions with the fellow subsidiary from 2023 to 2025, with a 25% increment each year, from the actual<br>transaction value of previous year. The proposed transactions are in the ordinary course of business and on<br>arms-length basis.   |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Approve remuneration of Rs. 225,000 to Y. S. Thakar & Co., as cost<br>auditors for financial year ending 31 December 2022  | FOR | FOR     | The total remuneration proposed is reasonable compared to the size and scale of the company's operations.  |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Declare final dividend of Rs. 16.0 per equity share (face value of Rs.<br>2.0) for 2021  | FOR | FOR     | The total dividend outflow for 2021 is Rs. 2.5 bn and the dividend payout ratio is 39.8% of after-tax profits.   |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Reappoint Dharmesh Arora (DIN: 05350121) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR     | Dharmesh Arora, 54, is Regional CEO (Asia Pacific) of the Schaeffler group and is based in Singapore. He has<br>been associated with the group since 2012 and was the Managing Director of Schaeffler India till from 2012<br>to 2019. He attended 100% (four out of four) board meetings held in 2021. He retires by rotation and his<br>reappointment is in line with statutory requirements.  |
| 27-04-2022 | Schaeffler India Ltd.                            | AGM           | MANAGEMENT | Reappoint Satish Patel (DIN: 00690869) as Director, liable to retire by rotation   | FOR | FOR     | Satish Patel, 57, is Director – Finance and CFO of Schaeffler India. He has been associated with the company<br>since 1992 and has three decades of experience in financial controlling and management. He attended 100%<br>(four out of four) board meetings held in 2021. He retires by rotation and his reappointment is in line with<br>statutory requirements.  |

| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Dr. Madhav Singh (DIN: 09489194) as Independent Director<br>from 2 February 2022 to 23 January 2025  | FOR | AGAINST | Dr. Madhav Singh,59, is a practising doctor and social worker providing medical services to the<br>underprivileged. He served in the Government Service in Rajasthan for 11 years. He is associated with Rotary<br>International, having held positions such as Assistant Governor (Rajasthan and Gujarat) and President, Rotary<br>Club Shrimadhopur (Sikar). Public sources indicate that he has political affiliations. We do not support his<br>appointment as an independent Director as we believe his political affiliation may unnecessarily politicise the   |
|------------|-------------------------------|---------------|------------|--|-----|---------|---|
|            |                               |               |            |  |     |         | decisions of the company and distract the management from its core focus. The company should have<br>disclosed his political affiliations as part of his profile.   |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Dr. Prabhaskar Rai (DIN: 09453169) as Independent Director<br>from 31 December 2021 to 26 December 2024  | FOR | AGAINST | Dr. Prabhaskar Rai, 59, is the Principal of LR Degree College Jasrana, Firozabad. He has over 33 years of<br>experience in teaching graduate and post graduate students. He has previously served in UP Higher Education<br>Service Commission, MP Public Service Commission and Chhattisgarh Public Service Commission. Public<br>sources indicate that he has political affiliations. We do not support his appointment as an Independent<br>Director as we believe his political affiliation may unnecessarily politicise the decisions of the company and<br>distract the management from its core focus. The company should have disclosed his political affiliations as<br>part of his profile.   |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Manish Pareek (DIN: 09396501) as Independent Director for three years from 14 November 2021 to 7 November 2024                                       | FOR | AGAINST | Manish Pareek, 50, is the former Deputy Mayor of Jaipur and former two term Councilor of Jaipur Municipal<br>Corporation (JMC). He has experience in legislation and has served as Chairperson of Bylaws Committee and<br>Head of Sanitation Inspection Committee of JMC. He is a practicing advocate. Public sources indicate that he<br>has political affiliations. We do not support his appointment as an Independent Director as we believe his<br>political affiliation may unnecessarily politicise the decisions of the company and distract the management<br>from its core focus. The company should have disclosed his political affiliations as part of his profile.                        |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Ms. Reena Jaitly (DIN: 06853063) as Independent Director<br>from 14 November 2021 to 7 November 2024   | FOR | AGAINST | Ms. Reena Jaitly, 59, is a social worker and has been the President of Nav Shakti Welfare Association for the<br>last 13 years, Chairperson of Mahila Seva Sansthan for more than 15 years and is a member of AK Prayas.<br>Public sources indicate that she has political affiliations. We do not support her appointment as an<br>Independent Director as we believe her political affiliation may unnecessarily politicise the decisions of the<br>company and distract the management from its core focus. The company should have disclosed her political<br>affiliations as part of his profile.  |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Syamchand Ghosh (DIN: 09396486) as Independent Director<br>from 14 November 2021 to 7 November 2024  | FOR | AGAINST | Syamchand Ghosh, 64, is a social worker and an educationist. As a teacher, he has been a headmaster, hostel<br>superintendent and on the Managing Committee of a school. He is also President of Maida Zilla Yadav Samity,<br>which organizes various welfare activities like blood donation camps, free clothes donation. Public sources<br>indicate that he has political affiliations. We do not support his appointment as an Independent Director as<br>we believe his political affiliation may unnecessarily politicise the decisions of the company and distract the<br>management from its core focus. The company should have disclosed his political affiliations as part of his<br>profile. |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Vysyaraju Ajit Kumar Raju (DIN: 09396500) as Independent<br>Director 14 November 2021 to 7 November 2024   | FOR | FOR     | Vysyaraju Ajit Kumar Raju, 47, is a partner at DM Associates, a chartered accountancy firm. He has over 21<br>years of experience. As per ICAY's list of firms on 1 April 2018, DM Associates had 9 partners and offices<br>across 5 cities. He has completed his B. Com. (Hons.) with first division from Berhampur, Orissa, and FICO<br>(Finance & Controlling) in SAP. His appointment is in line with statutory requirements.   |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for Rs. 11.0 bn with Oil<br>and Natural Gas Corporation Tripura Power Company Limited (OTPC)<br>in FY23          | FOR | FOR     | OTPC is a joint venture company in which ONGC holds 50.0% stake. The company seeks approval for related<br>party transactions with OTPC aggregating to Rs.11.0 bn in FY23. ONGC supplies natural gas as feedstock to<br>OTPC at contracted price. Such transactions amounted to Rs. 7.4 bn in FY21. The transaction is recurring in<br>nature, in the ordinary course of business and at arm's length.  |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for Rs. 13.5 bn with Oil<br>and Natural Gas Corporation Employees Contributory Provident Fund<br>(OECPF) in FY23 | FOR | FOR     | OECPF is maintained by ONGC as per compliance requirements under Employees Provident Fund Scheme,<br>1952. ONGC seeks approval to enter into material related party transactions with Petronet LNG Limited<br>aggregating to Rs. 13.5 bn in FY23. This includes ONGC's contribution of ~Rs. 5.1 bn and employee<br>contribution of Rs. 8.4 bn. The transactions are in the ordinary course of business and are a statutory<br>obligation.   |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for Rs. 22.0 bn with<br>Petronet LNG Limited in FY23   | FOR | FOR     | Petronet LNG Limited is a joint venture company in which ONGC is a co-promoter holding 12.5% stake. ONGC<br>has agreements with Petronet LNG Limited for purchase of LNG and related facilities services charges. This is<br>used for extracting value added products - C2, C3 and C4. In FY21, ONGC paid Rs. 9.8 bn to LNG Petronet for<br>purchase of LNG and facilities services charges. The proposed limit for FY23 is Rs. 22.0 bn. The transactions<br>are in the ordinary course of business and at arm's length.  |
| 27-04-2022 | Oil & Natural Gas Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions for Rs. 97.3 bn with Oil<br>and Natural Gas Corporation Petro additions Limited (OPaL) in FY23                   | FOR | FOR     | OPaL is a joint venture company where ONGC holds 49.36% stake. The company seeks shareholder approval<br>for related party transactions with OPaL aggregating Rs. 97.3 bn in FY23. ONGC has entered into agreements<br>with OPaL for sale of ethane (C2), propane (C3) and butane (C4) and Naptha, as well as right of usage charges<br>for C2 pipeline. Such transactions amounted to Rs. 43.2 bn in FY21. The transactions are in the ordinary<br>course of business and at an arm's length.  |
| 29-04-2022 | Ambuja Cements Ltd.           | AGM           | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 December 2021  | FOR | FOR     | We have relied upon the auditors' report, which has raised concerns on the financial statements. Except for<br>the issues raised, the auditors are of the opinion that the financial statements are prepared in accordance<br>with the generally accepted accounting principles.  |
| 29-04-2022 | Ambuja Cements Ltd.           | AGM           | MANAGEMENT | Appoint SRBC & Co. LLP as statutory auditors for five years from the 2022 AGM and fix their remuneration   | FOR | FOR     | SRBC & Co. LLP replace Deloitte Haskins and Sells LLP as statutory auditors. As per Regulation 36(5) of SEBI's<br>LODR 2015, companies are mandated to disclose the terms of appointment/ re appointment of auditors,<br>including the remuneration payable to them. The company has not made any disclosures on the proposed<br>audit fees. In 2021, audit fees aggregated Rs. 21.3 mn on standalone basis and Rs. 55.3 mn on a consolidated<br>basis. We expect the company to fix the audit fees at similar levels.  |

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| 29-04-2022 | Ambuja Cements Ltd.         | AGM           | MANAGEMENT | Approve material related party transactions of upto Rs 35.0 bn with ACC Limited (a subsidiary) for 2022  | FOR | FOR     | Ambuja Cements seeks approval to enter material related party transactions with its subsidiary ACC Limited<br>aggregating Rs 35.0 bn for 2022. Most of these transactions are part of the Master Services Agreement<br>signed between ACC and Ambuja Cements in 2018. While the approval sought is high as compared to past<br>transactions, the transactions are largely operational in nature. Further, they are in the ordinary course of<br>business and on an arm's length basis.  |
| 29-04-2022 | Ambuja Cements Ltd.         | AGM           | MANAGEMENT | Declare final dividend of Re. 6.3 per equity share (face value Rs 2)   | FOR | FOR     | The company has recommended a final dividend of Rs. 6.3 per equity share. The total dividend per share fell<br>from Rs. 18.0 per share in 2020. The total dividend for the year amounts to "Rs. 12.5 bn. While the dividend<br>payout ratio is 60.1%, the company has cash and liquid investments of Rs 40.0 bn and must consider<br>improving its dividend payout.   |
| 29-04-2022 | Ambuja Cements Ltd.         | AGM           | MANAGEMENT | Ratify remuneration of Rs. 0.9 mn for P.M. Nanabhoy & Co. as cost<br>auditors for 2022   | FOR | FOR     | The proposed remuneration is commensurate with the size and complexity of the business.   |
| 29-04-2022 | Ambuja Cements Ltd.         | AGM           | MANAGEMENT | Reappoint Christof Hassig (DIN: 01680305) as Non-Executive Non-<br>Independent Director, liable to retire by rotation  | FOR | FOR     | Christof Hassig, 64, is head of corporate strategy and M&A at LafargeHolcim Ltd, the ultimate parent<br>company of Ambuja Cements. He retires by rotation and his reappointment is in line with statutory<br>requirements.  |
| 29-04-2022 | Ambuja Cements Ltd.         | AGM           | MANAGEMENT | Reappoint Ranjit Shahani (DIN: 00103845), as Non-Executive Non-<br>Independent Director, liable to retire by rotation  | FOR | FOR     | Ranjit Shahani, 73, has over 40 years of experience in industries spanning healthcare, pharmaceuticals, health<br>technology, speciality chemicals and textiles. He is former Vice-Chairman and Managing Director of Novartis<br>India. He was appointed to the board in from 1 April 2019 as a nominee of HolderInd Investment Limited, the<br>holding company. He retires by rotation and his reappointment is in line with statutory requirements.   |
| 29-04-2022 | Tata Consumer Products Ltd. | POSTAL BALLOT | MANAGEMENT | Approve preferential issue of ~ 7.46 mn equity shares at Rs. 765.16<br>each aggregating to ~Rs. 5.7 bn to Tata Enterprises (Overseas) AG<br>(TEO) for acquisition of balance (10.2%) stake in Tata Consumer<br>Products UK Group Limited (TCP UK)                                    | FOR | FOR     | The issue price is at a discount of 5.4% to the current market price and will lead to a dilution of 0.80% on<br>expanded capital base. This allotment is towards discharge of consideration (non-cash) for acquisition of<br>balance stake of 10.15% in TCP UK from TEO. The company already owns 89.85% in TCP UK and the<br>acquisition of this balance stake will lead to simplification of legal structure within the Tata Consumer<br>Products Group. In terms of valuation, TCP UK is currently being valued at ~1.6x EV/Sales which is in line with<br>other global tea players.Tata Enterprises (Overseas) AG has not been classified as a related party since<br>majority of the share capital (~60%) of TEO is held by the Jamsetji Tata Foundation, Switzerland. However,<br>40% of Tata Enterprises (Overseas) AG is held by a subsidiary of Tata Sons and that makes it a part of the Tata<br>Group of companies. We recognize that preferential issue of shares are not defined as related party<br>transactions under the regulations – both under the Companies Act, 2013 and SEBI (Listing Obligations and<br>Disclosure Requirements), 2015. However, given the structure of ownerships (both companies being<br>associated with the Tata Group), we believe the transaction is in the nature of a related party transaction. |
| 04-05-2022 | Brigade Enterprises Ltd.    | POSTAL BALLOT | MANAGEMENT | Adoption of a new set of Articles of Association (AoA) to align it with the Companies Act, 2013  | FOR | FOR     | The current Articles of Association (AoA) of the company are based on the provisions of the erstwhile<br>Companies Act, 1956 – which is no longer in force. Therefore, the company proposes to substitute the<br>current Articles of Association (AOA) with a new AoA to align it with the provisions of the Companies Act,<br>2013. The draft of the proposed AoA is available for review on the website. The amended AoA is not<br>prejudicial to the interest of minority shareholders. We raise concern at the delay in making the AoA<br>compliant with the Companies Act 2013: the alignment to the new regulation is being done over eight years<br>after the Companies Act 2013 was notified.   |
| 04-05-2022 | Brigade Enterprises Ltd.    | POSTAL BALLOT | MANAGEMENT | Approve Brigade Employee Stock Option Plan (Brigade ESOP 2022)<br>under which upto 6 mn stock options will be issued   | FOR | AGAINST | Under the scheme, options exercisable into 6 mn equity shares will be issued; the maximum dilution for the total scheme is ~2.5%, on the extended capital base. The scheme gives the NRC the flexibility to grant options at a significant discount to the current market price. In absence of clarity, we assume that the options will be granted at face value of Rs. 10, representing a discount of 98% to the current market price of Rs. 489.3 per share. We do not favor ESOP schemes where there is no clarity on the exercise price, or the options are granted at a significant discount of more than 20% to market price or where there is no clarity on the performance metrics for vesting. ESOPs are 'pay at risk' options that employees accept at the time of grant, which is protected if the ESOPs are issued at significant discount to the market price.   |
| 04-05-2022 | Brigade Enterprises Ltd.    | POSTAL BALLOT | MANAGEMENT | Approve grant of stock options under Brigade ESOP 2022 to the<br>employees of subsidiaries, joint ventures and associate companies   | FOR | AGAINST | The company seeks to extend the benefit of ESOP 2022 scheme to the employees of subsidiary, associate and<br>joint venture companies. The recommendation is linked to resolution #1.  |
| 04-05-2022 | Brigade Enterprises Ltd.    | POSTAL BALLOT | MANAGEMENT | Reappoint M. R. Jaishankar (DIN: 00191267) as Chairperson and<br>Managing Director for five years from 1 April 2022, approve his<br>continuation on the board after attaining 70 years of age on 22 April<br>2024 and approve his remuneration in excess of regulatory<br>thresholds | FOR | AGAINST | M. R. Jaishankar, 67, is the first-generation promoter and is Chairperson and Managing Director of the<br>company. He was last reappointed as Managing Director for five years from 1 April 2017 at the 2017 AGM.His<br>remuneration ranged between Rs. 48 mn to Rs. 112 mn in last five years; we estimate his FY22 and FY23<br>remuneration at Rs. 130.2 and Rs. 145.8 mn respectively. While we recognize that commission constituted<br>more that 80% of his remuneration in last five years, his overall pay is high when compared to peers and is<br>not commensurate to the size and complexity of the business. Further, the company has neither defined the<br>terms for payment of commission, nor has it capped the same in absolute terms; the commission will be paid<br>at the discretion of board/ NRC. The company must disclosure granular performance parameters for variable<br>pay, cap the total incentive and annual increment.   |
| 05-05-2022 | ABB India Ltd.              | AGM           | MANAGEMENT | Adoption of financial statements for the year ended 31 December 2021   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 05-05-2022 | ABB India Ltd.              | AGM           | MANAGEMENT | Appoint Ms. Carolina Yvonne Granat (DIN:09477744) as Non-<br>Executive Non-Independent Director, liable to retire by rotation, from<br>1 April 2022  | FOR | FOR     | Accepted accounting pointies and initial accounting standards (IND-AS).<br>Ms. Carolina Youne Granalt, 49, is the Chief Human Resources Officer at ABB Ltd, Switzerland and a member<br>of the Group Executive Committee. She has over 20 years of experience in human resources management,<br>talent and performance management and people development at various multinational and consulting firms.<br>She is liable to retire by rotation and her appointment is in line with statutory requirements.  |

| 05-05-2022 | ABB India Ltd.           | AGM           | MANAGEMENT | Approve payment of commission to Independent Directors not<br>exceeding 1 % of net profits for five years from 1 January 2022  | FOR | FOR | In the last five years, the company paid commission to Independent Directors ranging from Rs. 9.1 mn to Rs.<br>12.3 mn, ranging between 0.1% and 0.3% of PBT. The proposed commission to Independent Directors is  |
|------------|--------------------------|---------------|------------|--|-----|-----|--|
|            |                          |               |            |  |     |     | reasonable and in line with market practices. However, the company must consider setting a cap in absolute<br>terms on the commission payable.   |
| 05-05-2022 | ABB India Ltd.           | AGM           | MANAGEMENT | Approve remuneration of Rs. 2.5 mn to Ashwin Solanki and Associates<br>as cost auditors for financial year ending 31 December 2022   | FOR | FOR | The total remuneration proposed to be paid to the cost auditors in 2022 is reasonable compared to the size<br>and scale of operations.   |
| 05-05-2022 | ABB India Ltd.           | AGM           | MANAGEMENT | Declare final dividend of Rs. 5.2 per equity share of face value Rs. 2.0   | FOR | FOR | The total dividend outflow for 2021 is Rs. 1.1 bn. The dividend pay-out ratio is 26.9%.  |
| 05-05-2022 | ABB India Ltd.           | AGM           | MANAGEMENT | Reappoint B S R & Co LLP as statutory auditors for five years from 2022 and authorize the board to fix their remuneration  | FOR | FOR | B S R & Co LLP were appointed as statutory auditors for five years at the 2017 AGM (from the conclusion of<br>2017 AGM till conclusion of 2022 AGM). They have completed their tenure of five years with the company.<br>The company proposes to reappoint B S R & Co. LLP as statutory auditors for five years starting from<br>conclusion of 2022 AGM till the conclusion of 2027 AGM.As per Regulation 36(5) of SEBI's LODR 2015,<br>companies are mandated to disclose the terms of appointment/ reappointment of auditors, including the<br>remuneration payable to them. The company has not made any disclosures on the proposed audit fees to be<br>paid during the second term. The statutory audit fee paid to B S R & Co LLP in 2021 was Rs. 15.0 mn. We<br>expect the company to fix the audit fees at similar levels.   |
| 05-05-2022 | ABB India Ltd.           | AGM           | MANAGEMENT | Reappoint Morten Wierod (DIN:08753868) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR | Morten Wierod, 49, is the President of the Motion Business at ABB Ltd, Switzerland and member of the<br>Group Executive Committee. He has more than 21 years of experience at ABB in various capacities. He has<br>expertise in drives, robotics, motion, control products, low voltage products, breakers and switches,<br>automation projects, among others. He has been on the board since June 2020. He has attended 100% (7 out<br>of 7) board meetings in 2021. He retires by rotation and his reappointment is in line with statutory<br>requirements.  |
| 05-05-2022 | ABB India Ltd.           | AGM           | MANAGEMENT | Reappoint Sanjeev Sharma (DIN: 07362344) as Managing Director for five years from 1 January 2022 and fix his remuneration  | FOR | FOR | Sanjeev Sharma, 56, is the Managing Director at ABB India Limited since 2016. As his tenure expires on 31<br>December 2021, the company proposes to reappoint him as a Managing Director for a term of five years<br>from 1 January 2022. He was last reappointed as a Managing Director for three years in 2019. He was paid Rs.<br>69.8 mn as remuneration in 2021. The estimated remuneration for 2022 is Rs. 70.4 mn which is in line with<br>that of peers and commensurate with the size and complexity of the business. The company must define and<br>disclose the performance metrics that determine variable pay.  |
| 14-05-2022 | HDFC Bank Ltd.           | POSTAL BALLOT | MANAGEMENT | Approve Employee Stock Incentive Plan 2022 comprising 100.0 mn<br>restricted stock units to be granted at face value Re. 1 each  | FOR | FOR | The scheme will be drawn down over a period of four years and the maximum grant to any employee will be<br>capped at 15,000 units annually. We support the scheme because the senior leadership team and middle<br>management will be granted a smaller pool of RSUs that will carry performance-based targets for vesting –<br>thus aligning with the interest of investors. The junior levels employees – 6 to 10 levels below the Managing<br>Director – will be granted 82% of the ESOP pool, with time-based vesting. Although we do not generally<br>support the grant of stock options at deep discount with time-based vesting, we recognize that for junior-<br>level employees, the RSUs will act as more of a retention tool, which may be needed given the uncertainties<br>relating to the impending merger with HDFC and employee attrition rates in the sector. We note that the<br>Managing Director will not be eligible for RSU grants. We welcome the bank's effort at deepening the pool of<br>supenficiaries through this scheme. |
| 14-05-2022 | Maruti Suzuki India Ltd. | POSTAL BALLOT | MANAGEMENT | Redesignate Hisashi Takeuchi (DIN: 07806180) as Managing Director<br>and CEO for three years from 1 April 2022 and fix his remuneration  | FOR | FOR | Hisashi Takeuchi, 58, was appointed as Joint Managing Director (Commercial) in FY21. He was associated with<br>Suzuki Motor Corporation since 1986. He was first appointed on MSL's board as a Non-Executive Non-<br>Independent Director in 2019. The company had appointed him as Joint Managing Director-Commercial for a<br>three-year term from 28 April 2021. MSLI seeks to redesignate him as Managing Director and CEO for three<br>years from 1 April 2022. The estimated remuneration of Rs. 45.5 mn for Hisashi Takeuchi for FY23 is<br>comparable to peers, and commensurate with his responsibilities. During his current tenure, his maximum<br>remuneration can reach upto Rs. 62.6 mn. Further, Hisashi Takeuchi is a professional whose skills and<br>experience carry a market value. As a good practice we expect the company to disclose the parameters<br>considered by the Nomination and Remuneration Committee, to determine variable pay for the executives.  |
| 14-05-2022 | Maruti Suzuki India Ltd. | POSTAL BALLOT | MANAGEMENT | Redesignate Kenichi Ayukawa (DIN: 02262755) as Whole-time<br>Director designated as Executive Vice Chairperson for six months<br>from 1 April 2022 to 30 September 2022 and fix his remuneration | FOR | FOR | Kenichi Ayukawa, 66, was the Managing Director and CEO of the company till 31 March 2022. He joined<br>Maruti Suzuki's board in 2008 as a Non-Executive Non-Independent Director. He was appointed as MSIL's<br>Managing Director in 2013. Prior to Joining Maruti Suzuki India, Kenichi Ayukawa was associated with Suzuki<br>Motor Corporation since 1980. The company seeks to redesignate him as Vice Chairperson for six months<br>from 1 April 2022 and fix his remuneration. Kenichi Ayukawa's estimated remuneration of Rs. 24.5 mn for 6<br>months of FY23 is comparable to peers, and commensurate with his responsibilities. Further, Kenichi<br>Ayukawa is a professional whose skills and experience carry a market value. As a good practice we expect the<br>company to disclose the parameters considered by the Nomination and Remuneration Committee, to<br>determine variable pay for the executives.   |
| 17-05-2022 | Larsen & Toubro Ltd.     | POSTAL BALLOT | MANAGEMENT | Appoint Pramit Jhaveri (DIN: 00186137) as Independent Director for<br>five years from 1 April 2022   | FOR | FOR | Pramit Jhaveri, 59, is currently an advisor and mentor to start ups, corporates, and family offices. He is a<br>Senior Advisor to Premji Invest and PJT Partners. Prior to this, he was Vice Chairperson – Banking, Asia Pacific<br>at Citi. He also served as the Chief Executive Officer of Citibank India from 2010 to 2019. He has served as a<br>trustee on the board of several trusts like Tata Trusts, Pratham Education Foundation, India Foundation of<br>Arts, World Monuments Fund India and CSMVS. He is a Bachelor of Commerce from Sydenham College and<br>an MBA from Simon School of Business, University of Rochester. We note that Pramit Jhaveri has also been<br>Senior Advisor to Greensill Capital – which collapsed into insolvency in a crisis of confidence in March 2021.<br>The company should have disclosed his previous association with Greensill Capital in the notice to the postal<br>ballot.   |

| 17-05-2022 | Larsen & Toubro Ltd.           | POSTAL BALLOT | MANAGEMENT | Approve alteration to the Object clause of the Memorandum of  | FOR | FOR | The company seeks to tap opportunities in the technology infrastructure business. They plan to offer multiple  |
|------------|--------------------------------|---------------|------------|---|-----|-----|--|
|            |                                |               |            | Association   |     |     | products viz. Data Hosting through Colocation, Spectrum of Managed Services, laaS (Infrastructure as a<br>Service), PaaS (Platform as a Service), SaaS (Software as a Service) with private and regulated Cloud solutions<br>and bundle it up with other IT related services. In the new energy landscape, Hydrogen, Battery Energy<br>Storage, Carbon Capture and Utilisation, Biofuels etc. are emerging as prominent segments. Leveraging its<br>presence in the energy sector (especially in the manufacturing and EPC segment), the company aims to<br>become an integrated player in the Green Energy sector. The company seeks to alter its MoA to enable it to<br>carry out data centre, cloud operations, other IT related business and green energy business.  |
| 17-05-2022 | Larsen & Toubro Ltd.           | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions upto Rs. 20.0 bn with L&T<br>Finance Limited, a 63.62% subsidiary, for five years from FY23 to FY27   | FOR | FOR | The company is seeking approval for related party transactions with L&T Finance Ltd aggregating up to Rs.<br>20.0 bn per annum from FV23 till FV27 in the form of a revolving line of credit facility. This facility will act as a<br>stand-by liquidity support renewable on a yearly basis and is in addition to the working capital lines that L&T<br>Finance Limited has with its consortium of lending banks. The arrangement shall be exercised by L&T Finance<br>Limited only after exhausting all external bank funding lines. The utilization against the facility as on 31 March<br>2021 is nil. The transactions are in the ordinary course of business and on an arm's length basis.   |
| 20-05-2022 | Kotak Mahindra Bank Ltd.       | POSTAL BALLOT | MANAGEMENT | Appoint Amit Desai (DIN: 00310510) as non-executive, non-<br>independent director liable to retire by rotation, from 18 March 2022  | FOR | FOR | Amit Desai, 62, is a senior Advocate with over 31 years of experience in criminal, economic and revenue law.<br>He is also on the board of Kotak Mahindra Trustee Company Ltd since July 1995. He has been non-executive<br>director on the board of Kotak Mahindra Bank from 18 March 2011 to 17 March 2019 and has again been<br>appointed on 18 March 2022. His appointment is in line with statutory requirements.   |
| 29-05-2022 | Varun Beverages Ltd            | POSTAL BALLOT | MANAGEMENT | Approve issue of bonus shares in the ratio of one bonus share for<br>every two shares held (ratio of 1:2)   | FOR | FOR | An amount of Rs. 2.17 bn will be capitalized from the securities premium account to facilitate the issue. The<br>company's securities premium account stood at Rs. 24.73 bn on 31 December 2021. The bonus issue will<br>increase the company's paid up share capital to Rs. 6.50 bn from Rs. 4.33 bn. The bonus issue is expected to<br>improve stock liquidity and expand the retail shareholder base.   |
| 03-06-2022 | Bharat Petroleum Corpn. Ltd.   | MCA           | MANAGEMENT | Approve scheme of amalgamation of wholly owned subsidiary, Bharat<br>Gas Resources Limited (BGRL) with Bharat Petroleum Corporation<br>Limited (BPCL)   | FOR | FOR | Under the scheme, BGRL, a wholly owned subsidiary of BPCL, will be merged into BPCL. The proposed merger<br>will consolidate operations, simplify the group structure and may result in optimal utilization of resources.<br>Further, since BGRL is a wholly owned subsidiary there will be no material impact on the consolidated<br>financials of BPCL and given that no shares are to be issued, there is no change in the economic interest for<br>the shareholders.   |
| 09-06-2022 | Tata Consultancy Services Ltd. | AGM           | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 March 2022  | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 09-06-2022 | Tata Consultancy Services Ltd. | AGM           | MANAGEMENT | Approve related party transactions with Tata Sons Private Ltd and/or<br>its subsidiaries, Tata Motors Limited, Jaguar Land Rover Limited<br>and/or its subsidiaries and other subsidiaries of the company (other<br>than wholly owned subsidiaries) from FY23 to FY27 | FOR | FOR | The transactions will be upto 5.2% of the consolidated turnover to be entered into with holding company,<br>Tata Sons Pvt Ltd and/or its subsidiaries, and upto a maximum of 2.6% of the consolidated turnover with Tata<br>Motors Ltd (an associate of Tata Sons Pvt Ltd), Jaguar Land Rover Ltd (a subsidiary of Tata Motors Ltd) and/or<br>its subsidiaries and the subsidiaries of the company for the period FV23 to FV27. The nature of transactions<br>includes availing and rendering IT and consulting services, purchase/sale/exchange/transfer/ lease of<br>business asset(s) and/or equipment and transfer of any resources, services or obligations. The proposed<br>transactions are operational in nature. As per the SEBI Circular on Related Party Transactions dated 8 April<br>2022 omnibus transactions should be approved annually by the audit committee as well as the shareholders.<br>Notwithstanding, the company has clarified that the RPTs are in the nature of contracts and therefore have a<br>longer validity, over the duration of the contract. Further, the company will seek approval for these contracts<br>in the 2023 AGM as well, with additional approval for the fresh contracts that the company proposes to<br>enter. |
| 09-06-2022 | Tata Consultancy Services Ltd. | AGM           | MANAGEMENT | Reappoint BSR & Co. LLP as statutory auditors for five years from the<br>conclusion of 2022 AGM and authorize the board to fix their<br>remuneration  | FOR | FOR | BSR & Co LLP were appointed as the statutory auditors for five years starting from 2017. The company<br>proposes to reappoint them for another period of five years starting from 2022, which will complete their<br>tenure of ten years as per provisions of Section 139 of Companies Act 2013. As per Regulation 36(5) of SEBI's<br>LODR 2015, companies are mandated to disclose the terms of appointment/ reappointment of auditors,<br>including the remuneration payable to them. The company has not made any disclosures on the proposed<br>audit fees. BSR & Co. LLP were paid an audit fee including limited review of Rs 91.0 mn for FY22 (excluding tax<br>audit fee, services for tax matters, other matters and out-of-pocket expenses) on a consolidated basis; we<br>expect the company to fix audit fees at similar levels.   |
| 09-06-2022 | Tata Consultancy Services Ltd. | AGM           | MANAGEMENT | Reappoint N Ganapathy Subramaniam (DIN: 07006215) as Director,<br>liable to retire by rotation  | FOR | FOR | N. Ganapathy Subramaniam, 62, is Executive Director and COO, Tata Consultancy Services Ltd. He has<br>attended all the board meetings during FY22. His reappointment is in line with statutory requirements.   |
| 09-06-2022 | Tata Consultancy Services Ltd. | AGM           | MANAGEMENT | To approve change in place of keeping registers, returns and other documents  | FOR | FOR | The office of TSR Consultants Private Limited (formerly known as TSR Darashaw Consultants Private Limited<br>(TSRD)), Registrar and Share Transfer Agents (RTA) of the company has been shifted to C-101, 1st Floor, 247<br>Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai – 400 083, Maharashtra from 6-10 Haji Moosa<br>Patrawala Industrial Estate, 20 Dr. E. Moses Road, Mahalaxmi, Mumbai - 400 011. Therefore, the company<br>proposes to keep the Register and copies of Annual Returns along with copies of certificates and other<br>documents at any of these places - the registered office of the company, the office of the RTA or such other<br>place where the RTA may shift its office within Mumbai.   |
| 09-06-2022 | Tata Consultancy Services Ltd. | AGM           | MANAGEMENT | To confirm payment of three interim dividends aggregating to Rs. 21.0<br>and declare final dividend of Rs. 22.0 per equity share (face value<br>Re.1) for FY22  | FOR | FOR | The total dividend for FY22 aggregates to Rs. 43.0 per share, with a total outflow of Rs. 158.2 bn. The<br>dividend payout ratio for the year is 41.4% of the standalone PAT.The company has a practice of returning<br>80% to 100% of the free cash flow to shareholders through dividends and buybacks. In FY22, the company<br>has paid Rs. 380.1 bn in dividends and buybacks amounting to ~99.5% of the standalone profits of the<br>company.   |

| 10-06-2022 | Home First Finance Company India Ltd | AGM | MANAGEMENT | Adoption of financial statements for the year ended 31 March 2022  | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
|------------|--------------------------------------|-----|------------|--|-----|---------|---|
| 10-06-2022 | Home First Finance Company India Ltd | AGM | MANAGEMENT | Approve creation of charge/ mortgage on the assets of the company<br>to secure borrowings within the borrowing limits  | FOR | FOR     | Secured debt usually carries lower cost than unsecured debt.  |
| 10-06-2022 | Home First Finance Company India Ltd | AGM | MANAGEMENT | Approve increase in borrowing limits from Rs. 50.0 bn to Rs. 75.0 bn   | FOR | FOR     | The company's debt is Rs. 34.7 bn as on 31 March 2022 and the net-worth is Rs. 15.7 bn. Home First is well<br>capitalised with overall capital adequacy ratio at 58.6% on 31 March 2022 which is much higher than RBI's<br>minimum requirement of 15%. Debt levels in NBFCs are reined in by RBI's capital adequacy requirements.   |
| 10-06-2022 | Home First Finance Company India Ltd | AGM | MANAGEMENT | Not fill casual vacancy caused by retirement of Vishal Vijay Gupta<br>(DIN: 01913013) as Non-Executive Non-Independent Director, liable<br>to retire by rotation                     | FOR | FOR     | Vishal Vijay Gupta, 44, is India Head of Bessemer Venture Partners. He represents Bessemer India Capital<br>Holdings II on the board. Bessemer India Capital held 7.77% equity in the company as on 31 March 2022.<br>Vishal Vijay Gupta retires by rotation in the upcoming AGM. However, he will not be seeking reappointment<br>and the vacancy caused by his resignation will not be filled. This will not have any material impact on board<br>independence.   |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Adoption of consolidated financial statements for the year ended 31<br>March 2022  | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Adoption of standalone financial statements for the year ended 31<br>March 2022  | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Appoint Johannes Holtzhausen (DIN:09577682) as an Independent<br>Director from 27 April 2022 to 9 August 2024  | FOR | FOR     | Johannes Holtzhausen, 72, has 50 years of experience across business strategy, management, retail analytics,<br>customer service and supply chain. He has an expertise in clothing and food retail. From public sources and<br>as confirmed with the company, we understand that he is the former CEO, Spinneys Dubai LLC, a<br>supermarket chain. His appointment is in line with statutory requirements.  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Appoint Ms. Hema Ravichandar (DIN:00032929) as an Independent<br>Director for five years from 29 December 2021   | FOR | AGAINST | Ms. Hema Ravichandar, 61, is a strategic HR advisor advising several Indian and multinational corporations –<br>she has over 35 years of industry experience. She was the former Senior Vice President and Global Head of<br>Human Resources at Infosys Limited until 2005.<br>Ms. Hema Ravichandar serves on the board of four listed companies (including Trent Limited). Given their full-<br>time responsibilities, regulations allow whole time directors of listed companies to be independent directors<br>in maximum three listed companies. We believe that her responsibilities as an independent HR consultant are<br>equivalent to a whole-time directorship. Therefore, the high number of directorships on listed companies are<br>not in keeping with the spirit of the regulation.  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Appoint Ravneet Singh Gill (DIN:00091746) as an Independent<br>Director for five years from 29 December 2021   | FOR | FOR     | Ravneet Singh Gill, 59, is the former Managing Director and CEO of Yes Bank. Prior to that he was the CEO of<br>Deutsche Bank, India and a member of Deutsche Bank AG's Asia Pacific Executive Committee. He has over 35<br>years of banking experience across structured financing, foreign exchange, transaction banking, risk<br>management and private banking. His appointment is in line with statutory requirements.   |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Approve payment of commission to Non-Executive Directors not<br>exceeding 1.0 % of net profits from 1 April 2021 onwards   | FOR | AGAINST | In the last five years, the company paid commission to Non-Executive Directors ranging from Rs. 3.6 mn to Rs.<br>8.2 mn, ranging between 0.1% and 0.5% of standalone PBT. The proposed commission to Non-Executive<br>Directors is reasonable and in line with market practices. However, the company has not defined a tenure for<br>payment of commission and the resolution is effectively valid for perpetuity. We believe shareholders must<br>get a chance to periodically approve such payments and therefore do not support such resolutions. The<br>company must also consider setting a cap in absolute terms on the commission payable.  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Confirm payment of interim dividend of Rs. 0.6 and approve final dividend of Rs. 1.1 per equity share (face value Rs. 1.0 each) for FY22   | FOR | FOR     | The total dividend outflow for FY22 is Rs. 604.3 mn. The dividend payout ratio is 24.2%.  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Reappoint Deloitte Haskins & Sells LLP, Chartered Accountants as<br>statutory auditors for five years from the 2022 AGM and authorize<br>the board to fix their remuneration         | FOR | FOR     | Deloitte Haskins & Sells LLP were appointed as statutory auditors for five years at the 2017 AGM (from the<br>conclusion of 2017 AGM till conclusion of 2022 AGM). They have completed their tenure of five years with<br>the company. The company proposes to reappoint Deloitte Haskins & Sells LLP as statutory auditors for five<br>years starting from conclusion of 2022 AGM till the conclusion of 2027 AGM.As per SEB's LODR 2015,<br>companies are mandated to disclose the terms of appointment/reappointment of auditors, including the<br>remuneration payable to them. The company has not made any disclosures on the proposed audit fees to be<br>paid during the second term. The statutory audit fee paid to Deloitte Haskins & Sells LLP in FY22 was Rs. 13.5<br>mn on consolidated basis. We expect the company to fix the audit fees at similar levels. |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Reappoint Harish Bhat (DIN:00478198) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR     | Harish Bhat, 59, represents Tata Sons on the board. He has been associated with the Tata group for over 35<br>years and is the Brand Custodian of Tata Sons and Chairperson at Tata Coffee Limited. He has attended 100%<br>board meetings held in FY22 (7/7). He retires by rotation and his reappointment is in line with the statutory<br>requirements.  |
| 10-06-2022 | Trent Ltd.                           | AGM | MANAGEMENT | Reappoint P. Venkatesalu (DIN:02190892) as Executive Director and<br>Chief Executive Officer for three years from 6 October 2021 and fix his<br>remuneration as minimum remuneration | FOR | FOR     | P. Venkatesalu, 45, is the Chief Executive Officer (CEO) at Trent Limited. Prior to that he was the Chief<br>Financial Officer (CFO) at Trent Limited since 2008, and he resigned from the position of CFO on 10 August<br>2021. The company proposes to reappoint him as an Executive Director and CEO for three years from 6<br>October 2021.<br>P. Venkatesalu's estimated FY23 remuneration is Rs 56.7 mn and can range upto Rs. 91.2 mn at full variable<br>payout. While the maximum remuneration limit is high, we expect the company to be judicious in its payout,<br>as in the past. He is a professional and his skills carry market value. His remuneration is in line with peers and<br>commensurate with the size and complexity of the business.   |

| 10-06-2022 | Hindustan Petroleum Corpn. Ltd. | POSTAL BALLOT | MANAGEMENT | Appoint Rajneesh Narang (DIN: 08188549) as Director-Finance, liable  | FOR | FOR | Rajneesh Narang, 56, is former Executive Director, Corporate Finance & CFO of the company. He has more   |
|------------|---------------------------------|---------------|------------|--|-----|-----|--|
|            |                                 |               |            | to retire by rotation, from 22 March 2022  |     |     | than three decades of experience and has held various assignments in corporate finance, treasury, risk<br>management, margin management, marketing finance, budgeting, SBU commercial, CMD's office and<br>refinery project. In the past he has held various portfolios such as Executive Director – Finance (Marketing),<br>Executive Assistant to Chairperson and Managing Director among other assignments. He is on the board of<br>several HPCL subsidiary/joint venture companies. He is a Chartered Accountant and holds a Masters in<br>Financial Management. His term will last till his superannuation on 31 May 2026 or until further orders from<br>Ministry of Petroleum and Natural Gas (MOPNG), whichever is earlier. His proposed remuneration is not<br>disclosed. As a good practice, we expect PSEs to disclose the terms of appointment including the proposed<br>remuneration to its shareholders through the meeting notice.                   |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Appoint Noel Naval Tata (DIN: 00024713) as Non-Executive Non-<br>Independent Director, liable to retire by rotation from 28 March 2022   | FOR | FOR | Noel Naval Tata, 65, has been associated with the Tata Group for over 38 years. He was the Managing<br>Director of Tata International Limited from August 2010 and November 2021. Prior to Tata International, he<br>served as the Managing Director of Trent Limited for more than 11 years. We note that he is on the board of<br>11 other companies, including 6 listed companies. Notwithstanding, during FY21, he attended all board<br>meetings of the listed entities in which he continues to hold directorships. His appointment as Non-Executive<br>Non-Independent Director meets all statutory requirements.   |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Appoint Vijay Kumar Sharma (DIN: 02449088) as an Independent<br>Director for five years from 28 March 2022   | FOR | FOR | Vijay Kumar Sharma, 63, is the former Chairperson of Life Insurance Corporation of India (LIC), having<br>superannuated on 31 December 2018. He was appointed as a non-executive non-independent director on<br>the board of Tata Steel Limited on 24 August 2018. He stepped down as a representative of LIC and resigned<br>as Non-Executive Non-Independent Director of Tata Steel Limited effective 28 March 2022. Subsequently, the<br>board of Tata Steel Limited appointed him as an Independent Director from 28 March 2022. His appointment<br>meets all statutory requirements. LIC held 6.47% equity in Tata Steel Limited on 31 March 2022. Vijay Kumar<br>Sharma continues to be a nominee of LIC on the board of Mahindra and Mahindra Limited. The company<br>must clarify if Vijay Kumar Sharma's continued association with LIC (by virtue of him being a nominee on<br>Mahindra & Mahindra) will influence his independence on Tata Steel's board. |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve financial material related party transactions with The<br>Tinplate Company of India Limited (TCIL) aggregating to Rs. 33.0 from<br>FY23 to FY25  | FOR | FOR | TCIL is a 74.96% listed subsidiary of Tata Steel Ltd. The proposed financial assistance to TCIL is for capacity<br>expansion over the next three years, working capital needs and other business purposes. The assistance will<br>be in the form of loans upto Rs. 19.0 bn, Intercorporate Deposits (revolving basis) of upto Rs. 1.0 bn and non-<br>fund based banking facilities upto Rs. 13.0 bn. The pricing will be based on TCIL's credit profile.   |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions between Tata Steel<br>Ijmuiden BV (wholly owned subsidiary) and Wupperman Staal<br>Nederland BV (associate company) aggregating upto Rs. 22.0 bn for<br>FY23                                   | FOR | FOR | Tata Steel Ijmuiden BV (TSIBV) is an indirect wholly-owned subsidiary of Tata Steel Limited and Wupperman<br>Staal Nederland BV (WSNBV) is an indirect associate company of Tata Steel Limited. TSIBV sells finished/semi-<br>finished steel products to WSNBV for their further use in business operations. The proposed transactions are<br>operational in nature, in the ordinary course of business and at arm's length price.   |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions between TS Global<br>Procurement Company Pte. Ltd. (TSGPL, wholly owned subsidiary)<br>and Tata NYK Shipping Pte. Ltd. (TNSPL, joint venture company)<br>aggregating upto Rs. 13.0 bn for FY23 | FOR | FOR | TSGPL will require freight and logistics services from TNSPL to procure raw materials such as coal and fluxes.<br>The proposed transactions will lead to centralization, cost reduction and simplification. The transactions are<br>operational in nature, in the ordinary course of business and at arm's length price.   |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions between TS Global<br>Procurement Company Pte. Ltd. (wholly owned subsidiary) and Tata<br>Steel Long Products Limited (subsidiary company) aggregating upto<br>Rs. 62.0 bn for FY23             | FOR | FOR | The transactions will be for procuring raw materials such as coal, limestone, flux and other transactions such<br>as receipt of procurement related services. Such transactions amounted to Rs. ~9.5 bn in FY21. Since then,<br>commodity prices have increased and continue to remain volatile. Thus, the higher limits will provide<br>adequate buffer to factor in any further increase in commodity prices and higher volume of raw material<br>procurement. The proposed transactions are operational in nature, in the ordinary course of business and at<br>arm's length price.   |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions with Jamshedpur<br>Continuous Annealing & Processing Company Private<br>Limited(JCAPCPL) aggregating upto Rs. 54.23 bn for FY23  | FOR | FOR | JCAPCPL is a joint venture company of Tata Steel Downstream Products Limited (wholly owned subsidiary of<br>Tata Steel Ltd). The transactions will be for purchase of goods, sale of goods including FHCR substrate, power,<br>gas and other utilities, automation system, steel scrap, stores, spares, consumables, rendering of service,<br>receipt of service and other transactions for business and renewal of corporate guarantee. The transaction<br>limit aggregating to Rs. 54.23 bn for FV23 represent 2.2% of Tata Steel's FV22 consolidated turnover. The<br>proposed transactions are operational in nature, in the ordinary course of business and at arm's length price.  |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions with Tata BlueScope<br>Steel Private Limited(TBSPL) aggregating up to Rs. 87.93 bn for FY23  | FOR | FOR | TBSPL is a joint venture company of Tata Steel Downstream Products Limited (a wholly owned subsidiary of<br>Tata Steel Limited). The transactions will be for purchase / sale of goods (including finished / semi-finished<br>steel products, power, gas and other utilities, stores, spares, consumables), rendering of service (including<br>conversion, processing and other services), receipt of service and other transactions for business purpose.<br>The transaction limit aggregating to Rs. 87.93 bn for FY23 represent 3.6% of the company's FY22 consolidated<br>turnover. The proposed transactions are operational in nature, in the ordinary course of business and at<br>arm's length price.  |
| 10-06-2022 | Tata Steel Ltd.                 | POSTAL BALLOT | MANAGEMENT | Approve material related party transactions with Tata Metaliks<br>Limited(TML) aggregating upto Rs. 18.5 bn for FY23   | FOR | FOR | TML is a listed subsidiary of Tata Steel Limited and is primarily in the business of producing pig iron and<br>ductile iron pipes. The transactions will include purchase and sale of goods (including iron ore, coal, fluxes,<br>finished steel products, automation system, stores and spares), rendering and availing of services and other<br>transactions. The transaction limit of Rs. 18.5 bn for FY23 represent 0.76% of Tata Steel's FY22 consolidated<br>turnover. These transactions are operational in nature, in the ordinary course of business and at arm's length<br>price.  |

| 10.05.2022 | Taba Charlind                 | DOCTAL DALLOT | MANIACEMENT | A   | 500 | 500     |  |
|------------|-------------------------------|---------------|-------------|---|-----|---------|--|
| 10-06-2022 | Tata Steel Ltd.               | POSTAL BALLOT | MANAGEMENT  | Approve material related party transactions with Tata Steel Long<br>Products Limited aggregating upto Rs. 89.91 bn for FY23   | FOR | FOR     | TSLPL is a 74.91% subsidiary of Tata Steel Ltd. The transactions will be for purchase/sale of various raw<br>materials such as iron ore, coal, ferro alloys, lime, finished goods, spares, equipment and also for availing /<br>rendering of various services and other transactions. Such transactions amounted to Rs. ~10.4 bn in FY21.<br>Since then, commodity prices have increased and remain volatile. Thus, the higher limit of Rs. 89.91 bn for<br>FY23 will give the company adequate buffer to factor in any further increase in commodity prices and higher<br>production and sale of goods. The proposed transactions are operational in nature, in the ordinary course of<br>business and at arm's length price.   |
| 10-06-2022 | Tata Steel Ltd.               | POSTAL BALLOT | MANAGEMENT  | Approve material related party transactions with TM International<br>Logistics Limited (TMILL)aggregating upto Rs. 27.34 bn for FY23  | FOR | FOR     | TMILL, a joint venture company of Tata Steel Ltd., provides logistics services. The transactions will include<br>receipt of service including port operations, storage and logistics, purchase of goods, sale of goods, rendering<br>of service, and other transactions for business purpose. The transaction limit of Rs. 27.34 bn for FY23 is<br>~1.12% of Tata Steel's FY22 consolidated turnover. The proposed transactions are operational in nature, in<br>the ordinary course of business and at arm's length price.  |
| 10-06-2022 | Tata Steel Ltd.               | POSTAL BALLOT | MANAGEMENT  | Approve operational material related party transactions with The<br>Tinplate Company of India Limited (TCIL) aggregating to Rs. 56.5 bn<br>for FY23   | FOR | FOR     | TCIL is a 74.96% listed subsidiary of Tata Steel Ltd. The transactions will be for sale of goods including hot<br>rolled coils, full hard cold rolled coils, power, water, purchase of goods, rendering of service, receipt of<br>service and other transactions for business purpose from/to TCIL. The proposed limit for FY23 is Rs. 56.5 bn,<br>which is 2.3% of Tata Steel's consolidated FY22 turnover. Such transactions amounted to "Rs. 15.6 bn in<br>FY21. Since then, commodity prices have increased and continue to remain volatile. Thus, the higher limits<br>will give Tata Steel Ltd. adequate buffer to factor in any further increase in commodity prices and higher<br>production and sale of goods. The proposed transactions are operational in nature, in the ordinary course of<br>business and at arm's length price.  |
| 14-06-2022 | TVS Motor Co. Ltd.            | POSTAL BALLOT | MANAGEMENT  | Reappoint Sudarshan Venu (DIN:03601690) as Managing Director for<br>five years from 1 February 2023 and fix his remuneration at a<br>maximum of 2.2% of profits   | FOR | AGAINST | Sudarshan Venu, 33, is based out of Singapore and is part of the promoter group. He is being appointed as<br>Managing Director from 1 February 2023; his term as Joint Managing Director ends on 31 January 2023. His<br>appointment is subject to Central Government approval. His proposed remuneration as Managing Director is<br>estimated at Rs. 296.1 mn in FY23 and Rs. 323.2 mn in FY24. Because 85% of his remuneration will be in the<br>form of commission on profits, his remuneration will be aligned to company performance. Even so, we raise<br>concern over the absolute level of remuneration, which is higher than the remuneration levels of CEOs of<br>some of the S&P BSE SENSEX companies (TVS Motors Limited is a S&P BSE 200 company). The company must<br>cap his remuneration in absolute amounts – not merely linking it to the share of profits. The board must<br>disclose performance targets based on which it will decide the level of commission to be paid to Sudarshan<br>Venu, and conditions for clawback and malus.   |
| 15-06-2022 | Ambuja Cements Ltd.           | POSTAL BALLOT | MANAGEMENT  | Appoint Arun Kumar Anand (DIN: 08964078) as a Non-Executive Non-<br>Independent Director (nominee of LIC), liable to retire by rotation<br>from 28 April 2022   | FOR | FOR     | Arun Kumar Anand, 60, recently superannuated as the Executive Director (Investment Operations) of LIC. He<br>was in-charge of various divisions of LIC such as Marketing, Finance, HR etc. Arun Kumar Anand replaces P K<br>Molri as the LIC nominee on the board: LIC held 6.3% of Ambuja Cements' equity on 31 March 2022. His<br>appointment is in line with statutory requirements.  |
| 15-06-2022 | Ambuja Cements Ltd.           | POSTAL BALLOT | MANAGEMENT  | Appoint Mario Gross (DIN: 09586077) as a Non-Executive Non-<br>Independent Director (representing Holcim Limited), liable to retire by<br>rotation from 30 April 2022   | FOR | FOR     | Mario Gross, 44, is Chief Procurement Officer of the Holcim Group. He represents the LafareHolcim group on<br>the board. His appointment is in line with statutory requirements.   |
| 15-06-2022 | Ambuja Cements Ltd.           | POSTAL BALLOT | MANAGEMENT  | Approve payment of Special Performance Bonus of Rs 18.0 mn p.a. to<br>MD & CEO Neeraj Akhoury, (DIN:07419090) for three years from 1<br>January 2022 to 31 December 2024  | FOR | FOR     | The Special Performance Bonus is likely to take Neeraj Akhoury's remuneration to range at about Rs. 140 mn<br>to Rs. 150 mn for the next three years. This does not include the long-term incentive plan from<br>LafargeHolcine, over which there is no clarity. We recognize that Neeraj Akhoury's continuation is essential,<br>given the change in control – the Adani group has acquired the business from LafargeHolcim. Even so, we<br>raise concern over the skew in remuneration and pay increases towards the leadership compared to the<br>remaining employee pool. We recommend that companies disclose an absolute cap on the amount of<br>remuneration (including incentives/commission) that is proposed to be paid to directors. The company must<br>also disclose the performance metrics that will determine the payment of performance incentives.   |
| 18-06-2022 | Godrej Consumer Products Ltd. | POSTAL BALLOT | MANAGEMENT  | Reappoint Ms. Ndidi Nwuneli as an Independent Director<br>(DIN:07738574) for five years from 1 April 2022   | FOR | FOR     | Ms. Ndidi Nwuneli, 46, is the founder of LEAP Africa, a youth focused leadership development organization<br>and co-founder of Sahel Consulting Agriculture and Nutrition, which works across Africa shaping policies and<br>implementing ecosystem solutions. She is also co-founder of ACCE Foods which produces a range of<br>packaged spices, seasonings, snacks and cereals for local and international markets and founder of<br>Nourishing Africa which is a digital funding, training and knowledge hub that supports entrepreneurs across<br>food and agriculture ecosystem in 37 African countries. She holds an MBA from Harvard Business School and<br>an undergraduate degree with honours from the Wharton School of the University of Pennsylvania. Her<br>reappointment is in line with statutory requirements.  |
| 18-06-2022 | Varroc Engineering Ltd.       | POSTAL BALLOT | MANAGEMENT  | Approve divestment of the four-wheeler Global Exterior lighting<br>system operations in the Americas and Europe and identified R&D<br>business based in India for an enterprise value of Euros 600.0 mn to<br>Compagnie Plastic Omnium SE, France | FOR | FOR     | Varroc Engineering Limited proposes to exit from its four-wheeler exterior lighting American and European<br>business along with its R&D center based in India for an enterprise Value of Euro 6000. Om amounting to Rs<br>50.0 bn to Compagnie Plastic Omnium SE of France (Plastic Omnium). The divested business accounted for<br>more than 50% of the revenues in FY21 and FY22 and the company has made considerable amount of capital<br>infusion in the business. Majority of the funds raised through the QIP in FY21 were infused in the American<br>and European business. Profitability of the international business has been muted and has reported pre-tax<br>losses over the past two years. As a result, the company proposes to divest the business and focus on its two-<br>wheeler lighting business globally, and high growth, high value markets of India and China. We support the<br>divestment as the sale is to a third party and the cash accretion (net of debt) will be close to the divested<br>business's net asset value of Rs. 14.0 bn (Euro 175 mn). We recognize that while the sale of the business will<br>almost halve revenues, it will have a positive impact on margins and the capital structure. |

| 20-06-2022 | Chalet Hotels Ltd.      | POSTAL BALLOT | MANAGEMENT | Approve amendments to pre-IPO Chalet Hotels Limited - Employee<br>Stock Option Plan 2018 (ESOP 2018 Plan) and align it with the current   | FOR | AGAINST | The company seeks approval to extend the exercise period for the 134,000 options already vested options<br>granted to Sanjay Sethi, Managing Director & CEO. As stated by the company, he was unable to exercise  |
|------------|-------------------------|---------------|------------|---|-----|---------|---|
|            |                         |               |            | regulations   |     |         | these options due to the adverse impact on the company's share price due to the Covid-19 pandemic.We do<br>not support the extension of the exercise period because it comes in the wake of better visibility on the<br>recovery of the sector, and more specifically the company's stock price. As per the earnings call transcript of<br>Q4PY22 Chalet clocked occupancies of 81% as against 76% in April 2019. Given the expectation of a<br>turnaround, the upside of the stock options is reasonably assured, should the exercise period be extended.<br>ESOPs are 'pay at risk' options that employees accept at the time of grant. Further, Sanjay Sethi received the<br>entire grant of 200,000 options under the scheme. We do not favour stock option schemes where the grants<br>are skewed in favour of the senior management of the company.   |
| 20-06-2022 | Chalet Hotels Ltd.      | POSTAL BALLOT | MANAGEMENT | Approve CHL Employee Stock Option Plan 2022 (ESOP 2022 Plan)  | FOR | AGAINST | The company proposes to grant 1,217,831 options to the employees of the company and its subsidiaries. The<br>vesting of the options may be time based or performance based, at the discretion of the NRC. The exercise<br>price will be the average of the closing price of the last 30 trading days as on the date of approval of the ESOP<br>2022 Plan by the NRC. The company has clarified that entire pool of options will be granted as soon as it is<br>expedient, post approval of the shareholders. However, we understand from the company that ~55% of the<br>stock options would be granted to the Managing Director & CEO and ~34% options would be granted to the<br>senior management. While we recognize that the company uses stock options to remain competitive in<br>attracting and retaining talent, we do not support the scheme since there is a skew in the distribution of<br>stock options in favour of senior management.  |
| 22-06-2022 | Bajaj Finserv Ltd.      | POSTAL BALLOT | MANAGEMENT | Appoint Pramit Jhaveri (DIN: 00186137) as Independent Director for five years from 1 May 2022   | FOR | FOR     | Pramit Jhaveri, 58, is advisor and mentor to start ups, corporates and family offices. He is advisor to Premiji<br>Invest and Senior Advisor - PJT Partners. He was Vice Chairperson - Banking, Asia Pacific, Citibank. He served<br>as CEO of Citibank India from 2010 to 2019. He retired from Citibank in November 2019 after a career in<br>banking of 32 years. Pramit Jhaveri has also been Senior Advisor to Greensill Capital - which collapsed into<br>insolvency in a crisis of confidence in March 2021. The company should have disclosed his previous<br>association with Greensill Capital in the notice to the postal ballot.  |
| 22-06-2022 | Bajaj Finserv Ltd.      | POSTAL BALLOT | MANAGEMENT | Appoint Radhika Haribhakti (DIN: 02409519) as Independent Director<br>for five years from 1 May 2022  | FOR | FOR     | Radhika Haribhakti, 64, is founder and Head of RH Financial: A boutique advisory firm focussed on M&A and<br>private equity. She has over 30 years of experience in commercial and investment banking with Bank of<br>America, Morgan Stanley and DSP Merrill Lynch. If approved, she will serve as Independent Director on the<br>boards of seven listed companies (including Bajaj Finserv Limited). Given their full-time responsibilities,<br>regulations allow whole-time directors of listed companies to be independent directors in a maximum of<br>three listed companies. Notwithstanding, based on the clarification shared by Radhika Haribhakti, we<br>understand that given the limited operations of RH Financial, she will be able to devote sufficient time to her<br>board responsibilities.  |
| 22-06-2022 | Bajaj Finserv Ltd.      | POSTAL BALLOT | MANAGEMENT | Approve payment of commission to Non-Executive Directors upto 1%<br>of the net profits in case of profits and inadequacy of profits for five<br>years from FY23                     | FOR | FOR     | Between FY17 and FY21, the company paid commission to independent directors ranging from Rs. 3.00 mn to<br>10.61 mn, which is 0.19% to 0.43% of standalone PBT each year. The proposed commission to Non-Executive<br>Directors is reasonable and in line with market practices. However, the company must consider setting a cap<br>in absolute terms on the commission payable.   |
| 22-06-2022 | Bajaj Finserv Ltd.      | POSTAL BALLOT | MANAGEMENT | Reappoint Naushad Forbes (DIN:00630825) as Independent Director<br>for five years from 13 September 2022  | FOR | FOR     | Naushad Forbes, 62, is the Co-Chairperson of Forbes Marshal. He is serving on the board since September<br>2017. He attended all six board meetings in FY21 and 6 out of seven (86%) of board meetings held in FY22.<br>His reappointment is in line with statutory requirements.   |
| 22-06-2022 | Bajaj Finserv Ltd.      | POSTAL BALLOT | MANAGEMENT | Reappoint Sanjivnayan Bajaj (DIN:00014615) as Managing Director<br>for five years from 1 April 2022 and fix his remuneration  | FOR |         | Sanjiv Bajaj, 52 is a part of the promoter group. He has been successful in growing the financial services<br>business and we support his reappointment. However, we do not support the proposed remuneration. Sanjiv<br>Bajaj's aggregate remuneration across Bajaj Finserv Limited (BFL) and Bajaj Holdings and Investments Limited<br>(BHL) aggregated Rs. 447.0 mn in FY22 and is expected to aggregate Rs. 742.4 mn in FY23. The board has<br>increased his variable pay to 5x his fixed pay from the earlier 3x. As a result, over his term of five years, we<br>estimate that his remuneration could exceed Rs. 800 mn from BFL and Rs.1,500 mn in aggregate from both<br>BFL and BHIL. Sanjiv Bajaj's estimated FY23 remuneration at Rs. 742.4 mn is high for the size of business, and<br>significantly higher than other companies forming part of the S&P BSE SENSEX. Because the reappointment<br>and remuneration agenda are built into one resolution, we do not support the resolution. Although we do<br>not encourage the practice of directors holding multiple executive directorships, given the ownership and<br>level of accountability we recognize the need for promoter executives to hold multiple executive positions.<br>We raise concern that the six-member NRC comprises Sanjiv Bajaj himself, his brother-in-law and a tenured<br>Independent Director. |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Adoption of standalone and consolidated financial statements for the year ended 31 March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Approve payment of commission not exceeding 1% of the net profits<br>or Rs 30.0 mn in aggregate, whichever is lower to Non-Executive<br>Directors for three years from 1 April 2023 | FOR | FOR     | In the last five years, the company paid commission to independent directors aggregating Rs. 12.45 mn to<br>17.97 mn, which is ~0.01% to 0.02% of standalone PBT each year, which is line with market practices. The<br>company proposes to pay a commission upto Rs 30.00 mn for each of the three years from 1 April 2023. The<br>proposed commission is commensurate with the value rendered by the Non-Executive Directors and is a<br>compensation for their time and effort invested in the company. Setting a cap on the absolute level of<br>remuneration to non-executive directors is a good practice.  |

| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Approve related party transactions not exceeding Rs 12.5 bn annually<br>with PT. Unilever Oleochemical Indonesia from FY23 to FY25   | FOR | FOR | The company seeks approval for related party transactions with Pt. Unilever Oleochemicals Indonesia (UOI), a<br>wholly owned subsidiary of Unilever Plc (holding company) and a fellow subsidiary of Hindustan Unilever tdd.<br>The company has existing transactions/arrangements with UOI and the value of such transactions in FY22<br>was Rs. 6.87 bn and in FY21 was Rs. 4.44 bn. However, the company seeks approval since it is expected that<br>the aggregate value of transactions to exceed the materiality threshold of Rs 10.0 bn given the inflation in<br>palm oil prices. The proposed transactions are operational in nature, in the ordinary course of business and<br>at arm's length price.     |
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| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Approve remuneration of Rs 1.35 mn for RA & Co. as cost auditors for<br>FY23   | FOR | FOR | The total remuneration proposed to be paid to the cost auditors in FY23 is reasonable compared to the size<br>and scale of the company's operations.   |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Ratify interim dividend of Rs. 15 per share and declare final dividend<br>of Rs. 19 per share of face value Re. 1.0 each   | FOR | FOR | The total dividend outflow dividend tax for FY22 is Rs. 79.9 bn. The dividend pay-out ratio for FY22 is 90.6%.   |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Reappoint Dev Bajpai (DIN: 00050516) as Director, liable to retire by rotation   | FOR | FOR | Dev Bajpai, 56, is Executive Director, Legal and Corporate Affairs and Company Secretary at Hindustan<br>Unilever Limited. He has been on the board since January 2017. He has attended all the board meetings held<br>in FY22. He retires by rotation and his reappointment is in line with statutory requirements.   |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Reappoint Nitin Paranjpe (DIN: 00045204) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR | Nitin Paranjpe, 59, Is Chief Transformation and Chief People Officer at Unilever PLC and is a member of the<br>Unilever Leadership Executive. Prior to this role, he was the Chief Operating Officer at Unilever PLC. He was<br>appointed to the board of the company as Non-Executive Non-Independent Director on 31 March 2022. He<br>retires by rotation and his reappointment is in line with statutory requirements.  |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Reappoint Ritesh Tiwari (DIN: 05349994) as Director, liable to retire by rotation  | FOR | FOR | Ritesh Tiwari, 46, was appointed Executive Director, Finance & IT and Chief Financial Officer from 1 May<br>2021. He has attended all the board meetings held during his tenure in FY22. He retires by rotation and his<br>reappointment is in line with statutory requirements.   |
| 23-06-2022 | Hindustan Unilever Ltd. | AGM           | MANAGEMENT | Reappoint Wilhelmus Uijen (DIN: 08614686) as Director, liable to<br>retire by rotation   | FOR | FOR | Wilhelmus Uijen, 47, is Executive Director, Supply Chain. He has attended all board meetings during FY22. He retires by rotation and his reappointment is in line with statutory requirements.   |
| 23-06-2022 | ABB India Ltd.          | POSTAL BALLOT | MANAGEMENT | Appoint Adrian Guggisberg (DIN:09590850) as Non-Executive Non-<br>Independent Director from 6 May 2022, liable to retire by rotation   | FOR | FOR | Adrian Guggibberg, 49, is the President, Motion Services, Motion, at ABB Ltd, Switzerland. He joined the ABB<br>group in 1986 and has senior management and leadership experience in R&D, application engineering,<br>product and product portfolio management within ABB's Motion business area. He is liable to retire by<br>rotation and his appointment is in line with statutory requirements.  |
| 23-06-2022 | ABB India Ltd.          | POSTAL BALLOT | MANAGEMENT | Appoint Ms. Monica Widhani (DIN:07674403) as an Independent<br>Director for three years from 6 May 2022  | FOR | FOR | Ms. Monica Widhani, 63, is a Science graduate and a Chartered Accountant. She was Head of Aviation, Bharat<br>Petroleum Corporation Limited (BPCL) until her retirement from BPCL in 2019. She has also held the positions<br>of Executive Assistant to the Chairperson & Managing Director, Head of Retail Sales of Northern India, Head<br>of Urban Retailing, Executive Director in BPCL. Her appointment as an Independent Director for three years<br>from 6 May 2022 is in line with the statutory requirements.   |
| 23-06-2022 | Ashok Leyland Ltd.      | POSTAL BALLOT | MANAGEMENT | Approve related party transactions with TVS Mobility Private Limited<br>(TVS Mobility) in excess of Rs. 10.0 bn or 10% of consolidated<br>turnover, whichever is lower, for FY23 | FOR | FOR | TVS Mobility and Ashok Leyland are joint venture partners in Global TVS Bus Body Builders Limited. TVS<br>Mobility is also a dealer for Ashok Leyland's products on a pan India basis. The transactions will be for sale of<br>vehicles, spares, reconditioned engines, services, payment of incentives and commission, and other<br>expenditure (warranty, sales promotion). The estimated value of transactions for FV23 is Rs. 50.0 bn to Rs.<br>60.0 bn. While the approval is being sought for an indefinite amount, we take comfort from the fact that the<br>proposed transactions are in the ordinary course of business, at arm's length price and for a defined timeline.                                |
| 24-06-2022 | Chemplast Sanmar Ltd    | AGM           | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 March 2022   | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS). However, we would like to highlight<br>that the revaluation model adopted for valuing certain asset classes, in the event of an impairment could<br>have a significant financial impact on the company's financials. Also, given the significant improvement in the<br>company's FY22 erformance, it is unclear why the same is not reflected in the company's cash from<br>operations, which is lower than FY21. |
| 24-06-2022 | Chemplast Sanmar Ltd    | AGM           | MANAGEMENT | Appoint BSR & Co LLP as statutory auditors for five years starting<br>from the conclusion of the FY22 AGM and fix their remuneration   | FOR | FOR | The company proposes to appoint BSR & Co. LLP as statutory auditors for five years starting from conclusion<br>of 2022 AGM till the conclusion of 2027 AGM. The audit fees proposed to be paid to BSR & Co LLP for 2022<br>will not be materially different from the audit fee paid to the outgoing auditors S R Batiliboi & Associates LLP,<br>which was Rs. 4.5 mn, subject to escalation during their term of appointment. The proposed remuneration is<br>reasonable and commensurate with the size and operations of the company.   |
| 24-06-2022 | Chemplast Sanmar Ltd    | AGM           | MANAGEMENT | Approve payment of commission not exceeding 1% of the net profits<br>or Rs 5.0 mn in aggregate, whichever is lower to Independent<br>Directors for five years from 1 April 2021  | FOR | FOR | The proposed commission is capped and is commensurate with the value rendered by the Non-Executive<br>Independent Directors and is a compensation for their time and effort invested in the company. Setting a cap<br>on the absolute level of remuneration to non-executive independent directors is a good practice.   |
| 24-06-2022 | Chemplast Sanmar Ltd    | AGM           | MANAGEMENT | Approve remuneration of Rs.0.5mn for N Sivashankaran & Co as cost<br>auditors for FY23   | FOR | FOR | The total remuneration proposed to be paid to the cost auditors in FY23 is reasonablecompared to the size<br>and scale of the company's operations.  |
| 24-06-2022 | Chemplast Sanmar Ltd    | AGM           | MANAGEMENT | Reappoint Amarnath Ananthanarayanan as Non-Executive Non-<br>Independent Director, liable to retire by rotation  | FOR | FOR | Amarnath Ananthanarayanan, 51, is Managing Director, The Sanmar Group Corporate Division and former<br>CEO Bharti AXA General Insurance. He has been on the board since March 2019 and has experience across<br>finance, commercial, information technology, general management and human resources. He attended all<br>seven board meetings held in FY22 and retires by rotation. His reappointment is in line with the statutory<br>requirements.  |
| 24-06-2022 | Voltas Ltd.             | AGM           | MANAGEMENT | Adoption of consolidated financial statements for the year ended 31<br>March 2022  | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 24-06-2022 | Voltas Ltd.             | AGM           | MANAGEMENT | Adoption of standalone financial statements for the year ended 31<br>March 2022  | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |

| 24-06-2022 | Voltas Ltd.  | AGM | MANAGEMENT | Approve change in place of keeping registers, returns and other documents   | FOR | FOR | The office of TSR Consultants Private Limited (formerly known as TSR Darashaw Consultants Private Limited (TSRD)), Registrar and Share Transfer Agents (RTA) of the company has been shifted to C-101, 1st Floor, 247 Park, Lal Bahadur Shastri Marg, Vikhroli (West), Mumbai – 400 083, Maharashtra from 6-10 Haji Moosa Patrawala Industrial Estate, 20 Dr. E. Moses Road, Mahalaxmi, Mumbai – 400 011. Therefore, the company proposes to keep the Register and copies of Annual Returns along with copies of certificates and other documents at any of these places – the registered office of the company, the office of the RTA or such other  |
|------------|--------------|-----|------------|---|-----|-----|---|
| 24-06-2022 | Voltas Ltd.  | AGM | MANAGEMENT | Ratify remuneration of Rs. 0.55 mn to Sagar & Associates as cost<br>auditors for FY23   | FOR | FOR | place where the RTA may shift its office within Mumbai.<br>The total remuneration proposed to be paid to the cost auditors in FY23 is reasonable compared to the size<br>and scale of the company's operations.   |
| 24-06-2022 | Voltas Ltd.  | AGM | MANAGEMENT | Reappoint Pradeep Kumar Bakshi (DIN: 02940277), as Director liable to retire by rotation  | FOR | FOR | Pradeep Kumar Bakshi has been with Voltas since September 2017. He is currently the MD & CEO of the<br>company. He has around 38 years of experience in consumer appliances domain. He retires by rotation and<br>his reappointment is in line with statutory requirements.   |
| 24-06-2022 | Voltas Ltd.  | AGM | MANAGEMENT | Reappoint SRBC & Co. LLP as statutory auditors for a second term of<br>five years beginning FY23 and authorize the board to fix their<br>remuneration | FOR | FOR | SRBC & Co. LLP (SRBC) were appointed as statutory auditors of the company for five years in the June 2017<br>AGM. Voltas proposes to reappoint them for another five years. As per Regulation 36(5) of SEVS LODR 2015,<br>companies are mandated to disclose the terms of appointment/reappointment of auditors, including the<br>remuneration payable to them. The company has not made any disclosures on the proposed audit fees. SRBC<br>were paid an overall remuneration (plus applicable taxes and out-of-pocket expenses) of Rs 26.4 mn in FY21<br>and Rs 29.1 mn in FY22. The company confirms that based on the past trend, audit fee will be revised after<br>two years. We expect the company to fix audit fees at similar levels.  |
| 24-06-2022 | Voltas Ltd.  | AGM | MANAGEMENT | Reappoint Vinayak Deshpande (DIN: 00036827), as Director liable to<br>retire by rotation  | FOR | FOR | Vinayak Deshpande, 64, has over 37 years of work experience in different roles in diverse companies<br>including Thermax and Tata Honeywell. He is currently the Managing Director of Tata Projects Limited. His<br>reappointment is in line with statutory requirements.   |
| 24-06-2022 | Voltas Ltd.  | AGM | MANAGEMENT | To declare a final dividend of Rs. 5.5 per share on face value Re. 1.0  | FOR | FOR | The company has proposed a final dividend of Rs. 5.5 per equity share of face value Re. 1.0 for the year<br>ended 31 March 2022, up 10% from that paid in FY21. The total dividend outflow for FY22 is Rs. 1.8 bn. The<br>dividend powout ratio is 31.2%.   |
| 25-06-2022 | Infosys Ltd. | AGM | MANAGEMENT | Adoption of standalone and consolidated financial statements for the year ended 31 March 2022   | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 25-06-2022 | Infosys Ltd. | AGM | MANAGEMENT | Declare final dividend of Rs. 16.0 per equity share (face value Re.5) for FY21  | FOR | FOR | During the year Infosys has paid an interim dividend of Rs. 15.0 per equity share and is proposing to pay Rs.<br>16.0 per equity share as final dividend. Total dividend payout for FY22 amounts to Rs. 31.0 per equity share<br>and will aggregate Rs. 130.4 bn. Payout ratio is 61.4% of the standalone PAT. In addition, Infosys undertook a<br>buyback of equity shares through which it distributed an additional Rs. 92.0 bn to shareholders.   |
| 25-06-2022 | Infosys Ltd. | AGM | MANAGEMENT | Reappoint Deloitte Haskins & Sells LLP as statutory auditors for five<br>years and fix their remuneration at Rs 95.0 mn                               | FOR | FOR | Deloitte Haskins and Sells LLP (Deloitte) were appointed as statutory auditors of the company for five years in<br>the June 2017 AGM. Infosys proposes to reappoint them for another five years. Deloitte was paid an overall<br>remuneration of Rs 190 mn in FY21 and Rs 220 mn in FY22. The proposed remuneration to be paid to<br>Deloitte for audit services for FY23, is Rs 95.0 mn plus applicable taxes and out-of-pocket expenses. Deloitte<br>will be separately remunerated for statutory and regulatory certification work.  |
| 25-06-2022 | Infosys Ltd. | AGM | MANAGEMENT | Reappoint D. Sundaram (DIN: 00016304) as Independent Director for<br>five years from 14 July 2022   | FOR | FOR | D Sundaram, 69, retired as Vice Chairperson and CFO of Hindustan Unilever Ltd. in April 2008 after a career<br>of over 34 years with Hindustan Unilever. He was first appointed to the board of Infosys on 14 July 2017. The<br>company proposes to reappoint him for a second term of five years, which is in line with statutory<br>requirements  |
| 25-06-2022 | Infosys Ltd. | AGM | MANAGEMENT | Reappoint Nandan M. Nilekani (DIN: 00041245) as Director, liable to retire by rotation  | FOR | FOR | Nandan Nilekani, 66, is one of the founders of infosys and is currently the company's non-executive<br>chairperson. He was previously the Chairperson of the Unique Identification Authority of India (UIDAI) in the<br>rank of a cabinet minister. He retires by rotation. His reappointment is in line with statutory requirements.   |
| 25-06-2022 | infosys Ltd. | AGM | MANAGEMENT | Reappoint Salil S. Parekh (DIN: 01876159) as Chief Executive Officer<br>and Managing Director for five years from 1 July 2022 till 31 March<br>2027   | FOR | FOR | Salli Parekh has been successful at the helm of Infosys. During his tenure since February 2018, the company's<br>sales and profits have grown by 12% and 9% (14% and 13% in the last three). The company made significant<br>strides in digital revenues, accelerating the core, localization and reskilling. The company also increased the<br>number of USD 100 nn clients from 20 to 38. The market cap has grown by about USD 69 bn, and total<br>shareholder return was 314%. Salil Parekh was paid a remuneration of Rs 478.6 mn in FY22. The variable pay<br>and fair value of RSUs granted to him were linked to achievement of performance targets and accounted<br>almost 81.4% of his remuneration. Given that almost 87% of Infosys' revenues come from North America and<br>Europe, the board decided to re-base and benchmark Salil Parekh's remuneration to his global peers. As a<br>result, for his second term as Managing Director and CEO, the proposed remuneration for FY23 is estimated<br>at Rs. 818.8 mn, 87% of which will be paid only if Salil Parekh achieves a pre-determined set of targets.<br>Although the proposed remuneration is a significant increase from FY22 levels, it is within an acceptable<br>range of his global peers. Infosys has provided detailed disclosures on the performance targets that Salil<br>Parekh is expected to achieve for his variable pay and vesting of stock options: we expect the company to<br>annually disclose his achievement of these targets in its annual report. |

|            |                             |               | -          |   | -   | -       |   |
|------------|-----------------------------|---------------|------------|---|-----|---------|---|
| 26-06-2022 | Ashoka Buildcon Ltd.        | POSTAL BALLOT | MANAGEMENT | Appoint Ashish Kataria (DIN: 00580763) as Whole-Time Director for<br>five years from 1 April 2022 and fix his remuneration as minimum<br>remuneration   | FOR | FOR     | Ashish Kataria, 44, is the promoter and Whole-Time Director of Ashoka Concessions Limited (ACL), a<br>subsidiary. His proposed remuneration for FY23 from Ashoka Buildcon Limited (ABL) is estimated at Rs. 12.5<br>m. For FY21, remuneration drawn from ACL was Rs. 13.3 mn. No details of his remuneration structure from<br>ACL have been provided. While we do not support remuneration from multiple sources, as a next generation<br>of promoters, his appointment to an executive role could be attributed to the company's succession planning<br>and as a promoter, we note that he plays a material role in driving the company's strategy and growth. Thus,<br>aggregate proposed remuneration estimated at Rs. 25.8 mn is commensurate with his tenure of 16 years, size<br>of the company and his experience. The company must consider disclosing his remuneration structure from<br>ACL and basis of paying variable pay vis-à-vis benchmarks, performance metrics that determine variable pay.                                |
| 26-06-2022 | Ashoka Buildcon Ltd.        | POSTAL BALLOT | MANAGEMENT | Approve Ankita Parakh in office of profit as Deputy General Manager<br>– Planning & Operations from 1 April 2022 and fix her remuneration   | FOR | AGAINST | Ankita Parakh is Daughter-in-law of Satish Parakh, MD of Ashoka Buildcon. She has been with the company<br>since April 2014. Her proposed remuneration estimated at Rs. 3.9 mn (compared to Rs. 2.9 mn in FY21), with<br>the board having the flexibility to give her upto 20% annual increase in remuneration. We note that her<br>remuneration levels have been judicious in the past. However, the proposed resolution is perpetual in nature<br>– it is unclear when shareholders will be given an opportunity to review her remuneration next. We believe all<br>related party transactions, including office of profit resolutions, must be presented to shareholders on a<br>periodic basis for approval.  |
| 26-06-2022 | Ashoka Buildcon Ltd.        | POSTAL BALLOT | MANAGEMENT | Reappoint Ashok Katariya (DIN:00112240) as Whole-time Director,<br>designated as Chairperson for two years from 1 April 2022, approve<br>his continuation on the board past 70 years of age and fix his<br>remuneration as minimum remuneration | FOR | FOR     | Ashok Katariya, 71, is the promoter and Chairperson. His proposed remuneration for FY23, is estimated at Rs 41.3 mn, and is commensurate with the size and scale of business and in line with peers. For FY22, his remuneration is estimated to be Rs. 41.1 mn. The company must consider disclosing the basis of paying variable pay in the past – that is, Ashok Katariya's performance vis-à-vis benchmarks, performance metrics that determine variable pay.  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Adoption of consolidated financial statements for the year ended 31<br>March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Adoption of standalone financial statements for the year ended 31<br>March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Appoint David Crean (DIN: 09584874) as Independent Director for<br>five years from 4 May 2022 to 3 May 2027   | FOR | FOR     | David Crean, 61, was the former Vice President Corporate R&D and Chief Science Officer at Mars<br>Incorporated, Virginia, USA. He has held global roles across all Mars business segments contributing to<br>science strategy. Prior to joining Mars, he was European Food R&D Director at Masterfoods Europe. He has<br>over three decades of experience in technology and Research and Development. He has been a member of<br>the board of the Partnership for Aflatoxin Control in Africa and a panelist at events organized by the UN and<br>WHO on World Food Security and Food Safety. He has graduated with a BA (Hons) Degree in Applied Biology<br>from Liverpool Polytechnic. His appointment is in line with the statutory requirements.  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Approve final dividend of Rs. 6.05 per equity share of face value of Rs.<br>10.0 each for FY22  | FOR | FOR     | The company has declared a final dividend of Rs. 6.05 per equity share of face value Rs. 10.0 for the year<br>ended 31 March 2022. The total dividend outflow will be Rs. 5.6 bn. The dividend pay-out ratio is 62.9%.  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Approve maintaining and keeping the company's registers required to<br>be maintained under section 94 of the Companies Act, 2013 and<br>copies of annual returns at a place other than company's registered<br>office                           | FOR | FOR     | The company seeks shareholder approval to keep and maintain the registers, returns and other records as<br>required under section 88 of the Act, copies of annual returns as filed/to be filed under Section 92 of the Act,<br>and other documents at the Registered Office of the Company, and/or of the Registrar and Transfer Agent of<br>the Company or such other place where the office of the Registrar and Transfer Agent of the Company is<br>situated from time to time.  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Ratify remuneration of Rs. 440,000 for Shome & Banerjee as cost<br>auditors for FY23  | FOR | FOR     | The total remuneration proposed to be paid to the cost auditors for FY23 is reasonable when compared to<br>the size and scale of the company's operations.  |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Reappoint Deloitte Haskins & Sells LLP as statutory auditors for five<br>years and fix their remuneration at Rs. 30.6 mn for FY23   | FOR | FOR     | Deloitte Haskins and Sells LLP (Deloitte) were appointed as statutory auditors for five years at 2017 AGM<br>(from the conclusion of 2017 AGM till conclusion of 2022 AGM). They have completed their tenure of five<br>years. The company proposes to reappoint Deloitte as statutory auditors for five years starting from the<br>conclusion of the 2022 AGM till the conclusion of the 2027 AGM. The audit fees proposed to be paid to<br>Deloitte Haskins and Sells LLP for FY23 are Rs. 30.6 mn excluding out-of-pocket expenses and taxes; the<br>statutory audit fee paid to them for FY22 was Rs. 36.8 mn. The proposed remuneration is reasonable and<br>commensurate with the size and operations of the company.   |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Reappoint P.B. Balaji (DIN: 02762983) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR     | P.B. Balaji, 57, is the group Chief Financial Officer (CFO) of Tata Motors Limited since November 2017. Prior to<br>joining the Tata group, P B Balaji worked with Hindustan Unilever Limited as Chief Financial Officer. He was<br>first appointed on the board of the company on 8 August 2020. He has attended all seven board meetings<br>held in FY22. He retires by rotation. His reappointment is in line with statutory requirements.   |
| 27-06-2022 | Tata Consumer Products Ltd. | AGM           | MANAGEMENT | Reappoint Siraj Chaudhury (DIN: 00161853) as Independent Director<br>for five years from 3 July 2022 to 2 July 2027   | FOR | FOR     | Siraj Chaudhury, 51, is the Managing Director and Chief Executive Officer (CEO) at National Collateral<br>Management Services Limited (NCML). Prior to NCML, he was the Chairperson of Cargill India. He has also<br>served as the Co-Chair of the National Committee for Agriculture at FICCI. He has attended all seven board<br>meetings in FY22. His appointment is in line with statutory requirements. However, we raise concern that he<br>currently serves as an Independent Director on the boards of four listed companies (including TCPL). Given<br>their full-time responsibilities, regulations allow whole-time directors of listed companies to be independent<br>directors in a maximum of three listed companies: we consider his current responsibilities equivalent to those<br>of a whole-time director. Notwithstanding, we recognize that Tata Coffee Limited (on which he is an<br>Independent Director) will merge with TCPL, which will eventually reduce his total listed companies board<br>memberships to three. |

| 27-06-2022 | Bank of Baroda                   | AGM | MANAGEMENT | Adoption of financial statements for the year ended 31 March 2022  | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Except<br>for the issues raised, the auditors are of the opinion that the financial statements are in accordance with<br>generally accepted accounting policies and Indian Accounting Standards (IND-AS). Typical of public sector<br>banks, Bank of Baroda has five joint auditors. The audit committee must provide clarity on how it establishes<br>accountability of these auditors and ensures that issues do not fall through the cracks, while allocating audit<br>responsibilities.  |
|------------|----------------------------------|-----|------------|--|-----|---------|---|
| 27-06-2022 | Bank of Baroda                   | AGM | MANAGEMENT | Approve final dividend of Rs. 2.85 per equity share (face value Rs. 2.0 each) for FY22   | FOR | FOR     | The total dividend outflow for FY22 is Rs. 14.7 bn (Rs. 2.85 per share). The dividend payout ratio is 20.3% of PAT.   |
| 27-06-2022 | TVS Motor Co. Ltd.               | AGM | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 27-06-2022 | TVS Motor Co. Ltd.               | AGM | MANAGEMENT | Not fill casual vacancy caused by retirement of H Lakshmanan (DIN<br>00057973) as Non-Executive Non-Independent Director, liable to<br>retire by rotation  | FOR | FOR     | H Lakshmanan, 88, former Executive Director Sundaram-Clayton Ltd, has been on the board since April 2000.<br>He retires by rotation in the upcoming AGM. However, he will not be seeking reappointment due to old age<br>and the vacancy caused by his resignation will not be filled. This will not have any material impact on board<br>independence.   |
| 27-06-2022 | TVS Motor Co. Ltd.               | AGM | MANAGEMENT | Ratify remuneration of Rs. 800,000 payable to A N Raman as cost<br>auditor for FY23  | FOR | FOR     | The total remuneration proposed is reasonable compared to the size and scale of company's operations.   |
| 27-06-2022 | TVS Motor Co. Ltd.               | AGM | MANAGEMENT | Reappoint Lakshmi Venu (DIN: 02702020) as Non-Executive Non-<br>Independent Director , liable to retire by rotation  | FOR | FOR     | Ms. Lakshmi Venu, 39, Dr. Lakshmi Venu, 39, represents promoter family on the board. She is the Managing<br>Director of Sundaram-Clayton Limited (SCL) and also the Deputy Managing Director of TAFE Motors and<br>Tractors Limited (TAFE-TMTL). She has been on the board since September 2014 and attended 5 of 6 board<br>meetings held in FY23. Her reappointment is in line with statutory requirements.   |
| 27-06-2022 | TVS Motor Co. Ltd.               | AGM | MANAGEMENT | Reappoint Venu Srinivasan (DIN: 00051523), as Director, liable to retire by rotation   | FOR | AGAINST | Venu Srinivasan, 69, is the promoter. His current role and the board hierarchy are unclear. Venu Srinivasan<br>became Chairman Emeritus, which is an honorary position with no specific role defined under regulations,<br>even as he continues as an Executive Director, with the designation of managing director while Sudarshan<br>Venu, his son, has too been appointed managing director on 5 May 2022. The roles and responsibilities<br>between the two is unclear, even as Venu Srinivasan's two designations as chairman emeritus and managing<br>director, are inconsistent with each other. In addition, the board has a non-executive chairperson (Ralf<br>Speth). While we recognize Venu Srinivasan's role in building the business, we believe the board must<br>provide clarity with respect to his role definitions. We further raise concern over the level of independence of<br>the Nomination and Remuneration Committee: the three-member committee comprises two tenured<br>Independent Directors and one non-executive director. |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies  |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM | MANAGEMENT | Approve final dividend of Rs. 1.7 per share (face value Rs. 10)  | FOR | FOR     | The company has proposed a final dividend of Rs. 1.7 per equity share of face value Rs. 10.0 for the year<br>ended 31 March 2022. This is lower than Rs 2.0 per share in FY21 given the reduced profitability in FY22. The<br>total dividend outflow for FY22 is Rs. 3.6 bn and the dividend payout ratio is 29.7%.   |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM | MANAGEMENT | Approve payment of commission to non-executive Independent<br>Directors for five years from FY23 upto 1% of the profits subject to a<br>maximum of Rs 2.0 mn per director as per IRDAI guidelines            | FOR | FOR     | HDFC Life proposes a commission to be paid to non-executive Independent Directors at 1% of the profits of<br>the company subject to IRDAI guidelines from 1 April 2022 for a period of five years. As per Guidelines on<br>Remuneration of Non-Executive Directors dated 3 January 2022, insurers can pay a maximum of Rs 2.0 mn to<br>each non-executive director (other than the chairperson). In the last five years, the company has paid a profit<br>linked commission each year to its independent directors as approved in the 2018 AGM at a maximum of Rs 1.0 mn as per the then IRDAI guidelines.  |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM | MANAGEMENT | Approve related party transactions with HDFC, its parent company, till<br>the 2023 AGM for a maximum period of fifteen months in excess of<br>Rs 10.0 bn or 10% of consolidated turnover, whichever is lower | FOR | FOR     | HDFC Life Insurance Company Ltd. periodically engages in banking related activities, including subscribing to<br>debt securities of HDFC, its parent company upto Rs 16.0 bn. The company also receives premium and pays<br>policy benefits to HDFC and pays a usage fee to its parent for using the HDFC name – the total value of these<br>transactions can go upto Rs 7.5 bn. The company must disclose the basis of the charge for brand usage fees.<br>The transactions are in the ordinary course of business of the company and the bank and on an arm's length<br>basis.  |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM | MANAGEMENT | Approve related party transactions with parent company group<br>company HDFC Bank Ltd. till the 2023 AGM   | FOR | FOR     | HDFC Life Insurance Company Ltd. periodically engages in banking related activities, including availing funded<br>/ non-funded facilities from HDFC Bank, a parent company. The company also pays remuneration to HDFC<br>Bank for distribution of its life insurance products. In FY23, HDFC Life expects these transactions and other<br>banking transactions to exceed the materiality threshold of Rs 10.0 billion or 10% of consolidated revenues.<br>The value of transactions for banking transactions cannot be exactly ascertained as it is subject to HDFC Life<br>and the requirements of the bank which may vary from time to time. Transactions related to distribution of<br>its products is estimated at Rs. 40 bn for FY23. The transactions are in the ordinary course of business of the<br>company and the bank and on an arm's length basis.  |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM | MANAGEMENT | Approve revision in the remuneration payable to Ms. Vibha Padalkar<br>(DIN: 01682810) as MD & CEO w.e.f. 1 April 2022  | FOR | FOR     | Ms. Vibha Padalkar has been MD & CEO since September 2018, she was the Executive Director from August 2012 till September 2018. She was paid a remuneration of Rs. 73.6 mn in FY22 up 33.8% from Rs 55.0 mn paid in FY21. Median employee remuneration increased by 16.6% in the year and her remuneration represented 102.5 x the median employee remuneration. She was not granted any stock options in FY21 and FY22. Her estimated FY23 remuneration of Rs. 148.8 mn (including an estimate of stock options) is commensurate with the size of the company and in line with that of remuneration paid to peers. As a good practice, the company must disclose the likely quantum of stock options she is expected to receive over her term and clearly articulate performance metrics that determine variable pay.  |

| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM           | MANAGEMENT | Approve revision in the remuneration payable to Suresh Badami (DIN:  | FOR | FOR     | Suresh Badami has been the Whole Time Director since September 2018. He was paid a remuneration of Rs.   |
|------------|----------------------------------|---------------|------------|--|-----|---------|--|
|            |                                  |               |            | 08224871) as Whole Time Director w.e.f. 1 April 2022   |     |         | 61.4 mn in FY22 up 27.7% from Rs 48.1 mn paid in FY21. Median employee remuneration increased by 16.6%<br>in the year and his remuneration represented 85.5x the median employee remuneration His estimated FY23<br>remuneration of Rs. 135.2 mn (including an estimate of stock options) is commensurate with the size of the<br>company and in line with that of remuneration paid to peers. As a good practice, the company must disclose<br>the likely quantum of stock options he is expected to receive over his term and clearly articulate performance<br>metrics that determine variable pay.   |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM           | MANAGEMENT | Reappoint Keki M. Mistry (DIN: 00008886) as Non-Executive Non-<br>Independent Director liable to retire by rotation  | FOR | FOR     | Keki M. Mistry, 68, is the Vice Chairman & Chief Executive Officer of parent company Housing Development<br>Finance Corporation Limited, HDFC Life's parent company. He retires by rotation and his reappointment is in<br>line with statutory requirements.   |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM           | MANAGEMENT | Reappoint Ketan Dalal (DIN: 00003236) as Independent Director for a<br>period of five years from 17 July 2022  | FOR | FOR     | Ketan Dalal, 64, is founder, Katalyst Advisors LLP. He has served on the board for the past five years. He was<br>first appointed to board of HDFC Life on 17 June 2017. His reappointment for a further term of five years is in<br>line with statutory requirements.   |
| 27-06-2022 | HDFC Life Insurance Company Ltd. | AGM           | MANAGEMENT | To fix the remuneration of Joint Statutory Auditors – G.M. Kapadia &<br>Co and Price Waterhouse Chartered Accountants LLP at Rs 5.7 mn<br>each for FY23  | FOR | FOR     | Price Waterhouse Chartered Accountants LLP have been the statutory auditors for the past eight years, while<br>GM Kapadia & Co. have been the statutory auditors for the past six years. The auditors were paid a<br>remuneration of Rs 12.6 mn in FY21 and Rs 17.1 mn in FY22 (including expenses and other fees). The<br>remuneration for joint auditors for FY23 will be Rs. 5.7 mn each (aggregate Rs. 14 mn), which is reasonable<br>given the size and complexity of the business.   |
| 27-06-2022 | Jindal Stainless Ltd.            | POSTAL BALLOT | MANAGEMENT | Approve increase in limits for related party transactions with Jindal<br>Stainless Steelway Limited (JSSL), JSL Global Commodities Pte. Ltd (JSL<br>Global) and Prime Stainless DMCC (Prime Stainless) for FY22 by Rs.<br>9.36 bn  | FOR | AGAINST | The company seeks to revise the limits upwards for transactions with Jindal Stainless Steelway Limited (JSSL),<br>JSL Global Commodities Pte. Ltd (JSL Global) and Prime Stainless DMCC (Prime Stainless). The company has<br>stated that volatility in the raw material prices like nickel, scrap and other freight related costs led to increase<br>in the value of transactions in FY22. The transactions with JSL Global Commodities Pte. Ltd (JSL Global) and<br>Prime Stainless DMCC (Prime Stainless) are in the nature of sourcing scrap from global markets and<br>distribution and marketing of finished products in export markets. JSL Global and Prime Stainless are entities<br>where the company's KMP can exercise significant influence. We believe the company should have a direct<br>subsidiary undertake the transactions rather than having promoter entities. Further, there is no clarity on the<br>size, ownership, and previous track record of these KMP controlled entities. The company should have<br>presented transactions with each related party separately for shareholder approval.  |
| 27-06-2022 | Jindal Stainless Ltd.            | POSTAL BALLOT | MANAGEMENT | Approve related party transactions aggregating Rs. 142.0 bn with<br>Jindal Stainless (Hisar) Limited (JSHL), Jindal Stainless Steelway<br>Limited (JSSL), Jindal United Steel Limited (JUSL), JSL Global<br>Commodities Pte. Ltd (JSL Global) and Prime Stainless DMCC (Prime<br>Stainless) for FY23 | FOR | AGAINST | The company undertakes transactions of sales/ purchases/ job work services, etc. with Jindal Stainless<br>(Hisar) Limited (ISHL), Jindal Stainless Steelway Limited (ISSL) and Jindal United Steel Limited (USL). The<br>transactions with JSL Global Commodities Pte. Ltd (JSL Global) and Prime Stainless DMCC (Prime Stainless) are<br>in the nature of sourcing scrap from global markets and distribution and marketing of finished products in<br>export markets. JSL Global and Prime Stainless are entities where the company's KMP can exercise significant<br>influence. Given the increase in demand of the company's products in the global markets, these transactions<br>are expected to rise. We believe the company should have a direct subsidiary undertake the transactions<br>rather than having promoter entities. The rationale for using KMP controlled entities, for transactions is<br>unclear. Further, there is no clarity on the size, ownership, and previous track record of these KMP controlled<br>entities. The company should have presented transactions with each related party separately for shareholder<br>approval.  |
| 27-06-2022 | Jindal Stainless Ltd.            | POSTAL BALLOT | MANAGEMENT | Reappoint Ratan Jindal (DIN: 00054026) as Chairperson and<br>Managing Director for five years from 1 April 2022 and approve his<br>remuneration  | FOR | AGAINST | Ratan Jindal, 60, is promoter Chairperson and Managing Director (CMD) of the company. He is also the Non-<br>Executive Chairperson on the board of promoter group listed entity Jindal Stainless (Hisar) Limited (JSHL),<br>which is in the process of merging into Jindal Stainless Limited. He is entitled to remuneration upto 4% of net<br>profits from Jindal Stainless Limited (JSL) as CMD and 4% of net profits from JSHL, as Non-Executive<br>Chairperson. However, JSL shall require shareholder approval through special resolution if his remuneration<br>exceeds 2.5% of profits (Reg 17 of the SEBI LODR). Even so, at 2.5% of net profits, his remuneration<br>aggregate Rs. 542.5 mn based on FY22 profits, which is high given the size of the company and not<br>comparable to industry peers. Further, he received remuneration from JSL's subsidiaries till FY20:<br>remuneration from unlisted subsidiaries deprives the shareholders the right to vote upon director's<br>remuneration. He is a member of Nomination and Remuneration Committee of both JSL and JSHL, which<br>results in potential conflict of interest. While he has not drawn any remuneration from JSL and JSHL since<br>FY21, it is unclear whether he will continue to forgo his remuneration in future as well. The company must<br>have capped his remuneration in absolute terms and disclose performance metrics for variable pay. |
| 27-06-2022 | NMDC Ltd.                        | MCA           | MANAGEMENT | Approve demerger of NMDC Iron & Steel Plant (NISP) to NMDC Steel<br>Limited, with mirror shareholding, which will be subsequently listed   | FOR | FOR     | As per the 3QFY22 conference call transcript, NISP is on the verge of being commissioned. NMDC's objective<br>of forward integration included developing a steel plant and subsequently inviting investors to commission<br>and operate the steel plant. Accordingly, it is demerging NISP to NSL, a wholly owned subsidiary, to be<br>eventually listed with mirror shareholding. The net assets of NISP being transferred are Rs. 170.4 bn,<br>accounting for 48% of the standalone net worth of NMDC (on 30 September 2021). The proposed demerger<br>will allow the Government of India (promoter) to attract investors and sell their stake in the steel plant. NSL's<br>subsequent listing will also help with price discovery and value unlocking. Since NSL will be listed with mirror<br>shareholding, NMDC's shareholders will have the same ownership interest in NSL.  |
| 28-06-2022 | Tata Steel Ltd.                  | AGM           | MANAGEMENT | Adoption of consolidated financial statements for the year ended 31<br>March 2022  | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |

| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Adoption of standalone financial statements for the year ended 31<br>March 2022  | FOR | FOR | We have relied upon the auditors' report, which has placed an emphasis of matter regarding the accounting<br>for merger between the company and its wholly owned subsidiaries: the auditors' opinion is not modified in<br>respect of this matter. Based on the auditors' report, which is unqualified, the financial statements are in<br>accordance with generally accepted accounting policies and Indian Accounting Standards (IND-AS).  |
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| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Amend Article 4 of the Articles of Association (AoA) to reflect sub-<br>division of equity shares  | FOR | FOR | As a result of sub-division of equity shares, Article 4 of the AoA needs to be altered. The amended MoA will<br>reflect the proposed authorized share capital as comprising of Rs. 17.5 bn ordinary shares of Re. 1 each,<br>350.0 mn 'A' ordinary shares of Rs. 10.0 each, 25.0 mn cumulative redeemable preference shares of Rs. 100.0<br>each, and 60.0 mn cumulative convertible preference shares of Rs. 100.0 each.  |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Amend Clause 5 of the Memorandum of Association (MoA) to reflect<br>sub-division of equity shares  | FOR | FOR | As a result of sub-division of equity shares, Clause 5 of the MoA needs to be altered. The amended MoA will<br>reflect the proposed authorized share capital as comprising of Rs. 17.5 bn ordinary shares of Re. 1 each,<br>350.0 mn 'A' ordinary shares of Rs. 10.0 each, 25.0 mn cumulative redeemable preference shares of Rs. 100.0<br>each, and 60.0 mn cumulative convertible preference shares of Rs. 100.0 each.   |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Approve change in place of keeping registers, returns and other documents  | FOR | FOR | The office of TSR Consultants Private Limited (formerly known as TSR Darashaw Consultants Private Limited),<br>Registrar and Share Transfer Agents (RTA) of the company has shifted to C-101, 1st Floor, 247 Park, Lal<br>Bahadur Shastri Marg, Vikholi (West), Mumbai – 400 083, Maharashtra.Therefore, the company proposes to<br>keep the Register and copies of Annual Returns along with copies of certificates and other documents at any<br>of these places - the registered office of the company, the office of the RTA or such other place where the<br>RTA may shift its office within Mumbai.  |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Approve material related party transactions betweenT S Global<br>Procurement Company Pte. Ltd (TSGPL) and Tata International<br>Singapore Pte. Ltd. (TISPL) aggregating upto Rs. 31.5 bn for FY23                              | FOR | FOR | TSGPL is an indirect wholly owned subsidiary of Tata Steel and TISPL is an indirect subsidiary of Tata Sons<br>Private Limited (Tata Steel's parent company). TSGPL and TISPL are engaged in the business of trading in raw<br>materials such as coal and iron ore. Based on clarification issued by the company, we understand that TSGPL<br>supplies raw materials (such as coal, iron ore) to TISPL. In case of contingencies, TSGPL procures raw<br>materials from TISPL for further supply to Tata Steel's nPv22 consolidated turnover and TSGPL's FV22<br>standalone turnover respectively. The proposed transactions are operational in nature, in the ordinary<br>course of business and at arm's length price.  |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Approve material related party transactions with Tata Limited<br>(TL)aggregating upto Rs. 11.0 bn for FY23   | FOR | FOR | Tata Limited is a UK-based subsidiary of Tata Sons Private Limited (Tata Steel Limited's parent company),<br>which was established in 1907. TL was initially a Tata Steel subsidiary and it changed hands following a group<br>restructuring in the 1990s. At this point, TL does some of the Tata group's advocacy work in Europe and<br>sources spares and stores from European OEMs for Tata Steel. Tata Steel reimburses cost incurred by Tata<br>Limited on behalf of Tata Steel for supplying the goods and pays 1% agency commission for their services. We<br>recognize that the transaction size for Tata Steel is not very large – at 0.45% of FY22 revenues. Tata Limited is<br>likely to earn upto about Rs. 110 mn from the transactions. We also recognize that this is a legacy<br>arrangement and was important to the group when the companies were of smaller size. Tata Steel now has<br>its own presence in Europe and the rationale for this arrangement is limited and is likely to be reviewed.<br>Nevertheless, we support the resolution because the transaction values are small in the context of the group<br>and the company. |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Approve material related party transactions with The Tata Power<br>Company Limited (TPCL)aggregating upto Rs. 25.75 bn for FY23  | FOR | FOR | TPCL is a listed associate company of Tata Sons Private Limited (promoter of Tata Steel Limited). The<br>transaction will include purchase of goods (including power, stores, spares, export benefit license), sale of<br>goods (including coal by-products, steel products, power, gas, utilities, stores, spares, consumables),<br>rendering of service (including medical, consultancy, rental), receipt of service and other transactions with<br>TPCL. The transaction limit of Rs. 25.75 bn for FY23 is "1.06% of Tata Steel's FY22 consolidated turnover. The<br>proposed transactions are operational in nature, in the ordinary course of business and at arm's length price.   |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Approve sub-division of equity shares from one fully paid equity share<br>and one partly paid equity share of Rs. 10.0 each to 10 fully paid<br>equity shares and 10 partly paid equity shares of Re. 1.0 each<br>respectively | FOR | FOR | The sub-division will improve liquidity of Tata Steel's shares in the market and make it affordable to small<br>shareholders.  |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Declare dividend of Rs. 51.0 per fully paid equity share and Rs. 12.75<br>per partly paid equity share (Rs. 2.504 paid up) of face value Rs. 10<br>each for FY22   | FOR | FOR | The total dividend for FY22 is Rs. 51.0 per equity share, while it paid a dividend of Rs. 25.0 in FY21. The total<br>outflow on account of dividend, including dividend on partly paid equity is Rs. 62.3 bn, while the dividend<br>payout is 18.9% of standalone PAT.   |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Ratify remuneration of Rs. 3.0 mn for Shome & Banerjee as cost auditors for FY23   | FOR | FOR | The remuneration to be paid to the cost auditor is reasonable compared to the size and scale of the<br>company's operations.   |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Reappoint Koushik Chatterjee (DIN: 00004989) as Director, liable to retire by rotation   | FOR | FOR | Koushik Chatterjee, 53, is Executive Director and Chief Financial Officer of the company. He has attended<br>100% (6 out of 6) board meetings in FY22. He is liable to retire by rotation and his reappointment is in line<br>with all statutory requirements.   |
| 28-06-2022 | Tata Steel Ltd.           | AGM | MANAGEMENT | Reappoint Price Waterhouse & Co Chartered Accountants LLP as<br>statutory auditors for five years till the conclusion of the 2027 AGM<br>and fix their remuneration  | FOR | FOR | Price Waterhouse & Co Chartered Accountants LLP were appointed as the statutory auditors for five years<br>from the conclusion of 2017 AGM; they have completed their tenure of five years with the company. The<br>company proposes to reappoint Price Waterhouse & Co Chartered Accountants LLP as statutory auditors of<br>five years till conclusion of the 2027 AGM, which will complete their tenure of ten years. The audit fees<br>proposed to be paid for FV23 is Rs. 100.0 mn excluding taxes and out-of-pocket expenses; the statutory audit<br>fee paid for FV22 was Rs. 92.4 mn.  |
| 28-06-2022 | Britannia Industries Ltd. | AGM | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 March 2022   | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |

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| 28-06-2022 | Britannia Industries Ltd.               | AGM | MANAGEMENT | Approval to provide loans, give guarantees and make investments up<br>to Rs 50.0 bn over and above limits available under Section 186 of<br>Companies Act 2013  | FOR | AGAINST | Britannia's current utilisation of its existing limit is at ~Rs. 18.4 bn. While we understand that the current<br>available headroom is low given the available limit of Rs 21.9 bn, the need for a ~128% increase in limit is<br>unclear. Companies must approach shareholders for an increase in limit as and when they need it, rather<br>than get a large enabling limit approved. While we understand the need for companies to present enabling<br>resolutions, these must be at judicious levels.   |
| 28-06-2022 | Britannia Industries Ltd.               | AGM | MANAGEMENT | Approve payment of commission aggregating Rs. 73.35 mn to Nusli<br>Wadia as Non-Executive Chairperson for FY22, in excess of 50% of the<br>total annual remuneration payable to all non-executive directors | FOR | FOR     | The company proposes to pay Nusli Wadia commission of Rs 73.3 mn for FY22. His commission payout for<br>the past 5 years has ranged between 0.3% - 0.4% of PBT and has been aligned to the company performance.<br>We understand that as promoter, he plays a material role in establishing strategic direction. Further, as<br>stated by the company, guides the Managing Director and the management on the company's long-term<br>goals and also engages with the board for improving the effectiveness of the board's functioning – even while<br>being appointed in a non-executive capacity  |
| 28-06-2022 | Britannia Industries Ltd.               | AGM | MANAGEMENT | Reappoint Keki Elavia (DIN: 00003940) as Independent Director for<br>two years upto 6 August 2024 or the date of the 2024 AGM,<br>whichever is later  | FOR | FOR     | Keki Elavia, 76, is former Senior Partner of Kalyaniwalla & Mistry, Chartered Accountants. He was associated<br>with Kalyaniwalla & Mistry for more than 40 years and has also been a partner of S.R. Batliboi, Chartered<br>Accountants for a brief period. He has attended 67% of the board meetings in FV22 and 86% of the board<br>meetings in previous three years – we expect directors to attend all board meetings. His reappointment is in<br>line with statutory requirements. Since Keki Elavia has been on the board of Go Airlines Limited (a group<br>company) since 30 May 2014, we will consider his current tenure to be of eight years on account of his<br>association with the group. Therefore, with this appointment, once his association with the group crosses 10<br>years, we will consider Keki Elavia to be non-independent and assess board composition accordingly.  |
| 28-06-2022 | Britannia Industries Ltd.               | AGM | MANAGEMENT | Reappoint Ness N Wadia (DIN: 00036049) as Non-Executive Non-<br>Independent Director, liable to retire by rotation  | FOR | FOR     | Ness Wadia, 50, is part of the promoter group and Managing Director of The Bombay Burmah Trading<br>Corporation Limited (ultimate holding company). He has attended all the board meetings held in FY22. His<br>reappointment is in line with statutory requirements. Shareholders should note that, in April 2019, Ness<br>Wadia was handed a suspended sentence by Japanese courts for drug possession – it is unclear if the<br>independent directors of Bombay Burmah Trading Corporation Limited (ultimate holding company), where<br>he is MD and Britannia Industries Limited addressed the issue as part of its director evaluation process.   |
| 28-06-2022 | Britannia Industries Ltd.               | AGM | MANAGEMENT | To declare final dividend of Rs 56.5 per equity share (face value Re.<br>1.0) for FY22  | FOR | FOR     | In FY22 the company paid a dividend of Rs 13.6 bn. The dividend payout ratio for the year is 84.9% of the<br>standalone PAT.   |
| 29-06-2022 | Asian Paints Ltd.                       | AGM | MANAGEMENT | Adoption of standalone and consolidated financial statements for the<br>year ended 31 March 2022  | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 29-06-2022 | Asian Paints Ltd.                       | AGM | MANAGEMENT | Declare final dividend of Rs. 15.5 per share of face value Re. 1.0 each for FY22  | FOR | FOR     | For FY22, Asian Paints has proposed a final dividend of Rs. 15.5 per share in addition to the interim dividend<br>of Rs. 3.65 per share paid in November 2021 taking the total dividend to Rs 19.15 per share. The total<br>dividend outflow for FY22 is Rs. 18.4 bn. The dividend payout ratio for FY22 is 58.6% (56.1% in FY21).   |
| 29-06-2022 | Asian Paints Ltd.                       | AGM | MANAGEMENT | Ratify remuneration of Rs 900,000 for RA & Co. as cost auditors for FY23  | FOR | FOR     | The total remuneration proposed is reasonable compared to the size and scale of the company's operations.  |
| 29-06-2022 | Asian Paints Ltd.                       | AGM | MANAGEMENT | Reappoint Amit Syngle (DIN: 07232566) as Managing Director and CEO for five years from 1 April 2023 and fix his remuneration  | FOR | AGAINST | We estimate Amit Syngle's FY23 and FY24 remuneration in the range of Rs. 201.1 – 236.6 mn and Rs. 263.7 -<br>314.5 mn respectively. His total pay is commensurate to size and complexity of the business. At the 2021<br>AGM, the company had sought shareholder approval for modification of his remuneration terms to include<br>stock options under ESOP 2021. The exercise price of stock options was at 50% discount to market price: the<br>company received significant investor dissent for the modification. However, the board/ NRC does not seem<br>to have addressed investor concerns: the assured remuneration has further increased in the new<br>remuneration structure as the stock option component has increased to 50% of variable pay from the earlier<br>35%. This significantly increases Amit Syngle's assured pay. Although we support stock options as a part of<br>the remuneration, we do not support the current inclusion under ESOP 2021 scheme since the options are in-<br>the-money from the date of grant itself. The company must cap remuneration in absolute terms and disclose<br>the estimated quantum of stock options to be granted over tenure. |
| 29-06-2022 | Asian Paints Ltd.                       | AGM | MANAGEMENT | Reappoint Malav Dani (DIN: 01184336) as Non-Executive Non-<br>Independent Director, liable to retire by rotation  | FOR | FOR     | Malav Dani, 46, is part of the promoter family. He attended all ten board meetings held in FY22. He retires by<br>rotation and his reappointment is in line with statutory requirements.   |
| 29-06-2022 | Asian Paints Ltd.                       | AGM | MANAGEMENT | Reappoint Manish Choksi (DIN: 00026496) as Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR     | Manish Choksi, 54, is part of the promoter family. He held various executive positions in the company from<br>1992 to 2018 and was appointed as non-executive director in 2018. He attended all ten board meetings held<br>in FY22. He retires by rotation and his reappointment meets all statutory requirements. We raise concerns<br>that, as a member of the Nomination and Remuneration Committee, Manish Choksi has not addressed the<br>investor dissent on ESOP resolution (and consequent modification of Amit Syngle's remuneration) approved<br>at the 2021 AGM. Instead, Amit Syngle's proposed remuneration has a higher component of stock options<br>than previously, which results in him getting a higher assured remuneration given that these stock options<br>are being granted at 50% discount to market price.   |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM | MANAGEMENT | Adoption of consolidated financial statements for the year ended 31<br>March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM | MANAGEMENT | Adoption of standalone financial statements for the year ended 31<br>March 2022   | FOR | FOR     | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |

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| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Approve issuance of Non-Convertible Debentures up to Rs. 1.25<br>trillion   | FOR | FOR | As on 31 March 2022, the outstanding secured NCDs was Rs 1.7 trillion and unsecured NCDs was Rs 30.0 bn.<br>The issue of NCDs will be within the overall borrowing limits. The capital adequacy ratio as on 31 March 2022<br>is 22.8% (Tier I – 22.2%) against a minimum of 15% (Tier I – 10%) as required by regulatory norms. Debt levels<br>in an NBFC are typically reined in by the regulatory requirement of maintaining a slated minimum capital<br>adequacy ratio. The corporation's debt is rated CRISIL AAA/Stable/CRISIL A1+, ICRA AAA/Stable/CRA A1+ and<br>CARE AAA/Stable/CARE A1+ which denotes highest degree of safety regarding timely servicing of debt<br>obligations.  |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Approve related party transactions with HDFC Bank from the<br>conclusion of the FY22 AGM upto the FY23 AGM in excess of Rs 10.0<br>bn or 10% of consolidated turnover, whichever is lower                                     | FOR | FOR | The transactions include sourcing, assignment and securitisation of home loans, and other operational<br>transactions. In FY22, these transactions aggregated to over 10% of the corporation's consolidated turnover<br>and the transactions have continued so far in FY23 as well. The corporation seeks approval for the<br>transactions from the conclusion of FY22 AGM upto the FY23 AGM. The transactions with HDFC Bank are<br>operational in nature and at arm's length and in the ordinary course of business. These transactions are<br>brought for shareholder approval annually by both HDFC and HDFC Bank.  |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Approve related party transactions with HDFC Life Insurance Co., its<br>associate, till the 2023 AGM for a maximum period of fifteen months<br>in excess of Rs 10.0 bn or 10% of consolidated turnover, whichever is<br>lower | FOR | FOR | HDFC Life Insurance Company Ltd. periodically engages in banking related activities, including subscribing to<br>debt securities of HDFC. The corporation also pays premium and receives dividend and usage fee from HDFC<br>Life Insurance Company Ltd – the total value of these transactions may exceed Rs 10.0 bn or 10% of<br>consolidated turnover, whichever is lower. The transactions are in the ordinary course of business of the<br>company and HDFC Life and on an arm's length basis.   |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Approve remuneration of Rs. 21.0 mn to be paid to G M Kapadia &<br>Co., Chartered Accountants as joint statutory auditors for FY23 and<br>for such years till the same is revised   | FOR | FOR | Through a Postal Ballot in November 2021, the Corporation had appointed S. R. Batliboi & Co. LLP, Chartered<br>Accountants and G M Kapadia & Co., Chartered Accountants as joint statutory auditors for three years up to<br>the ensuing FY24 AGM. The proposed FY23 remuneration for G. M. Kapadia & Co. is Rs. 21.0 mn plus<br>reimbursement of expenses and applicable taxes is reasonable and commensurate with the size and<br>operations of the company.  |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Approve remuneration of Rs. 31.5 mn to be paid to S. R. Batliboi & Co.<br>LLP as joint statutory auditors for FY23 and for such years till the<br>same is revised   | FOR | FOR | Through a Postal Ballot in November 2021, the Corporation had appointed S. R. Batliboi & Co. LLP, Chartered<br>Accountants and G M Kapadia & Co., Chartered Accountants as joint statutory auditors for three years up to<br>the ensuing FY24 AGM. The proposed FY23 remuneration for S.R. Batliboi & Co. LLP is Rs. 31.5 mn plus<br>reimbursement of expenses and applicable taxes is reasonable and commensurate with the size and<br>operations of the company.  |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Reappoint Deepak Parikh (DIN: 00009078) as a Non-Executive Non-<br>Independent Director, liable to retire by rotation   | FOR | FOR | Deepak Parekh, 77, is the Chairperson of the Corporation. He joined HDFC in 1978 and was elevated to whole<br>Time Director in 1985. He was appointed as the Chairperson and Managing Director in 1993. He was<br>designated as a non-executive director from January 2010. He has attended all eight board meetings held in<br>FY22. He retires by rotation and his reappointment meets all statutory requirements.  |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Reappoint Renu Sud Karnad (DIN:00008064) as Managing Director for<br>two years from 3 September 2022, liable to retire by rotation and fix<br>her remuneration  | FOR | FOR | Renu Sud Karnad, 69, has been on the board of HDFC since 2000. She was appointed as the Joint Managing<br>Director in 2007 and as Managing Director in 2010. Renu Sud Karnad's FY23 remuneration aggregates to Rs.<br>379.3 mn (including the weighted average fair value of ESOPs). There is no absolute cap on commission and<br>the final commission and ESOP grant is left to the discretion of the board. In FY21 Renu Sud Karnad was<br>granted 1,200,000 options and, in the past, has been granted ESOPs every three years.We observe that in the<br>past, remuneration paid to Renu Sud Karnad has been linked with the performance of the corporation. While<br>the corporation does not have comparable peers in the industry, the proposed remuneration is in line with<br>peers of similar size and scale. As a good practice, HDFC must disclose the performance metrics based on<br>which Renu Sud Karnad's variable pave is decided.  |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | Reappoint V Srinivasa Rangan (DIN: 00030248) as Director, liable to<br>retire by rotation   | FOR | FOR | V. Srinivasa Rangan, 62, is the whole-time director and Chief Financial Officer of the Corporation. He is<br>associated with HDFC since 1986 and was elevated as the Whole Time Director in January 2010. He has<br>attended all eight board meetings held in FY22. He retires by rotation and his reappointment meets all<br>statutory requirements.   |
| 30-06-2022 | Housing Development Finance Corpn. Ltd. | AGM  | MANAGEMENT | To declare final dividend of Rs 30.0 per share of face value Rs 2.0 each  | FOR | FOR | The total dividend payout (including dividend distribution tax) for FY22 aggregates to ~Rs 54.4 bn. The<br>dividend payout ratio for FY22 is 39.6% (34.5% in FY21).   |
| 30-06-2022 | KEC International Ltd.                  | AGM  | MANAGEMENT | Adoption of standalone and consolidated financial statements for the year ended 31 March 2022   | FOR | FOR | The auditors have called attention to the company's net exposure aggregating to Rs. 2.3 bn (as on 31 March 2022) from its transmission line projects in Afghanistan, which are currently on hold due to Force Majeure event. Timing of the recovery of the said exposure is dependent upon the geographical environment in Afghanistan and negotiations with international funding agencies. Further, the bank guarantees issued by the company in respect of the aforesaid ongoing projects are also currently not enforceable due to force majeure event. The auditors have not modified their opinion in this matter. Based on the auditors' report, which is unqualified, the financial statements are in accordance with generally accepted accounting policies and Indian Accounting Standards (IND-AS).  |
| 30-06-2022 | KEC International Ltd.                  | AGM  | MANAGEMENT | Appoint Vinayak Chatterjee (DIN: 00008933) from 6 December 2021<br>as Non-Executive Non-Independent Director, liable to retire by<br>rotation   | FOR | FOR | Vinayak Chatterjee, 62, is the co-founder of Feedback Infra Private Limited in 1990 and has served as its<br>Chairperson from 1990 to 2021. He has stepped away from active management on Feedback Infra and is now<br>involved in developing policy and guiding educational institutions. He has also recently co-founded The<br>Infravision Foundation, where is the Managing Trustee. He is also the chairperson of the Confederation of<br>Indian Industry's (CII's) 'National Council on Infrastructure'. He also serves as the Chairperson of Board of<br>Governors of the Indian Institute of Technology, Dharwad. He has a Bachelor of Economics (Honours) from<br>St. Stephen's College and an MBA from IIM Ahmedabad. He has served on the board of KEC International as<br>an Independent Director for five years from 28 July 2014 till 12 August 2019. He has attended all board<br>meetings since his induction on the board. His appointment is line with statutory requirements. However, the<br>company must disclose the reason for appointing him as a Non-Executive Non-Independent Director. |

| 30-06-2022 | KEC International Ltd. | AGM | MANAGEMENT | Approve final dividend of Rs. 4.0 per equity share of face value of Rs.  | FOR | FOR | The company proposes a final dividend of Rs. 4.0 per equity share (face value Rs. 2.0) for the year ending on  |
|------------|------------------------|-----|------------|--|-----|-----|--|
|            |                        |     |            | 2.0 per share for FY22   | -   |     | 31 March 2022. Total dividend outflow aggregates to Rs. 1.0 bn. The dividend payout ratio is 23.7% of the<br>standalone PAT.   |
| 30-06-2022 | KEC International Ltd. | AGM | MANAGEMENT | Approve payment of Harsh V. Goenka's commission as Non-Executive<br>Chairperson for FY22, in excess of 50% of the total annual<br>remuneration payable to all non-executive directors      | FOR | FOR | Harsh V. Goenka was paid a total commission of Rs. 150.7 mn across the RPG group companies in FY21. In<br>KEC, the aggregate commission to all non-executive directors in FY21 was Rs. 71.0 mn which includes Harsh V.<br>Goenka's commission of Rs. 61.0 mn. His commission is reasonable at 1.5% of FY22 profit before tax and<br>commensurate with the size and scale of operations. As promoter, he plays a material role in establishing<br>strategic direction – even while being appointed in a non-executive capacity. Thus, we support the resolution.<br>However, the company must disclose the rationale used to determine his annual commission from KEC and<br>other group companies.   |
| 30-06-2022 | KEC International Ltd. | AGM | MANAGEMENT | Ratify remuneration of Rs 700,000 plus applicable taxes and<br>reimbursement of out-of-pocket expenses for Kirit Mehta & Co., as<br>cost auditors for FY23                                 | FOR | FOR | The total remuneration proposed to be paid to the cost auditors for FY23 is reasonable when compared to the size and scale of the company's operations.  |
| 30-06-2022 | KEC International Ltd. | AGM | MANAGEMENT | Reappoint Harsh V. Goenka (DIN: 00026726) as Director, liable to reitre by rotation  | FOR | FOR | Harsh V. Goenka, 64, is the Non-Executive Chairperson of the company. He has attended all six board<br>meetings in FY22. He retires by rotation and his reappointment is in line with all statutory requirements.  |
| 30-06-2022 | KEC International Ltd. | AGM | MANAGEMENT | Reappoint Price Waterhouse Chartered Accountants LLP as statutory<br>auditors for five years from the conclusion of FY22 AGM till the<br>conclusion of FY27 AGM and fix their remuneration | FOR | FOR | Price Waterhouse & Co. Chartered Accountants LLP (PwC) were appointed as statutory auditors for five years<br>at 2017 AGM (from the conclusion of 2017 AGM till conclusion of 2022 AGM). They have completed their<br>tenure of five years. The company proposed to appoint PwC as statutory auditors for five years starting from<br>the conclusion of the 2022 AGM till the conclusion of the 2027 AGM. The audit fees proposed to be paid to<br>Price Waterhouse & Co. Chartered Accountants LLP for FY23 are Rs. 19.2 mn excluding out-of-pocket<br>expenses and taxes which is similar to FY22 levels. Aggregate FY22 audit fees – including certification work<br>and tax audit fees – aggregated Rs. 27.6 mn in FY22. The proposed remuneration is reasonable and<br>commensure with the size and operations of the company.                            |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Adoption of consolidated financial statements for the year ended 31<br>March 2022  | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Adoption of standalone financial statements for the year ended 31<br>March 2022  | FOR | FOR | We have relied upon the auditors' report, which has not raised concerns on the financial statements. Based<br>on the auditors' report, which is unqualified, the financial statements are in accordance with generally<br>accepted accounting policies and Indian Accounting Standards (IND-AS).   |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Approve remuneration of Rs. 550,000 payable to Sagar & Associates,<br>cost auditors for FY23   | FOR | FOR | The total remuneration proposed to be paid to the cost auditors is reasonable compared to the size and scale<br>of operations.   |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Ratify first interim dividend of Rs.0.8 per equity share of face value Rs.<br>2.0 each for FY22  | FOR | FOR | Laurus Labs has declared two interim dividends of Rs 0.8 and Rs 1.2 per share in FY22. For FY22, the total<br>dividend paid is Rs. 1.1 bn. The dividend pay-out ratio for is 14.3%, which is lower than the target of 20% of<br>standalone net profit, as outlined in the dividend policy. However, we understand that the company has<br>proposed a capex of Rs 20.0 bn – Rs 25.00 bn to be carried out during FY23 and FY24 and hence the company<br>may seek to conserve cash.  |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Ratify second interim dividend of Rs.1.2 per equity share of face value<br>Rs. 2.0 each for FY22   | FOR | FOR | Laurus Labs has declared two interim dividends of Rs 0.8 and Rs 1.2 per share in FY22. For FY22, the total<br>dividend paid is Rs. 1.1 bn. The dividend pay-out ratio for is 14.3%, which is lower than the target of 20% of<br>standalone net profit, as outlined in the dividend policy. However, we understand that the company has<br>proposed a capex of Rs 20.0 bn – Rs 25.00 bn to be carried out during FY23 and FY24 and hence the company<br>may seek to conserve cash.  |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Reappoint Chandrakanth Chereddi (DIN: 06838798) as Non-Executive<br>Non-Independent Director, liable to retire by rotation   | FOR | FOR | Chandrakanth Chereddi, 39, is son-in-law of Dr. Satyanarayana Chava, promoter and Chief Executive Officer,<br>Laurus Labs Ltd. He is former Head, Generics FDF Division of Laurus Labs. He has attended 100% of the board<br>meetings held in FY22. His reappointment meets all statutory requirements.  |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Reappoint Deloitte Haskins & Sells LLP as statutory auditors for five<br>years from the 2022 AGM and fix their remuneration  | FOR | FOR | Deloitte Haskins & Sells LLP were appointed as the statutory auditors for five years starting from 2017. The<br>company proposes to reappoint them for another period of five years starting from 2022, which will<br>complete their tenure of ten years as per provisions of Section 139 of Companies Act 2013. As per Regulation<br>36(5) of SEB'S LODR 2015, companies are mandated to disclose the terms of appointment/ reappointment of<br>auditors, including the remuneration payable to them. The company has not made any disclosures on the<br>proposed audit fees. Deloitte Haskins & Sells LLP were paid an audit fee including limited review of Rs 5.0 mn<br>for FY22 (excluding tax audit fee, limited review, other services and out-of-pocket expenses) on a standalone<br>basis; we expect the company to fix audit fees at similar levels. |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Reappoint Dr. Malempati Venugopala Rao (DIN: 00012704) as an<br>Independent Director for two years from 18 May 2022  | FOR | FOR | Dr. Malempati Venugopala Rao, 82, is former Chairperson, Indian Paper Makers Association. He holds a B.Sc.<br>in Chemical Engineering from Andhra University, with a post-graduation in pulp and paper technology from<br>the Forest Research Institute, Dehradun. He was appointed on the board of the company in May 2017. He<br>has attended 100% of the board meetings in FY22. His reappointment for a further term of two years is in line<br>with statutory requirements.   |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Reappoint Dr. Ravindranath Kancherla (DIN: 00117940) as an<br>Independent Director for five years from 18 May 2022   | FOR | FOR | Dr. Ravindranath Kancherla, 68, is an expert in surgical gastroenterology and laparoscopic surgery and is<br>heading the Global Hospitals Group. He was appointed on the board of the company in May 2017. He has<br>attended 100% of the board meetings in FY22. His reappointment for a further term of five years is in line<br>with statutory requirements.  |
| 30-06-2022 | Laurus Labs Ltd        | AGM | MANAGEMENT | Reappoint V V Ravi Kumar (DIN: 01424180) as Director, liable to retire<br>by rotation  | FOR | FOR | V V Ravi Kumar, 57, is Executive Director and CFO, Laurus Labs Ltd. He has attended 100% of the board<br>meetings held in FY22. His reappointment meets all statutory requirements.  |
|            |                        |     | •          | · ·  |     |     |  |

| 30-06-2022 | Oil & Natural Gas Corpn. Ltd.     | POSTAL BALLOT | MANAGEMENT | Appoint Ms. Pomila Jaspal (DIN: 08436633) as Director (Finance) from<br>19 May 2022, liable to retire by rotation, on the terms and conditions<br>decided by the President of India | FOR | FOR | Ms. Pomila Jaspal, 58, joined ONGC in 1985 as Finance & Accounts Officer and subsequently became<br>Executive Director - Chief Corporate Finance. Prior to her appointment, she was Director (Finance) at<br>Mangalore Refinery and Petrochemicals Ltd (MRPL), a subsidiary of ONGC, since October 2019. She was<br>instrumental in the merger of ONGC Mangalore Petrochemicals Ltd (OMPL) with MRPL. During her tenure<br>with ONGC, she handled responsibilities in diversified roles at corporate offices in Dehradun, Mumbai,<br>Assam. For ONGC Videsh, she handled finance of assets in South Sudan, Kazakhstan, Colombia and oversaw<br>buyout of Azerbaijan asset.Her tenure is not disclosed: notwithstanding, she will retire by rotation. Her<br>proposed remuneration is not disclosed: remuneration in public sector enterprises is usually not high. As a<br>good governance practice, we expect public sector enterprises to disclose the tenure and proposed<br>remuneration to its shareholders through the meeting notice. Her appointment is in line with the statutory<br>requirements. |
|------------|-----------------------------------|---------------|------------|---|-----|-----|---|
| 30-06-2022 | Fincare Business Services Limited | EGM           | MANAGEMENT | Reappointment of Mr. Sunil Gulati (DIN: 00016990) as an<br>Independent Director<br>of Fincare Small Finance Bank Limited (the "Bank") for a second term                             | FOR | FOR | Mr. Sunil Gulati meets the criteria for independence as provided in Section 149(6) of the Companies Act,<br>2013 and is eligible for reappointment for a second term of three consecutive years for the maximum tenure<br>permissible under the provisions of the Companies Act, 2013 and applicable Banking Regulations/RBI<br>guidelines prevailing from time to time.<br>He has three decades of global experience in the banking industry across investment banking, corporate<br>finance, relationship management, risk management and corporate strategy. He has previously worked with<br>Bank of America, RBL Bank Limited, Ves Bank Limited, GE Capital Services India and ING Vysya Bank Limited.<br>He holds a bachelor's degree in technology from the Indian Institute of Technology, Delhi, and a post<br>graduate diploma in management from the Indian Institute of Management, Ahmedabad.  |
| 30-06-2022 | Fincare Business Services Limited | EGM           | MANAGEMENT | Reappointment of Mr. Alok Prasad (DIN: 00080225) as an<br>Independent Director<br>of Fincare Small Finance Bank Limited (the "Bank") for a second term                              | FOR | FOR | Mr. Alok Prasad meets the criteria for independence as provided in Section 149(6) of the Companies Act,<br>2013 and is eligible for reappointment for a second term of three consecutive years for the maximum tenure<br>permissible under the provisions of the Companies Act, 2013 and applicable Banking Regulations/RBI<br>guidelines prevailing from time to time.<br>He has held senior positions in a number of institutions in the Government and Private Sectors, including RBI.<br>He was Chief Executive Officer of Microfinance Institutions Network (MFIN), the chairperson and director of<br>South Asia Micro-Entrepreneurs Network (SAMN). As the CEO of MFIN, he closely worked with the<br>RBI and Ministry of Finance (MoF) for development of an appropriate regulatory framework for microfinance<br>institutions (MFIs) in India. He was also a member of the MoF Committee for drafting of legislation for<br>regulation and development of the Microfinance Industry in India. He holds a master's degree in arts from<br>the University of Delhi.                                  |

| narti A | 45 OFFICES AND OTHER INFORMATI<br>XA Life Insurance Company Limited<br>0th June 2022 | ON                                | bharti A |
|---------|--|-----------------------------------|----------|
| I. No.  | Inform   | Number                            |          |
| 1       | No. of offices at the beginning of the   |                                   | 254      |
| 2       | No. of branches approved during the  | year                              | 0        |
| 3       | No. of branches opened during the<br>year  | Out of approvals of previous year |          |
| 4       | ,  | Out of approvals of this year     | 0        |
| 5       | No. of branches closed during the year   |                                   | 0        |
| 6       | No of branches at the end of the year  |                                   | 254      |
| 7       | No. of branches approved but not ope   | ened                              | 0        |
| 8       | No. of rural branches  |                                   | 0        |
| 9       | No. of urban branches  |                                   | *254     |
| 10      | No. of Directors:-   |                                   |          |
|         | (a) Independent Director   | 3                                 |          |
|         | (b) Executive Director   | 1                                 |          |
|         | (c) Non-executive Director   | 7                                 |          |
|         | (d) Women Director   | 3                                 |          |
|         | (e) Whole time director  | 0                                 |          |
| 11      | No. of Employees   |                                   |          |
|         | (a) On-roll:   |                                   | 4580     |
|         | (b) Off-roll   |                                   | 162      |
|         | (c) Total  |                                   | 4742     |
| 12      | No. of Insurance Agents and Interme  | diaries                           |          |
|         | (a) Individual Agents  |                                   | 37736    |
|         | (b) Corporate Agents-Banks   |                                   | 8        |
|         | (c)Corporate Agents-Others   | 14                                |          |
|         | (d) Insurance Brokers  | 41                                |          |
|         | (e) Web Aggregators  | 0                                 |          |
|         | (f) Insurance Marketing Firm   | 0                                 |          |
|         | (g) Micro Agents   | 0                                 |          |
|         | (h) Point of Sales persons (DIRECT)  | 1407                              |          |
|         | (i) Other as allowed by IRDAI (To be   | 0                                 |          |

\*254- The No. of Urban branches includes branches in Urban, Metropolis and Semi-Urban.

## Employees and Insurance Agents and Intermediaries -Movement

| Particulars                      | Employees | Individual<br>Agents | Intermediaries ·<br>Corporate<br>Agents-Banks | Intermediaries<br>-Corporate<br>Agents-Others | -Insurance |
|----------------------------------|-----------|----------------------|---|---|------------|
| Number at the beginning of the   | 5133      | 37645                | 6   | 16  | 46         |
| Recruitments during the quarter  | 546       | 181                  | 2   | 1   | 0          |
| Attrition during the quarter     | 937       | 90                   | 0   | 3   | 5          |
| Number at the end of the quarter | 4742      | 37736                | 8   | 14  | 41         |