

**Bharti AXA Life Insurance Company Limited**  
**FORM L-25- (i) : GEOGRAPHICAL DISTRIBUTION CHANNEL - INDIVIDUALS**  
**For the Period Ended 31st March, 2021**

**Date: 31st March, 2021**



**(Rs in crores)**

| Geographical Distribution of Total Business- Individuals |                           |                        |               |                    |                        |                        |               |                    |                        |                                 |                 |                    |                        |
|----------------------------------------------------------|---------------------------|------------------------|---------------|--------------------|------------------------|------------------------|---------------|--------------------|------------------------|---------------------------------|-----------------|--------------------|------------------------|
| Sl.No.                                                   | State / Union Territory   | Rural<br>( Individual) |               |                    |                        | Urban<br>( Individual) |               |                    |                        | Total Business<br>( Individual) |                 |                    |                        |
|                                                          |                           | No. of Policies        | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies        | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies                 | No. of Lives    | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1                                                        | Andhra Pradesh            | 525                    | 525           | 1.99               | 84.76                  | 2,563                  | 2,561         | 13.54              | 447.97                 | 3,088                           | 3,086           | 15.54              | 532.73                 |
| 2                                                        | Arunachal Pradesh         | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 3                                                        | Assam                     | 1,014                  | 1,012         | 3.96               | 67.82                  | 1,506                  | 1,511         | 6.97               | 127.30                 | 2,520                           | 2,522           | 10.93              | 195.13                 |
| 4                                                        | Bihar                     | 1,820                  | 1,823         | 5.77               | 146.87                 | 2,095                  | 2,104         | 9.03               | 229.48                 | 3,915                           | 3,926           | 14.79              | 376.35                 |
| 5                                                        | Chattisgarh               | 220                    | 221           | 0.87               | 15.38                  | 668                    | 675           | 4.20               | 87.65                  | 888                             | 896             | 5.07               | 103.02                 |
| 6                                                        | Goa                       | 30                     | 29            | 0.17               | 4.79                   | 109                    | 109           | 0.54               | 17.78                  | 139                             | 138             | 0.70               | 22.57                  |
| 7                                                        | Gujarat                   | 1,114                  | 1,117         | 5.93               | 105.52                 | 6,680                  | 6,682         | 48.34              | 852.67                 | 7,794                           | 7,799           | 54.27              | 958.19                 |
| 8                                                        | Haryana                   | 771                    | 781           | 3.24               | 135.04                 | 2,235                  | 2,249         | 13.28              | 542.65                 | 3,006                           | 3,030           | 16.52              | 677.69                 |
| 9                                                        | Himachal Pradesh          | 137                    | 137           | 0.43               | 13.97                  | 143                    | 144           | 0.72               | 16.87                  | 280                             | 281             | 1.16               | 30.84                  |
| 10                                                       | Jammu & Kashmir           | 274                    | 274           | 1.08               | 23.25                  | 393                    | 388           | 2.53               | 64.81                  | 667                             | 662             | 3.61               | 88.06                  |
| 11                                                       | Jharkhand                 | 1,741                  | 1,743         | 6.17               | 151.88                 | 2,360                  | 2,347         | 11.55              | 248.80                 | 4,101                           | 4,090           | 17.72              | 400.68                 |
| 12                                                       | Karnataka                 | 2,920                  | 2,924         | 10.25              | 194.13                 | 7,456                  | 7,451         | 44.34              | 832.02                 | 10,376                          | 10,375          | 54.59              | 1,026.15               |
| 13                                                       | Kerala                    | 576                    | 575           | 4.43               | 38.41                  | 1,714                  | 1,702         | 11.79              | 154.50                 | 2,290                           | 2,278           | 16.23              | 192.91                 |
| 14                                                       | Madhya Pradesh            | 897                    | 899           | 3.75               | 62.10                  | 2,908                  | 2,902         | 18.74              | 322.30                 | 3,805                           | 3,801           | 22.48              | 384.40                 |
| 15                                                       | Maharashtra               | 9,363                  | 9,304         | 16.53              | 329.08                 | 18,004                 | 17,860        | 116.60             | 2,415.53               | 27,367                          | 27,164          | 133.13             | 2,744.61               |
| 16                                                       | Manipur                   | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 17                                                       | Meghalaya                 | 39                     | 39            | 0.33               | 3.64                   | 75                     | 75            | 0.70               | 9.56                   | 114                             | 114             | 1.03               | 13.20                  |
| 18                                                       | Mizoram                   | 59                     | 59            | 0.20               | 5.80                   | 169                    | 169           | 0.72               | 13.48                  | 228                             | 228             | 0.92               | 19.28                  |
| 19                                                       | Nagaland                  | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 20                                                       | Orissa                    | 2,789                  | 2,796         | 11.87              | 213.10                 | 2,946                  | 2,947         | 15.43              | 311.51                 | 5,735                           | 5,743           | 27.30              | 524.61                 |
| 21                                                       | Punjab                    | 803                    | 827           | 3.48               | 77.01                  | 1,873                  | 1,931         | 8.23               | 256.58                 | 2,676                           | 2,758           | 11.71              | 333.59                 |
| 22                                                       | Rajasthan                 | 843                    | 841           | 4.83               | 105.99                 | 2,054                  | 2,049         | 12.18              | 383.09                 | 2,897                           | 2,890           | 17.01              | 489.07                 |
| 23                                                       | Sikkim                    | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 24                                                       | Tamil Nadu                | 644                    | 646           | 2.73               | 70.27                  | 5,436                  | 5,430         | 33.49              | 729.81                 | 6,080                           | 6,076           | 36.22              | 800.09                 |
| 25                                                       | Telangana                 | 453                    | 453           | 1.97               | 83.49                  | 3,617                  | 3,601         | 27.20              | 664.82                 | 4,070                           | 4,053           | 29.17              | 748.30                 |
| 26                                                       | Tripura                   | 69                     | 69            | 0.27               | 3.11                   | 114                    | 114           | 0.35               | 8.41                   | 183                             | 183             | 0.63               | 11.52                  |
| 27                                                       | Uttar Pradesh             | 2,279                  | 2,283         | 9.71               | 245.28                 | 7,669                  | 7,736         | 48.60              | 1,084.43               | 9,948                           | 10,019          | 58.31              | 1,329.71               |
| 28                                                       | Uttarakhand               | 197                    | 198           | 0.65               | 18.53                  | 437                    | 437           | 2.67               | 58.20                  | 634                             | 635             | 3.31               | 76.73                  |
| 29                                                       | West Bengal               | 1,474                  | 1,497         | 6.50               | 117.66                 | 5,132                  | 5,196         | 33.19              | 508.53                 | 6,606                           | 6,693           | 39.69              | 626.19                 |
| 30                                                       | Andaman & Nicobar Islands | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 31                                                       | Chandigarh                | 317                    | 346           | 3.05               | 33.43                  | 915                    | 941           | 11.62              | 176.92                 | 1,232                           | 1,288           | 14.67              | 210.36                 |
| 32                                                       | Dadra & Nagarhaveli       | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 33                                                       | Daman & Diu               | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 34                                                       | Delhi                     | 769                    | 773           | 3.50               | 54.85                  | 5,323                  | 5,366         | 36.15              | 552.43                 | 6,092                           | 6,139           | 39.65              | 607.28                 |
| 35                                                       | Lakshadweep               | -                      | -             | -                  | -                      | -                      | -             | -                  | -                      | -                               | -               | -                  | -                      |
| 36                                                       | Puducherry                | 3                      | 3             | 0.01               | 0.10                   | 97                     | 96            | 0.49               | 15.29                  | 100                             | 99              | 0.50               | 15.39                  |
| <b>Total</b>                                             |                           | <b>32,140</b>          | <b>32,194</b> | <b>113.65</b>      | <b>2,405.26</b>        | <b>84,691</b>          | <b>84,772</b> | <b>533.21</b>      | <b>11,133.38</b>       | <b>1,16,831</b>                 | <b>1,16,966</b> | <b>646.86</b>      | <b>13,538.64</b>       |