

Sr.	Particulars	Upto the Quarter Ended 30 June, 2019		Upto the Quarter Ended 30 June, 2018	
1	New Business Premium Income Growth (segment-wise)				
	Non - Participating Individual		33.9%		220.6%
	Non - Participating Health		-91.0%		136.8%
	Non - Participating Group		-5.9%		35.1%
	Participating - Individual		-24.7%		-14.8%
	Participating - Individual Pension !		NA		NA
	Linked Pension !!		NA		NA
	Linked Life		52.6%		197.8%
	Gratuity !		NA		NA
2	Net Retention Ratio (Net premium divided by gross premium)		98.2%		98.3%
3	Ratio of Expenses of Management ** (Expenses of management divided by the total Gross direct premium)		55.3%		50.6%
4	Commission Ratio (Gross Commission paid divided by Gross Premium)		8.6%		8.1%
5	Ratio of Policyholders' Liabilities to Shareholders' Funds*		2298.3%		3163.3%
6	Growth Rate of Shareholders' Funds*		6.0%		-10.1%
7	Ratio of Surplus / (Deficit) to Policyholders' Liability		-0.7%		-0.2%
8	Change in Net Worth (Rs'000)		1,43,017		(1,62,494)
9	Profit (Loss) after Tax / Total Income		-6.3%		-3.0%
10	Total Income = Total Income under Policyholders' Account (Excluding from Shareholders' Account) + Total Income under Shareholders' Account (Total Real Estate+ Loans) / Cash and invested assets		NIL		NIL
11	Total Investments / (Capital + Surplus (Deficit)) Note: Total Investments = Shareholders' Investments + Policyholders' Investments + Assets held to cover Linked Liabilities		2385.2%		3257.1%
12	Total affiliated Investments / (Capital + Surplus)		18.3%		11.6%
13	Investment Yield (Gross and Net)	With Unrealised gains	With Realised gains	With Unrealised gains	With Realised gains
	Shareholder's Funds	14.7%	10.8%	9.1%	14.0%
	<u>Policyholder's Funds</u>				
	Par	21.4%	10.5%	6.4%	10.9%
	Par-Pension	19.7%	10.0%	6.7%	9.6%
	Non-Par	20.7%	10.0%	6.3%	10.5%
	<u>Linked Fund</u>				
	Linked Life	6.5%	13.6%	14.1%	22.9%
	Linked Pension	5.4%	20.4%	15.9%	32.5%
14	Conservation Ratio		76.1%		85.6%
15	Persistency Ratio # \$	By No of Policies	By Annualised Premium	By No of Policies	By Annualised Premium
	For 13th month	47.8%	54.9%	55.9%	62.5%
	For 25th month	49.2%	55.4%	47.0%	52.7%
	For 37th month	42.3%	47.6%	40.9%	43.6%
	For 49th Month	38.4%	41.7%	37.0%	39.7%
	for 61st month	33.4%	35.6%	38.7%	45.3%
16	NPA Ratio				
	Gross NPA Ratio		NIL		NIL
	Net NPA Ratio		NIL		NIL
	<u>Equity Holding Pattern for Life Insurers</u>				
1	(a) No. of shares		2,57,62,00,976		2,40,62,00,976
2	(b) Percentage of shareholding (Indian / Foreign)		51% / 49%		51% / 49%
3	(c) %of Government holding (in case of public sector insurance companies)		NA		NA
4	(a) Basic and diluted EPS before extraordinary items (net of tax expense) for the period (not to be annualized)		Basic Rs. (0.14)		Basic Rs.(0.06)
			Diluted Rs.(0.14)		Diluted Rs.(0.06)
5	(b) Basic and diluted EPS after extraordinary items (net of tax expense) for the period (not to be annualized)		Basic Rs. (0.14)		Basic Rs.(0.06)
			Diluted Rs.(0.14)		Diluted Rs.(0.06)
6	(iv) Book value per share		Rs. 0.99		Rs. 0.6

! Company has not sold any new policies during the current period.
 !! No new policies were sold during the previous period, however new have been sold during the current period.
 * Shareholders' Funds = Net Worth
 # i) Persistency ratio is based on the IRDAI circular dated 23rd Jan 2014 (IRDA/ACT/CIR/MISC/035/01/2014)
 ii) Persistency Ratio are based on 1 year period
 \$ 13 month Lapse ratio = 1 - Persistency ratio
 ** Expense include expenses charged to shareholders account as per EOM regulations, 2016