

**Bharti AXA Life Insurance Company Limited**

**FORM L-25- (i) : GEOGRAPHICAL DISTRIBUTION CHANNEL - INDIVIDUALS**

**For the Nine Months Ended 31st December, 2017**



**Date: 31st December, 2017**

**(Rs in crores)**

**Geographical Distribution of Total Business- Individuals**

| Sl.No. | State / Union Territory   | Rural<br>( Individual) |              |                    |                        | Urban<br>( Individual) |               |                    |                        | Total Business<br>( Individual) |               |                    |                        |
|--------|---------------------------|------------------------|--------------|--------------------|------------------------|------------------------|---------------|--------------------|------------------------|---------------------------------|---------------|--------------------|------------------------|
|        |                           | No. of Policies        | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies        | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies                 | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1      | Andhra Pradesh            | 112                    | 104          | 0.34               | 5.44                   | 2,064                  | 1,962         | 6.46               | 107.52                 | 2,176                           | 2,066         | 6.80               | 112.96                 |
| 2      | Arunachal Pradesh         | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 3      | Assam                     | 156                    | 154          | 0.30               | 3.78                   | 1,099                  | 1,067         | 3.67               | 53.29                  | 1,255                           | 1,221         | 3.98               | 57.08                  |
| 4      | Bihar                     | 314                    | 310          | 0.57               | 12.22                  | 1,225                  | 1,190         | 2.80               | 51.99                  | 1,539                           | 1,500         | 3.38               | 64.22                  |
| 5      | Chattisgarh               | 82                     | 80           | 0.34               | 4.27                   | 776                    | 703           | 4.17               | 51.39                  | 858                             | 783           | 4.51               | 55.67                  |
| 6      | Goa                       | 2                      | 2            | 0.00               | 0.03                   | 133                    | 129           | 0.60               | 8.39                   | 135                             | 131           | 0.60               | 8.42                   |
| 7      | Gujarat                   | 439                    | 418          | 2.14               | 20.96                  | 4,633                  | 4,315         | 19.90              | 249.99                 | 5,072                           | 4,733         | 22.04              | 270.95                 |
| 8      | Haryana                   | 330                    | 320          | 1.00               | 22.17                  | 1,950                  | 1,794         | 6.77               | 126.92                 | 2,280                           | 2,114         | 7.77               | 149.08                 |
| 9      | Himachal Pradesh          | 24                     | 23           | 0.09               | 1.12                   | 83                     | 81            | 0.26               | 4.20                   | 107                             | 104           | 0.35               | 5.31                   |
| 10     | Jammu & Kashmir           | 32                     | 29           | 0.10               | 1.95                   | 273                    | 254           | 0.92               | 20.09                  | 305                             | 283           | 1.02               | 22.03                  |
| 11     | Jharkhand                 | 325                    | 318          | 0.84               | 15.79                  | 1,479                  | 1,438         | 4.76               | 85.09                  | 1,804                           | 1,756         | 5.60               | 100.87                 |
| 12     | Karnataka                 | 264                    | 256          | 1.19               | 12.94                  | 3,489                  | 3,303         | 17.09              | 206.76                 | 3,753                           | 3,559         | 18.28              | 219.70                 |
| 13     | Kerala                    | 125                    | 118          | 0.78               | 6.35                   | 1,487                  | 1,434         | 9.30               | 79.64                  | 1,612                           | 1,552         | 10.08              | 85.99                  |
| 14     | Madhya Pradesh            | 112                    | 102          | 0.33               | 4.92                   | 942                    | 874           | 2.88               | 41.20                  | 1,054                           | 976           | 3.21               | 46.12                  |
| 15     | Maharashtra               | 776                    | 750          | 2.04               | 120.53                 | 12,083                 | 11,429        | 47.68              | 2,573.83               | 12,859                          | 12,179        | 49.71              | 2,694.36               |
| 16     | Manipur                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 17     | Meghalaya                 | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 18     | Mizoram                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 19     | Nagaland                  | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 20     | Orissa                    | 573                    | 553          | 1.39               | 18.29                  | 1,992                  | 1,877         | 6.40               | 86.51                  | 2,565                           | 2,430         | 7.79               | 104.79                 |
| 21     | Punjab                    | 220                    | 193          | 0.49               | 8.52                   | 1,859                  | 1,648         | 7.45               | 98.06                  | 2,079                           | 1,841         | 7.94               | 106.58                 |
| 22     | Rajasthan                 | 123                    | 118          | 0.17               | 5.19                   | 870                    | 830           | 2.66               | 46.51                  | 993                             | 948           | 2.84               | 51.69                  |
| 23     | Sikkim                    | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 24     | Tamil Nadu                | 327                    | 313          | 1.38               | 16.31                  | 4,657                  | 4,446         | 24.52              | 260.22                 | 4,984                           | 4,759         | 25.90              | 276.53                 |
| 25     | Telangana                 | 119                    | 118          | 0.43               | 6.09                   | 3,099                  | 2,968         | 15.28              | 214.53                 | 3,218                           | 3,086         | 15.71              | 220.62                 |
| 26     | Tripura                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 27     | Uttar Pradesh             | 832                    | 795          | 2.62               | 41.25                  | 6,413                  | 5,862         | 26.34              | 379.37                 | 7,245                           | 6,657         | 28.96              | 420.63                 |
| 28     | Uttarakhand               | 119                    | 118          | 0.36               | 4.28                   | 840                    | 805           | 2.83               | 40.32                  | 959                             | 923           | 3.18               | 44.60                  |
| 29     | West Bengal               | 542                    | 488          | 1.33               | 16.24                  | 5,452                  | 4,718         | 18.54              | 199.46                 | 5,994                           | 5,206         | 19.87              | 215.69                 |
| 30     | Andaman & Nicobar Islands | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 31     | Chandigarh                | 157                    | 152          | 0.22               | 3.43                   | 1,057                  | 1,010         | 2.98               | 42.89                  | 1,214                           | 1,162         | 3.20               | 46.31                  |
| 32     | Dadra & Nagarhaveli       | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 33     | Daman & Diu               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 34     | Delhi                     | 251                    | 246          | 1.04               | 11.84                  | 2,833                  | 2,594         | 14.17              | 190.66                 | 3,084                           | 2,840         | 15.21              | 202.50                 |
| 35     | Lakshadweep               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 36     | Puducherry                | 8                      | 6            | 0.02               | 0.21                   | 144                    | 141           | 0.56               | 6.13                   | 152                             | 147           | 0.58               | 6.35                   |
|        | <b>Total</b>              | <b>6,364</b>           | <b>6,084</b> | <b>19.50</b>       | <b>364.11</b>          | <b>60,932</b>          | <b>56,872</b> | <b>248.99</b>      | <b>5,224.96</b>        | <b>67,296</b>                   | <b>62,956</b> | <b>268.49</b>      | <b>5,589.07</b>        |

**Bharti AXA Life Insurance Company Limited**

**FORM L-25- (I) : GEOGRAPHICAL DISTRIBUTION CHANNEL - INDIVIDUALS**  
**For the Nine Months Ended 31st December, 2016**

**Date: 31st December, 2016**



**(Rs in crores)**

| Geographical Distribution of Total Business- Individuals |                           |                        |              |                    |                        |                        |               |                    |                        |                                 |               |                    |                        |
|----------------------------------------------------------|---------------------------|------------------------|--------------|--------------------|------------------------|------------------------|---------------|--------------------|------------------------|---------------------------------|---------------|--------------------|------------------------|
| Sl.No.                                                   | State / Union Territory   | Rural<br>( Individual) |              |                    |                        | Urban<br>( Individual) |               |                    |                        | Total Business<br>( Individual) |               |                    |                        |
|                                                          |                           | No. of Policies        | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies        | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies                 | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1                                                        | Andhra Pradesh            | 233                    | 228          | 0.63               | 10.27                  | 2,006                  | 1,941         | 10.86              | 70.46                  | 2,239                           | 2,169         | 11.49              | 80.73                  |
| 2                                                        | Arunachal Pradesh         | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 3                                                        | Assam                     | 223                    | 219          | 0.40               | 4.77                   | 1,081                  | 1,071         | 2.81               | 33.12                  | 1,304                           | 1,290         | 3.21               | 37.90                  |
| 4                                                        | Bihar                     | 177                    | 175          | 0.41               | 5.66                   | 706                    | 662           | 1.92               | 24.83                  | 883                             | 837           | 2.32               | 30.49                  |
| 5                                                        | Chattisgarh               | 104                    | 100          | 0.26               | 2.89                   | 1,196                  | 1,126         | 3.50               | 39.29                  | 1,300                           | 1,226         | 3.76               | 42.18                  |
| 6                                                        | Goa                       | (2)                    | (2)          | 0.00               | (0.04)                 | 181                    | 171           | 0.67               | 7.48                   | 179                             | 169           | 0.67               | 7.44                   |
| 7                                                        | Gujarat                   | 492                    | 480          | 1.68               | 17.30                  | 4,664                  | 4,379         | 20.69              | 202.70                 | 5,156                           | 4,859         | 22.38              | 219.99                 |
| 8                                                        | Haryana                   | 493                    | 440          | 1.36               | 25.62                  | 1,487                  | 1,353         | 4.17               | 88.88                  | 1,980                           | 1,793         | 5.53               | 114.50                 |
| 9                                                        | Himachal Pradesh          | 37                     | 35           | 0.13               | 1.13                   | 150                    | 135           | 0.52               | 6.62                   | 187                             | 170           | 0.65               | 7.75                   |
| 10                                                       | Jammu & Kashmir           | 21                     | 14           | 0.08               | 1.42                   | 207                    | 151           | 0.91               | 12.14                  | 228                             | 165           | 0.99               | 13.56                  |
| 11                                                       | Jharkhand                 | 475                    | 456          | 1.21               | 17.55                  | 2,094                  | 1,957         | 5.97               | 82.30                  | 2,569                           | 2,413         | 7.18               | 99.84                  |
| 12                                                       | Karnataka                 | 328                    | 311          | 1.34               | 13.77                  | 3,642                  | 3,467         | 17.81              | 188.06                 | 3,970                           | 3,778         | 19.15              | 201.82                 |
| 13                                                       | Kerala                    | 225                    | 219          | 1.63               | 12.02                  | 1,581                  | 1,505         | 8.95               | 73.30                  | 1,806                           | 1,724         | 10.58              | 85.32                  |
| 14                                                       | Madhya Pradesh            | 186                    | 180          | 0.41               | 4.89                   | 1,470                  | 1,353         | 3.55               | 45.54                  | 1,656                           | 1,533         | 3.97               | 50.44                  |
| 15                                                       | Maharashtra               | 782                    | 745          | 2.45               | 67.47                  | 10,552                 | 9,985         | 52.57              | 1,168.05               | 11,334                          | 10,730        | 55.02              | 1,235.52               |
| 16                                                       | Manipur                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 17                                                       | Meghalaya                 | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 18                                                       | Mizoram                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 19                                                       | Nagaland                  | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 20                                                       | Orissa                    | 463                    | 451          | 1.12               | 13.11                  | 1,439                  | 1,360         | 4.64               | 52.25                  | 1,902                           | 1,811         | 5.76               | 65.36                  |
| 21                                                       | Punjab                    | 268                    | 250          | 0.86               | 9.83                   | 1,429                  | 1,296         | 4.35               | 58.29                  | 1,697                           | 1,546         | 5.21               | 68.12                  |
| 22                                                       | Rajasthan                 | 166                    | 156          | 0.43               | 5.47                   | 2,036                  | 1,842         | 5.37               | 76.38                  | 2,202                           | 1,998         | 5.81               | 81.86                  |
| 23                                                       | Sikkim                    | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 24                                                       | Tamil Nadu                | 209                    | 207          | 0.98               | 9.28                   | 3,922                  | 3,759         | 22.62              | 199.77                 | 4,131                           | 3,966         | 23.60              | 209.06                 |
| 25                                                       | Telangana                 | 147                    | 142          | 0.36               | 7.06                   | 3,475                  | 3,344         | 11.69              | 196.96                 | 3,622                           | 3,486         | 12.06              | 204.02                 |
| 26                                                       | Tripura                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 27                                                       | Uttar Pradesh             | 776                    | 724          | 2.18               | 33.41                  | 5,157                  | 4,480         | 22.23              | 289.06                 | 5,933                           | 5,204         | 24.42              | 322.47                 |
| 28                                                       | Uttarakhand               | 144                    | 125          | 0.52               | 5.71                   | 667                    | 595           | 2.41               | 33.62                  | 811                             | 720           | 2.93               | 39.32                  |
| 29                                                       | West Bengal               | 833                    | 721          | 2.34               | 22.00                  | 6,805                  | 5,827         | 23.62              | 223.46                 | 7,638                           | 6,548         | 25.96              | 245.46                 |
| 30                                                       | Andaman & Nicobar Islands | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 31                                                       | Chandigarh                | 120                    | 111          | 0.36               | 3.78                   | 847                    | 762           | 2.47               | 38.80                  | 967                             | 873           | 2.83               | 42.57                  |
| 32                                                       | Dadra & Nagarhaveli       | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 33                                                       | Daman & Diu               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 34                                                       | Delhi                     | 260                    | 238          | 0.82               | 11.03                  | 3,438                  | 3,006         | 13.97              | 179.09                 | 3,698                           | 3,244         | 14.79              | 190.11                 |
| 35                                                       | Lakshadweep               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 36                                                       | Puducherry                | -                      | -            | -                  | -                      | 32                     | 30            | 0.12               | 1.52                   | 32                              | 30            | 0.12               | 1.52                   |
|                                                          | <b>Total</b>              | <b>7,160</b>           | <b>6,725</b> | <b>21.97</b>       | <b>305.41</b>          | <b>60,264</b>          | <b>55,557</b> | <b>248.42</b>      | <b>3,391.96</b>        | <b>67,424</b>                   | <b>62,282</b> | <b>270.39</b>      | <b>3,697.37</b>        |

**Bharti AXA Life Insurance Company Limited**

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**For the Quarter Ended 31st December, 2017**



**Date: 31st December, 2017**

**(Rs in crores)**

**Geographical Distribution of Total Business- Individuals**

| Sl.No.       | State / Union Territory   | Rural<br>( Individual) |              |                    |                        | Urban<br>( Individual) |               |                    |                        | Total Business<br>( Individual) |               |                    |                        |
|--------------|---------------------------|------------------------|--------------|--------------------|------------------------|------------------------|---------------|--------------------|------------------------|---------------------------------|---------------|--------------------|------------------------|
|              |                           | No. of Policies        | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies        | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies                 | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1            | Andhra Pradesh            | 40                     | 35           | 0.14               | 1.27                   | 1,084                  | 1,009         | 3.36               | 59.56                  | 1,124                           | 1,044         | 3.50               | 60.83                  |
| 2            | Arunachal Pradesh         | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 3            | Assam                     | 91                     | 89           | 0.17               | 2.49                   | 514                    | 499           | 1.80               | 25.47                  | 605                             | 588           | 1.98               | 27.96                  |
| 4            | Bihar                     | 176                    | 175          | 0.36               | 6.29                   | 600                    | 578           | 1.47               | 25.94                  | 776                             | 753           | 1.82               | 32.24                  |
| 5            | Chattisgarh               | 33                     | 30           | 0.15               | 1.85                   | 352                    | 312           | 2.12               | 26.20                  | 385                             | 342           | 2.27               | 28.05                  |
| 6            | Goa                       | 2                      | 2            | 0.00               | 0.03                   | 50                     | 49            | 0.23               | 3.86                   | 52                              | 51            | 0.24               | 3.89                   |
| 7            | Gujarat                   | 237                    | 220          | 1.19               | 11.64                  | 1,933                  | 1,788         | 8.69               | 123.55                 | 2,170                           | 2,008         | 9.87               | 135.19                 |
| 8            | Haryana                   | 143                    | 133          | 0.45               | 9.54                   | 791                    | 739           | 2.75               | 55.05                  | 934                             | 872           | 3.20               | 64.60                  |
| 9            | Himachal Pradesh          | 12                     | 11           | 0.05               | 0.69                   | 26                     | 26            | 0.09               | 1.70                   | 38                              | 37            | 0.14               | 2.39                   |
| 10           | Jammu & Kashmir           | 7                      | 7            | 0.02               | 0.32                   | 114                    | 98            | 0.44               | 11.12                  | 121                             | 105           | 0.46               | 11.44                  |
| 11           | Jharkhand                 | 134                    | 131          | 0.43               | 6.07                   | 551                    | 527           | 1.97               | 35.41                  | 685                             | 658           | 2.40               | 41.48                  |
| 12           | Karnataka                 | 105                    | 105          | 0.53               | 5.41                   | 1,436                  | 1,343         | 7.11               | 90.84                  | 1,541                           | 1,448         | 7.64               | 96.26                  |
| 13           | Kerala                    | 47                     | 41           | 0.30               | 3.15                   | 583                    | 554           | 3.32               | 29.66                  | 630                             | 595           | 3.62               | 32.80                  |
| 14           | Madhya Pradesh            | 48                     | 39           | 0.12               | 1.82                   | 375                    | 329           | 1.18               | 15.97                  | 423                             | 368           | 1.30               | 17.79                  |
| 15           | Maharashtra               | 323                    | 303          | 0.86               | 37.03                  | 4,777                  | 4,396         | 20.17              | 798.91                 | 5,100                           | 4,699         | 21.03              | 835.94                 |
| 16           | Manipur                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 17           | Meghalaya                 | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 18           | Mizoram                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 19           | Nagaland                  | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 20           | Orissa                    | 307                    | 294          | 0.83               | 9.94                   | 882                    | 821           | 2.94               | 43.21                  | 1,189                           | 1,115         | 3.77               | 53.15                  |
| 21           | Punjab                    | 113                    | 87           | 0.51               | 5.92                   | 686                    | 589           | 3.64               | 43.68                  | 799                             | 676           | 4.15               | 49.60                  |
| 22           | Rajasthan                 | 50                     | 50           | 0.02               | 1.22                   | 311                    | 299           | 0.75               | 17.81                  | 361                             | 349           | 0.77               | 19.03                  |
| 23           | Sikkim                    | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 24           | Tamil Nadu                | 137                    | 129          | 0.53               | 6.45                   | 1,768                  | 1,650         | 8.85               | 94.81                  | 1,905                           | 1,779         | 9.38               | 101.25                 |
| 25           | Telangana                 | 42                     | 41           | 0.17               | 1.80                   | 1,456                  | 1,386         | 6.82               | 111.49                 | 1,498                           | 1,427         | 6.99               | 113.29                 |
| 26           | Tripura                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 27           | Uttar Pradesh             | 355                    | 331          | 1.22               | 17.99                  | 2,587                  | 2,317         | 10.91              | 158.34                 | 2,942                           | 2,648         | 12.13              | 176.33                 |
| 28           | Uttarakhand               | 58                     | 58           | 0.16               | 1.96                   | 359                    | 344           | 1.23               | 17.80                  | 417                             | 402           | 1.39               | 19.76                  |
| 29           | West Bengal               | 229                    | 196          | 0.63               | 8.20                   | 1,947                  | 1,647         | 6.67               | 76.64                  | 2,176                           | 1,843         | 7.31               | 84.84                  |
| 30           | Andaman & Nicobar Islands | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 31           | Chandigarh                | 72                     | 67           | 0.17               | 2.19                   | 390                    | 353           | 1.37               | 19.47                  | 462                             | 420           | 1.54               | 21.66                  |
| 32           | Dadra & Nagarhaveli       | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 33           | Daman & Diu               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 34           | Delhi                     | 115                    | 114          | 0.42               | 4.97                   | 1,246                  | 1,105         | 6.43               | 91.13                  | 1,361                           | 1,219         | 6.85               | 96.10                  |
| 35           | Lakshadweep               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 36           | Puducherry                | 1                      | 1            | 0.01               | 0.09                   | 68                     | 66            | 0.28               | 3.20                   | 69                              | 67            | 0.28               | 3.29                   |
| <b>Total</b> |                           | <b>2,877</b>           | <b>2,689</b> | <b>9.44</b>        | <b>148.32</b>          | <b>24,886</b>          | <b>22,824</b> | <b>104.60</b>      | <b>1,980.83</b>        | <b>27,763</b>                   | <b>25,513</b> | <b>114.04</b>      | <b>2,129.15</b>        |

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**(Rs in crores)**

**Geographical Distribution of Total Business- Individuals**

| Sl.No. | State / Union Territory   | Rural<br>( Individual) |              |                    |                        | Urban<br>( Individual) |               |                    |                        | Total Business<br>( Individual) |               |                    |                        |
|--------|---------------------------|------------------------|--------------|--------------------|------------------------|------------------------|---------------|--------------------|------------------------|---------------------------------|---------------|--------------------|------------------------|
|        |                           | No. of Policies        | No. of Lives | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies        | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) | No. of Policies                 | No. of Lives  | Premium (Rs crore) | Sum Assured (Rs crore) |
| 1      | Andhra Pradesh            | 75                     | 70           | 0.31               | 3.45                   | 216                    | 190           | 6.96               | 6.56                   | 291                             | 260           | 7.27               | 10.01                  |
| 2      | Arunachal Pradesh         | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 3      | Assam                     | 114                    | 113          | 0.16               | 2.12                   | 315                    | 305           | 0.87               | 10.22                  | 429                             | 418           | 1.04               | 12.34                  |
| 4      | Bihar                     | 91                     | 91           | 0.19               | 2.54                   | 302                    | 277           | 0.87               | 10.59                  | 393                             | 368           | 1.06               | 13.13                  |
| 5      | Chattisgarh               | 49                     | 48           | 0.09               | 1.23                   | 366                    | 337           | 1.17               | 13.02                  | 415                             | 385           | 1.25               | 14.26                  |
| 6      | Goa                       | -                      | -            | -                  | -                      | 57                     | 53            | 0.24               | 2.47                   | 57                              | 53            | 0.24               | 2.47                   |
| 7      | Gujarat                   | 239                    | 232          | 0.90               | 8.25                   | 1,897                  | 1,725         | 8.37               | 79.47                  | 2,136                           | 1,957         | 9.27               | 87.72                  |
| 8      | Haryana                   | 209                    | 181          | 0.77               | 11.06                  | 495                    | 435           | 1.77               | 25.49                  | 704                             | 616           | 2.55               | 36.55                  |
| 9      | Himachal Pradesh          | 14                     | 13           | 0.05               | 0.38                   | 51                     | 45            | 0.15               | 2.01                   | 65                              | 58            | 0.20               | 2.40                   |
| 10     | Jammu & Kashmir           | 10                     | 7            | 0.04               | 0.80                   | 90                     | 64            | 0.34               | 4.17                   | 100                             | 71            | 0.38               | 4.97                   |
| 11     | Jharkhand                 | 196                    | 181          | 0.53               | 7.91                   | 876                    | 794           | 2.86               | 38.39                  | 1,072                           | 975           | 3.40               | 46.30                  |
| 12     | Karnataka                 | 202                    | 190          | 0.72               | 7.95                   | 1,390                  | 1,302         | 6.75               | 72.93                  | 1,592                           | 1,492         | 7.47               | 80.88                  |
| 13     | Kerala                    | 85                     | 82           | 0.65               | 4.54                   | 572                    | 529           | 3.30               | 28.65                  | 657                             | 611           | 3.95               | 33.19                  |
| 14     | Madhya Pradesh            | 83                     | 79           | 0.18               | 2.17                   | 501                    | 439           | 1.27               | 15.16                  | 584                             | 518           | 1.45               | 17.34                  |
| 15     | Maharashtra               | 344                    | 320          | 1.00               | 23.36                  | 3,977                  | 3,706         | 20.82              | 394.11                 | 4,321                           | 4,026         | 21.82              | 417.48                 |
| 16     | Manipur                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 17     | Meghalaya                 | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 18     | Mizoram                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 19     | Nagaland                  | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 20     | Orissa                    | 219                    | 214          | 0.54               | 5.71                   | 545                    | 510           | 1.97               | 21.30                  | 764                             | 724           | 2.50               | 27.02                  |
| 21     | Punjab                    | 101                    | 87           | 0.36               | 4.14                   | 509                    | 443           | 1.38               | 18.62                  | 610                             | 530           | 1.75               | 22.76                  |
| 22     | Rajasthan                 | 56                     | 50           | 0.16               | 1.95                   | 762                    | 650           | 2.68               | 32.68                  | 818                             | 700           | 2.84               | 34.64                  |
| 23     | Sikkim                    | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 24     | Tamil Nadu                | 90                     | 89           | 0.36               | 3.85                   | 1,342                  | 1,252         | 7.99               | 73.43                  | 1,432                           | 1,341         | 8.35               | 77.28                  |
| 25     | Telangana                 | 119                    | 114          | 0.16               | 6.18                   | 1,874                  | 1,813         | 2.09               | 102.34                 | 1,993                           | 1,927         | 2.25               | 108.53                 |
| 26     | Tripura                   | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 27     | Uttar Pradesh             | 279                    | 253          | 0.90               | 11.53                  | 1,946                  | 1,595         | 9.18               | 116.79                 | 2,225                           | 1,848         | 10.08              | 128.32                 |
| 28     | Uttarakhand               | 78                     | 65           | 0.31               | 3.27                   | 328                    | 277           | 1.37               | 18.01                  | 406                             | 342           | 1.68               | 21.27                  |
| 29     | West Bengal               | 405                    | 343          | 1.11               | 10.19                  | 2,677                  | 2,168         | 9.71               | 91.18                  | 3,082                           | 2,511         | 10.81              | 101.36                 |
| 30     | Andaman & Nicobar Islands | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 31     | Chandigarh                | 60                     | 59           | 0.13               | 1.81                   | 304                    | 253           | 0.92               | 12.87                  | 364                             | 312           | 1.05               | 14.68                  |
| 32     | Dadra & Nagarhaveli       | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 33     | Daman & Diu               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 34     | Delhi                     | 132                    | 123          | 0.41               | 5.44                   | 1,452                  | 1,215         | 6.33               | 70.74                  | 1,584                           | 1,338         | 6.74               | 76.18                  |
| 35     | Lakshadweep               | -                      | -            | -                  | -                      | -                      | -             | -                  | -                      | -                               | -             | -                  | -                      |
| 36     | Puducherry                | -                      | -            | -                  | -                      | 25                     | 23            | 0.10               | 1.22                   | 25                              | 23            | 0.10               | 1.22                   |
|        | <b>Total</b>              | <b>3,250</b>           | <b>3,004</b> | <b>10.03</b>       | <b>129.86</b>          | <b>22,869</b>          | <b>20,400</b> | <b>99.47</b>       | <b>1,262.43</b>        | <b>26,119</b>                   | <b>23,404</b> | <b>109.50</b>      | <b>1,392.29</b>        |