#### Form L-1-A-RA

# Bharti AXA Life Insurance Company Limited IRDA Registration No: 130 dated 14 July, 2006

Segmental Revenue Account for the Nine Months Ended 31st December, 2013

Policyholders' Account (Technical Account) (Rs.'000) Non-Participating **Individual Linked** Individual Participating Total **Particulars** Schedule Individual Life Individual Health Pension Group Pension Premiums Earned - net 2.151.765 5.520 540,292 56,759 500,249 2.039.869 340,392 5.634.846 1-4 (a) Premium (32,753) (22,359) (b) Reinsurance ceded (3,935) (2,619) (16,252) (77,918)(c) Reinsurance accepted 507,539 477,890 5,556,928 2,147,830 5,520 54,140 2,023,617 340,392 **Sub Total** Income from Investments (a) Interest, Dividends and Rent – Net of amortisation 105,219 1.317 14,645 403 31,548 340,146 69,034 562,312 902,231 1,191,860 (b) Profit on sale/redemption of Investments 8.702 8,104 558 272,265 (14) (774,065)(c) (Loss on sale/ redemption of Investments) (1,223)(166,008) (70)(606.750) 795,812 237,599 1,033,411 (d) Transfer/Gain on revaluation/change in fair value\* (e) Appropriation/ Expropriation Other Income (a) Contribution from Shareholders' Account□ (5,933) (2,134) (1,137) (b) Foreign Exchange Gains (Net) (2) (282) (678) (148) (10,314)(c) Interest Income on Bank Balances 132 229 14,473 51 4,215 583 1,249 6,120 117 26,808 (d) Others 6,886 532,346 54,850 510,568 3,460,064 753,255 7,587,169 Total (A) 2,269,200 Commission 1-5 245,696 28 48,485 9.363 8.255 1.706 313.631 Operating Expenses related to Insurance Business 739 790,404 104,413 250,976 420,899 3,818,799 2,196,668 54,700 1-6 3,234 (21) 670 130 (40) (451 102 3,624 Provision for Doubtful debts Bad debt to be written off Provision for Tax Provisions (other than taxation) (a) For diminution in the value of investments (Net) (b) Others 2,445,598 746 839,559 113,906 251,034 428,703 56,508 4,136,054 Total (B) Benefits Paid (Net) L-7 44,814 98 26,496 8,190 2,587,035 874,176 3,587,600 46,791 Interim Bonuses Paid Change in valuation of liability in respect of life policies 1,409,224 (a) Gross\*\* 1,159,160 6,893 149,157 152 315,477 155,715 (377,330) (33,319) (52,187) (85,506)(b) Amount ceded in Reinsurance (c) Amount accepted in Reinsurance Total (C) 1,203,974 6,991 142,334 8,342 310,081 2,742,750 496,846 4,911,318 (1,380,372) (851) (449,547) (67,398) (50,547) 288,611 199,901 (1,460,203) Surplus/ (Deficit) (D) = (A-B-C)\*Represents the deemed realised gain as per norms specified by the Authority \*\* Represents mathematical reserves after allocation of bonus Appropriations Transfer to Shareholders' Account (1,380,372)(851)(449,547) (67,398)(50,547) (1,948,715)Transfer to Other Reserves 488,512 288,611 199,901 Balance being Funds for Future Appropriations (1,380,372) (851)(449,547) (67,398)(50,547) 288,611 199,901 (1,460,203) The breakup of total surplus is as under: (a) Interim Bonus Paid (b) Allocation of Bonus to policyholders c) Surplus shown in the Revenue Account (d) Total Surplus: [(a)+(b)+(c)]

## Form L-1-A-RA

# Bharti AXA Life Insurance Company Limited IRDA Registration No: 130 dated 14 July, 2006

Segmental Revenue Account for the Nine Months Ended 31st December, 2012

Policyholders' Account (Technical Account) (Rs.'000) Individual Participating Non-Participating Individual Linked Total **Particulars** Schedule Individual Life Individual Health Life Pension Group Life Pension Premiums Earned - net L-4 1.141.470 3,578 203.020 52.641 214.933 2.717.980 587,674 4,921,296 (a) Premium (b) Reinsurance ceded (1,522)(12,959) (2,624)(16,623)(18,059) (51,787)(c) Reinsurance accepted 190,061 50,017 198,310 2,699,921 Sub Total 1,139,948 3,578 587,674 4,869,509 Income from Investments (a) Interest, Dividends and Rent - Net of amortisation 38,505 538 11,280 246 21,048 286,648 67,968 426,233 (b) Profit on sale/redemption of Investments 2,450 4,132 1,966 526,084 169,515 704,147 (c) (Loss on sale/ redemption of Investments) (14)(27)(531,802)(164,684) (696,527) (d) Transfer/Gain on revaluation/change in fair value\* 1,522,899 485,992 2,008,891 (e) Appropriation/ Expropriation Other Income (a) Contribution from Shareholders' Account (b) Foreign Exchange Gains (Net) (12,753)(8) (2,881)(1,209)(754)(5,315)(447)(23,367)(c) Interest Income on Bank Balances 159 36 15 291 (d) Others 8.856 11 1.719 699 434 2.511 257 14,487 4,119 Total (A) 1.177.151 204.347 49.768 220,986 4.501.012 1.146.281 7.303.664 L-5 164,412 20,629 11,877 5,265 221,010 Commission 9 18,818 Operating Expenses related to Insurance Business L-6 1,651,562 981 373,052 156,564 97,649 688,300 57,891 3,025,999 Provision for Doubtful debts 1,649 (1) 131 119 (26)673 (100) 2,445 Bad debt to be written off Provision for Tax Provisions (other than taxation) (a) For diminution in the value of investments (Net) (b) Others Total (B) 1,817,623 989 393,812 168,560 97,623 707,791 63,056 3,249,454 Benefits Paid (Net) L-7 28,112 16 14,228 1,486 25,822 1,491,594 389,145 1,950,403 Interim Bonuses Paid Change in valuation of liability in respect of life policies (a) Gross\*\* 479,434 2,703 14,713 (1,716)56,625 2,050,707 539,519 3,141,985 (b) Amount ceded in Reinsurance (35,000) 7.855 (27.145) (c) Amount accepted in Reinsurance Total (C) 507.546 2,719 (6,059) (230) 90.302 3,542,301 928,664 5,065,243 Surplus/ (Deficit) (D) = (A-B-C)(1.148.018)411 (183.406)(118.562)33,061 250,920 154.561 (1.011.033) \*Represents the deemed realised gain as per norms specified by the Authority \*\* Represents mathematical reserves after allocation of bonus **Appropriations** Transfer to Shareholders' Account (1.148.018) (183.406) (118.562) (1.449.986) Transfer to Other Reserves 250.920 438.953 Balance being Funds for Future Appropriations 33.061 (1,148,018)411 (183,406)(118,562)154,561 (1,011,033) Total (E) 33,061 250,920 The breakup of total surplus is as under: (a) Interim Bonus Paid (b) Allocation of Bonus to policyholders (c) Surplus shown in the Revenue Account

(d) Total Surplus: [(a)+(b)+(c)]

### Form L-1-A-RA Bharti AXA Life Insurance Company Limited

IRDA Registration No: 130 dated 14 July, 2006

Segmental Revenue Account for the Quarter Ended 31st December, 2013

Policyholders' Account (Technical Account) (Rs.'000) Non-Participating
Individual Life Individual Health Individual Participating **Individual Linked** Total **Particulars** Schedule Group Pension Pension Life Premiums Farned - net 2,131,863 L-4 870,661 1,395 258,170 13,881 235,182 671,210 81,364 (a) Premium (2,031)(b) Reinsurance ceded (13,253) (862) (8,497) (5,191)(29,834)(c) Reinsurance accepted Sub Total 868,630 1,395 244,917 13,019 226,685 666,019 81,364 2,102,029 Income from Investments (a) Interest, Dividends and Rent - Net of amortisation 44,589 547 5,239 121 12,596 91,408 15,408 169,908 403,712 128,038 536,040 (b) Profit on sale/redemption of Investments 1,816 2,453 21 (c) (Loss on sale/ redemption of Investments) (808) (1) (77.329)(14,105) (92,243) 197,809 (d) Transfer/Gain on revaluation/change in fair value\* 758,054 955,863 (e) Appropriation/ Expropriation Other Income (a) Contribution from Shareholders' Account□ (b) Foreign Exchange Gains (Net) 1,112 (170)153 (26)236 29 1,335 (c) Interest Income on Bank Balances 46 23 86 (d) Others 9.840 3,297 382 999 1.412 207 16,144 Total (A) 925,225 1,950 255,759 13,676 240,281 1,843,520 408,751 3,689,162 Commission L-5 101,846 25,368 2,214 482 130,762 Operating Expenses related to Insurance Business L-6 783,960 230 396,563 17,226 120,274 145,439 19,059 1,482,751 Provision for Doubtful debts 8,779 1,574 464 (394) 279 110 10,813 Bad debt to be written off Provision for Tax Provisions (other than taxation) (a) For diminution in the value of investments (Net) (b) Others Total (B) 894,585 236 423,505 18,506 119.911 147,932 19.651 1.624.326 Benefits Paid (Net) L-7 20,457 98 12,549 4,443 13,182 969,937 319,189 1,339,855 Interim Bonuses Paid Change in valuation of liability in respect of life policies 75,777 667,233 (a) Gross\*\* 1,388 184.808 1,439,025 475,068 1,190 33,561 (b) Amount ceded in Reinsurance (12,540)(38,653) (51,193)(c) Amount accepted in Reinsurance Total (C) 495,525 1,486 75,786 5,633 159,337 1,637,170 352,750 2,727,687 (243,532) (10,463) Surplus/ (Deficit) (D) = (A-B-C) (464,885) 228 (38,967) 58,418 36,350 (662,851) \*Represents the deemed realised gain as per norms specified by the Authority \*\* Represents mathematical reserves after allocation of bonus Appropriations Transfer to Shareholders' Account (464,885) 228 (243,532)(10,463)(38,967) (757,619)Transfer to Other Reserves Balance being Funds for Future Appropriations 58,418 36,350 94,768 (464,885) 228 (243,532) (10,463) (38,967) (662,851) 58,418 36,350 Total (E) The breakup of total surplus is as under: (a) Interim Bonus Paid (b) Allocation of Bonus to policyholders (c) Surplus shown in the Revenue Account (d) Total Surplus: [(a)+(b)+(c)]

# Form L-1-A-RA Bharti AXA Life Insurance Company Limited IRDA Registration No: 130 dated 14 July, 2006 Segmental Revenue Account for the Quarter Ended 31st December, 2012

Policyholders' Account (Technical Account)									(Rs.'000)
Particulars	Schedule		Participating		Non-Participating		Individu	al Linked	Total
	Scriedule	Life	Pension	Individual Life	individual Healtl	Group	Life	Pension	
Premiums Earned – net (a) Premium (b) Reinsurance ceded	L-4	450,230 (281)	1,983	104,216 (5,518)	20,489 (953)	81,403 (5,779)	871,787 (6,045)	137,028	1,667,136 (18,576)
(c) Reinsurance accepted		(201)	_	(3,310)	(953)	(3,779)	(6,043)	-	(10,5/0)
Sub Total		449,949	1,983	98,698	19,537	75,624	865,742	137,028	1,648,561
Sub Total	1	773,373	1,903	30,030	19,337	73,024	003,742	137,028	1,040,301
Income from Investments (a) Interest, Dividends and Rent – Net of amortisation (b) Profit on sale/redemption of Investments (c) (Loss on sale/ redemption of Investments) (d) Transfer/Gain on revaluation/change in fair value* (e) Appropriation/ Expropriation		16,526 1,234 (14) -	195 - - - -	4,500 1,533 - - -	50 - - - -	8,306 1,217 (27) -	73,727 249,544 (105,278) 568,611	14.893 80.877 (27,681) 180,988	118,197 334,405 (133,000) 749,599
Other Income (a) Contribution from Shareholders' Account (b) Foreign Exchange Gains (Net) (c) Interest Income on Bank Balances (d) Others		- (1,947) 26 (13)	- (5) - 9	- (960) 12 308	(241) 3 (12)	- (222) 2 43	- (889) 12 (223)	(115) 1 13	- (4,379) 56 125
Total (A)		465,761	2,182	104,091	19,337	84,943	1,651,246	386,004	2,713,564
Commission Operating Expenses related to Insurance Business Provision for Doubtful debts Bad debt to be written off	L-5 L-6	58,104 496,370 1,061	10 656 (1)	11,278 167,691 70	4,162 53,064 76	- 40,783 (26) -	4,997 215,261 212	1,274 22,380 186	79,825 996,205 1,578
Provision for Tax		-	-	-	-	_	-	-	_
Provisions (other than taxation)		-	-	-	-	-	-	-	
(a) For diminution in the value of investments (Net)		-	-	-	-	-	-	-	-
(b) Others		-	-	-	-	-	-	-	-
Total (B)	-	555,535	665	179,039	57,302	40,757	220,470	23,840	1,077,608
Benefits Paid (Net) Interim Bonuses Paid	L-7	6,715 -	<del>-</del> -	10,764 -	169	11,317 -	657,973 -	170,651 -	857,589 -
Change in valuation of liability in respect of life policies (a) Gross** (b) Amount ceded in Reinsurance		188,417 -	2,859 -	26,249 (35,000)	34	15,694 14,213	669,352 -	145,838 -	1,048,443 (20,787)
(c) Amount accepted in Reinsurance  Total (C)	•	195,132	2,859	2.013	203	41,224	1,327,325	316,489	1,885,245
				•		·			
Surplus/ (Deficit) (D) = (A-B-C)		(284,906)	(1,342)	(76.961)	(38,169)	2.962	103.451	45,675	(249.290)
*Represents the deemed realised gain as per norms specified by the Authority ** Represents mathematical reserves after allocation of bonus Appropriations									
Transfer to Shareholders' Account		(284,906)	-	(76,961)	(38,169)	-	-	-	(400,036)
Transfer to Other Reserves		-	-	-	-	-	-	-	-
Balance being Funds for Future Appropriations	]		(1.342)	-	-	2,962	103.451	45,675	150.746
Total (E)		(284,906)	(1,342)	(76,961)	(38,169)	2,962	103,451	45,675	(249,290)
The breakup of total surplus is as under:  (a) Interim Bonus Paid  (b) Allocation of Bonus to policyholders		<u>-</u>	<u>-</u>	-	-	-	<u>-</u>	-	-
(c) Surplus shown in the Revenue Account		-	-				-		-
(d) Total Surplus: [(a)+(b)+(c)]	+				t	_	_		