

Bharti AXA Life Insurance Company Limited

Schedule forming part of the Revenue Account for the Quarter Ended 30 June, 2012

L-6-Operating Expenses Schedule

(Rs.'000)

Particulars	For the Quarter Ended 30 June, 2012	For the Quarter Ended 30 June, 2011
Employees' Remuneration and Welfare Benefits	401,344	550,940
Travel, Conveyance and Vehicle Running Expenses	24,967	26,831
Training Expenses	5,680	8,354
Rents, Rates and Taxes	104,732	183,502
Repairs	7,692	7,731
Printing and Stationery	7,156	11,701
Communication Expenses	11,290	11,986
Legal and Professional Charges	217	970
Medical Fees	7,025	2,001
Auditors' Fees, Expenses etc:	-	-
a) as Auditor	700	699
b) as Adviser or in any other capacity, in respect of		
(i) Taxation Matters	-	-
(ii) Insurance Matters	-	-
(iii) Management Services	5	-
c) in any Other Capacity	-	-
Advertisement and Publicity	243,423	68,245
Interest and Bank Charges	2,701	3,681
Sales- Recruitment, Training and Incentives	47,548	35,854
<u>Others:</u>		
a) Courier	5,787	4,552
b) Facility Maintenance	10,151	11,987
c) Telemarketing expenses	6,147	12,223
d) Information Technology and Related Expenses	62,750	117,447
e) Subscription fees	1,176	1,311
f) Electricity	14,191	17,629
g) Security	8,430	8,405
h) Other Professional charges	47,524	42,771
i) Service Tax	29,499	24,442
j) Others	7,299	4,937
Depreciation / Amortisation	16,266	24,512
Total	1,073,700	1,182,711