

Bharti AXA Life Insurance Company Limited

Schedule forming part of the Revenue Account for Year Ended 31 March, 2012

L-5- COMMISSION SCHEDULE

(Rs.'000)				
Particulars	For the Quarter Ended 31 March, 2012	For the Year Ended 31 March, 2012	For the Quarter Ended 31 March, 2011	For the Year Ended 31 March, 2011
Commission paid				
Direct - First Year Premiums	78,293	222,786	73,872	323,184
- Renewal Premiums	16,934	57,005	27,021	70,629
- Single Premiums	43	178	-	524
Total (A)	95,270	279,969	100,893	394,337
Add : Commission on Re-insurance Accepted	-	-	-	-
Less : Commission on Re-insurance Ceded	-	-	-	-
Net Commission	95,270	279,969	100,893	394,337
Break-up of the commission expenses (Gross)				
Agents	59,811	171,733	70,974	245,861
Brokers	30,029	95,333	27,961	104,508
Corporate Agents	5,430	12,903	1,958	43,968
Referrals	-	-	-	-
Total (B)	95,270	279,969	100,893	394,337