

Form L-1-A-RA  
Bharti AXA Life Insurance Company Limited  
IRDA Registration No: 130 dated 14 July, 2006  
Segmental Revenue Account for the Quarter Ended 30 June, 2011

| Particulars                                                  | Schedule | Policyholders' Account (Technical Account) |               |                   |                   |               |                   |                | (Rs.'000)        |
|--------------------------------------------------------------|----------|--------------------------------------------|---------------|-------------------|-------------------|---------------|-------------------|----------------|------------------|
|                                                              |          | Individual Participating                   |               | Non-Participating |                   |               | Individual Linked |                | Total            |
|                                                              |          | Life                                       | Pension       | Individual Life   | Individual Health | Group         | Life              | Pension        |                  |
| Premiums Earned – net                                        | L-4      |                                            |               |                   |                   |               |                   |                |                  |
| (a) remium                                                   |          | 205,291                                    | 6,761         | 32,845            | 150               | 59,585        | 1,028,900         | 262,223        | 1,595,755        |
| (b) Reinsurance ceded                                        |          | (164)                                      | -             | (2,491)           | (296)             | (4,189)       | (4,581)           | -              | (11,721)         |
| (c) Reinsurance accepted                                     |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| <b>Sub Total</b>                                             |          | <b>205,127</b>                             | <b>6,761</b>  | <b>30,354</b>     | <b>(146)</b>      | <b>55,396</b> | <b>1,024,319</b>  | <b>262,223</b> | <b>1,584,034</b> |
| Income from Investments                                      |          |                                            |               |                   |                   |               |                   |                |                  |
| (a) Interest, Dividends and Rent – Gross                     |          | 2,595                                      | 20            | 1,562             | 140               | 4,176         | 88,837            | 27,929         | 125,259          |
| (b) Profit on sale/redemption of Investments                 |          | 135                                        | -             | 213               | -                 | 929           | 161,963           | 52,617         | 215,857          |
| (c) (Loss on sale/ redemption of Investments)                |          | (62)                                       | -             | (49)              | -                 | (33)          | (92,615)          | (40,270)       | (133,029)        |
| (d) Transfer/Gain on revaluation/change in fair value*       |          | -                                          | -             | -                 | -                 | -             | (251,596)         | (76,103)       | (327,699)        |
| (e) Appropriation/ Expropriation                             |          | -                                          | -             | -                 | -                 | -             | 1,532             | 244            | 1,776            |
| Other Income                                                 | L-5      |                                            |               |                   |                   |               |                   |                |                  |
| (a) ontribution from Shareholders' Account                   |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| (b) Foreign Exchange Gains (Net)                             |          | (204)                                      | (5)           | (29)              | (1)               | (15)          | (132)             | (21)           | (407)            |
| (c) Interest Income on Bank Balances                         |          | 451                                        | 11            | 64                | 1                 | 34            | 291               | 45             | 897              |
| (d) Others                                                   |          | 6,511                                      | 153           | 917               | 19                | 493           | 4,205             | 656            | 12,954           |
| <b>Total (A)</b>                                             |          | <b>214,553</b>                             | <b>6,940</b>  | <b>33,032</b>     | <b>13</b>         | <b>60,980</b> | <b>936,804</b>    | <b>227,320</b> | <b>1,479,642</b> |
| Commission                                                   | L-5      | 33,661                                     | 308           | 5,797             | -                 | -             | 14,562            | 3,161          | 57,489           |
| Operating Expenses related to Insurance Business             | L-6      | 594,466                                    | 13,999        | 83,757            | 1,715             | 44,997        | 383,912           | 59,865         | 1,182,711        |
| Provision for Doubtful debts                                 |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| Bad debt to be written off                                   |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| Provision for Tax                                            |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| Provisions (other than taxation)                             |          |                                            |               |                   |                   |               |                   |                |                  |
| (a) For diminution in the value of investments (Net)         |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| (b) Others                                                   |          | -                                          | -             | -                 | -                 | -             | -                 | -              | -                |
| Change in valuation of liability in respect of life policies |          |                                            |               |                   |                   |               |                   |                |                  |
|                                                              |          |                                            |               |                   |                   |               |                   |                |                  |
|                                                              |          |                                            |               |                   |                   |               |                   |                |                  |
|                                                              |          |                                            |               |                   |                   |               |                   |                |                  |
| <b>Total (B)</b>                                             |          | <b>628,127</b>                             | <b>14,307</b> | <b>89,554</b>     | <b>1,715</b>      | <b>44,997</b> | <b>398,474</b>    | <b>63,026</b>  | <b>1,240,200</b> |

**Form L-1-A-RA**  
**Bharti AXA Life Insurance Company Limited**  
**IRDA Registration No: 130 dated 14 July, 2006**  
**Segmental Revenue Account for the Quarter Ended 30 June, 2010**

(Rs.'000)

| Particulars                                                                  | Schedule | Individual Participating |          | Non-Participating |                   |               | Individual Linked |                  | Total              |
|------------------------------------------------------------------------------|----------|--------------------------|----------|-------------------|-------------------|---------------|-------------------|------------------|--------------------|
|                                                                              |          | Life                     | Pension  | Individual Life   | Individual Health | Group         | Life              | Pension          |                    |
| Premiums Earned – net                                                        | L-4      | 16,272                   | -        | 12,152            | 4,150             | 47,725        | 1,138,348         | 444,332          | 1,662,979          |
| (a) Premium                                                                  |          | (11)                     | -        | (1,671)           | (214)             | (3,538)       | (3,456)           | -                | (8,890)            |
| (b) Reinsurance ceded                                                        |          |                          |          |                   |                   |               |                   |                  |                    |
| (c) Reinsurance accepted                                                     |          |                          |          |                   |                   |               |                   |                  |                    |
| <b>Sub Total</b>                                                             |          | <b>16,261</b>            | <b>-</b> | <b>10,481</b>     | <b>3,936</b>      | <b>44,187</b> | <b>1,134,892</b>  | <b>444,332</b>   | <b>1,654,089</b>   |
| Income from Investments                                                      |          | 826                      | -        | 824               | 136               | 3,093         | 40,493            | 12,225           | 57,597             |
| (a) Interest, Dividends and Rent – Gross                                     |          | -                        | -        | -                 | -                 | 1             | 178,992           | 50,689           | 229,682            |
| (b) Profit on sale/redemption of Investments                                 |          | -                        | -        | -                 | -                 | (43)          | (50,378)          | (16,810)         | (67,231)           |
| (c) (Loss on sale/ redemption of Investments)                                |          | -                        | -        | -                 | -                 | -             | 19,808            | 15,595           | 35,403             |
| (d) Transfer/Gain on revaluation/change in fair value                        |          | -                        | -        | -                 | -                 | -             | 2,664             | 1,558            | 4,222              |
| (e) Appropriation/ Expropriation                                             |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| Other Income                                                                 |          | 15,740                   | -        | -                 | -                 | -             | -                 | -                | 15,740             |
| (a) Contribution from Shareholders' Account                                  |          | (39)                     | -        | (51)              | (2)               | (19)          | (2,183)           | (1,166)          | (3,460)            |
| (b) Foreign Exchange Gains (Net)                                             |          | 13                       | -        | 16                | 1                 | 7             | 720               | 385              | 1,142              |
| (c) Interest Income on Bank Balances                                         |          | 3                        | -        | 4                 | -                 | 1             | 152               | 81               | 241                |
| (d) Others                                                                   |          |                          |          |                   |                   |               |                   |                  |                    |
| <b>Total (A)</b>                                                             |          | <b>32,804</b>            | <b>-</b> | <b>11,274</b>     | <b>4,071</b>      | <b>47,227</b> | <b>1,325,160</b>  | <b>506,889</b>   | <b>1,927,425</b>   |
| Commission                                                                   | L-5      | 1,515                    | -        | 1,226             | -                 | 51            | 96,717            | 17,842           | 117,351            |
| Operating Expenses related to Insurance Business                             | L-6      | 19,105                   | -        | 39,628            | 10,346            | 31,112        | 1,086,014         | 379,441          | 1,565,646          |
| Provision for Doubtful debts                                                 |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| Bad debt to be written off                                                   |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| Provision for Tax                                                            |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| Provisions (other than taxation)                                             |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| (a) For diminution in the value of investments (Net)                         |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| (b) Others                                                                   |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| <b>Total (B)</b>                                                             |          | <b>20,620</b>            | <b>-</b> | <b>40,854</b>     | <b>10,346</b>     | <b>31,163</b> | <b>1,182,731</b>  | <b>397,283</b>   | <b>1,682,997</b>   |
| Benefits Paid (Net)                                                          | L-7      | 138                      | -        | 1,796             | 170               | 4,001         | 33,134            | 1,713            | 40,952             |
| Interim Bonuses Paid                                                         |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| Change in valuation of liability in respect of life policies                 |          | 12,046                   | -        | 4,971             | 605               | 15,025        | 825,032           | 426,378          | 1,284,057          |
| (a) Gross**                                                                  |          | -                        | -        | -                 | -                 | (3,165)       | -                 | -                | (3,165)            |
| (b) Amount ceded in Reinsurance                                              |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| (c) Amount accepted in Reinsurance                                           |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| ** Represents mathematical reserves after allocation of bonus                |          |                          |          |                   |                   |               |                   |                  |                    |
| <b>Total (C)</b>                                                             |          | <b>12,184</b>            | <b>-</b> | <b>6,767</b>      | <b>775</b>        | <b>15,861</b> | <b>858,166</b>    | <b>428,091</b>   | <b>1,321,844</b>   |
| <b>Surplus/ (Deficit) (D) = (A-B-C) transferred to Shareholders' Account</b> |          | <b>-</b>                 | <b>-</b> | <b>(36,347)</b>   | <b>(7,050)</b>    | <b>203</b>    | <b>(715,737)</b>  | <b>(318,485)</b> | <b>(1,077,416)</b> |
| Appropriations                                                               |          |                          |          |                   |                   |               |                   |                  |                    |
| Transfer to Shareholders' Account                                            |          | -                        | -        | (36,347)          | (7,050)           | 203           | (715,737)         | (318,485)        | (1,077,416)        |
| Transfer to Other Reserves                                                   |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| Balance being Funds for Future Appropriations                                |          | -                        | -        | -                 | -                 | -             | -                 | -                | -                  |
| <b>Total (E)</b>                                                             |          | <b>-</b>                 | <b>-</b> | <b>(36,347)</b>   | <b>(7,050)</b>    | <b>203</b>    | <b>(715,737)</b>  | <b>(318,485)</b> | <b>(1,077,416)</b> |