

Bharti AXA Life Insurance Company Limited

L-5-COMMISSION SCHEDULE

Schedule forming part of the Revenue Account for the Year Ended 31 March, 2010

(Rs.'000)

Particulars	Individual Participating	Linked Life	Non-Participating			Linked Pension	Total
			Individual	Individual	Group		
Commission paid							
Direct - First Year Premiums	6,575	518,691	2,971	-	-	66,956	595,193
- Renewal Premiums	828	32,549	266	-	-	4,251	37,894
- Single Premiums	-	111	-	-	756	612	1,479
Total (A)	7,403	551,351	3,237	-	756	71,819	634,566
Add : Commission on Re-insurance Accepted	-	-	-	-	-	-	-
Less : Commission on Re-insurance Ceded	-	-	-	-	-	-	-
Net Commission	7,403	551,351	3,237	-	756	71,819	634,566
Break-up of the commission expenses (Gross) incurred to procure business							
Agents	5,973	353,518	2,493	-	-	52,098	414,082
Brokers	10	88,390	114	-	-	16,556	105,070
Corporate Agents	1,420	109,443	630	-	756	3,165	115,414
Referrals	-	-	-	-	-	-	-
Total (B)	7,403	551,351	3,237	-	756	71,819	634,566

L-5-COMMISSION SCHEDULE

Schedule forming part of the Revenue Account for the Year Ended 31 March, 2009

(Rs'000)

Particulars	Individual Participating	Linked Life	Non-Participating			Linked Pension	Total
			Individual Life	Individual Health	Group		
Commission paid							
Direct - First Year Premiums	8,114	339,727	3,131	-	-	22,035	373,007
- Renewal Premiums	169	9,799	112	-	-	722	10,802
- Single Premiums	-	455	68	-	2,304	652	3,479
Total (A)	8,283	349,981	3,311	-	2,304	23,409	387,288
Add : Commission on Re-insurance Accepted	-	-	-	-	-	-	-
Less : Commission on Re-insurance Ceded	-	-	-	-	-	-	-
Net Commission	8,283	349,981	3,311	-	2,304	23,409	387,288
Break-up of the commission expenses (Gross) incurred to procure business							
Agents	8,135	230,577	3,050	-	-	18,150	259,912
Brokers	12	40,225	35	-	-	4,047	44,319
Corporate Agents	136	79,179	226	-	2,304	1,212	83,057
Referrals	-	-	-	-	-	-	-
Total (B)	8,283	349,981	3,311	-	2,304	23,409	387,288