

L-43- Valuation Basis (Life Insurance) – For the financial year 2007-08.

A chapter on Valuation basis covering the following minimum criteria should also be displayed on the website of the Insurers.

a. How the policy data needed for valuation is accessed.		The valuation data is extracted from the policy administration system RLS for individual business and Adonis system for Group business. Data for Rural individual and Group Social is maintained in spreadsheets.
b. How the valuation bases are supplied to the system		Bases are supplied through tables of Actuarial Software (Prophet). The valuation is performed using Prophet system.
1) Interest : Maximum and minimum interest rate taken for each segment		
i. Individual Business		
1. Life- Participating policies		6.20% p.a. for the first five years and 5.40% p.a. thereafter
2. Life- Non-participating Policies	Targeted to mass market	6.20% p.a. for the first five years and 5.40% p.a. thereafter
	Targeted to Rural Market	5.40% p.a.
3. Annuities- Participating policies		NA
4. Annuities - Non-participating policies		6.60% p.a. for the first five years and 5.78% p.a. thereafter
5. Annuities- Individual Pension Plan		NA
6. Unit Linked		6.20% p.a. for the first five years and 5.40% p.a. thereafter
7. Health Insurance		NA
ii. Group Business		
	Targeted to mass market	6.20% p.a. for the first five years and 5.40% p.a. thereafter
	For Social Sector	5% p.a.
2) Mortality Rates : the mortality rates used for each segment (Please see note below for definition of IAM table)		
i. Individual Business		
1. Life- Participating policies		100% of IAM Table
2. Life- Non-participating Policies		Depends on the target market
	Targeted to mass market	90% of IAM Table
	Targeted to Rural Market	100% of IAM Table
3. Annuities- Participating policies		NA
4. Annuities - Non-participating policies		1.00% of LIC(96-98) Annuitant mortality with improvement of 4% p.a.
5. Annuities- Individual Pension Plan		NA
6. Unit Linked		Depends on the target market
	Single Premium & Pension Regular Premium	90% of IAM Table
		100% of IAM Table
7. Health Insurance		NA
ii. Group Business		
	Targeted to mass market	90% to 100% of IAM Table
	For Social Sector	120% of IAM Table

3) Expense :		Premium %	Per Policy (RM)
i) Individual Business			
1. Life- Participating policies			
		1st year- 12% p.a. 2nd year- 2.2% p.a. (either for entire term or specified number of years)	Maintenance - 424.46 p.a. Increasing with inflation at 5% p.a. at the start of each calendar year)
2. Life- Non-participating Policies			
	Targeted to mass market	1st year- 13% p.a. 2nd year- 2.2% p.a. (either for entire term or specified number of years)	Maintenance - 424.46 p.a. Increasing with inflation at 5% p.a. at the start of each calendar year)
	Targeted to Rural Market	2nd year- Nil	Maintenance - 38.88 p.a. Increasing with inflation at 5% p.a. at the start of each calendar year)
3. Annuities- Participating policies			
		NA	NA
4. Annuities - Non-participating policies			
		NA	Maintenance - 330 p.a. Increasing with inflation at 5% p.a. at the start of each calendar year)
5. Annuities- Individual Pension Plan			
		NA	NA
6. Unit Linked			
	Unit Linked (Non Pension)	Standard Premium 1st year- 13% p.a. 2nd year- 2.2% p.a. (either for entire term or specified number of years)	Maintenance Fixed expense of 600p.a. Increasing with inflation at 5% p.a. at the start of each calendar year) Investment expense (% of Unit Fund) Varies from 0.4% p.a. to 0.425% p.a.
	Unit Linked (Pension)	Standard Premium 1st year- 13% p.a. 2nd year- 0%	Maintenance - 600 p.a. Increasing with inflation at 5% p.a. at the start of each calendar year) Investment expense (% of Unit Fund) 0.425% p.a.
7 Health Insurance			
	ii) Group Business Targeted to Mass Market	NA	NA
	Social Sector	2nd year- Nil	Maintenance/Varies between 3.5 p.a. to 56 p.a. Increasing with inflation at 5% p.a. at the start of each calendar year)

4) Bonus Rates :

2.75% p.a. on Sum Assured plus vested bonus

5) Policyholders Reasonable Expectations

The illustrated bonus rate are in the range of 2.30% to 4.10% of (Sum Assured plus Vested Bonus) based on benefit illustration of the product at illustrated gross investment return of 8% & 10% p.a. respectively.

6) Taxation and Shareholder Transfers

No tax is assumed for term products. However 12.5% p.a. is assumed while valuing the reserves for participating products.

7) Basis of provisions for Incurred But Not Reported (IBNR)

2 months expected cost of claims.

8) Change in Valuation Methods or Bases

i. Individuals Assurances

1. Interest

No

2. Expenses

No

3. Inflation

No

ii. Annuities

1. Interest

No

a. Annuity in payment

No

b. Annuity during deferred period

No

c. Pension : All Plans

No

2. Expenses

No

3. Inflation

No

iii. Unit Linked

1. Interest

No

2. Expenses

No

3. Inflation

No

iv. Health

1. Interest

No

2. Expenses

No

3. Inflation

No

v. Group

1. Interest

No

2. Expenses

No

3. Inflation

No

Note : Indian Assured Living(96) Table – Indian Assured Lives Mortality (1994-96) (modified) (9) Table